



About Moton Field Capital

Moton Field Capital Partners is a private investment firm enabled by a team of entrepreneurs, business owners, and investors with first-hand experience acquiring and managing businesses in aerospace, defense, national security, and government contracting. Moton Field Capital is focused on sourcing and investing in lower middle-market military, intelligence, homeland security, and government-serving companies in the United States.

By joining Moton Field Capital, you will have an opportunity to make a significant impact within a fast-paced, entrepreneurial environment.

We are looking for motivated, bright, and self-directed people interested in private equity and working in a startup environment. We're interested in talent, existing and potential, above all else.

Analyst Internship (Unpaid Position)

This position represents a unique opportunity for highly motivated individuals to assume a comprehensive set of responsibilities and make a significant impact in a fast-paced, entrepreneurial environment. You will play an integral role in sourcing deals and our investments. You will build experience evaluating potential acquisitions, creating valuations, and structuring transactions.

Specific to the Analyst role, you will report to Associates for tasking, assignments, and output, and learn from both Associates and the Managing Principal for maximum learning.

We believe this is a unique opportunity for a candidate looking to pursue a career in finance or private equity with an entrepreneurial edge. The Managing Principal has over a decade of experience in various investing and operating roles and can provide valuable insights into the different aspects of industry research, private equity, and valuation, and all things aerospace, defense, and government services. The Associates will bring additional and adjacent expertise, such as work in policy, industry, and investments, or graduate education from application and admission to networking.

Responsibilities:

- Identify investment opportunities, including industry, company, and stakeholder research, and screen opportunities, evaluating fit with the fund's investment criteria.
- Building investment theses and present to fund management, contributing to marketing research, content, and origination.
- Assist in due diligence for potential investments, including financial modeling, valuation, and deal memos, with involvement and assistance in the execution of a transaction.
- Track industry statistics and input into internal private company databases.
- Suggest and implement improvements, creation, and evolution of processes and fund infrastructure – from SharePoint to outreach campaigns.



What We Are Looking For...

- A hunger to get hands dirty in an entrepreneurial environment.
- A self-starter attitude.
- Superior work ethic, strong desire to learn, and uncompromising attention to detail.
- Excellent analytical, research, organizational, written, and oral communication skills.
- Willingness to aggressively market the firm through outreach, networking, and thesis-based company targeting.

Required Qualifications

- The ideal candidate is currently enrolled as an undergraduate (rising junior or senior) or master's student and is passionate about investing, defense and national security, or diversity, equity, and inclusion.
- Previous relevant internship or work experience is also valuable but not necessary for the right candidate. Most importantly, you are driven and want to learn about investing, entrepreneurship, and the defense/national security industrial base.
- Collaboration and coordination with your degree and department's program & academic office – this is an unpaid position, and we will aim for you to earn academic credit.

Desirable Qualifications

- Note: These below qualifications are aspirational and ideal. **If you meet some of them, part of them, or have experience and qualifications adjacent to them, please apply. If you have none of them, meet the required qualifications above, and still have interest, please apply.** The Managing Principal of Moton Field Capital recognizes that job descriptions can be exclusionary by nature, particularly against underrepresented candidates. For reference, he has applied for and earned jobs where he did not meet any of the preferred qualifications and grew into the roles.
- Demonstrated financial and/or quantitative experience – data analysis, understanding of financial statements, financial modeling.
 - More details: We *do not* require you to know how to do pivot tables or INDEX MATCH, but we do like to see that you are familiar with Excel and have seen financial statements before. We recommend:
 - <https://www.investopedia.com/terms/f/financial-statements.asp>
 - <https://www.careerprinciples.com/resources/the-top-8-most-important-excel-skills-for-finance>
- Interest, experience, or knowledge in defense, national security, government services and contracting
 - More details: It is helpful if you read relevant news, a Tom Clancy book, can name a few service branches, weapons platforms, or major contractors, or have friends, relatives, or classmates familiar with above.
- Familiarity with Office 365 – Excel, SharePoint/OneDrive Teams, and Outlook are key and in that order.



Location, Timeline, Day-To-Day

- The role will be either remote or hybrid. There is shared office space available in Tysons Corner / McLean, Virginia, which is also a 10-minute walk from the Silver Line Metro.
- Conditions and amount of time are flexible depending on the candidate's circumstances, but ideally 10-15 hours / week.
 - Normal working hours are flexible and asynchronous, but regular check-in calls will generally be hosted in the afternoons/evenings Eastern time and/or on Fridays. Initial cadence is once a week and ramping up or down as needed.
- Conclusion – role is anticipated to end the first week of September 2024.

Value

- You can expect:
 - Practice of valuable skillsets, learning in private investing, defense and national security, and fund operations
- Moton Field Capital will strive to:
 - Work with your degree program or academic department for you to earn academic credit
- Finders Fee:
 - If a lead you discover and cultivate leads to a successful transaction, you can anticipate a finders fee of up to \$5,000

Application Instructions

Please submit your resume and any other supporting materials to the provided email below, with 'Analyst Application' in the subject line. Prepare to discuss your qualifications and aspirations during a 30-minute interview.

Additionally, be prepared to discuss a recent news development relevant to Moton Field Capital, an interesting transaction within the defense or national security industry, or ideas for improving diversity, equity, and inclusion in the defense industry and private equity.

Indeed link that is always a helpful refresher: <https://www.indeed.com/career-advice/interviewing/how-to-use-the-star-interview-response-technique>
applications@MotonFieldCapital.com

This Analyst position offers a unique opportunity to explore and embark on a rewarding career path in finance and small private equity within an innovative and collaborative environment at Moton Field Capital. We look forward to welcoming driven and talented individuals to our team.