UNIQUE FUTURE READY ERP SOFTWARE
FOR RETAIL/WHOLESALE
AND DISTRIBUTION BUSINESS

AVAILABLE NOW

Integra ERP

Developing Integrated Thoughts...

■ **India** ■ **Middle East** ■ **Africa**

INTEGRA ERP

Integrates functional activities and operations of retail, wholesale as well as distribution business and its departments, branches, godown and staff into a single system to provide high level security and management controls. This will help to ease the business operations resulting in fast and accurate information flow for timely decision making.

LICENCE & INTEGRATIONS
Single User - Installation in single system
Multi User (LAN) - Server client integration
Online versions (WAN) - Multi branch/Units integration

USER MANAGEMENT
Multiple role and user creation
Role wise user privileges
User control and tracking

REPORTING
All report to Excel, Word and PDF
Direct mail form reports and bills
I-Track for android mobiles

MIS
Profitability analysis, Fund status, Cash and fund flow, Monthly P & L analysis
Cost centre/branch & ratio analysis

MOBILE APPS (Android Apps)

M-suite for distributions

Order Booking
Collection
Route Sales/Van sale

I-Track for Management

Sales Figure Update
Business Summary

○ POS counter management
○ Multiple store management
○ Promotion and discount management
○ Bar coding, batch number and serial number tracking
○ Accounts and inventory management

ERP CORE MODULES

Purchase Management
Inventory Management
Sales & Marketing Management
Accounts Management
Communication

Multiple company
Multiple financial year
Easy balance transfer
Head office - branch integration
Branch accounting and control
Multi godown management
Multiple cost centres
Multi currency
Multi unit and conversion
Android apps for mktg and sales
Internal & external communication
Tally integration

ERP ADDED MODULES

Payroll Management
Project Management
Production Management
Service Management
Asset Management
Fleet Management
Budgeting
CRM and Mobile App

Multiple stores & online integration
Easy & short Implementation process
Easy to use & the best user interface
Configurable based on business line
No fixed or mandatory recurring cost
Effective training for users & admin
Scheme management
Assembling and re-packing
Billing and cash counter management
Credit control management
Promotion management
Royalty management

● **Vendor management**
Vendor registration & vendor grading
Automatic preferred vendor setting
Credit control management

● **Purchase Management**
Purchase costing analysis
Vendor quotation management
Purchase order processing
purchase and accounting

● **Inventory Management**
Warehouse Management
Multiple godown integration
Stock location/BIN management
stock transfer between godown

● **Stock Level Management**
Optimize stocking of bill of material
Control excess or short stocking
3 level controlling systems
Maximum stock level-
    to prevent excess or over stocking
Minimum stock level-
    to save from complete exhausting
Re-order level-
    to start purchase order process

● **Stock Valuation**
Stock maintenance based on FIFO
    or actual if bar code is enabled
Stock valuation is on weighted average
Valuation in cost price or on landing cost
Group wise/ brand wise valuation

● **Stock Maintenance**
Unlimited grouping & Item creation
Item description and specification
Bar coding & scanning on material issue
GRN for quantity & quality checking

● **Stock Control Process**
Automatic stock checking and reporting
Stock level controls & automatic alert
Stock ageing & analyses shelf life of items
Stock movement analysis for
    tracking short and excess
Fast, slow and non moving analysis,
Periodical physical stock auditing

Retail billing management

● **Bar-coding**
Bar code generation and printing
Provision for international bar code
Bar code wise tracking and item history
Bar code reprint option

● **Placing showroom staff**
Teaming of showrooms sales staff
Section wise floor wise deployment
Target and sales incentive/commission

● **Sales discount management**
Provision for multiple discount structure
User wise discount limit and approvals
Discount calculation method include
    group wise, brand wise & items wise
Provision for bill wise discount
Discount on before or after tax method

UTILITIES & CONTROLS

- Automatic & manual data backup
- Back up status and reminder
- Easy year end process
- Data freezing and unfreezing
- Account & item merging
- Day closing and automatic emailing
- Automated accounts & stock checking
- Node and user controls by admin
- Data import from excel

OPTIMISATION OF RESOURCES

- Totally integrated software
- Optimum utilization of technology
- Enhance administrative and managerial control
- Speedup information flow for better customer relationships
- Increased profitability by reducing recurring as well as operational costs
- Proper staff management and manpower utilization

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SERVICES & TECHNOLOGY

ERP Consultation
Development & Installation
ERP Implementation
User Training
Trouble Shooting Support
ERP Customization
Periodical Updates

Windows Based Application
SQL Database
Crystal Report
Android Apps
Online and Offline Versions

● Estimate
Provision for estimate
Separate rate category of estimate
Easy conversion of estimate to sales bill
Multiple deletion of estimate

● Retail Billing management
Easy bar code scanning
Provision for easy sales return
Sales men reference against each items
Incentive calculation to sales men
Bill counter open and close statement
User wise counter opening &closing
Provision for separate cash counter,

● Cash counter Management
User wise cash counter opening
Provision for opening cash entry
Multiple bill collection
Mode of payment include cash/cheque
    /card and credit
Counter closing & cash tallying method
Denomination wise cash tally
Collection statement
Easy identification of non-collected bills

● Royalty management
Setup for multiple privilege cards
Issue cards to customers
Card wise rate & discounts structure
Credit facility to card holder
Earning points redeem on billing
SMS alert to card holder on transaction
Promotional SMS facility to card holders

Wholesale & Distribution business

● Marketing Area Determination
Fixing operational area and planing
Zone, Area and Location setup
Promotional schemes & discount policy
Sales target and incentive structure

● Deployment of Marketing Force
Rank & files of marketing /sales force
Teaming of marketing executives
Placement of sales staff
Group wise/individual/Zone/Area/
    location wise target & incentive

● Set Pricing Policies
Multiple pricing and rate setups
Zone wise price policy
Customer wise pricing setup
Periodical price revision & easy update

● Sales Discount Controls
Multiple discount structure
Item wise and bill wise discount
User wise discount limit setting
Approval for over discounting

● Customer Management
Easy & user friendly customer creation
Credit control managements
Customer relation and communication
Sales ageing and receivables

● Quotation Management
Enquiry from customers & quotation
Approval for quotation
Follow up / negotiation / finalization

● Sales Order Processing
Convert quotation to sales order
Provision for SO, pending SO tracking
Multiple SO conversions to single bill
Android apps to take sales order

● Wholesale Billing Management
Convert Estimate to Sales bills
SO & Quotation conversion to sales billing
Multiple billing against single sale order
Executive wise billing option
Bill No prefix & multiple invoice
    formats and copies
Financial & stock accounting

● Schemes & Post sale Discounts
Provision to set multiple offers
Item wise/turn over wise offer
Promotional goods and articles
Offer achievement and analysis

● Customer Credit Management
Various measures for credit control
Party wise credit amount & period setups
Restrict billing over credit amount,
Print credit amount in invoice
Automatic SMS & Email alert on due date
Sales aging and analysis

● Customer Relation Management
SMS and Email communication
Due date information for proper
    and timely payments
Sales scheme information and
    timely notification updates
Personal SMS on birthday & anniversary
Bulk SMS on occasion like New year

● Accounts Management
Integrated accounts with all
    functional modules
Easy ledger creation and grouping
Branch accounting and controls
All accounting voucher and reports
Final accounting & auditing reports
Receivables and payables, income and
    expense summary statements
Easy financial year closing & opening
Automatic transfer of accounts
balances and closing stock
Provision for tally integration

● Cheque Management
Cheque book receipts & number tracking
Cheque cancellation & Cheque printing
Cheque control account and post
    dated cheque management
Cheque deposit, clearing & return
Outstanding cheques and bank
    reconciliation

● Payment Approvals
Provision for user wise payment limits
Approval system for pay order
SMS alert to approving authorities
Real time alert on login
Payment control and monitoring

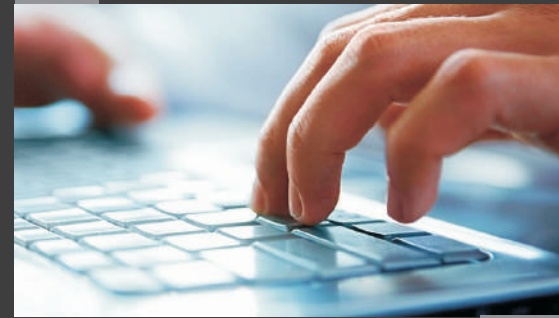### ● TAX Management
Multiple tax slabs and GST compiled
    tax structure
Real time calculation of taxes & its
    accounting
Calculate on the basis of exclusive
    and inclusive method
Tax computation reports & GST filing

● Accounts Analysis & MIS Reports
Fund Status statement
Daily, weekly, monthly and quarterly
    cash flow statement
Monthly P & L comparison statement
Business summary report

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Integra® ERP

Most user friendly ERP application for the present needs and future ready that integrates all business process into one software to ease management control by optimising resources like money, material, men and machine.

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