

1. More than \_\_\_\_\_% of corporate leaders and organizations were poised to spend \$3.9 trillion for \_\_\_\_\_ in 2021.
2. \_\_\_\_\_ of people to adopt solutions \_\_\_\_\_ is a critical success factor in IT transformation projects.
3. It is beneficial to first recognize the various \_\_\_\_\_ of change (digital solution).
4. Considering your project's change goals, **what's your fill in the blank?**  
\_\_\_\_\_  
\_\_\_\_\_
5. Considering your project's change goals, by **when does your fill in the blank need to happen?** \_\_\_\_\_
6. It is important to prepare people for adoption \_\_\_\_\_, once, and \_\_\_\_\_ the digital solution become available.

7. It is important to define success by including measurable technical readiness and \_\_\_\_\_ readiness goals.
  
8. Previous projects have successfully \_\_\_\_\_ technical readiness and \_\_\_\_\_ readiness goals throughout their journey.
  
9. The right \_\_\_\_\_ coupled with \_\_\_\_\_ brings about successful transformation.