

1. More than _____% of corporate leaders and organizations were poised to spend \$_____ for _____ in 2021.
2. _____ of people to adopt solutions _____ is a critical success factor in IT transformation projects.
3. It is beneficial to first recognize the various _____ of change (digital solution).
4. Considering your project's change goals, **what's your fill in the blank?**

5. Considering your project's change goals, by **when does your fill in the blank need to happen?** _____
6. It is important to prepare people for adoption _____, once, and _____ the digital solution become available.

7. It is important to define success by including measurable technical readiness and _____ readiness goals.

8. Previous projects have successfully _____ technical readiness and _____ readiness goals throughout their journey.

9. The right _____ coupled with _____ brings about successful transformation.