



HIGH VIBES HOSPITALITY

“Maximizing Revenue, Elevating Hospitality”



REMOTE SERVICES



High Vibes Hospitality is your one-stop shop for all things revenue management for Marriott Extended Stay and Select Service hotels. We understand the challenges of training a new revenue manager, onboarding someone unfamiliar with Marriott systems, handling short staffing, or covering for a leave of absence.

Whether you need temporary support, expert training, or a long-term partner, we provide tailored solutions to keep your revenue strategy seamless and your operations running smoothly. Allow us handle the revenue so your team can focus on delivering exceptional guest experiences.

LET'S ELEVATE YOUR BUSINESS TOGETHER!

www.highvibeshosp.com

ABOUT ME



I'm Verlina Tlatelpa, Chief Strategy & Revenue Officer & Co-Owner of High Vibes Hospitality. I have over a decade of experience managing Marriott Select Service & Extended Stay properties. My expertise spans revenue strategy, operational excellence, forecasting, rate optimization, OTA & discount audits, training and mentoring, system management, and much more ensuring hotels maximize profitability while maintaining brand integrity.

From General Manager to Corporate Director of Revenue Management, I've worked with hospitality companies such as Marriott International, TMI Hospitality, Aimbridge Hospitality, Focus Management Group, and Emerald Hospitality.

I'm passionate about helping properties navigate revenue challenges and achieve long-term success.

BRAND EXPERIENCE

Residence INN[®]
BY MARRIOTT

SPRINGHILL SUITES[®]
BY MARRIOTT

TOWNEPLACE
— **SUITES**[®] —
MARRIOTT

COURTYARD[®]
BY MARRIOTT

Fairfield
BY MARRIOTT

OUR SERVICES



01

Task

- Lead Rev Calls
- SPE/NPC Strategy
- Rate Strategy Audits
- HPP Rate Loads
- MarRFP Audits
- eCommerce
- ACRS Preparation
- Forecasting
- Inventory Balancing
- & much more

02

Systems

- MARSHA
- One Yield v2
- MDRW
- MarRFP
- eFAST
- Supernova
- TravelClick
- Kalibri
- OTA's
- Lighthouse
- Profitsword
- & much more

03

Training

- New RM Training
- MARSHA - PMS Balancing
- Group Block Training
- One Yield Training
- HPP Training
- FOSSE Training
- Forecasting
- & much more



THANK YOU

Contact us :



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