## BEST UPDATES WHEN SELLING YOUR HOME



Garage Doors 193.9% Return on Investment (ROI)\*

A new Garage Door will increase the curb appeal, energy efficiency and improve the safety and security of your house.



Entry Door 188.1% ROI. Buyers will stand at the Front Entry while their Agent accesses the lockbox & house. Nothing says "Welcome" like a new



Windows (Vinyl / Wood) 67.1 % ROI\* A Home Inspector will inform Buyers the age of the windows. Buyers prefer new windows which are more energy efficient.



Siding (Vinyl) 80.2 % ROI\* New Siding provides "no maintenance", an updated look and great curb appeal.



Kitchen 96.1 % ROI\* Minor Kitchen updates: Painted Cabinets, New Quartz Counters, Backsplash, Matching Appliances, Lights, Faucet and Cabinet Hardware.



Bathrooms 73.7% ROI\* Minor Bathroom updates: New Vanity, Re-glazed tub & tile, new Floor, Lights, Fan, Mirror, Faucet, Towel Bars and TP Holder.



Paint is the easiest and most affordable way to update your house. Choose neutral colors like light grays, soft grayish beiges or whites.



Flooring Luxury Vinyl Plank Flooring (LVP) is the new favorite for Buyers. LVP is more affordable and durable than hardwood.

HGTV, Pinterest & Instagram all have Buyers wanting a picture-perfect new home. When preparing a house for sale, Sellers want to know what updates will give them the greatest Return On Investment (ROI) and appeal to today's Buyers.

As a Real Estate Professional, I understand what Buyers want in a new home and can advise you on updates so your house stands out from the competition.

I'll help to identify the areas where an investment of both time and money will go the furthest so the house shows off its best features.

With my years of experience, I see options that Sellers don't see in their house and furnishings. Most Sellers are surprised to see how repurposing their own items can transform their house.

Call me to schedule a complementary appointment to determine how you can get the biggest return on your investment in today's market.

Together we will design a plan to turn your home into a dream home for today's buyers.

\*Cost vs. Value Report 2024 Journal of Light Construction (JLC)



Nina Johnson
NinaJohnsonRealEstate.com
NinaJohnsonRealEstate@gmail.com

C: 916-223-5056 O: 916-659-7727



