

We have been very successful designing custom material handling solutions for customers by following a few specific steps.

- Preliminary budget and time frame discussions to determine if the project is possible and worth pursuing further
- 2. Look at a Preliminary Concept & Submit Formal Proposal
- 3. Deposit & PO
- 4. In-Plant Design Visit
- 5. Final Design Approval / Agreement for both Form & Function
- 6. First Parts are Tested & Approved
- 7. Full Production

This PDT (Product Design/Development Team) process has resulted in many improved production plants and many satisfied customers.

## Jay Skinner

Email: WJaySkinner@aol.com Phone: +1 (317) 922-7526

PDT Associates, IIc 2027 Emerald Pines Lane Westfield, IN 46074 USA