

Kiernan Leahy

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Location: Hull, Ma 02045
[LinkedIn](#)

Education

Babson College, School of Business
Bachelor of Science

Babson Park, Ma
May 2021

- Concentrations: Business Analytics, Operations Management
- Cumulative GPA 3.65/4.0; Concentration GPA 3.93; Dean's List 7/7 semesters
- Relevant coursework: Modeling Ops Management, Business Intelligence, Project Management

Work Experience

KPMG – Climate Data and Technology Consultant

Boston, Ma - Sep'21 – Present

- Managed day to day operations for a four-person offshore team and three-person onshore team
- Lead troubleshooting efforts as a subject matter expert for building automation system deployment at twenty corporate office buildings for a fortune 50 company
- Tracked profitability and Modeled resource planning for projects with \$1M+ total billable value
- Helped develop market offerings for climate risk and resilience within a strategy consulting practice

Sustainable Wellesley – Social Media Consultant

Wellesley Hills, Ma - Spring 2020

- Analyzed short term strategy with regards to Coronavirus and identified three expansion opportunities within a new market environment
- Gained experience working with social media platforms and with developing KPIs to identify effective marketing strategies on both Instagram and Facebook
- Obtained experience with pivoting and opportunity assessment by adjusting scope and objectives of a consulting project after coronavirus started spreading

Occupyd – Market Research Consultant

Edinburgh, UK - Fall 2019

- Researched existing target markets and expansion opportunities for an Edinburgh based startup, prepared a 70 page write up of findings, and presented final recommendations to the client
- Learned how to work with international teams as part of a six-person multinational team in the United Kingdoms tasked with finding expansion opportunities for a one-year-old shared economy platform start-up company

Big Blanket Project – Operations Manager

Babson Park, Ma - Oct 2017 – Apr 2018

- Managed communications, coordinated product delivery, and co-authored a request for funding including projections of expenses and revenues for a thirteen-person start-up

Leadership Experiences

Eagle Scout Project

Earned Eagle Scout - July 2017

- Projected for expenses, coordinated funding, wrote a project execution plan, and organized work for a project that took 180 total manpower hours from 20 people over a 2-week period
- Invoiced expenses and presented financials along with a final project report to a board of review

Important Skills and Qualifications

Computer Skills:

- Proficient in PowerPoint design and messaging and in Excel data modeling
- Beginner in using Python and SQL to create databases and functions for data assessment
- Experienced in social media marketing assessment and strategy development

Other notable achievements and experience:

- 4 years of Spanish language studies