Dayton BOMA

Building Owners & Managers Association



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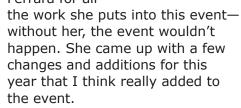
From The President



September is here and signs of summer are fading behind us with kids headed back to school and fall sports beginning. Like many

of you, I was able to mark the winding down of my summer with our 31st Annual Dayton BOMA Golf Outing—always a great event. I'd like to thank all those that golfed and supported the event through sponsorships. A special thanks

to the golf committee, lead by Ryan Zeman from Sonshine Commercial Cleaning, and all the hard-working volunteers. I'd especially like to thank Nancy Ferrara for all



With the beginning of fall, it's time for property managers to start their annual budget process. I've already had to complete drafts for 2017 for one of our owners/ clients—seems like budget season gets earlier every year. As you work on budgets and planning for next year, please remember to rely on our BOMA Associate members in preparing proposals, pricing, planning, etc. to maintain and

support your various properties.

During the month of June I had the opportunity to attend the 2016 **BOMA International Conference** & Expo, held in Washington, D.C. This was the second most attended conference since 2007. One of the main items on the agenda, which has been heavily discussed in various meetings and tasks forces for over 18 months, was the adoption of the BOMA International Dues Proposal, This was approved and standardizes the dues structure in reporting to BOMA International—Formula A is used by locals where a company/individual is the member (this is how we

operate), and Formula B where dues are calculated by the building square footage. There really is no change to how we report, but it does affect other locals across the country. I was also able to attend meetings on Disaster Preparedness, the BAE Council meetings and

visited the various vendor booths. I came away with some good contacts for services and products to help property managers and owners maintain their buildings.

Finally, Sharon Rislund and I attended the BOMA Ohio meeting in August. We received updates on Disaster Preparedness and BOMA Ohio Advocacy Day for 2017. The tentative date for this meeting is set for May 3rd of next year. Please pencil this in your calendars—this is a great opportunity to interact with our legislators on issues that affect us as building owners and managers. — Sean Turner



Upcoming Events and Speakers

Just a reminder, our membership luncheons are held on the second Tuesday of each month.

If anyone would like to recommend a future speaker or topic, please contact Nancy Ferrara at *nancy.bae.boma@ameritech.net* or by calling (937) 299-2662.

September 13th — State Representative Niraj Antani will be joining us as guest speaker at our monthly membership luncheon.

September 21st — The Joint Association
Mixer (JAM) will be held at the Dayton
Racquet Club from 5:30 until 8pm. The
JAMs are intended to bring together related
professional organizations on a regular basis.
Join us for this region-wide networking event!

September 22nd — Our September After Hours Event will be held at Bar Louie at The Greene from 5-7pm. Alan Denny and Modern Entrance Systems will be our sponsors for the event.

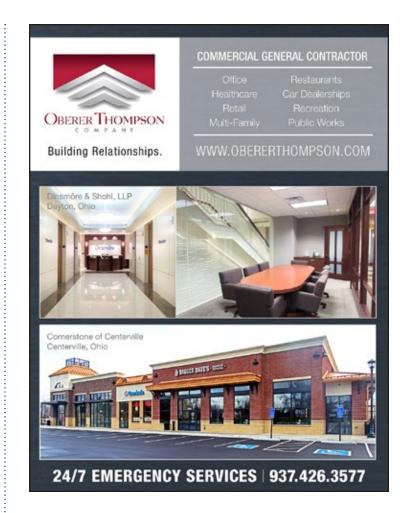
After Hours Networking Events



We'd like to thank the Dayton BOMA Board for sponsoring our July After Hours Event. We'd also like to say **THANK YOU** to Bill Mangus, Chuck Baker and Securitas Security for sponsoring our August After Hours Event. What a great time!

If you weren't able to join us in July or August, be sure to mark your calendar for our next After Hours Event to be held on Thursday, September 22nd from 5-7pm at Bar Louie at The Greene. This event is being sponsored by Alan Denny and Modern Entrance Systems.

If you're interested in sponsoring an After Hours Event, please give Nancy a call at (937) 299-2662.





What's Juice Jacking?

Everyone today seems to be constantly relying on their smartphones to help complete daily tasks which has resulted in the need to recharge subsequently increasing. And when you're far from

your charger, public charging kiosks can seem like a good substitute. However, this can lead to juice jacking of your smartphone. If this is news to you then let's find out what juice jacking is and how you can avoid it.

Regardless of the kind of smartphone you have, whether it's an Android, iPhone or BlackBerry, there is one common feature across all phones: the power supply and the data stream pass over the same cable. This setup allows for juice jacking during the charging process whereby user access is gained on your phone by leveraging the USB data/power cable to illegitimately access your phone's data and/ or inject malicious code onto the device.

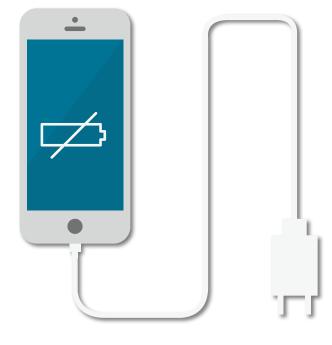
The attack can be as simple as an invasion of privacy, wherein your phone pairs with a computer concealed within the charging kiosk and information

such as private photos and contact information are transferred to a malicious device. However, on the other hand, it can also be as invasive as an injection of malicious code directly into your phone.

According to security researchers at this year's Black Hat security conference, your iPhone can be compromised within one minute of being plugged into a harmful charger.

Exposure to a malicious kiosk can also create a lingering security problem even without the immediate injection of malicious code. Once a device is paired to a computer, it can access a host of personal information on the device, including your address book, notes, photos, music, SMS database,

typing cache, and even initiate a full backup of your phone, all of which can be accessed wirelessly at any time.







The Olympic Games

The Olympic Games, which originated in ancient Greece as many as 3,000 years ago, were revived in the late 19th century and have become the

world's preeminent sporting competition. From the 8th century B.C. to the 4th century A.D., the Games were held every four years in Olympia, located in the western Peloponnese peninsula, in honor of the god Zeus. The first modern Olympics took place in

1896 in Athens, and featured 280 participants from 13 nations, competing in 43 events. Since 1994, the Summer and Winter Olympic Games have been held separately and have alternated every two years.

Decline and Revival of the Olympic Tradition

After the Roman Empire conquered Greece in the mid-2nd century B.C., the Games continued, but their standards and quality declined. In one notorious example from A.D. 67, the decadent Emperor Nero entered an Olympic chariot race, only to disgrace himself by declaring himself the winner even after he fell off his chariot during the event. In A.D. 393, Emperor Theodosius I, a Christian, called for a ban on all "pagan" festivals, ending the ancient Olympic tradition after nearly 12 centuries.

It would be another 1,500 years before the Games would rise again, largely thanks to the efforts of Baron Pierre de Coubertin (1863-1937) of France.

Dedicated to the promotion of physical education, the young baron became inspired by the idea of creating a modern Olympic Games after visiting the ancient Olympic site. In November 1892, at a meeting of the Union des Sports Athlétiques in Paris, Coubertin proposed the idea of reviving the Olympics as an international athletic competition

held every four years. Two years later, he got the approval he needed to found the International Olympic Committee (IOC), which would become the governing body of the modern Olympic Games.

The Olympics Through the Years

The first modern Olympics were held in Athens, Greece, in 1896. In the opening ceremony, King Georgios I and a crowd of 60,000 spectators welcomed 280 participants from 13 nations (all male), who would compete in 43 events, including track and field, gymnastics, swimming, wrestling, cycling, tennis, weightlifting, shooting and fencing. All subsequent Olympiads have been numbered even when no Games take place (as in 1916, during World War I, and in 1940 and 1944, during World

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War II). The official symbol of the modern Games is five interlocking colored rings, representing the continents of North and South America, Asia, Africa, Europe and Australia. The Olympic flag, featuring this symbol on a white background, flew for the first time at the Antwerp Games in 1920.

The Olympics truly took off as an international sporting event after 1924, when the VIII Games were held in Paris. Some 3,000 athletes (with more than 100 women among them) from 44 nations competed that year, and for the first time the Games featured a closing ceremony. The Winter Olympics debuted that year, including such events as figure skating, ice hockey, bobsledding and the biathlon. Eighty years later, when the 2004 Summer Olympics returned to Athens for the first time in more than a century, nearly 11,000 athletes from a record 201 countries competed. In a gesture that joined both ancient and modern Olympic traditions, the shotput competition that year was held at the site of the classical Games in Olympia.

Who Will Be Our Next Star?



This month we are recognizing four Dayton BOMA members as our Membership Star Award winners. Maureen Bereda and Sharon Rislund were very successful in bringing on additional sponsors for our golf outing this year as well as volunteering their time at the outing itself. We'd also like to recognize Kathy Schibi for her efforts in attracting golfers to our 1st Annual Putting Contest. Most of our golfers found it hard to say no to Kathy. We'd also like to recognize Sheri Simpson for doing such a great job filling in for Sean at our membership luncheons while he was in class, as well as volunteering at the golf outing.

Please join us in congratulating Maureen, Sharon, Kathy and Sheri as our Membership Star winners for August. **THANK YOU** for your time and the support you give Dayton BOMA.

A special **THANK YOU** to Bill Mangus and Securitas Security for their starring role as our Membership Star Sponsor!



Dora Weis

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Dayton BOMA Trade Show



again this year. Thirteen of our Associate members set up displays with 37 people attending. Several of our Principal members brought additional staff from their office that would benefit from our Associate members' services.

Please keep in mind our Associate members as budget season begins. Look for an updated Associate list in your inbox soon.

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Breakfast & Learn with Heapy Engineering



Our Breakfast and Learn Session, "Greening Existing Buildings" was held at Heapy Engineering back in May of this year. During his presentation, Ryan Hoffman cleared up confusion surrounding the green movement to allow building managers to meet expectations revolving around sustainability, while quantifying success in numerous areas. He shared financial proformas for implementation of this program as well.

THANK YOU to Ryan Hoffman and Heapy Engineering for sponsoring this event!



Dayton BOMA 31st Annual Golf Outing Congratulations to this year's winners!



1st Place Todd Straley, Brian Planicka, Ralph Shine, Greg Hahn



2nd Place Tom Lambe, Justin Lynch, **Dave Wallace (not pictured: Jim Porter)**



Jack Turner



Nancy Elmore



Men's Closest to Pin Ladies' Longest Drive Men's Longest Drive **Greg Davis**



This event could not take place without the hard work and dedication of our volunteers. THANK YOU!

Maureen Bereda, Turner Property Services Group Scarlett Biggs, CertaPro Painters Caitlin Calabria and Gayle Shiveley, Otis Elevator Richard McEnheimer, Solid Blend Technologies Nancy Reed, DSS Sweeping Service Kathy Schibi and Sergio Castaneda, Schindler Elevator Sheri Simpson and Sharon Rislund, Miller-Valentine Group Realty Services Chris Walker and Aaron Reininger, BrightView Landscape Services Dora Weis and Amy Berner, SimplexGrinnell

31st Annual Golf Outing Sponsors

Thank you to all of our sponsors! Your support is greatly appreciated!

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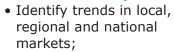
Industrial real estate has seen exponential growth in recent years due to the rise in e-commerce, an increased need for data centers, a transforming logistics landscape and many other driving forces—and this growth shows no signs of slowing down. Now more than ever, industrial owners, managers and tenants need access to reliable data to benchmark, analyze and compare their unique properties.

BOMA International's one-of-a-kind Industrial EER has revolutionized industrial real estate, giving property professionals the reliable, sector-specific data they need to evaluate and refine operational strategies, assess new markets, maximize industrial asset performance and much more. Building on the century of benchmarking expertise BOMA has offered to the office sector, the Industrial EER boasts comprehensive income, expense and occupancy information collected from thousands of industrial properties across the United States.

The Industrial EER offers detailed information about:

- Income (Base rent, pass-throughs, operating expense escalations, etc.);
- Expenses (Exterior building maintenance, management fees, amortizable capital expenditures, etc.);
- Average square footage per tenant and tenant employee; and
- Occupancy data.

This data allows you to:





- Demonstrate to tenants how their operating expenses compare to the market average;
- ...and much more!

Run Reports Customized to Your Needs

"Industrial" is a broad classification that encompasses many different property types, leasing structures and responsibilities for landlords and tenants. Recognizing that no two industrial properties are exactly alike, the Industrial EER's interactive online database allows subscribers to design customized reports by building type, by lease type, by location and even by property characteristics such as size or age to ensure the benchmarking information you access best speaks to your individual property. Whether you own, manage or occupy a bulk warehouse, a distribution center, a manufacturing facility, R&D or lab space, a call center, a cold storage facility, a data center, flex space or any other industrial property type, the Industrial EER has the data you need to succeed.

Join the Industrial Revolution and subscribe to the 2016 Industrial EER.

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BOMA members participating in a national rebate incentive program with Home Depot have earned \$6 million in rebates to date—\$2.5 million in 2015 alone! You can too!

Enroll in the program and receive a 2% annual rebate on all qualifying in-store and online pre-tax purchases* (a qualifying purchase is any pre-tax purchase on a registered account), plus other special savings and services. Enrollment is FREE and EASY. You can register any form of payment accepted by The Home Depot, including checking accounts, credit cards, debit cards and The Home Depot accounts.

The next annual rebate period ends February 28, 2017. You can enroll at any time; however, the



sooner you enroll the sooner you start earning your rebates. Rebate payments are issued annually within 60 days of the end of the rebate period.

Enrollment is now open, and you must enroll to participate. Sign in to BOMA International's web site, at www.boma.org for

more information, to view a customer registration and enrollment guide or watch a short video for quick and easy instructions. Or, call 1-866-333-3551 and mention BOMA.

Be sure to enter the program code BOMA when

you register. Once you enroll, you'll be able to manage your account, add new accounts, add new users and check your account status. This program is for commercial accounts only and is open to all BOMA members, including vendors and suppliers.

Enroll today, and start earning money on your company's Home Depot purchases!

*Annual purchases must total a minimum of \$10,000 to qualify for the rebate.

Education

Commercial real estate professionals look to BOMA International as a leading source for industry education. BOMA offers a variety of programs designed to enhance and advance the careers of commercial real estate professionals. Courses are offered in a variety of formats—ranging from traditional, classroom-based seminars to online seminars and Webinars—to suit every schedule and budget.

PROFESSIONAL DESIGNATIONS: RPA, FMA, SMA, and SMT DESIGNATIONS. Courses for these professional designations are offered through BOMI International, an independent institute for property and facility management education. For more information, visit the BOMI International website or call 1-800-235-2664.







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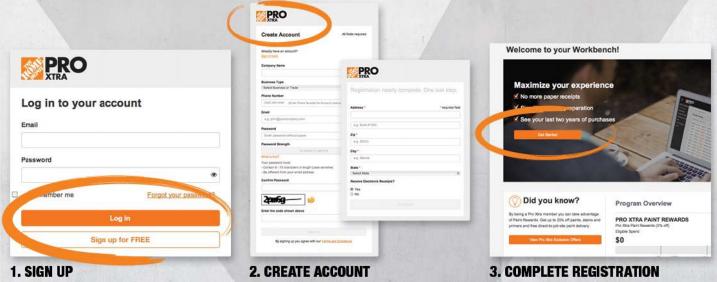
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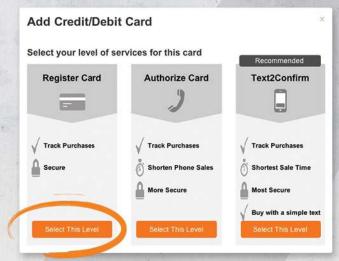
Nick Name

✓ Yes, I have one. Agreement Code Select "Get Started" to register payment type

Back to Levels

* required field

What is this?



4. CHOOSE REGISTER CARD

optional nick name

OPTIONAL: BULK CARD UPLOADS

Remember to add the Agreement Code

Select service level, then add 16-digit card number and

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August 19, 2016

Nancy Ferrara Dayton BOMA P.O. Box 680 Dayton, Ohio 45409-0680

Dear Nancy,

On behalf of the ECHO program, Empowering Children with Hope and Opportunity, please extend our gratitude to the Dayton Building Owners and Managers Association for their numerous bags of school supplies. A special thank you to Houser Asphalt who donated money. This is very helpful in assisting with school uniforms in hard to find sizes that I never seem to have in my used uniform bank.

I work with many different families from various ethnic backgrounds with a variety of needs. I have several large families that struggle to afford school supplies for all of their children at once. I also assist grandparents and relatives who have taken on the role as parent and many live on a fixed income.

Thank you for this continuous outreach to our program. We have limited resources and are always very grateful for the support. We recently expanded our mental health service to 10 schools in the area. The needs are great and families are very appreciative of the help.

Sincerely,

Michelle Sherman, LSW/Family Advocate Empowering Children with Hope and Opportunity

Weelelle Therme

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FEDERAL PREPAREDNESS RESOURCES

American Red Cross www.redcross.org

Department of Homeland Security www.dhs.gov

Department of Justice www.justice.gov

Department of State www.state.gov

Federal Bureau of Investigation www.fbi.gov

Federal Emergency Management Agency
www.fema.gov
www.Ready.gov
www.DisasterAssistance.gov

GSA Emergency Management and Security
www.gsa.gov

National Hurricane Center www.nhc.noaa.gov

Real Estate Information Sharing and Analysis Center (REISAC) www.reisac.org



Josh Atchison

Service Manager

Otis Elevator Company 321 S. Main Street Dayton, OH 45402 Tel: 937.222.4669 Ext. 13 Fax: 937.222.8582 Cell: 937.604.4244 Joshua.Atchison@otis.com www.otis.com



Emergency Preparedness Guidebook

BOMA International's Emergency
Preparedness Guidebook: The
Property Professional's Resource
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the industry's most up-to-date guide
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of potential threats. The guidebook walks the user step-by-step through the four phases of emergency management—mitigation, preparedness, response and recovery—to help ensure tenant safety and building security during emergency situations.

Several types of emergencies are covered:

- Accidents such as fires, public health emergencies, elevator outages and airplane collisions
- Earth and weather events such as floods, earthquakes, hurricanes and tornadoes
- Criminal and Terror Acts such as terrorism, bombs, active shooter and workplace violence.

There is also an in-depth chapter on building an effective communications plan and checklists throughout to help users organize every step of their preparedness plan.

The Emergency Preparedness Guidebook: The Property Professional's Resource for Developing Emergency Plans for Natural and Human-Based Threats is authored by Lawrence J. Schoen, P.E., Fellow ASHRAE, and is an update to BOMA's 2002 Emergency Preparedness Guidebook.

BOMA International is offering a 20% discount on the guidebook through September 30th. Go to www.boma.org to buy yours today!

BOMA'S MISSION

To enhance the human, intellectual and physical assets of the commercial real estate industry through advocacy, education, research, standards and information.



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Kathy Schibi Account Representative

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