

JAN JOHNSON

GRANTSFORMATION, INC.

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P O Box 388 • Panama City, FL 32401

SUMMARY

I have won over \$350 million in federal, state, and local grant funding, including three Investing in Innovation (i3) grants (\$12.7M total), Race to the Top-District (\$10M), Carol M. White PEP (\$2.2M), Education Innovation and Research (\$3M), Educator Excellence Innovation Project (\$2M), 14 Public Charter School Start-up grants (\$500,000 - \$800,000 each), and 7 Charter School Program Replication and Expansion grants (\$137.8M total to just two clients, including the largest ever awarded—\$67M).

EDUCATION

Certificate in Strategic Foresight/Futures Studies

University of Houston - 2014

M. Ed., Educational Leadership and Cultural Studies

University of Houston - 2000

B. S., Elementary Education, grades 1-8; Lifetime Teaching Certifications, Elementary Education and Reading

University of Houston - 1990

COMMUNITY SERVICE

Girls, Inc. of Bay County
Fundraising Volunteer

Panama City Housing Authority
Commissioner and Chair

Bay County Chamber of
Commerce Ambassador

Panama City Housing Authority
Commissioner and Chair

HIGHLIGHTS OF QUALIFICATIONS

- Certified teacher and former administrator with over 28 years' experience in public education;
- Proven track record of winning multi-million-dollar, multi-year, public and private grants;
- Entrepreneurial, integrity-focused high producer;
- Strong planning and organizational skills with a demonstrated ability to manage multiple projects in a fast-paced work environment; and
- Outstanding written and verbal skills.

EXPERIENCE

7/2002-Present

President/CEO • Grantsformation, Inc.

5/2012-7/2014

National Grants Director • Stand for Children, Inc.,
Portland, OR (Headquarters)

8/2000-12/2002

Assistant Principal/Dean of Instruction • Houston
Independent School District

8/1999-8/2000

Principalship Academy Intern, Pershing Middle School
• Houston Independent School District

4/1997-8/1999

Grants Coordinator • Houston Independent School District

8/1990-4/1997

Teacher, Grades 4, 6, 7, 8; Technology Coordinator •
Houston Independent School District

REFERENCES

Sam Goessling, Chief Advancement Officer
IDEA Public Schools

Samuel.Goessling@ideapublicschools.org • 956.373.7102

Susie Crafton, Consultant
Apeira Revenue Solutions

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Beverly Santicola, President
US Government Grants

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