



TechLead Transform[©]

Transforming Technical Managers into Inspiring People Leaders



Technical managers commonly achieve their positions due to deep technical expertise, yet leading people requires a different skill set.

Often, these leadership skills are underdeveloped.

Common Technical Manager Leadership Skills Gaps

- Communication
- Delegation
- Interpersonal Skills
- Consensus Building
- Motivating
- Team Building
- Emotional Intelligence
- Feedback & Coaching
- Accountability
- Conflict Resolution
- Decision-Making
- Influence

Consider how much **leadership skills gaps may be costing you....**

✂ Reduced Productivity ✂ Employee Turnover ✂ Stress and Burnout

You value your managers' technical ability, and they have potential, but they need help with becoming better people leaders. Give them the knowledge, tools, and support to make them successful.

TechLead Transform[©] is a two-day workshop designed to help fill these gaps

Day 1

Think Like a People Leader

- People Leadership Mindset
- From Tech Expert to Leader

Understanding Personality

- Impact on Management Style
- Adjusting Style to Needs

EQ For Techies-Part 1

- Enhancing Self-Awareness
- Emotions are Data Points

Critical Communications

- Resolving Conflicts
- Translating Tech for Non-Tech Stakeholders

Day 2

EQ for Techies-Part 2

- Reading the Room
- Stakeholder Management

Developing & Retaining Talent

- Giving & Receiving Feedback
- Performance Coaching

Building a High-Performing Team

- Delegating & Empowering
- Maintaining Accountability
- Building Team Cohesion

Scaling Your Impact

- Influence Techniques
- Leading Without Authority

Workshop Includes:

DiSC for Managers assessment and printed workbook.

Printed **workshop workbook** containing proprietary training content and tools.

Email coaching support for all participants post workshop



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Program Facilitator – David Spungin



David is a Leadership Trainer and Executive Coach focused on transforming technical managers into inspiring people leaders. A graduate of the United States Military Academy at West Point, he earned his degree in Leadership Development and led combat soldiers in the U.S. Army for nearly a decade. Most notably, he deployed in 2003 while in support of Operation Iraqi Freedom.

Following military service, David established himself as an exceptional business development professional while working for a multi-billion dollar construction company. Applying his military leadership experience, he grew his business unit to nearly \$400 million, setting a new company sales record. David next joined a mid-sized consulting firm and successfully directed project teams delivering professional services to agencies of the Federal government. Ultimately, his passion for building effective leaders and teams inspired him to pursue a career as a leader development professional.

David founded The Leader Growth group in 2014 and has trained over 5,000 leaders in companies, including 14 Fortune 500 companies. David has authored numerous publications. His book *Growing Leaders* is an Amazon Bestseller.



Now Booking Workshops for 2024 and 2025!



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