

HOW TO IDENTIFY A REVERSE MORTGAGE OPPORTUNITY

When people face uncertain times, you are their trusted resource. If you have a client that is 62 years or older and owns a home, a reverse mortgage might be the solution they need. **Here are some scenarios to help you identify when a reverse mortgage could help:**

- Client has cash flow problems or is running out of money
- Client can't afford in-house healthcare but doesn't want to go to a nursing home
- Client is getting a later in life "Silver Divorce" and wants to stay in the home
- Client's spouse passes away which causes a reduction in social security payments, but the client wants to stay in the home
- Client has back taxes, forbearance, or credit card debt that needs to be paid off
- Client can't afford HELOC payments after it moves from interest-only to full amortization
- Client wants to buy a home but cannot pay all cash
- Client wants to make repairs or remodel their home



CALL ME WITH ANY QUESTIONS ABOUT REVERSE MORTGAGES!



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