





KAFILE COMPANY PROFILE



### SINCE WHEN?

**Brief History** 

KAFİLE GLOBAL Company Ltd. was founded in 2010, by Mr Haci KARADAĞ.Originally, it started as a furniture retail business. It has since evolved, grew and progressed to become afull-fledged Trading and Manufacturing company, servicing both Regional and International markets.

2011

2012

2013

2010



### **SINCE 2010**

We produced furniture for universities, hospitals, hotels, government and private institutions. We modernized hotels, universities from head to toe with special projects. Closet, table, bunk, waiting unit, couch, library... Briefly, when it comes to furniture, designed and made almost everything. In army, hospital, hotel, school; we met everybody living Turkey. We touched people, and we have been in their lives.

## WITH THE POWER OF PRODUCTION

**KAFİLE** 

designers,
engineers, experienced
employees and the
technology infrastructure
which easily beats all the
challenges, is seeking new
projects in the field.

# SPECIAL ARCHITECTURAL SOLUTIONS

We are offering architectural solutions to any projects without questioning the scope. Since, we are in the very middle of people's life. We are aware of that every individual or institution has different needs. We are doing the business we know best by taking into account your requests!

### **BY DESIGN**

We always aimed to produce functional and aesthetic products, always cooperated with designers creating difference. Our products have been noticed by whole world, and worthy of many international design award.

2014

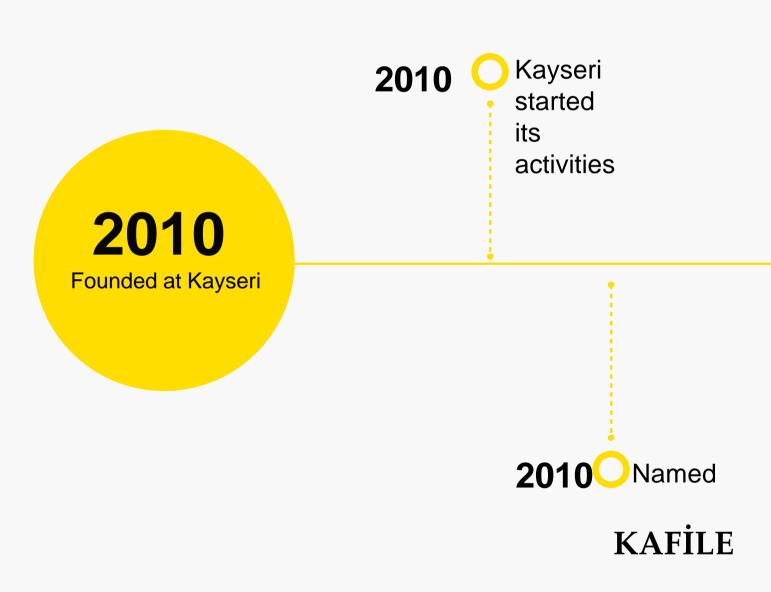
2015

2016

2017







FACTORY
Moved to a 7.500
m² factory which

Moved to a 7.500 m<sup>2</sup> factory which is located in Organized Industry District of Kayseri

To organize with

opened

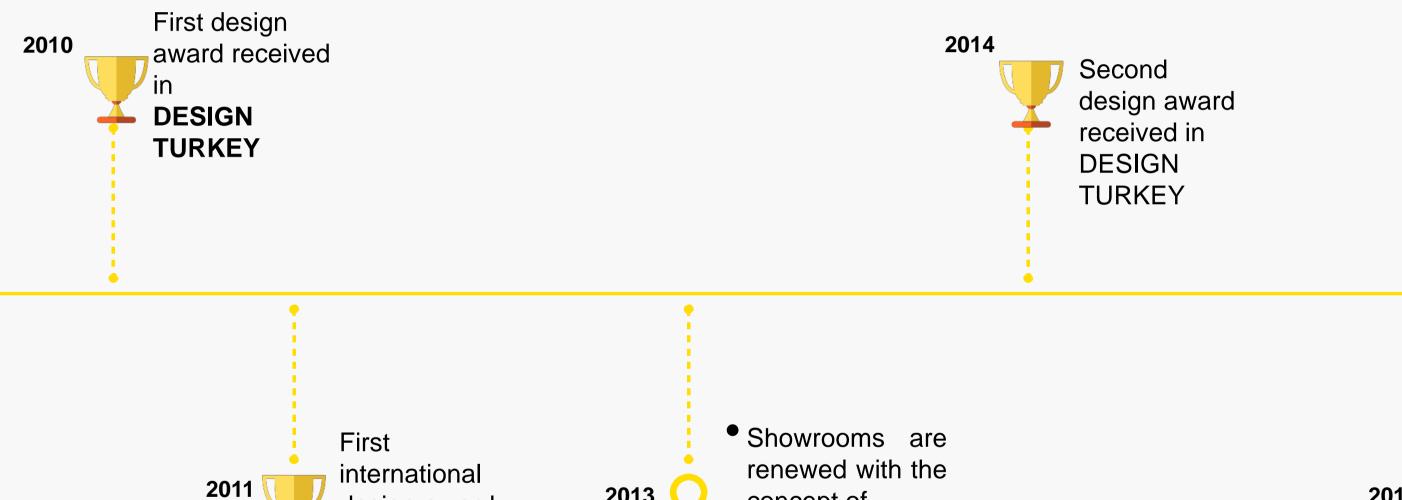
the factory 2,500 m<sup>2</sup>
Showroom

2017

Kafile and Times brand was established



### **MILESTONES** of **KAFİLE**



2013

design award

received with

reddot design award

concept of

• SOCIAL

**BOX IN A BOX IDEA** 

Was worthy of IF

**RESPONSIBILITY** 

projects have begun

Ready to 2017 introduce a brand new experience with the concept of Kafile

### KAFİLE

### **COMPANYNAME:**

KAFİLE İç Ve Dış Tic.Ltd.Şti



### 1.-REGISTEREDOFFICE

KAFİLE İç Ve Dış Tic.Ltd.Şti

### 2.-BUSINESSADDRESS

Organize Sanayi Bölgesi Anbar Mh.

54

Cad. No:17/GMelikgazi/Kayseri

### 3.-NATURE OF BUSINESS

HotelConceptandFurniture & Global Marketing

4.-TYPEOFCOMPANY(IIc, Itd, etc.)

Inc.



#### 9.- ASSOCIATED COMPANIES (list)

KafileTic A.S.

5s Mobilya Sanayi ve Tic.A.S.

Asır Mobilya Dekorasyon Taahhüt Sanayi ve Tic A.Ş.

5S Mimarlık İnşaat Mobilya Taahhüt Danışmanlık Müş. Ltd. Şti.

Pİ Özel Eğitim Basım ve Yayıncılık A.Ş.

The wolrd Grup Eğitim Yay. Mat. Kır. Dan. İth. İhr. San. Ve Tic. Ltd Şti.

#### 10.- ANNUAL TURNOVER (specify currency)

**2016**: *9.500.000,00 USD* 

**2015**: *9.000.000,00 USD* 

**2014**: 7.000.000,00 USD

**2013**: *6.000.000,00 USD* 

### 11.- AVAILABILITY OF UNCONDITIONAL BANK GUARANTEE FOR ADVANCE PAYMENTS

10.000.000 USD

#### 12.- IS YOUR COMPANY CURRENTLY INVOLVED IN ANY LEGAL

DISPUTE? Not involved any legal dispute.

MANUFACTURING INFORMATION:

### 13.- FACTORY LOCATION / UBICACIÓN DE LA PLANTA

Melikgazi – Kayseri / TURKIYE

#### **14.- FACTORYSTAFFING:**

**Workers:** 

55

Technical staff:

#### 15.- SQM OF FACILITIES

Panel Furniture Production 7.500m2Metal Production

5.850m2

Upholstery Production 10.000m2

#### 16.- NUMBER OF PRODUCTION LINES (describe

the time of each productionline; a combli

## 17.- ARE YOUR FACTORY FACILITIES, INCLUDING EQUIPMENT, OWNED OR LEASED? Owned

### 18.- LEAD TIME FOR PREPARATION OF SHOP DRAWINGS (assume a 200-room hotel)

3-4 weeks

### 19.- LEAD TIME FOR MANUFACTURING (assume a 200-room hotel)

6-8 weeks

#### 20.- LANGUAGES SPOKEN

English & Turkish & Arabic & French & German

#### 21.- IS IT POSSIBLE TO VISIT YOUR

**FACTORY?** *Possible / any time.* 

## 22.- PLEASE PROVIDE A DESCRIPTION OF YOUR QUALITY CONTROL PROCEDURESAND RESOURCES (attach existing procedures as an exhibit if available)

### 23.- PLEASE ATTACH SAMPLE SHOP DRAWINGS DEVELOPED FOR A SIMILAR PROJECT

# 24.- MAIN MACHINE LIST (please attach to this document)

Please check attached machinery and equipment list.

# 25.-FOR CASEGOODS AND SEATING ONLY: confirm the below if available within your plant:

Meta
I
casegoods
Fixed

#### **26.- LIST OF SUPPLIED HOTELS IN THE LAST SIX YEARS:**

#	Hotel Name	Location	areas where supplied (all hotel, or guestrooms, or common areas or F&B outlets)	Year	Approx. value	Client contact details (developer/Investor or Procurement Agent)
	Hyatt Gebze	Gebze / Türkiye	All Hotel	2016	1.700.000,00 USD	Doğuş Holding
	Point Hotel	Ankara / Türkiye	All Hotel	2016	1.000.000,00 USD	Ako Turizm Yat A.Ş.
	Hilton Double Tree	Minsk / Beyaz Rusya	Guestrooms	2016	1.500.000,00 USD	Rönesans Holding
	Hilton Garden Inn	Çorlu / Türkiye	Guestrooms	2015	650.000,00 USD	Santeks İnşaat
	Holiday Inn Hotel	Makkah / Saudi Arabia	All Hotel	2015	7.500.000,00 USD	Makkah Real Estate
	Millenium Hotel	Makkah / Saudi Arabia	All Hotel	2014	6.400.000,00 USD	Four Corners
	Rixos Premium Belek	Belek / Türkiye	Guestrooms	2014	1.450.000,00 USD	Sembol Inşaat
	Dedeman Bostancı	İstanbul / Türkiye	All Hotel	2014	1.500.000,00 USD	Haldız İnşaat
	Radisson Blu Tuzla	İstanbul / Türkiye	All Hotel	2013	1.950.000,00 USD	Kolin İnşaat
	Sochi Apart Hotel	Sochi / Russia	All Hotel	2013	1.650.000,00 USD	Sembol Inşaat
	Le Meridien Jeddah	Makkah / Saudi Arabia	All Hotel	2013		
	Swissotel	Sochi / Russia	Guestrooms	2013	2.485.000,00 USD	Sembol Inşaat
	Moda Jeddah Hotel	Jeddah / Saudi Arabia	All Hotel	2013		
	Kaya Palazzo Belek	Belek / Türkiye	All Hotel	2012	1.050.000,00 USD	Kaya Holding
	Holiday Inn	Çimkent / Kazakhstan	Guestrooms	2012		
	Marriott Armenia	Yerevan	Guestrooms	2012		
	Sheraton Hotel	Jeddah / Saudi Arabia	All Hotel	2012		
	Kaya Palazzo	Bolu / Türkiye	All Hotel	2011	1.750.000,00 USD	Kaya Holding
	Kaya İzmir Thermal	İzmir / Türkiye	All Hotel	2011	1.103.000,00 USD	Kaya Holding
	Elaf Bakkah Hotel	Makkah / Saudi Arabia	Guestrooms	2011		
	Al Shaza Hotel	Madina / Saudi Arabia	Guestrooms	2010		
	Aheloy Hotel	Bulgaria	Guestrooms	2010		
	Kronos Hotel	Ankara / Türkiye	All Hotel	2010		

I, the undersigned, hereby certify that to the best of my knowledge, the particulars given in these forms are true and correct. The Project Team is authorised to make direct inquiries and references to any person (whether named or not in this form) to verify information submitted herein or obtain any further data to establish suitability for this project.

I fully understand that the Project Team reserves the sole right and discretion to select the applicants and place them on the approved tender list.

Signed	
O	
Name	
Position	
Date	

# BOXINABOXIDEA















201

# FRAME

**DESIGNED by** White Gold





reddot design award honourable mention 2012











# TWINS

**DESIGNED by** White Gold



013















# ENVELOPE

**DESIGNED** by White Gold









# JOIN DESIGNED White Gold









# SO SIMPLE OFFICE

**DESIGNED by** White Gold







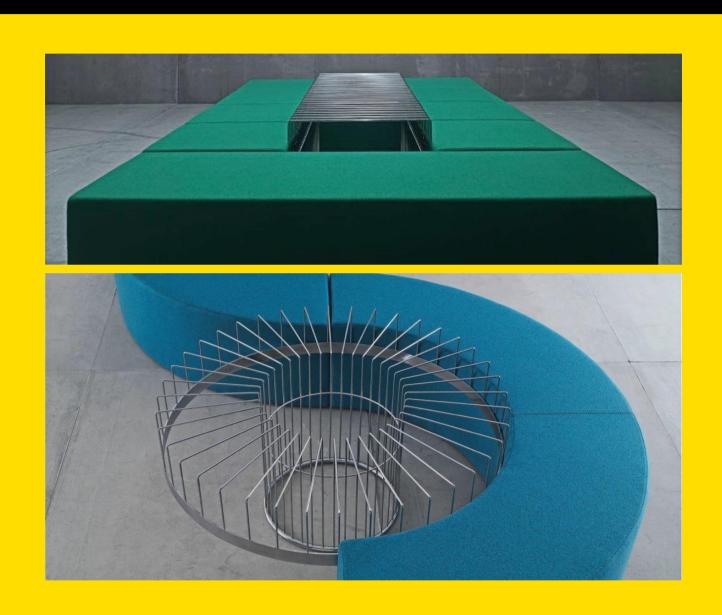




# MAG DESIGNED by White Gold







# **VALL**DESIGNED by AYTAÇ YILMAZ





# GEO

**DESIGNED by** Sule KOÇ



### CERTIFICATIONS





#### **SBU** BASED **SALES** STRUCTURE

### CORPORATE SALES

Specialized
on standart office
furniture products.
Works with private
sector, construction
companies,
architects, and
finance sector.

### INTERNATIONAL SALES

Specialized on standart office furniture products. Works with dealers, architects internationally

### CONTRACT

Specialized
on fixed project
furniture from hotel to
residential even
public spaces. Works
with private sector,
construction
companies,
architects...

### **FACTORY**

Specialized
on mass
production furniture
for other brands with
their labels. Product
range goes from sofa
to kitchen and metal
furniture

#### INTEMA

For the last eleven years mass producers of Eczacibasi Kitchen Brand Intema from volumed real estates kitchens to retal kitchen sales.

#### GOVERNMENT SALES

Specialized on standart Office furniture has been defined together with government. All Governmental instutions make a desicion by a catalog sales system

### Sales Point

Nenehatun
Çamlıca
Keyap
Factory
Showroom

Saudi Arabia

Azerbaijan

Dubai Libya Holland Factory Showroom Factory Showroom

Dealers of Intema Intema Sales team The State Procurement and Supply Office (DMO) DMO Factory Showroom DMO e-sales

**Competitors** 

KAFİLE With unique sales strategies in each sales channels has different competitors. While In corporate sales itis Yataş and Koleksiyon, In Contract division It is Mob. However Interna and factory salesit has no competitors.



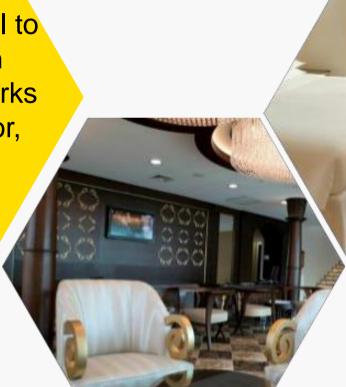
### CONTRACT DIVISION







Specialized on fixed project furniture from hotel to residential even public spaces. Works with private sector, construction companies, architects..















#### **Kaya Izmir Thermal & Convention**

Client KAYA HOLDING

Web <u>www.kayaholding.com.tr</u> Location Izmir - Turkey

Type Thermal Hotel Project Comm. Date August 2010

Contract price 1.013.157,00 USD

Scope of work Guestroom & Podium floors loose

and fit-out furnitures

316 Guestrooms

Lobby

Main Restaurant A'la Carte Restaurant

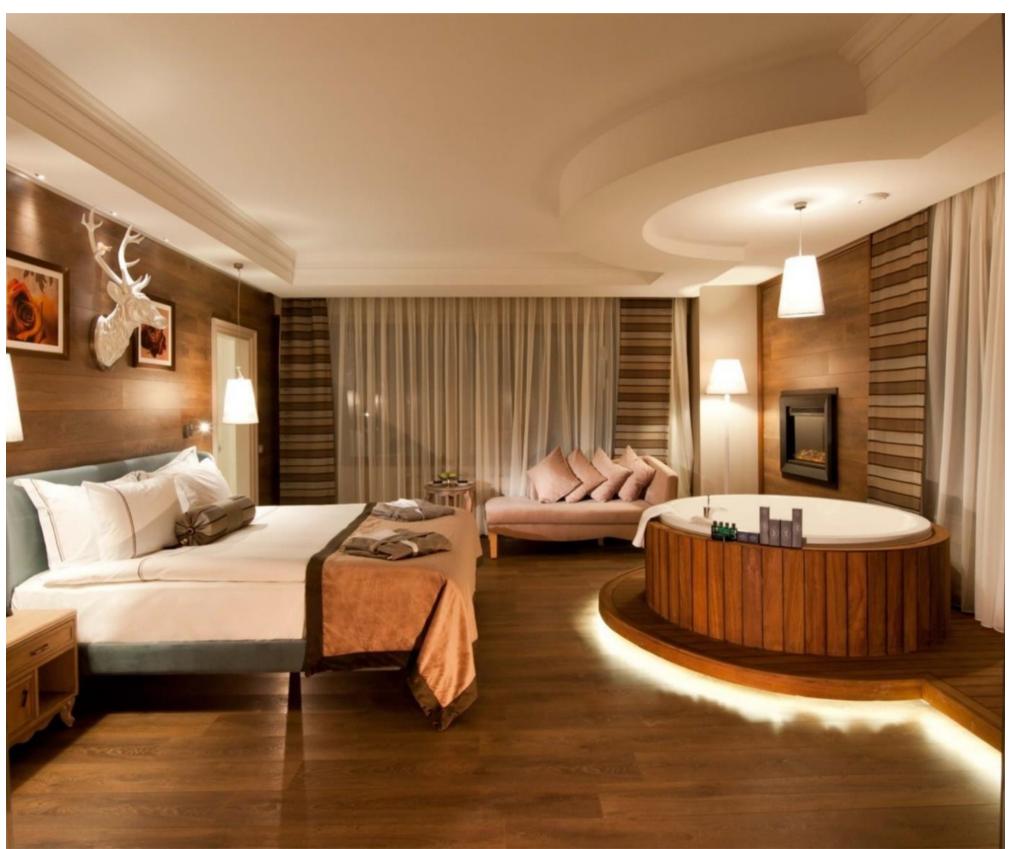
Aura Lobby Lounge

Ferania Garden

Indoor Area 40.000 m2







### Kaya Palazzo Ski & Mountain Resort

Client KAYA HOLDING

Web <u>www.kayaholding.com.tr</u>

Location Kartalkaya/Bolu - Turkey

Type Ski Hotel Project

Comm. Date December 2011 Contract price 750.000,00 USD

Scope of work Rooms fit-out & loose furnitures

Superior 104

Deluxe 5

Junior Suite 10 Deluxe Suite 10

Grand Suite 9

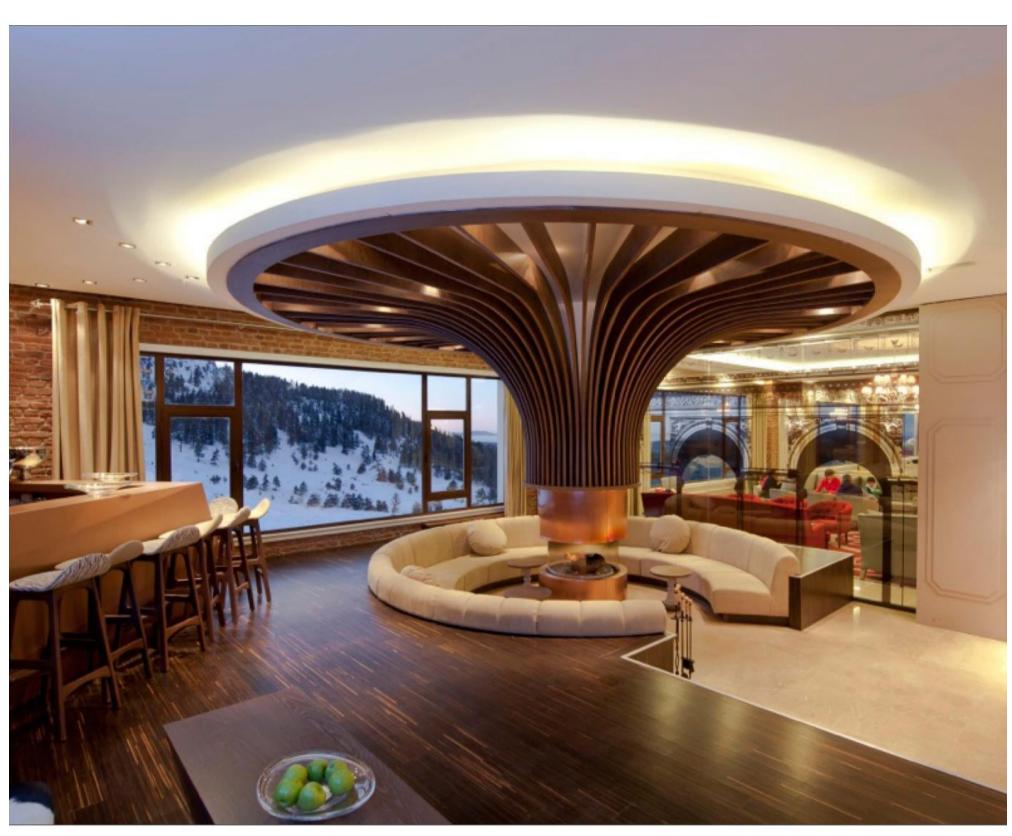
King Suite 1 TOTAL 139 rooms

Indoor Area 15.000 m2









### Kaya Palazzo Ski & Mountain Resort

Client KAYA HOLDING

Web <u>www.kayaholding.com.tr</u>

Location Kartalkaya/Bolu - Turkey

Type Ski Hotel Project

Comm. Date December 2011
Contract price 1.030.000,00 USD

Scope of work Podium loose & fit-out furnitures

Lobby Lobby Bar Restaurants

Swiss Fondue Restaurant

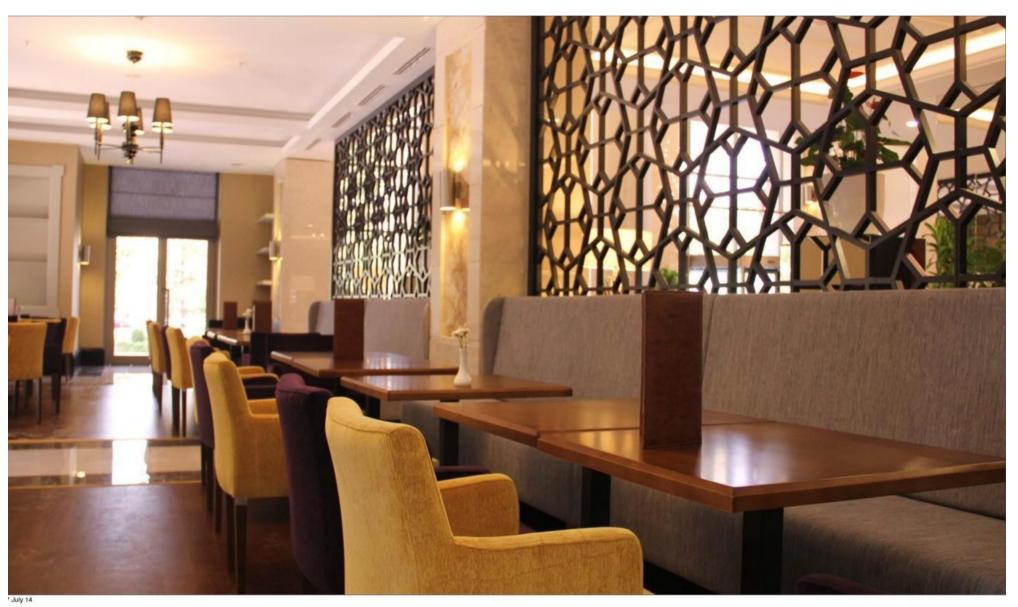
Chillout Bar

Spa & Wellness Center Convention & Ballroom

Indoor Area 15.000 m2







### Barida Hotels, Isparta

Client BARIDA HOTELS

Web <u>www.baridahotels.com</u> Location Isparta - Turkey

Type City Hotel Project Comm. Date February 2012 Contract price 81.820,00 USD

Scope of work Podium & rooms loose furnitures

142 Guestrooms

Lobby

Roof Restaurant & Bar A'la Carte Restaurant

Bi Cafe

9.000 m2 Indoor Area



# **KAFİLE**





#### **Sheraton Jeddah Hotel**

Client UNIDECOR

Web <u>www.unidecor.com</u>

Location Jeddah - Kingdom of Saudi Arabia

Type City Hotel Project

Comm. Date September 2012 Contract price 500.000,00 USD

Scope of work Guestrooms & Podium floors

loose furnitures

149 Guestrooms

Lobby

Feast Restaurant

Indoor Area 10.000 m2



# **KAFİLE**







### Kronos Hotel, Ankara

Client KRONOS

Web <u>www.kronoshotel.com</u>

Location Golbasi/Ankara- Turkey

Type City Hotel Project Comm. Date August 2010 Contract price 500.000,00 USD

Scope of work Guestroom & Podium floors loose

and fit-out furnitures

21 Guestrooms

Lobby Main Restaurant A'la Carte Restaurant

**Lobby Lounge** 

Indoor Area 5.800 m2









### **Atatepe Dormitory Ankara**

Client DOGRUER PETROL Web www.dogruer.com

Location Beytepe, Ankara - Turkey

Type Dormitory Project Comm. Date June 2010 Contract price 510.150,00 USD

Scope of work Dorm rooms & public areas loose

and fit-out furnitures

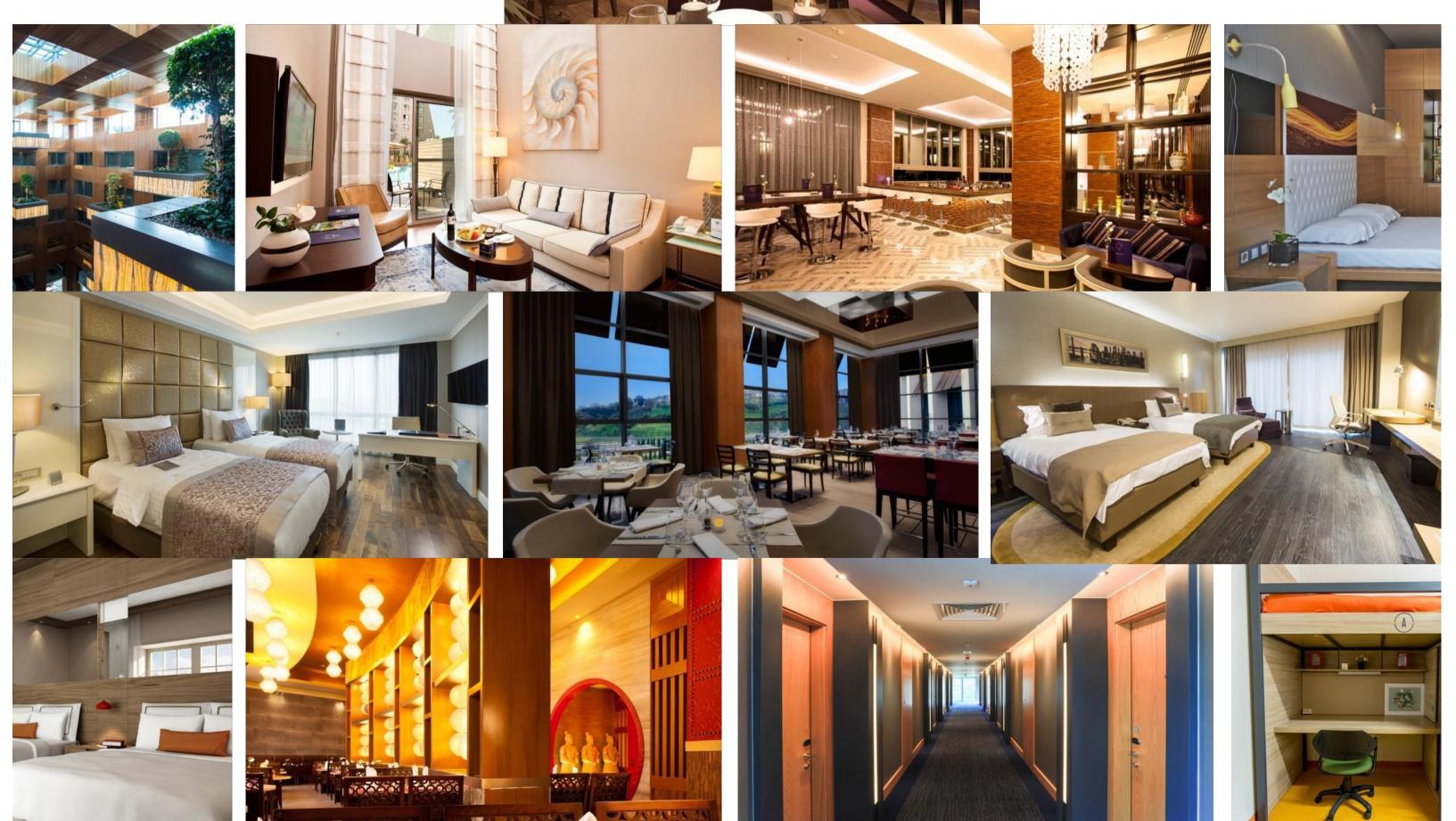
Indoor Area 15.000 m2





### 2015

### CONIRACIFROECIS



### Kafile •





### Elaf Bakkah Hotel, Makkah

Client BUILDECO & UNIDECOR

Web <u>www.unidecor.com</u>

Location Makkah - Kingdom of Saudi Arabia

Type Hotel Project

Comm. Date September 2013 Contract price 1.602.729,00 USD

Scope of work Rooms fit-out & loose furnitures

#### 810 Guestrooms & Suites

AlSafa Restaurant Al Marwa Restaurant

Al Rawda Cafe

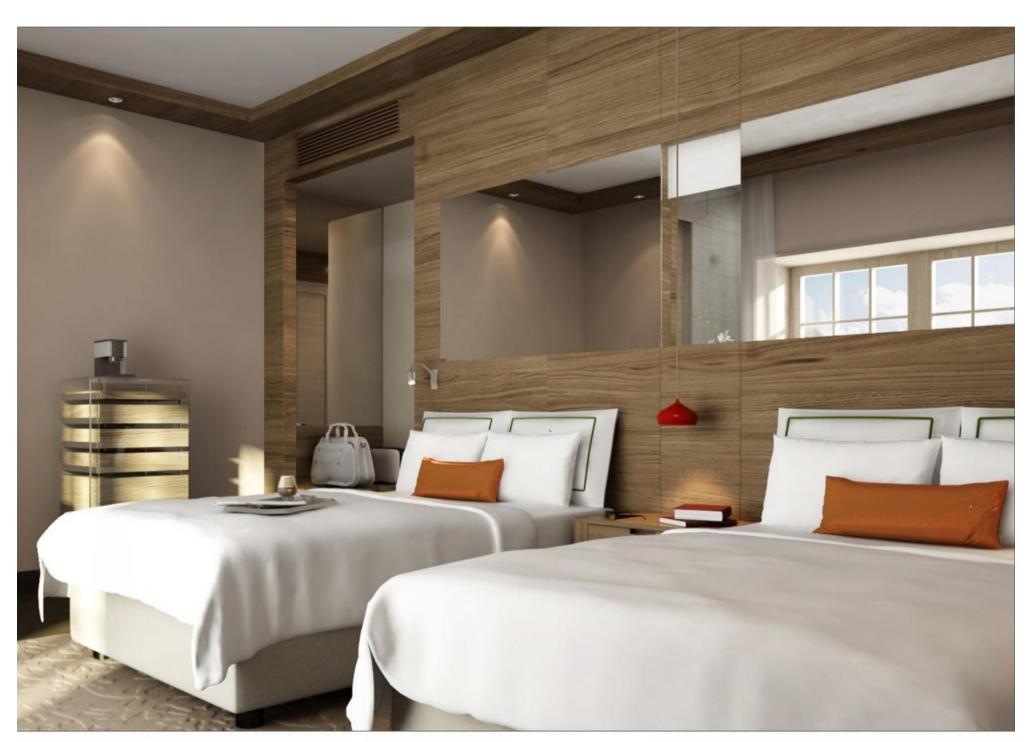
Mina Cafe

Multipurpose Rooms

Indoor Area 28.500 m2 Bed Capacity 2025







#### Swissotel Sochi - Krasnaya Polyana

Client SYMBOL CONSTRUCTION
Web www.sembolinsaat.com.tr

Location Krasnaya Polyana - Sochi

Type Ski Hotel Project

Comm. Date December 2013
Contract price 2.485.000,00 USD

Scope of work Rooms & Podium loose furnitures

166 Guestrooms & Suites

Lobby – Block 3

Lobby – Block 4

All Day Dning

Restaurant

Mezzanine Lounge & Bar Conference & Meeting Spa & Sport Service Area

Indoor Area 10.500 m2







### Sochi Apart - Krasnaya Polyana

Client SYMBOL CONSTRUCTION
Web www.sembolinsaat.com.tr

Location Krasnaya Polyana - Sochi

Type Ski Apart Hotel Project Comm. Date November 2013 Contract price 1.834.077,00 USD

Scope of work Apartments loose furnitures

26 Apartment Block 1514 Flats

Indoor Area 150.000 m2 Bed Capacity 4317









#### Le Meridien Jeddah

Client UNIDECOR

Web <u>www.unidecor.com</u>

Location Jeddah- Kingdom of Saudi Arabia

Type Hotel Project Comm. Date April 2013

Contract price 255.500,00 USD

Scope of work Rooms loose furnitures

293 Guestrooms & Suites

Indoor Area 12.255 m2



# **KAFİLE**







### **Holiday Inn, Shymkent**

Client ZERDE STROY

Web

Location Shymkent - Kazakhstan

Type City Hotel Project
Comm. Date August 2013
Contract price 1.320.000,00 USD

Scope of work Guestrooms & Public area

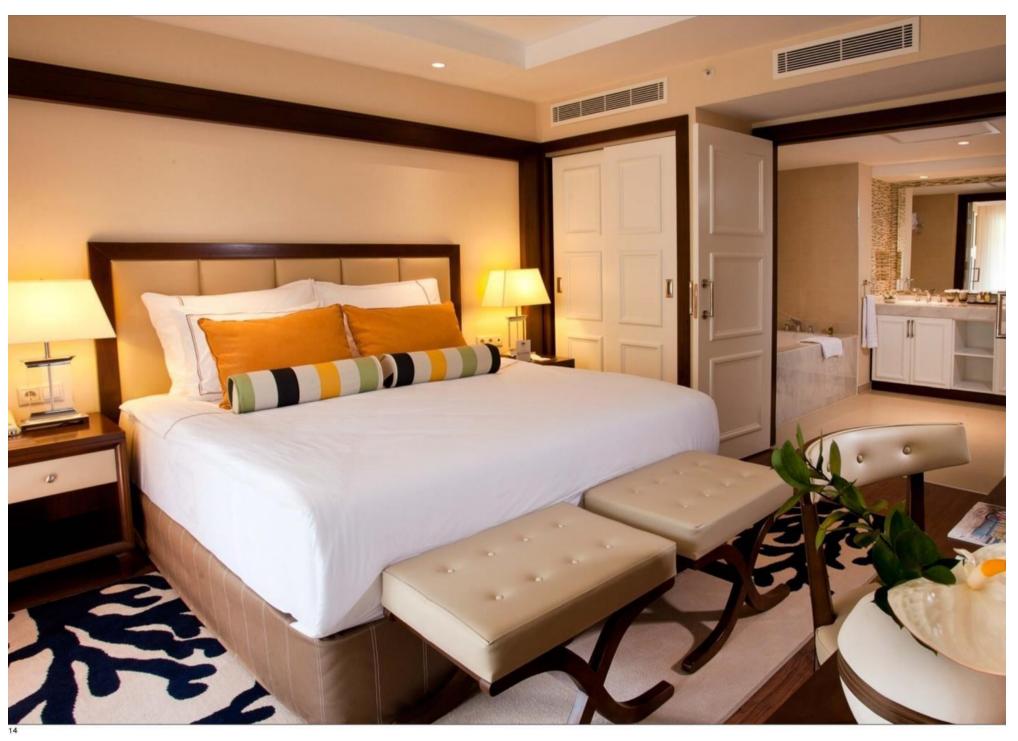
fit-out and loose furnitures

97 Guestrooms & Suites

Lobby Guestroom Corridors Restaurants







#### Hotel Riu Kaya Belek

Client KAYA HOLDING

Web <u>www.kayaholding.com.tr</u>

Location Kartalkaya/Bolu - Turkey

Type Ski Hotel Project Comm. Date June 2013

Contract price 2.711.757,00 USD

Scope of work Rooms fit-out & loose furnitures

Standard 364
Standard roof 80
Disabled 10
Major Suite 4
Family Suite 22
Junior Suite 8
Corner Suite 16
King Suite 2
TOTAL 506 rooms

Indoor Area 90.000 m2 Bed Capacity 1.200







#### Hotel Riu Kaya Belek

Client KAYA HOLDING

Web www.kayaholding.com.tr

Location Kartalkaya/Bolu - Turkey

Type Ski Hotel Project Comm. Date June 2013

Contract price 833.333,00 USD

Scope of work Podium floors loose furnitures

Lobby

The Palazzo Restaurant A'la

Carte Snack Restaurant

Asiatico Restaurant

Tulipano Restaurant

**Beirut Restaurant** 

Livio Restaurant

Steak Restaurant

Patisserie Brasserie

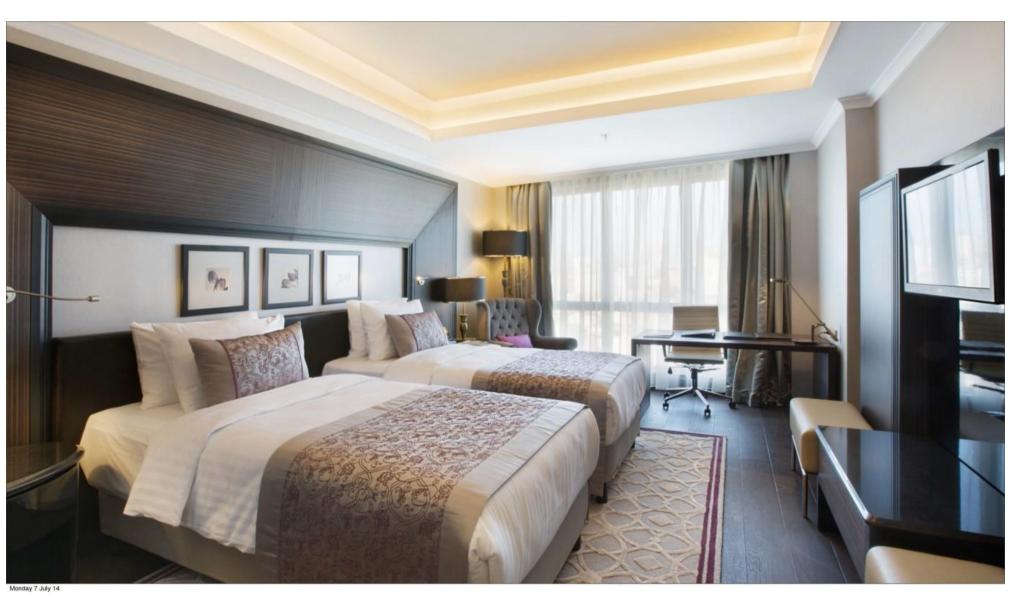
Indoor Area 90.000 m2 Bed Capacity 1.200







#### Dedeman Hotel, Istanbul



Client HALDIZ INSAAT

Web www.dedeman.com

Location Bostancı / İstanbul - Turkey

Type City Hotel Project Comm. Date July 2013

Contract price 959.898,00 USD

Scope of work Rooms fit-out furnitures

Superior 178

Deluxe 32

Executive 32

Executive Suite 32
Grand Suite 9

King Suite 1

TOTAL 252 rooms

Indoor Area 10.820 m2





#### Dedeman Hotel, Istanbul



Client HALDIZ INSAAT

Web www.dedeman.com

Location Bostancı / İstanbul - Turkey

Type City Hotel Project Comm. Date July 2013

Contract price 536.702,00 USD

Scope of work Podium floors fit-out furnitures

Bostancı Restaurant

Adalar Roof Restaurant

Adalar Roof Bar

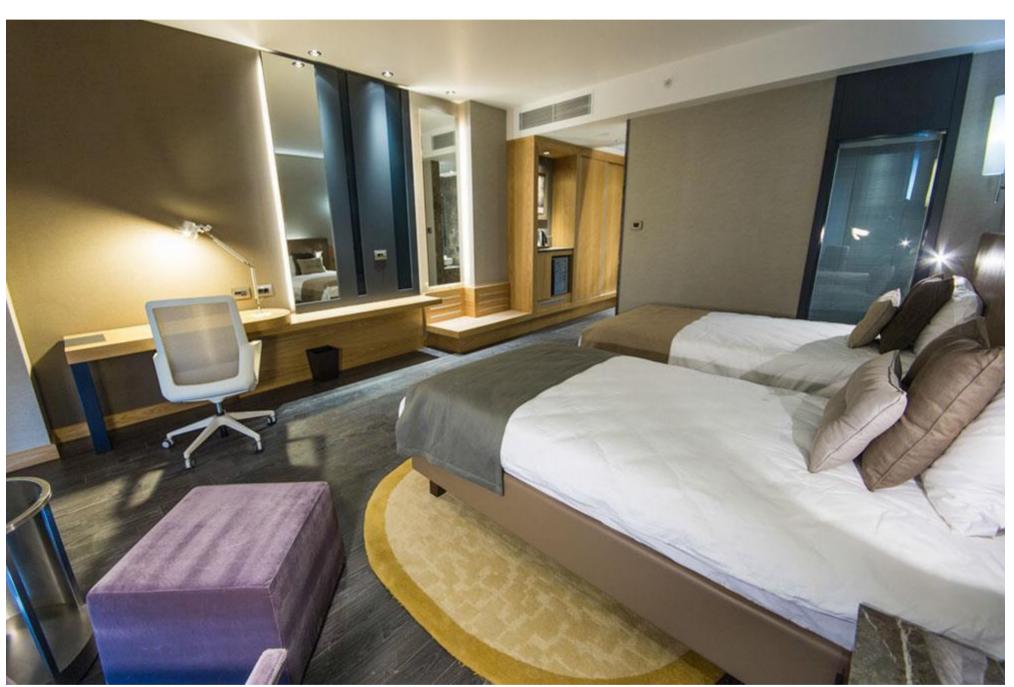
Lobby Lounge Vitamin Bar

Meeting Rooms

Life Style Health Club

Indoor Area 10.820 m2





#### Radisson Blu Hotel&Spa, Istanbul Tuzla

Client KOLIN CONSTRUCTION

Web www.kolin.com.tr

Location Tuzla/Istanbul - Turkey

Type City & Spa Hotel Project Comm. Date September 2013

Contract price 1.531.342,00 USD

Scope of work Rooms fit-out & loose furnitures

**Standard Rooms** 

**Business Class Rooms** 

**Superior Rooms** 

**Junior Suite** 

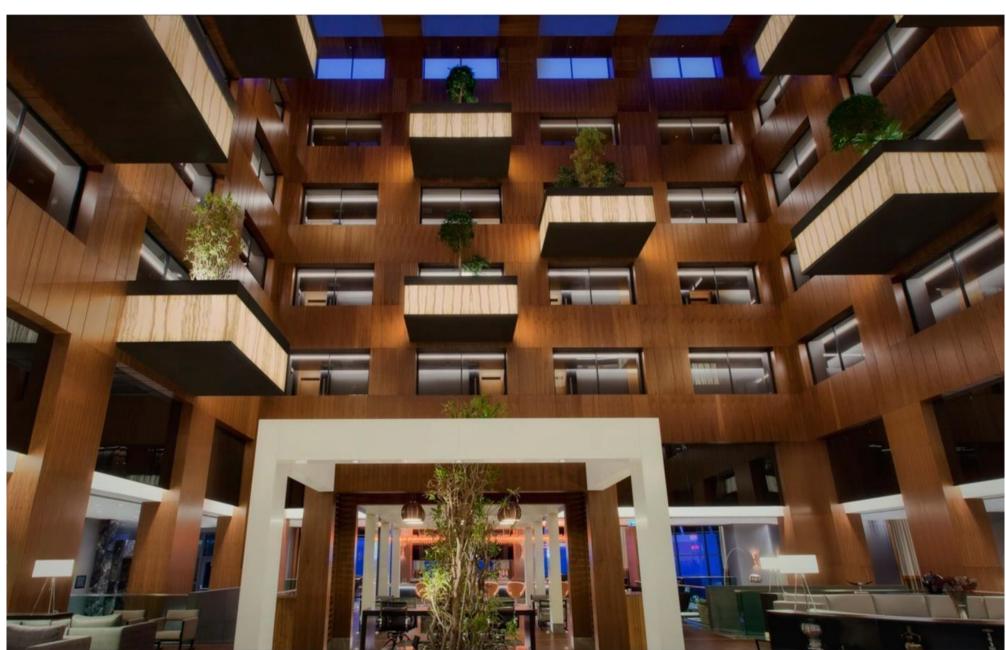
One Bedroom Suite

**Executive Suite** 

TOTAL 249 rooms

Indoor Area 13.500 m2





#### Radisson Blu Hotel&Spa, Istanbul Tuzla

Client KOLIN CONSTRUCTION

Web <u>www.kolin.com.tr</u>

Location Tuzla/Istanbul - Turkey

Type City & Spa Hotel Project Comm. Date September 2013 Contract price 360.937,00 USD

Scope of work Podium floors loose furnitures

Lobby

Lounge Lobby & Bar A'la Carte Restaurans Main Restaurant

Casa Grill Restaurant

Fitness Area Elysia Spa

Indoor Area 13.500 m2





### **Residorm Kırıkkale Dormitory**

Client RESIDORM

Web <u>www.residorm.com</u> Location Kirikkale - Turkey

Type Dormitory Project Comm. Date August 2013

Contract price 810.911,00 USD

Scope of work Rooms loose furnitures







### Residorm Muğla & Kırıkkale Dormitory

Client RESIDORM

Web <u>www.residorm.com</u>
Location Muğla - Turkey
Type Dormitory Project
Comm. Date August 2013
Contract price 913.981,00 USD

Scope of work Doors & fit-out furnitures









### **Nazarbayev Dormitory & Housing**

Client Sembol Construction

Web <u>www.sembolinsaat.com.tr</u>
Location Astana - Kazakystan

Type Dormitory Project Comm. Date 2013

Contract price 3.944.267,00 USD

Scope of work Rooms fit-out & loose furnitures

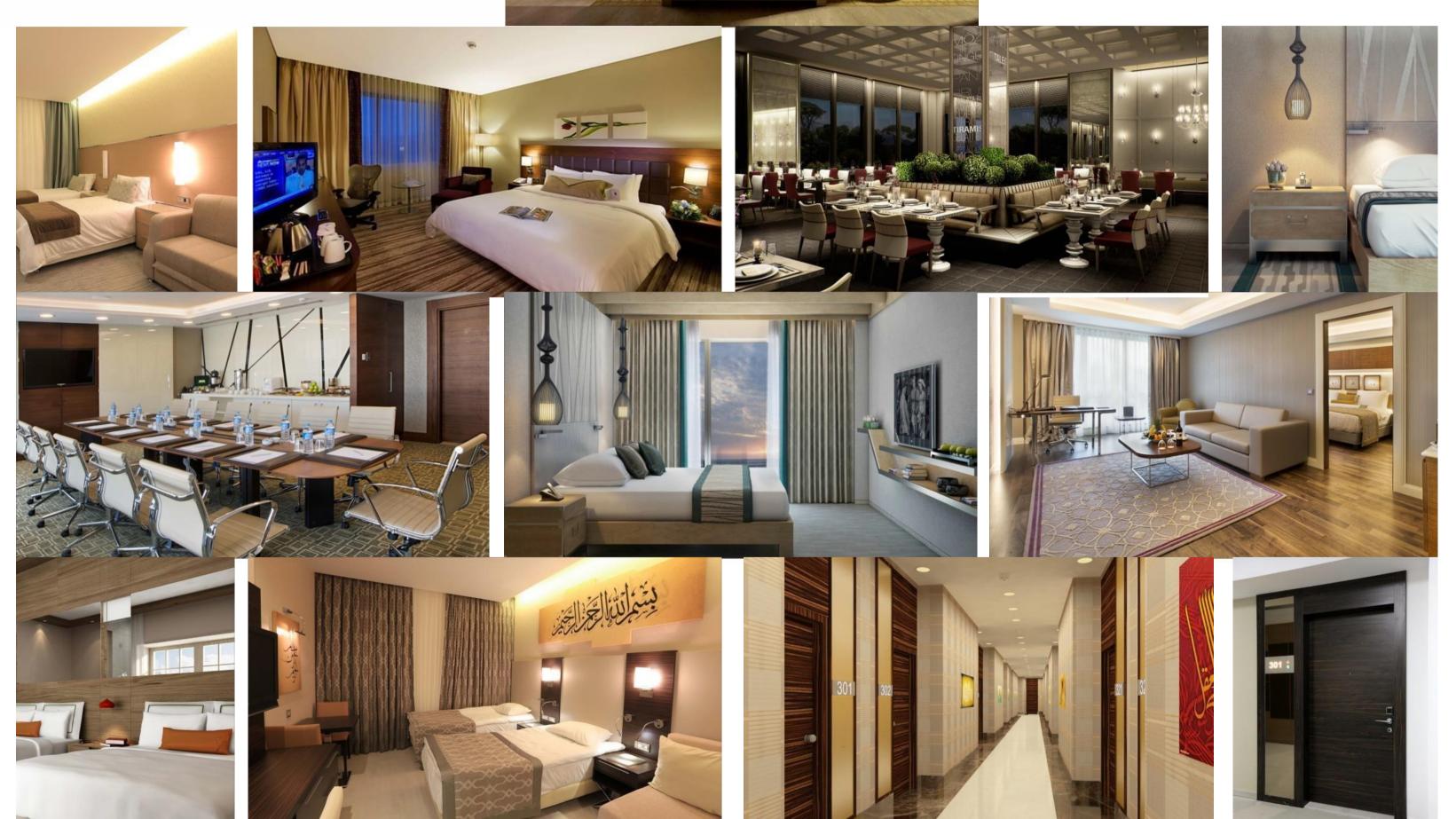




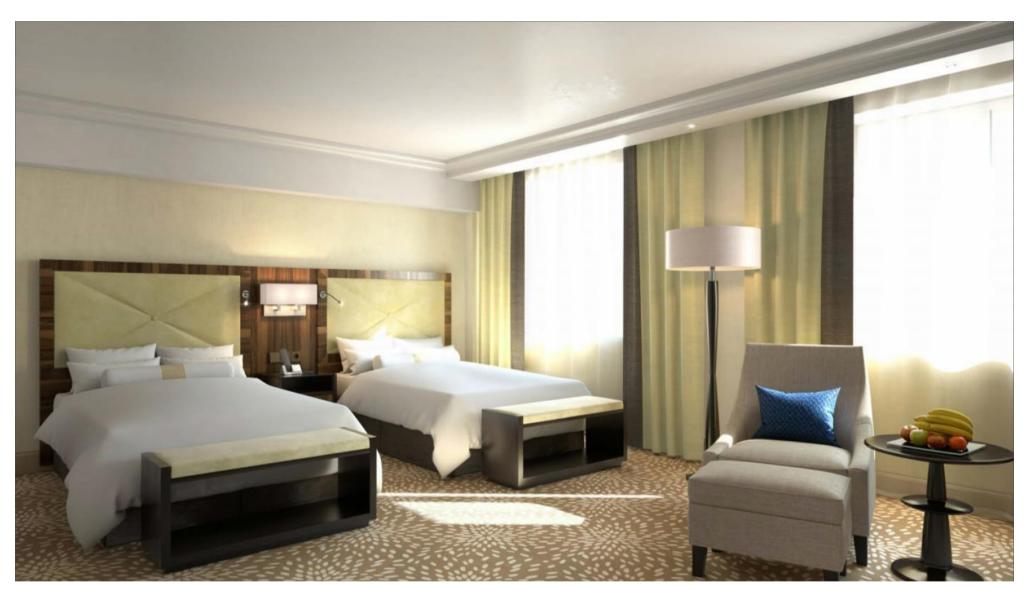


2016

### CONTRACIFROECIS







#### **Armenia Marriott Hotel Yerevan**

Client ARMENIA HOTEL COMPLEX
Web <u>www.marriottarmenia.am</u>
Location Yerevan - Armenia

Type City Hotel Project
Comm. Date April 2014

Contract price 662.195,00 USD

Scope of work Rooms and corridor fit-out &

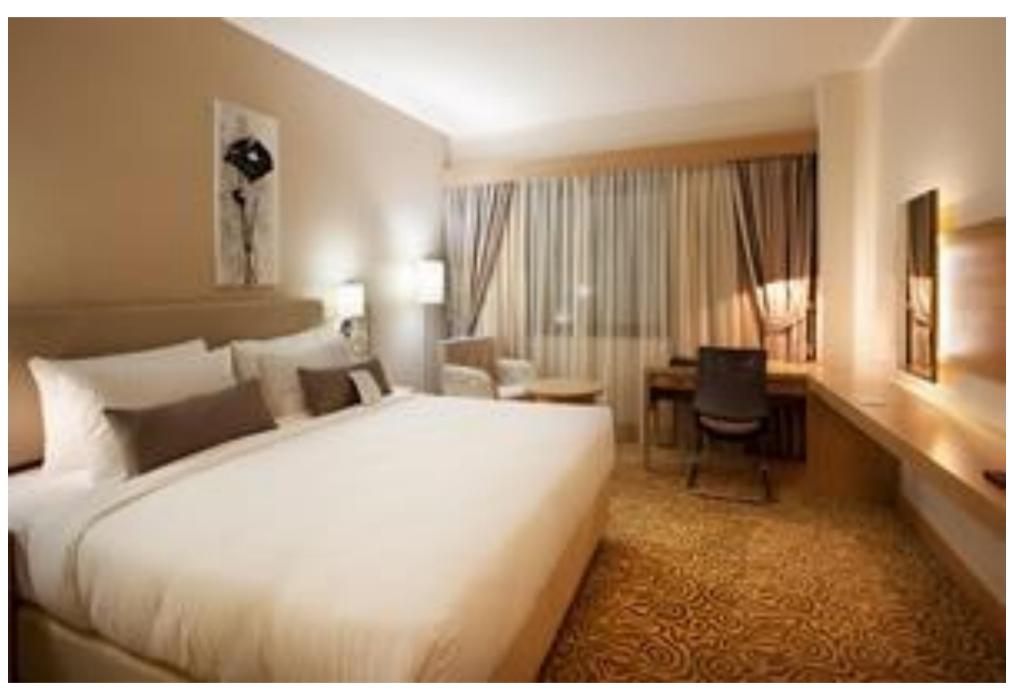
loose furnitures

Superior 30 Deluxe Suite 2

**TOTAL 32 rooms** 







#### **Dedeman Park Bostance**

Client HALDIZ INSAAT

Web <u>www.haldizinsaat.com.tr</u>

Location Bostancı/Istanbul - Turkey

Type City Hotel Project

Comm. Date December 2014 Contract price 545.051,00 USD

Scope of work Guestrooms and public areas

fit-out & loose furnitures

Rooms:

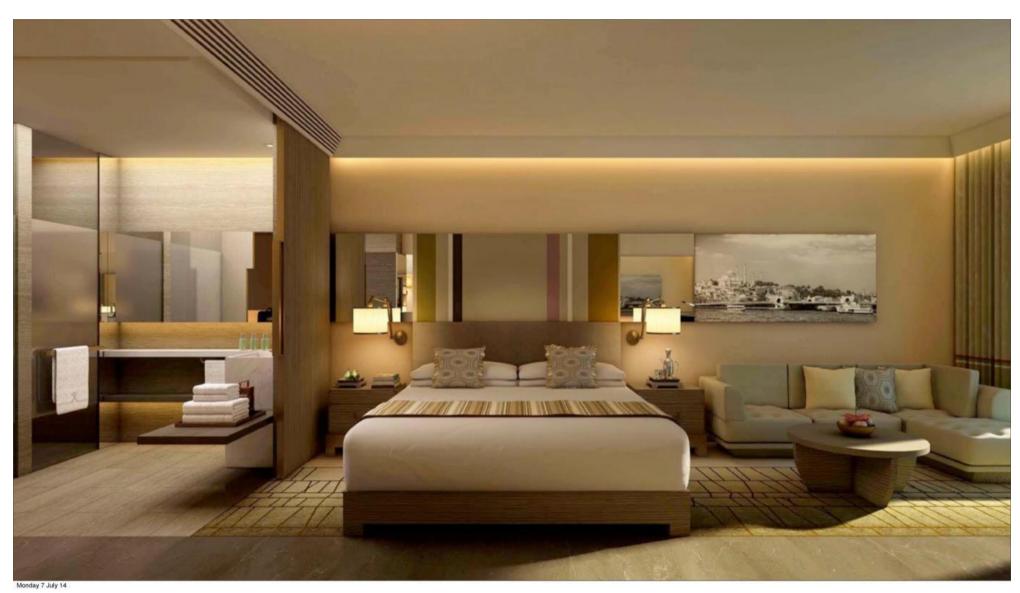
Superior rooms 110

Public Areas:

Lobby

Park Restaurant Meeting Rooms





#### **Rixos Premium Belek**

Client SYMBOL CONSTRUCTION
Web <u>www.sembolinsaat.com.tr</u>

Location Belek/Antalya - Turkey

Type Resort Hotel Project Comm. Date May 2014

Contract price 2.081.090,00 USD

Scope of work Rooms fit-out & loose furnitures

Family Lake House Deluxe Rooms Family Suite Superior Suite Queen Suite

**Royal Premium Suite** 

**TOTAL 665 rooms** 

Total Area 405.000 m2







#### Hilton Garden Inn, Çorlu

Client SANTEKS IPLIK

Veb <u>www.santeksbrode.com.tr</u>

Location Çorlu - Turkey

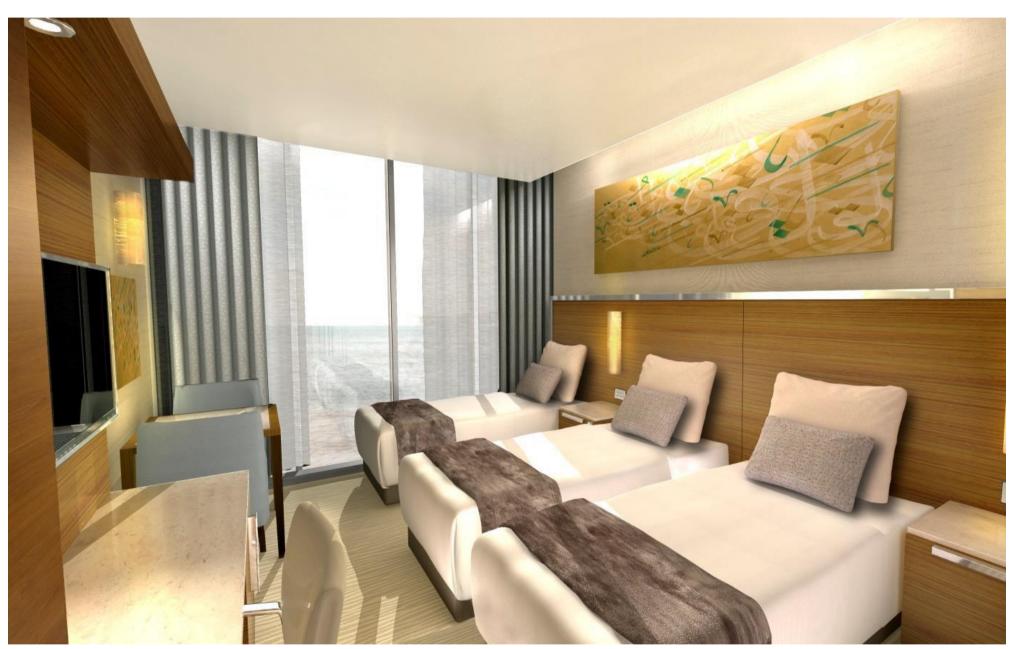
Type City Hotel Project

Comm. Date December 2014
Contract price 590.910,00 USD

Scope of work Rooms fit-out & loose furnitures

130 Superior Rooms





#### Millennium Hotel, Makkah

Client FOUR CORNERS

Web

Location Makkah – Saudi Arabia

Type Pilgrim Hotel Project Comm. Date 2014 – ongoing project

Contract price 6.400.000,00 USD

Scope of work Typical guestrooms and suite

rooms fit-out & loose furnitures

TOTAL 784 rooms

Indoor Area 30.000 m2





#### **LOSEV City**

Client LOSEV Leukemia Foundation

Web <u>www.losevkent.com</u>

Location Incek/Ankara - Turkey
Type Hospital & School Project
Comm. Date 2014 – ongoing project

Contract price 1.220.000,00 USD

Scope of work Hospital Rooms, classrooms &

general area fit-out furnitures

Hospital;

170 Standard Patient Room

18 Suite Patient Room

59 Polyclinic Room

Corridor & general areas

School;

30 Classrooms

Teachers rooms

Preschool rooms

Corridors

Total Area 18.600 m2





#### DoubleTree by Hilton Hotel, Minsk

Client RENAISSANCE CONSTRUCTION

Web <u>www.rencons.com</u>

Location Minsk - Belarus

Type City Hotel Project

Comm. Date 2014 – ongoing project

Contract price 1.950.000,00 USD

Scope of work Rooms fit-out & loose furnitures

King Rooms 146
Twin Rooms 46

TOTAL 192 rooms

Total Area 14.000 m2





### **Nazarbayev Dormitory & Housing**

Client Sembol Construction

Web <u>www.sembolinsaat.com.tr</u> Location Astana - Kazakystan

Type Dormitory Project

Comm. Date 2014 – ongoing project

Contract price 2.626.000,00 USD

Scope of work Rooms fit-out & loose furnitures





#### **Astana Military Academy**

Client Sembol Construction
Web <u>www.sembolinsaat.com.tr</u>

Location Astana - Kazakystan

Type Office Project Comm. Date 2014

Contract price 1.949.175,00 USD

Scope of work Rooms fit-out & loose furnitures



### **GOVERNMENT SALES**

Specialized on standart Office furniture has been defined together with govenment. All Governmental instutions make a desicion by a catalog sales system





### **DEALERSHIPS**















