

Carl J. Natale

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PROFESSIONAL EXPERIENCE:

Complete Construction Site Management

Managing Member, 2010 to present

- Extensive experience managing all aspects of construction process and sub contracting, including forecasting, budgets, soliciting bids, awarding contracts, developing and implementing schedules, managing banking and bonding, quality control, and creating sales and marketing strategies
- Director of all company operations, realizing annual sales up to \$5,000,000
- Ability to manage and develop multiple, coinciding projects and complete on schedule, within very aggressive time-lines
- Comprehensive knowledge in site utilities, excavation, estimating, installation, execution, value engineering and review
- Expertise in SWPPP best management practices
- Expertise in paving, landscaping, site lighting, building structures, pump stations, and wastewater treatment plants
- Excavation and preparation for concrete foundations, pour foundations and floor slabs
- Managing bond claims and bond default for major insurance carriers
- Expert witness testimony for claims against insurance companies and contractors
- Purchasing, owning, and managing snowplowing and de-icing equipment to maintain, shopping centers, hotels, and roadways

Complete Site Management

Owner, 1999 to Present

- Direct all aspects of sub contracting, including soliciting bids, awarding contracts, developing and implementing schedules, managing banking and bonding, and creating sales and marketing strategies
- Manage all sub contractors and site contractors
- Paving, landscaping, site lighting, building structures, pump stations, and wastewater treatment plants
- Expertise in SWPPP best management practices
- Purchase, own, and managed snowplowing and de-icing equipment to maintain 32 acres of shopping centers, hotels, and roadways

C.J. Natale, Inc.**Owner, 1986 to 2008**

- Extensive project experience with sub divisions, shopping centers, rock excavation, blasting, cofferdam, horizontal boring, utilities construction, heavy earthwork, heavy highway, landfill relocation and construction, demolition, paving, landscaping, water and wastewater treatment plant construction and excavation
- Developed and implemented a unique stabilization division specializing in lime and cement stabilized sub grades
- Facilitated annual sales of \$15,000,000 to \$25,000,000
- Owned and maintained over 200 pieces of heavy equipment
- Managed over 100 employees, both in the field and office, directing financing, sales and marketing, scheduling, hiring, project management, proposals, maintenance, purchasing, and design development

Natale Landscaping**Owner, 1975 to 1986**

- Owned and operated landscape design-build company with annual sales of over \$4,000,000 and specializing in hardscaping, decks, patios, and retaining structures
- Hired and managed 25 employees in both the field and office
- Managed contracts, planned and facilitated marketing strategies, and directed sales and design team

EDUCATION:

Landscape Architecture, Ohio State University, Columbus, Ohio, 1984

University of Dayton, Dayton, Ohio, 1979-1982

References available upon request