

## Sheila Spangler | Business Intermediary | Business Appraiser | CVA, BCA, CBI Selling, Valuing, and Financing Businesses and related commercial real estate in Idaho

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Murphy Business & Financial 800 W. Main Street, Suite 1460 Boise, ID 83702

## **AREA OF EXPERTISE**

I successfully guide business owners and buyers through the multiplestep business sale transfer process. With over 25 years' experience as a business broker, business appraiser, commercial lender and consultant, I know how to effectively represent you to exit, value, finance or acquire a company.

My primary focus is working with business owners who:

- are ready to sell and/or
- want to know the business value/estimated sales price, and/or
- desire to maximize business value, and/or
- want to create and implement an exit plan *and/or*
- need financing for expansion, restructure, sale (including SBA)

Additionally, for those seeking to purchase businesses, I offer the following services:

- business valuation
- financial analysis
- business plan and projections
- due diligence support
- negotiation and deal structure advice
- financing guidance and loan package preparation

To see some client testimonials, please visit my website at <a href="https://www.sheilaspangler.com/what-clients-say">www.sheilaspangler.com/what-clients-say</a>

Contact me today at 208-761-6255 or <a href="mailto:s.s.spangler@murphybusiness.com">s.spangler@murphybusiness.com</a> to discuss your business sale, valuation, financing or acquisition.

Murphy Business & Financial is a nationwide firm specializing in business brokerage, mergers and acquisitions, business appraisals, machinery and equipment valuations, exit strategies and consulting. We provide comprehensive deal-making through our proven system and extensive access to buyers and sellers, business sale databases, valuation experts, and professional association memberships. Murphy Business & Financial has offices throughout the United States and Canada. Each office is locally owned and operated.

## **EDUCATION**

**Certified Valuation Analyst** National Association of Certified Valuators & Analysts

**Business Certified Appraiser** International Society of Business Appraisers

Certified Business Intermediary International Business Brokers Association

**Boise State University**Bachelor of Arts, Business &
Communication

Pacific Coast Banking School, University of Washington, Premier National Graduate School of Banking, graduate-level degree

## AFFILIATIONS & MEMBERSHIPS International Business Brokers Association

(2005 to 2010 and 2016 to present)

**Certified Commercial Investment** (CCIM, Member, 2008 -2010, 2016 to present)

Idaho Real Estate Broker (2007 to present)

Idaho Real Estate Agent (2004 to 2007)

Pacific Coast Banking School, University of Washington Thesis Mentor & Grader (2002 to present)