



## John Iannotti

Partner

6635 Cowboys Way, Suite 130  
Frisco, TX 75034  
469-669-7506  
[john.iannotti@cohnreznick.com](mailto:john.iannotti@cohnreznick.com)  
[www.cohnreznick.com](http://www.cohnreznick.com)

John Iannotti, CPA, has more than 32 years of experience as a tax executive, working in both public accounting and industry, and focusing on the state and local tax (SALT) issues that matter most to his clients. John is adept at coordinating the tax function with other non-tax functions and leveraging tax as a strategic consideration in significant events such as a merger, acquisition, expansion, or divestiture. His industry experience includes manufacturing, real estate, construction, renewable energy, technology, and government contracting companies.

John's services to clients include state compliance reviews for multistate clients, nexus studies, tax credits & incentive reviews, audit defense, sales tax, restructurings, M&A tax due diligence, voluntary disclosure agreements, and tax return diagnostic reviews that identify refunds and optimal filing positions. Such services include state tax planning associated with renewable energy clients associated with available tax incentives and exemptions and structuring of tax equity partnerships and their investors.

Before joining CohnReznick, John was a partner in the Southeast SALT practice of a large top 20 accounting firm. While there, he led engagement teams in the implementation of nexus reviews (including planning and remediation), ASC 740 state tax provisions, sales tax reviews, entity rationalization, compliance, and addressing business owner state residency matters.

John has worked for several Big 4 accounting firms and served as the Director of Tax for an \$800 million U.S. subsidiary of an Australian privately-owned manufacturing company.

### Education

- Emory University: BBA, Accounting
- Georgia State University: Master of Taxation

### Professional Affiliations

- American Institute of Certified Public Accountants
- Certified Public Accountant - Georgia, Texas, & Virginia