Erica E. Lord

Chief Fiduciary Officer, Head of Wealth Planning, Managing Director, BNY Wealth

Education

J.D. with honors. The George Washington University

B.A. with high honors, Michigan State University

Certifications & Licenses

Member, Bar of the Supreme Court of Illinois and U.S. Court for the Northern District of Illinois

Memberships

Fellow, American College of Trust & Estate Counsel

Committees

Board of Directors, Chicago Estate Planning Council

Erica Lord serves as Chief Fiduciary Officer for BNY Wealth. In this role, she is responsible for the oversight of fiduciary relationships and the delivery of planning and fiduciary services for BNY Wealth.

Erica has nearly 25 years of experience serving high-net-worth individuals, family offices businesses and charitable organizations. Prior to joining BNY, she held a variety of leadership positions with another corporate fiduciary, including serving as Chief Fiduciary Officer for its Global Family Office and its Delaware affiliate trust company. She has also served as Assistant General Counsel for the trusts and estates legal team and as a Senior Vice President and Senior Trust Advisor, providing comprehensive wealth management solutions to ultra-high-net worth individuals and families as part of a national team.

Before joining the financial services industry, Erica practiced privately at Reed Smith LLP and Lord, Bissell & Brook LLP, focusing primarily on estate planning for family business owners, trust and estate administration, and fiduciary litigation. Erica has special interest in fiduciary investing, specialty assets and multi-generational family wealth education.

Erica earned a J.D. with honors from The George Washington University, Washington DC, and a B.A. with high honors from Michigan State University, East Lansing, Michigan. She is a Fellow of the American College of Trust and Estate Counsel (ACTEC) and serves as a member of the Board of Directors of the Chicago Estate Planning Council. Erica has written and spoken widely for a variety of publications and professional organizations, including ACTEC and the *ACTEC Law Journal*, Barron’s, the Notre Dame Tax and Estate Planning Institute, the Delaware Trust Conference, the American Law Institute, *Trusts & Estates, Estate Planning*, and the American Bankers Association.