# NON-PROFIT MEETING MINUTES FOR



#### I. OPENING

President: Mickelina Monico

Date: Wednesday, July 24th, 2024

Time: 7:00pm (PT)

Location: Zoom Meeting

Mickelina called the meeting to order.

#### II. ATTENDANCE

#### **ATTENDEES**

- Mickelina Monico
- ➤ Mark Monico
- ➤ Mary Piraro
- ➤ Kenny Piraro
- Denise DeMartini
- ➤ Theresa DeMartini
- ➤ Nicole Dozier
- ➤ Tori Kott
- > Janet Monico
- Angie Osborne
- > Heather Pacheco
- ➤ Kelly Monico-Love
- ➤ Raio Salmon
- ➤ Heather Snow

# **Special Guests**

➣

#### **ABSENCES**

Angie Hannagan



> Steve Osborne

### III. AGENDA APPROVAL

- > Review Agenda
  - Committee Vote:
    - Motion to Approve By Mickelina Monico
    - Seconded By Janet Monico
    - **APPROVED UNANIMOUSLY**

#### IV. PREVIOUS MEETING MINUTES

- ➤ Vote to Approve Minutes from 06/19/2024
  - Committee Vote:
    - Motion to Approve By Mickelina Monico
    - Seconded By Denise DeMartini
    - APPROVED UNANIMOUSLY

#### V. FINANCE

- > Account balance is:
  - Bank Balance As Of 07/24/2024 = \$86,696.01
    - Actual Balance As Of 07/24/2024 = \$6,696.01
      - Checks Not Cleared \$80,000.00
        - St. Jude Children's Research Hospital Check
      - NOTE: We still have \$400.00 due from event (2 STATEMENTS UNPAID) - \$300.00 + \$100.00
        - Both guests have been sent emails asking that the balance be paid via check, as last year's site is no longer active.
  - 2025 Max Giving Balance = \$2,600.00

## VI. OLD BUSINESS

- Mickelina's Trip to St. Jude
  - Mickelina spoke about the trip and how amazing the experience was.
    - Her and Mark got to take a tour of St. Jude. They even got to tour a few of the research centers.
    - Got to see Danny Thomas grave, as he was buried at St. Jude.
    - They had photographers following her and Hollis (the other fundraising gal from California) throughout the event.

- Mickelina said she learned so much by being there in person and the seminars were great; they were aimed towards college students.
- Mickelina shared a few stories from some of the guest speakers, parents, patients who were part of the event.
- St. Jude is not just a hospital, it is home for a lot of patients and families. St. Jude does everything to ensure that every patient feels at home.
  - They even have a K-12 school for all patients.
- OPEN GIFTS TOGETHER!
  - The committee opened their gifts from Mark and Mickelina. Just a little THANK YOU for everything you all do!
- ➤ Review Mark's Silent Auction Data List
  - Mark stated this is something we can look back on once we start building our database again.
- St. Jude Miracles on the Bay Gala
  - o Friday, September 20th 6pm
    - Pier 27, The Embarcadero, San Francisco, CA 94133
  - Please let Mark/Mickelina know if you plan on attending by <u>August 1st</u> and as they will send in a group RSVP to St. Jude.
  - As a reminder, your event tickets for you and your significant other are comped by St. Jude.
- ➤ Motorcycle Tax / License Refund Update
  - Mary sent out the two reimbursements to the individuals who purchased the motorcycles the past two years; refunding taxes paid.

#### VII. NEW BUSINESS

- ➤ 2025 Race for Research
  - Tachi Palace Casino Resort
    - The total deposit amount due is \$5,000.00; which is applied to our total bill.
      - Tachi is allowing us to break-down our deposits per month.
         An initial deposit of \$2,000.00 has been made and we will continue to make monthly deposits for the next three months.
    - Angie Osborne asked if the LRE Board could open pits starting Thursday.
      - Heather and Raio didn't see it being a problem.
  - Next Steps/Info:
    - Mary and Mickelina will be working on MaxGiving Ticketing/Donation Site.

- Mary will ensure we get Race for Research Banners and Celebrity Waiter Sign-Up Banner from Clinton.
- Mickelina will also be working on updating all the donation / celebrity waiter letters.
- Lemoore will be donating Two (2) Grandstand tickets to every person who purchases a ticket to Race for Research.
  - A sponsored table would get 20 tickets or each person would get two tickets.
    - It was suggested passing them out when guests check-in.
    - o Committee thought that was an excellent idea.
- Heather and Raio suggested reaching out to news channels and radio stations in the central valley.
  - Heather will start looking into this for us.
- Heather discussed possibly reaching out to the Sprint Car Tracks to see if we can get them to help spread the word about Race for Research.
  - Heather will work on seeing if she can do something at the next Sprint Race in Hanford.
- Auction Event Solutions CONFIRMED
  - Raio and Heather will check to see if they can get high school kids to volunteer hours to assist Auction Event Staff during our entire event.
- Freddie Silveria FSA Auctions CONFIRMED
  - The total contract cost is the same as last year \$5,500.00.
    - No travel fee will be applied.
  - Deposit in the Amount of \$1,375.00 has been made. The remaining deposit amount of \$1,375.00 will be paid prior to yearend.
    - Balance in the amount of \$2,750.00 is due the night of the event.

#### VIII. OTHER ITEMS

- ➤ Open Discussion
  - Denise will work on sending out Thank You letters to everyone.
    - She will include the photo, amount raised, info regarding our 2025 event and 501(c)(3).
- ➤ Discussed when to start announcement and Celebrity Waiter Sign-Ups:
  - Decided to start at Lemoore; next race will be August 3rd.
  - Raio suggested two banners; one for the front grandstand area and one for pits.
  - Raio and Heather suggested someone speak at the next race during the Driver's Meeting as well and all meetings moving forward.
    - Raio text the Lemoore Jet Bowl Board during our meeting and they are good with someone speaking at the next race.



 Raio will get in contact with Kyler from Fast Four Media about advertising for Race for Research.

# IX. ADJOURNMENT

➤ Meeting Adjourned @ 8:08pm

Submitted by: Mary Piaro Print Name/Title: Mary Piaro, Treasurer

Approved by: Kenny Piraro Print Name/Title: Kenny Piraro, Secretary

Approved by: Mickelina Monico Print Name/Title: Mickelina Monico, President