

## NON-PROFIT MEETING MINUTES FOR

# RACE *for* RESEARCH

**Date:** Wednesday, August 20, 2025

**Time:** 7:00 pm (PT)

**Location:** Google Meet

### CALL TO ORDER – Steve Osborne

Steve Osborne called the meeting to order at 7:00 PM

### ATTENDANCE

- Steve Osborne, President
- Raio Salmon, Vice President
- Nicole Dozier, Treasurer
- Denise DeMartini
- Tori Heimlich
- Janet Monico
- Angie Osborne
- Heather Pacheco
- Mary Piraro
- Kenny Piraro
- Heather Snow

### APPROVAL OF MEETING MINUTES – Steve Osborne

Vote to Approve Minutes from 8/6/2025

**Motion to Approve 8/6/25 Minutes by Mary Piraro**

**Seconded by Raio Salmon**

**APPROVED UNANIMOUSLY**

### FINANCIAL UPDATE – Nicole Dozier

Treasurer's Report:

**Account Balance:** \$124,079.52

**Deposit:** Lemoore 50/50 Raffle \$1,309

**Check Written to CPA:** \$250.00

**Updated Balance:** \$125,138.52

Approve 2026 Expenditures and Budget

Race for Research 2025 Event Actuals and 2026 Event Budget

Income	2025		2026	
	Event Actuals		Event Budget	
Donations	\$13,785.00	7.00%	\$13,785.00	7.00%
Tickets/Table Sales	\$45,650.00	23.19%	\$45,650.00	23.19%
Day of Event earning	\$137,457.00	69.81%	\$137,457.00	69.81%
Total	\$196,892.00		\$196,892.00	
Expenses	2025		2026	
	Event Actuals		Event Budget	
Event Facility: Tachi	\$32,532.50	16.523%	\$32,532.50	16.523%
Event Expense: Auctioneer	\$5,500.00	2.793%	\$5,500.00	2.793%
Event Expense: Auction Services	\$5,455.20	2.771%	\$6,500.00	3.301%
Event Expense: Auction items	\$8,293.95	4.212%	\$10,000.00	5.079%
Event Expense: Centerpieces/Trophy	\$1,596.38	0.811%	\$1,600.00	0.813%
Event Expense: Flowers	\$852.45	0.433%	\$850.00	0.432%
Event Expense: Drapes/Lighting	\$6,500.00	3.301%	\$7,000.00	3.555%

Event Expense: Programs	\$1,217.20	0.618%	\$900.00	0.457%
RFR Race: 1st place winners \$250/e	a\$1,250.00	0.635%	\$1,250.00	0.635%
Advertising	\$0.00	0.000%	\$0.00	0.000%
Merchant (CC) fees	\$6,660.58	3.383%	\$7,000.00	3.555%
501c3 filing fees	\$92.66	0.047%	\$100.00	0.051%
Postage	\$211.35	0.107%	\$200.00	0.102%
Printing and Supplies	\$1,071.86	0.544%	\$1,000.00	0.508%
CPA (tax filing)	\$1,000.00	0.508%	\$750.00	0.381%
Subscriptions (google meetings)	\$79.92	0.041%	\$119.88	0.061%
Travel: Flight and Hotel rooms	\$1,592.96	0.809%	\$2,000.00	1.016%
Website: Go Daddy and MaxGiving	\$722.05	0.367%	\$698.88	0.355%
	\$74,629.06	37.904%	\$78,001.26	39.616%
	2025		2026	
	Event Actuals		Event Budget	
Income	\$196,892.00		\$196,892.00	
Expenses	\$74,629.06		\$78,001.26	
Surplus	\$122,262.94		\$118,890.74	

**Motion to Approve 2026 Expenditures and Budget by Janet Monico**

**Seconded by Angie Osborne**

**APPROVED UNANIMOUSLY**

Vote on the Amount for St. Jude Donation

**Motion to Approve St. Jude Donation of \$100,038.52 by Raio Salmon**

**Seconded by Kenny Piraro**

**APPROVED UNANIMOUSLY**

Steve met with the reps from St. Jude and they gave him the accounting information. The funds will go directly to St. Jude. The funds will go out no later than September 3<sup>rd</sup>. Nicole will meet with Steve to sign the check.

**COMMITTEE DISCUSSION/REPORTS – Raio Salmon**

List of Committees, leads and teams were reviewed

**Celebrity Waiter & Social Media Manager Committee**

Lead: Heather Pacheco

*Duties:* Celebrity waiter sign ups

Communication with drivers

Update website as needed pertaining celebrity waiters

Countdown to event on social media

Post Driver intros on Social Media and website

Create driver introductions

Create & collect interview questions and pictures from each Driver

Create and stay on deadline for celebrity waiter Interview & images

Post all sponsorship to social media

Post driver sign-ups on social media

Post about Tachi room Reservations

Post for all holidays

Post about ticket & table sales

Post auction items and live auction items

Post table & ticket purchase deadlines

Coordinate with photographer and videographers for gala and race day

**Sales Committee**

Lead: Raio Salmon    Members: All board

*Duties:* Table Sales

Ticket Sales

Seating Chart

Communicate with table buyers on tickets needed to reduce waste

Assign seating in MaxGiving

**Design & Documentation Committee**

Lead: Denise DeMartini    Members: Theresa DeMartini

*Duties:* Record Meeting Minutes

Design program

Proof read everything

Assist with By-Laws

Letters & Correspondence to sponsors

Designs for Gala

Slideshow for Gala

**Sponsorship Committee**

Lead: Kenny Piraro    Members: Mary Piraro

*Duties:* Make connection with event sponsors for upcoming gala

Create sponsorship flyer

Attend PRI with sponsors

Follow up with possible sponsors

Assist with auction items

**Decorating Committee**

Lead: Tori Heimlich    Members: Janet Monico, Heather Snow, Denise DeMartini

*Duties:* Contact MX trophies for

centerpieces Order Flowers (contact

Carol Evans) Contact Event lighting

Work with St. Judes – pins, etc.

Table Décor & Favors

Sponsor signs

Celebrity waiter postcards for tables

Event & room decorations

**Auction Committee**

Lead: Nicole Dozier    Members: Nicole Leal, All board

*Duties:* Collect auction items

Enter auction items in MaxGiving

Label auction items for gala

Work with Mitch Suart (trip company) for live auction

Work with MaxGiving (prep for event)

**Logistics Chair Committee**

Lead: Mary Piraro

*Duties:* Oversees all event and logistics

Works with all committees Assist

with venue and services

Meetings with venue

Work with Auctioneer

Asist with scheduling monthly meetings through google

Meet with and design shirts

## **Event Coordinator**

Lead: Angie Osborne

*Duties:* Meetings with Venue

Coordinates committees for the day of Gala set up

Oversees Gala and execution Work

with MC (Kaleb Hart) Work with

Auctioneer (Freddie) Day of Event

Contact

Create timeline of events for Gala

## **RFR Race Day Committee**

Lead: Heather Pacheco Members: Raio Salmon, Nicole Leal, Janet Monico, Mary Piraro

*Duties:* Set date and confirm with Lemoore Jet Bowl

Raffle items & 50/50 raffle

Decorations

Celebrity waiter introductions

Donation items for celebrity drivers racing

Tickets for race for Gala attendees

Pit Passes Hoosier

only race Shirt sales

Work with announcer and get what they may need

Leads will report out at each meeting moving forward.

No need to ask Board for approval unless financial.

List is on Google Drive.

Past year inventory items – Steve will send out an inventory list to the Board.

Storage of supplies – Steve picked up all the items that were stored at Marks house and are at his house.

Denise sent an inventory list of what is stored at the DeMartini house. She is willing to keep them.

There may be storage options down south for the inventory.

## **OLD BUSINESS – Steve Osborne**

Follow up on St. Jude Miracle on the Bay

The following Board members and guests will attend on Friday, October 17<sup>th</sup> – Pier 17

Steve and Angie Osborne

Raio and Peggy

Heather Snow

Heather Pacheco

Denise DeMartini

Kenny and Mary Piraro

Ken Clapp and Janet Monico

Nicole Dozier

Tori and Jarrett Heimlich

## **NEW BUSINESS – Steve Osborne**

Discussion: MaxGiving Fundraising Goal - Steve would like the goal to be \$150,000 so there is less pressure and let's just have fun!!! Raio would like the goal to be \$200,000.

**Motion to Approve MaxGiving Fundraising Goal to be \$200,000 with no pressure  
by Raio Salmon**

**Seconded by Janet Monico**

**APPROVED UNANIMOUSLY**

Tori would like to host a dinner when race season is over. She will send out a couple of dates at the end of September. Everyone thought it was a GREAT idea!!!

Angie would like to find a location in SF to meet up for cocktails before Miracles on the Bay. The group thought this was also a GREAT idea!!!

**ADJOURNMENT:** 7:37 PM

**Next Meeting:** Wednesday, September 17, 2025 at 7PM