

NON-PROFIT MEETING MINUTES FOR



I. OPENING

President: Mickelina Monico

Date: Wednesday, April 10, 2024

Time: 7:00pm (PT)

Location: Zoom Meeting

- Mark/Mickelina called the meeting to order.

II. ATTENDANCE

ATTENDEES

- Mickelina Monico
- Mark Monico
- Mary Piraro
- Kenny Piraro
- Denise DeMartini
- Theresa DeMartini
- Nicole Dozier
- Janet Monico
- Angie Osborne
- Steve Osborne
- Kelly Monico-Love

Sub-Committee Member

- Mason Hannagan
- Adrenna Scott - **NOT PRESENT**
- Heather Snow

ABSENCES

- Angie Hannagan
- Tori Kott

III. AGENDA APPROVAL

- Review Agenda
 - **Committee Vote:**
 - **Motion to Approve By Kelly Monico-Love**
 - **Seconded By Steve Osborne**
 - **APPROVED UNANIMOUSLY**

IV. PREVIOUS MEETING MINUTES

- Vote to Approve Minutes from 04/03/2024
 - **Committee Vote:**
 - **Motion to Approve By Mark Monico**
 - **Seconded By Denise DeMartini**
 - **APPROVED UNANIMOUSLY**

V. FINANCE

- Account balance is:
 - Bank Balance As Of 04/10/2024 = \$12,767.74
 - Actual Balance (Includes Items Not Deposited/Posted Yet) = \$12,567.74
 - Max Giving Balance (Including Sponsor Deposit Balances) = \$20,002.00
 - Max Giving Balance (-) Expenses = \$18,467.74

VI. OLD BUSINESS

- Race for Research Website
 - Mary sent an email over to Theresa with information on suggested tabs for the website.
- Update on Bullet Impressions
 - Mary has reached out to Bullet and is waiting for a response regarding the cost.
 - Sent request for pricing on 156 shirts, broken down by sizes as follows:
 - 25 Small, 23 Medium, 40 Large, 40 XL, 20 2XL, 5 3XL, 3 4XL
 - Our current list of Celebrity Waiters was also sent over for the shirt design.

- Mary requested the shirts be ready no later than May 3rd; for either pick-up or shipping.
- Nicole suggested that perhaps Danny can pick up the shirts as he will be down south for races.
- We can also order additional shirts if necessary.
- Angie indicated that MyRacePass also has the option to purchase merchandise too if that's something we might be interested in doing.

➤ Hilton Garden Inn - Hotel Update

- Based on report we received yesterday, the following is a breakdown of what is currently booked and available:
 - ROOMS BOOKED
 - Thursday = 10
 - Friday = 21
 - Saturday = 6
 - "KING" ROOMS AVAILABLE
 - Thursday = 4
 - Friday = 3
 - Saturday = 6
 - "QUEEN" ROOMS AVAILABLE
 - Thursday = 2
 - Friday = 3
 - Saturday = 4
- Denise asked about the timeline for Thursday, as they will be arriving on Thursday this year. Mark suggested around noon/1pm.
- Mark will also send out our set up agenda tonight to the committee.

➤ Review Run of Show/Timeline for May 10th

- Reviewed Run of Show that Mark has compared and adjusted timelines; Freddie's suggestion vs. Mark's.
 - Steve suggested if we are ready to go at 5pm (or whatever time), lets just open it up. Everyone agreed it was a good idea to open whenever we are ready.
 - Tiara will be playing the keyboard and playing in the Silent Auction area.
 - The vision is to have her outside in the corner by the bar.
 - Steve confirmed that he will be able to get the keyboard for the event.
 - Mark talked about the two videos we will be playing as guests have their seats and the HERO video with Waiter Slides.
 - Mark stated his goal every year is to introduce new things/ideas.
 - Committee suggested we move Dinner Service to 8pm.
 - Tiara to perform a little during Dinner Service, as long as it doesn't interfere with Kaleb's announcements.
 - We are looking at starting the LIVE Auction to begin at 8:45pm.
 - Continued to adjust our Run of Show timeline accordingly.

- It was noted that we need to change the process on how Auction Items should be picked up.
 - Mary noted this should be much easier to control this year as we'll have two additional MaxGiving staff.
- Steve made a motion to approve our Run of Show, based on the changes discussed above.
 - **Motion to Approve By Steve Osborne**
 - **Seconded By Denise DeMartini**
 - **APPROVED UNANIMOUSLY**

VII. NEW BUSINESS

- Celebrity Waiter Update
 - Current Celebrity Waiter Count is **"43"**
- Table / Sponsors / Ticket Sales Update
 - Total Amount Raised on MaxGiving Site = \$20,002.00
 - We all need to keep pushing table and ticket sales...**ONLY ONE MONTH TO GO!!!**
 - We have a couple more weeks for "sponsored tables" as we will be finalizing the program and need logos!
 - We currently have 13 Table Sponsors / 160 Tickets Total
 - "2" Champ Tables
 - "11" Checkered Flag Tables (Includes on Sponsored Table)
 - Discussed possibly doing a post saying we only have a few table sponsorships / tickets available.
 - Last year we sold 225 tickets and 186 people checked-in.
- Current List of Auction Items
 - We are currently at/little over 100 - not including Trips / Experiences
 - Mark feels our Auctions items are even bigger and better this year.
 - We will get a better total and idea after our Work Day on Saturday.
 - Please bring any new items on Saturday, so we can get them in the system.
 - Denise asked that if you have Auction Items on the list, please update with addresses asap.
 - Any New Donation Items?
- Work Day at Mickelina and Mark's:
 - Starting at 10am
 - Address: 921 Cashew Way, Fremont CA
 - Feel free to bring any baskets/supplies to Work Day.

VIII. OTHER ITEMS

➤ Open Discussion

- Nicole suggested maybe the next meeting we discuss how to pick up Mother's Day items in the coming week.
 - Mary sent an email out beginning of next week letting the drivers know who they can give their baskets to; while at Stockton or Visalia/Lemoore.
- Discussed the checkout process and ensuring that it's more organized this year.
- Heather and Nicole got the red flags in and will bring them on Saturday.
- Kelly got Judy Hunt to donate flags for the centerpieces, but not sure if we will have them by this weekend.
 - Nicole works in Roseville and can pick them up if Kelly wants to check with her.
 - Mark suggested if she can't get them perhaps we might need to order them.
- Emily invited the entire committee to attend a St. Jude Donor Appreciation Luncheon on Thursday, April 18th.
 - Mickelina will share the invite with the group.
 - Steve suggested someone from the group should attend.
- Mark will send our suggested Run of Show to Freddie.

IX. ADJOURNMENT

➤ Meeting Adjourned @ 8:33 p.m.

Submitted by: [Mary Piaro](#)

Print Name/Title: Mary Piaro, Treasurer

Approved by: [Kenny Piraro](#)

Print Name/Title: Kenny Piraro, Secretary

Approved by: [Mickelina Monico](#)

Print Name/Title: Mickelina Monico, President