NON-PROFIT MEETING MINUTES FOR



I. OPENING

President: Mickelina Monico

Date: Wednesday, May 22nd, 2024

Time: 7:00pm (PT)

Location: Zoom Meeting

Mickelina called the meeting to order.

II. ATTENDANCE

ATTENDEES

- Mickelina Monico
- ➤ Mark Monico
- ➤ Mary Piraro
- Kenny Piraro
- ➤ Denise DeMartini
- ➤ Tori Kott
- ➤ Janet Monico
- > Angie Osborne
- > Steve Osborne
- > Kelly Monico-Love
- ➤ Heather Snow

Sub-Committee Member

Mason Hannagan - NOT PRESENT

ABSENCES

- ➤ Thereesa DeMartini
- > Nicole Dozier
- Angie Hannagan



III. AGENDA APPROVAL

- Review Agenda
 - Committee Vote:
 - Motion to Approve By Mark Monico
 - Seconded By Mickelina Monico
 - APPROVED UNANIMOUSLY

IV. PREVIOUS MEETING MINUTES

- ➤ Vote to Approve Minutes from 05/7/2024
 - Committee Vote:
 - Motion to Approve By Mark Monico
 - Seconded By Mark Monico
 - APPROVED UNANIMOUSLY

V. FINANCE

- Account balance is:
 - Bank Balance As Of 05/22/2024 = \$100,654.71
 - Currently Have \$1.115.00 DUE FROM EVENT
 - 3 STATEMENTS UNPAID
 - Max Giving Balance = \$133,082.25

VI. OLD BUSINESS

- ➤ MAY 15TH FILINGS
 - Our 990 Tax Filing was submitted on the 15th.
 - The filing got accepted and we are hoping everything is correct.
 - Mark noted if anyone knows or can research for a non-profit accountant that would be great.
 - As we grow, we are going to need assistance.
 - Steve will check with the school and Heather will also ask her accountant.
 - We are also required to file RRF-1 Annual Filing on May 15th to the Department of Justice. This filing included a \$75.00 fee based on our non-profit numbers for 2023.
- ➤ Web-Site Update



 Theresa is working on our web-site and once we get it ready, we will need to upload all our documents and information.

VII. NEW BUSINESS

- > 2nd Annual Race for Research Feedback / Thoughts?
 - Mark went just the way it needed to. We wow'd the crowd with the quantity and things we had. Our event is rock solid and our event is so special. The event even went smoother than last year.
 - Steve thinks everything went well. We have to work on fixing the end of the night; tip jar process and handing out auction item process. Opening up early was a great thing, instead of holding them off.
 - Janet I thought it went good. If any snags, no one caught them. I Think
 we had too many silent auction items; perhaps they'd go for more if we
 didn't have that many. She has received feedback stating it was the most
 fantastic event ever. Mickelina's speech about Cody was great.
 - Denise loved Freddie, we need to keep him; he was phenomenal. Maybe raise the lights a little during the auction/paddle raise. Confusion about what time the silent auction closes; as there was some confusion. We need to make sure that our staff doesn't need to help staff. We need to have a streamline process for handling auction items. The location of the t-shirt sales and subscriptions needs to be in a better location. Discussed cocktail runners, how did that work out. Was it good for them and was it a good idea.
 - Heather suggested maybe next year we give them sections to work on.
 - Heather went absolutely phenomenal. It was a little hectic trying to get everything out at the end of the auction. The trivia questions made it fun. Perhaps recognize each driver next year. Cole's story really brought it home.
 - Mary such an emotional event. Freddie is a must and fits perfectly within our event. We probably had a lot of silent auction items, so perhaps we will look at this for next year.
 - Tori overall, it was really good as we raised more than last year. The room was a lot darker than last year. We need to make sure we adjust lights during certain times of the evening. A lot of the auction items were smaller pieces if we were able to maybe put them in a basket or one big item; so they're not so scattered. Distribution of auction items and perhaps have something that guests can see if they even won or not; that would be helpful. We're still learning, but overall it was great.
 - Kelly it went really well. The end of the evening and auction distribution; if everything could be grouped by bidder number would be easy. Loved Freddie as well, he was great. Kelly asked whether or not we thought it was good to start live while dinner was happening and were they really paying attention. Mickeina's speech was touching. Perhaps announce or recognize the board members.

- Mark stated that it was a big miss for the board members to not be on stage during check presentation.
- Need to stick to Run of Show next year and timeline if we can.
- Angie probably could have used more help at the check-in. Auction staff asking they want to put a card on file. It would make it smoother at the end, if card on file. Centerpieces and favors were left behind on tables, which Angie pulled. The pick-up process was a nightmare. Angie missed Mickelina's speech, helping with the tip jars. Not jumping in to help get it ready to count. Angie almost feels like, ten per table is a little much and we are even out growing our event. Angie also stated she missed having a race associated with the event. She loves the t-shirts.
 - Heather's sister-in-law suggested that the drivers perhaps sign the centerpieces.
- Mickelina it was so much better than last year. The best moment was when she was giving her speech and everyone stood up and Cole started crying was the most emotional moment ever. There is a lot than can be improved on, we made a lot, but for the people we had what we raised was good. Getting money out people is something we can work on. Discussed having too many silent auction items. The auction ladies are great, but if we are paying them; they should be sure to follow through; especially through auction checkout.
 - Discussed having St. Jude speak and being more inactive with the crowd.
 - Possibly moving venues next year; definitely need to move Step-And-Repeat Banner next year.
 - Possibly looking at doing something with Lemoore; as they are really interested at doing something with our event.
 - Mickelina liked how we didn't announce drivers walking in.
 - Missed announcing each Celebrity Waiter.
 - The trivia was super cute and it was fun and asking guests questions.
 - Freddie and Kaleb worked so well together.
- Theresa SEE LIST
- Mark discussed moving it down south could be huge for the event.
- Discussed how we could let guests know if they won or not.
- Angie suggested starting bids lower.
- As a group, we need to go after sponsors for these events!
- Driver purse for the race would help get everyone here.
- Mark having another 2nd event be successful is bringing attention to Race for Research.
- Mickelina stated it was a really great night and so incredible.
- Angle is was a great event and everyone should be super proud.
- Heather and Denise loved the keychains!
- ➤ Post Meeting w/Freddie
 - Struggled in the LIVED and FAN; not a lot of bidders.
 - C

- Trips have been paid for and all the winning bidders have received their information/instructions to book.
- Discussed idea regarding "Last Chance Opportunity" for trips.
 - They have extended their offering to us for the next 30 Days we can.
 - Tori suggested that options given at the LIVE Auction should be special to our auction and there in person.
 - Also stated that if someone was unable to go, she feels they had the opportunity to donate they could.
- ➤ 2025 Race for Research
 - 0
 - 0
- Meeting Schedule Moving Forward
 - Once a month on Wednesday
 - Third Wednesday of every month
 - 7pm

VIII. OTHER ITEMS

- ➤ Open Discussion
 - Mickelina asked Tori is she is ok with posting photos, with watermarks.
 - Tori will put the watermark
 - Denise will send the thank you letters at the end of July
 - Mary reminded her that we want to add the 501(c)(3) statement.
 - ACTION ITEM
 - Accountant for Tax Filing
 - Discuss Location / Next Event

IX. ADJOURNMENT

➤ Meeting Adjourned @ 8:52pm

Submitted by: Mary Piaro Print Name/Title: Mary Piaro, Treasurer



Approved by: Kenny Piraro Print Name/Title: Kenny Piraro, Secretary

Approved by: Mickelina Monico Print Name/Title: Mickelina Monico, President