

Joni's Bio

Since obtaining my license in 2015, real estate has been both a privilege and passion for me! I gain great satisfaction in serving my clients' dreams of homeownership. I strive to bring the qualities of integrity and trustworthiness to each and every transaction. Through the many successful sales I've facilitated, I've been able to refine my skills and deepen my real estate knowledge, bringing even greater value to my clients!

I grew up in Atlanta and my mother went into real estate when I was a young child. Then my father and one of my three older brothers followed suit. I was immersed in the "world of real estate" from a young age. I have resided in the counties of Gwinnett, Dekalb, Fulton and Cobb and I have been a homeowner for over 30 years. All of these experiences have lent themselves to the ideal exposure to position myself for a career in real estate!

Through the years of being a sales agent, I have learned how to successfully market properties to ensure that they stand out above the rest and are in an optimal position for netting top dollar. My sales stats prove that homes under my guidance not only sell faster, but for higher prices. And for homebuyers, I know how to structure offers to set my buyers up for success and to get them the most value for their purchase.

But my true defining characteristic is that I sincerely care. I am committed to my clients' success. My goal is to exceed your expectations and to make your home sale or purchase a seamless and rewarding experience! I'm ready to get started making your home-ownership dreams come true! Are you?