

# What Leaders Need Now

Helping leaders optimize business and life!

## Team Coaching Series

*What are the biggest opportunities for your team at this time? Which of the following topics resonate now? We can facilitate efficient and potent virtual sessions to get to the heart of what's at play and provide tools for effectiveness in the midst of our current environment.*

### Focus on Priorities

What is your “rallying cry” right now? In his bestseller, *Silos, Politics and Turf Wars*, Patrick Lencione reintroduces the idea of a “rallying cry” to realign teams when things get out of sync. Well, things are definitely not in sync. Is your team aligned around a single, qualitative objective? Does everyone understand what must get done in order to succeed? And, do they also understand what day-to-day activities and objectives must be met regardless of the rallying cry?

### Productive Conflict and Feedback

We know that productive conflict is a precursor to team commitment, and that a willingness to give and receive feedback is foundational to a highly cohesive team. Was your team comfortable with conflict and feedback prior to this current crisis? If not, this time could create even more stress behavior – withholding thoughts and feelings or expressing them inappropriately. We have tools and assessments to remind, review or build skills for managing conflict and feedback productively.

### Building and Maintaining Engagement

One of the common questions we are getting from leaders is “How personal should I get?” Many leaders know the role of vulnerability in building trust, yet an all-virtual environment and a backdrop of a global pandemic create hesitance and confusion. Leaders are concerned about engagement, and team members want to be heard, understood and valued. We have tools for bridging the gap between pragmatic business concerns and the human factors that keep us all engaged and energized.

### The Five Behaviors of a Cohesive Team

Are you building or re-building a new team at this time? This comprehensive assessment and learning session helps teams understand how they score on the key components of The Five Behaviors model: Trust, Conflict, Commitment, Accountability, and Results. Individual team members will learn about their own personality style and the styles of their team members—based on the Everything DiSC® model—and how their style contributes to the team’s overall success.

### Developing Personal Resiliency

Executive coaching is a comprehensive solution because a customized approach can address all of the above, while also serving the unique developmental needs of the executive leader. In addition to our standard offerings, we custom-design shorter, focused engagements as well as monthly or bi-monthly coaching sessions for members of the direct report team.

## Skilled executive coaches and proven tools.

We're ready to begin! Contact us today to find out how we can help you optimize your business and your life.

## Contact Us

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