# ZANOBE

# Agency Portfolio



### At Zanobe, we believe in **change.**

Founded in 2021, we're a **digital marketing agency** dedicated to supporting clients with a new generation of consumers in mind.

The digital marketing industry is due for a refresh and we are committed to support innovative companies with executing forward thinking business ideas that are changing the world for the better.



## Delivering strategies that leads to **growth**

We build tailor-made strategies that bring your brand to life and expedite exposure to your target audience. A streamlined process and dynamic team makes our boutique agency a powerhouse of efficient results and big impact.

From global hospitality chains to entertainment companies to international travel brands, we proudly support the growth for major industry players.



### **Our Services**



Google Ecosystem



Social Media Advertising



Search Engine Optimization



Content Creation Social Media Management  $\bigcirc$ 

Analytics & Reporting



## Google Ecosystem

We research, execute, and finely optimize search campaigns in order to get you in front of untapped, high-intent driven audiences.

Google Advertising	Tracking Implementation	Keyword Analysis
Website Analysis	Conversion Optimization	

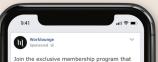
Get ahead of your audience, get ahead of your competitors, and get closer to your consumers.







Google



will transform the way you work remotely. Enjoy access to any of the high... See more





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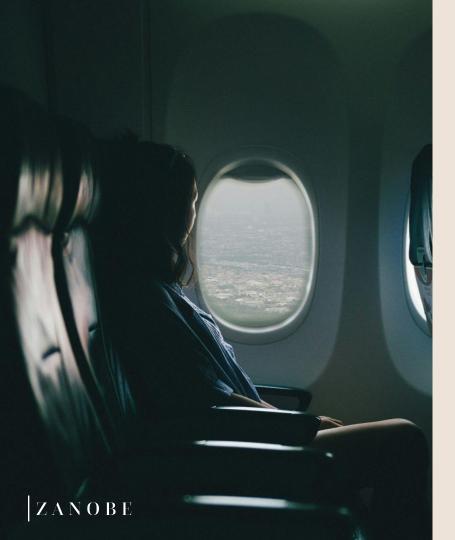
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### Social Media Advertising

We are experts in funnel building, A/B experimentation, and work effectively to validate your concepts and hone in on the utmost winning strategy across all of your digital channels.

Audience Seg	ence Segmentation		Funnel & Campaign Setup		Reporting
AB Testing	Performance Optimization			Tracking	
<b>f</b> 🧿	Linked	in	FACEBOOK		



## Search Engine Optimization (SEO)

We want to get ahead of your competition and strategically improve organic sessions on your website, this in turn will not only increase audience awareness but conversions for your business.

SEO Audit & Strategy	Competitors Research		
Keyword Research & Selection		Conversion Optimization	
Reporting & Data Analy	/sis		



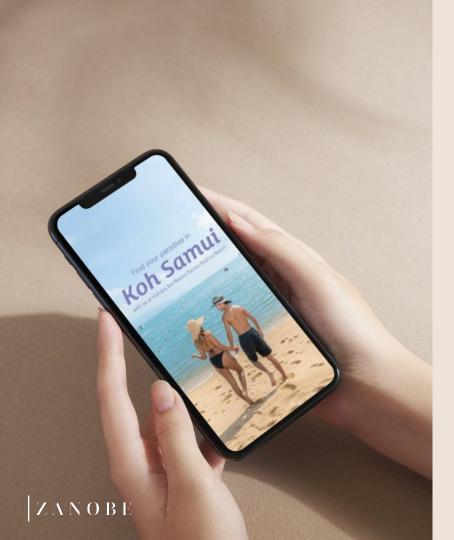
### **Content Creation**

We combine advertising knowledge of industry best practices with experienced art direction to bring your brand to life, in the most effective way.

When creative formulas for results-driven campaigns are paired with a keen eye for art and design - the results are unstoppable.



#### ΖΑΝΟΒΕ



## Social Media Management

A business' social media presence is a pivotal opportunity to **tell your brand story and build long-lasting customer loyalty**. We manage, nourish, and accelerate your social media profiles, extending your brand's reach far beyond physical locations.

Social Strategy	Content Planning		Grow Awareness	
Increase Engagement		Community M	lanagement	
Reporting & Analytic	cs			

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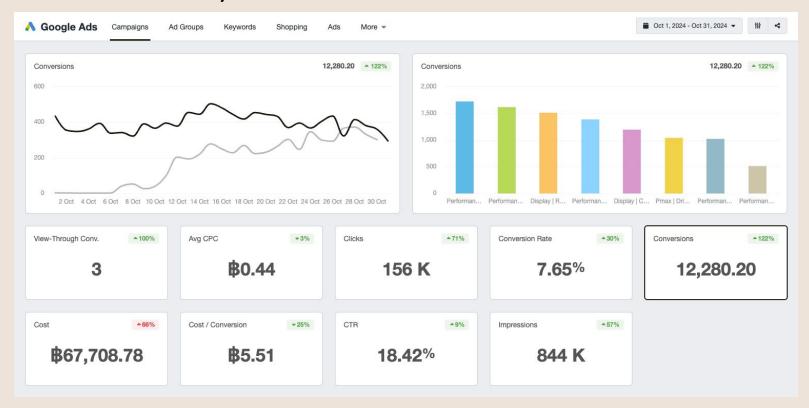
## Analytics & Reporting

We will empower you to gain a holistic view of the marketing metrics that matter to you in real-time. With customized, easy-to-read omnichannel dashboards, you will effortlessly understand the impact that digital advertising has on your business, and be able to pivot as needed. Make data-driven decisions, headache free.

Real-Time Data	Custom Dashboards	Effortless Reporting
In-Depth Analysis		

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### Our Live Analytics Dashboard



# ZANOBE

# Case Studies Our clients and track record

## Holiday Inn Express Soonvijai

Hospitality, Bangkok

#### **Key Metrics**

ZANOBE

- → Conduct International targeting and adjustments based on Sales Trends
- → Audience Testing & Learning
- → Creative creation tailored to the Country Targeting
- → Average CPC of ₿5 per "BOOK NOW" website link click

Google Ads Creative Creation Tracking Setup Analytics





## Holiday Inn Express Soonvijai



#### **BOOK EARLY AND SAVE**

2 rooms, 1 booking: enjoy a free room on us!

SAVE 25% for your stay





## STAY LONGER AND SAVE ENJOY UP TO 22% OFF

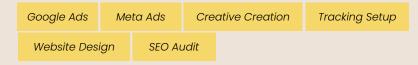
\* Terms and Conditions Apply

## Holiday Inn Resort Samui Bophut Beach

Hospitality, Samui

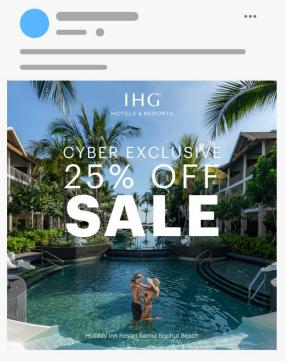
#### Key Metrics

- → 83% increase in Conversion Rate this year compared to previous period.
- → Achieved an average CPC of THB 1.93 per "BOOK NOW" website link click.
- → Increased engaged website sessions by 690% through strategic ad placements.
- → Independent Website design and optimization.













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## Renaissance Bangkok Ratchaprasong Hotel

Hospitality, Bangkok

#### Key Metrics

- → Rooms and F&B outlet promotion strategy and optimization
- → Achieved an average CPC of THB 3.62 per link clicks.
- → 26% improvement in CTR (Clickthrough Rate) on Google ads.

Google Ads	Meta Ads	Creative Creation	Tracking Setup
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### W Koh Samui

Hospitality, Samui

#### Key Metrics

- → Conducted a comprehensive SEO audit to improve search engine rankings.
- → 47% increase in SEO-driven traffic to website, while competitors' stagnated.
- → The Keyword 'Koh Samui wedding venues' jumped 5 places in search results, up to position #9.

SEO Audit



## Mercure Oxford Hawkwell House

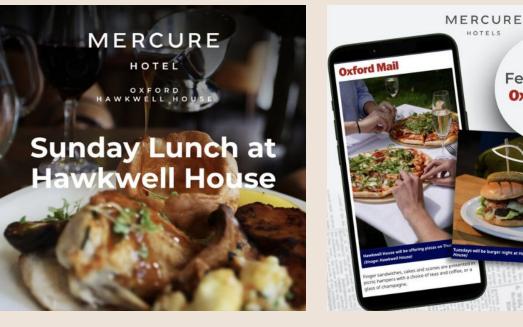
Hospitality, Oxford, United Kingdom

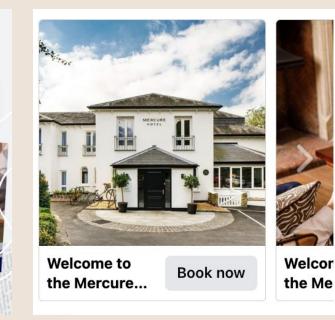
#### Key Metrics

- → Targeted Meta and Google Ads campaigns optimised for domestic audiences
- → Promoted both the hotel facilities and the events hosted at the hotel.
- → Achieved an average CPC of £0.40 per "BOOK NOW" website link click
- → Increased website traffic by 45% through strategic ad placements



### Mercure Oxford Hawkwell House





Featured in

**Oxford Mail** 

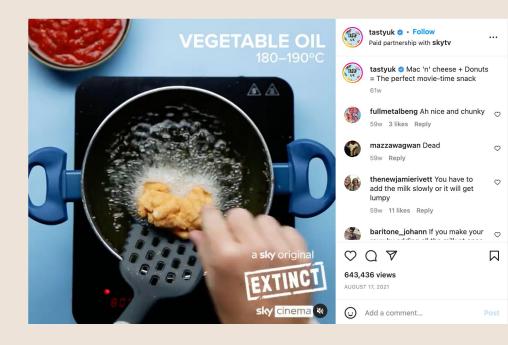
## Buzzfeed Inc.

Media Company, Global

#### **Key Metrics**

- → Facilitate all branded content initiatives out of Buzzfeed International
- → Met 100% of Objective Goal set forth by client 12.8M monthly unique users reached
- → Over 68K clicks to Landing Page
- → Awareness Campaigns \$0.95 CPM
- → Video View Campaigns \$0.01 CPV

Facebook	Instagram	X (Twitter)	Tiktok
Pinterest	Snapchat		



# ZANOBE

# Thank you! Reach out to us: www.zanobe.com | hello@zanobe.com