

		2023	2024	2025	Average	
Gross Revenue (cash basis)		\$ 741,200	\$ 783,488	\$ 748,904	\$ 757,864	
Tax preparation and advisory		\$ 416,800	\$ 418,000	\$ 370,700	\$ 401,833	53%
Accounting Services		\$ 121,400	\$ 112,000	\$ 77,000	\$ 103,467	14%
Business consulting		\$ 45,500	\$ 54,000	\$ 23,000	\$ 40,833	5%
Business valuation, litigation support		\$ 99,000	\$ 77,700	\$ 221,600	\$ 132,767	18%
Estate and trust administration		\$ 75,000	\$ 90,500	\$ 62,200	\$ 75,900	10%

The business valuation/litigation support and the trust/estate administration are not included in the asking price of the business, as they are generally considered non-recurring and/or non-assignable.