# WORK RELATED SKILLS Applied Vocational Booklet

VM 3&4

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List 20 organisations or workplaces that people you know work in. Outline what the organisation does, and the job role of the person. Classify each by its industry. Are they commercial businesses or not-for-profits?

Organisation/workplace	Person/job role	Industry	Commercial/NFP?
1.			
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20.			

## 2 Jobs, Jobs and More Jobs

You probably already know from last year, that there are over 1,000 different employment classifications (occupations) in Australia according to ANZSCO.

1. So how many jobs can you name? How about 100! What industries do people in these occupations most likely work in?

)re\	/ie\	N S	an	nple
	o n	ot	CO	Эy

and add to y	our lists.					
10 occupatio	ons account fo	ople working in r about 20% of stailed, August 202	all jobs.	s at Aug '23)¹	. And the top	Q
bs in Austra	you think are thalia. Estimate h employed in th	ow many		ralia. Find ou	or the top 10 job t how many pec ed in that job.	
	2.		1.		2.	
<b>'</b>		1///	3.	ar	ήn	1
		VV		<b>G</b> I		
	8.	n	<b>4</b> 7.	20	8. <b>^</b>	
U		no	9.		Uy	
How did you	ı go with your	list and your es	timates? W	here did you s	search?	
Are you inte	rested in any c	of these jobs for	your caree	r? Report bac	k to the class.	
	<u> </u>	<del>-</del>		<del>`</del>		

# 4 Health Care and Social Assistance Industry

Over 2.1m workers in Australia are employed in the Health Care and Social Assistance Industry (the largest industry). And about 75% of all industry workers are women (Feb '23).<sup>1</sup>

1. List 'Health Care and Social Assistance' providers you are aware of. What services do they provide? Are they large, medium or small; and private or public sector?

Health/ Social Ass	t Providers What service	es do they provide?	Size/sector?
'lev	IEW	Sai	mple
Do	o no	ot cc	DV
	obs are available for peo		are and soci dessistance

About 1.3m workers in Australia are employed in the Construction industry (3rd-largest industry). And about 86% of all industry workers are men (Feb '23)¹. (¹ABS, Labour Force)

1. List 'Construction' operators you are aware of. What services do they provide? Are they a large, medium or small business; and/or a sub-contractor?

	Construction firms	What services do they provide?	Size/subbie?
	<b>60</b> \/10		
	revie	W 29	mple
		4	
		not co	<b>N</b> N
l			
4	<ol><li>What types of jobs are ava do any of these jobs? Why</li></ol>	nilable for people working in const y/why not?	ruction would you like to

### **6 Common Occupations**

1. The top 50 most common occupations in Australia account for 54% (7.14m) of all employment (as at May '23)1. Have a go at ranking them in order from most employees <sup>1</sup> Source: Australian Jobs. to the least. (Use the table) Australian Government, National Careers Institute, Jobs and Skills Australia 2023 . 2. Estimate what you think to be the number of workers for each. Accountants Office managers project administrators Accounting clerks Delivery drivers Plumbers Advertising and marketing Education aides Primary school teachers professionals Electricians Purchasing and supply Advertising, PR and sales logistics clerks Gardeners managers ■ Real estate sales agents General clerks Aged and disabled carers Receptionists General managers Architectural, building and Registered nurses Generalist medical surveying technicians practitioners Retail managers Bar attendants and Human resource managers ■ Sales assistants (general) baristas ☐ HR professionals Secondary school teachers Bookkeepers ■ Software and applications ICT managers Carpenters and joiners programmers Information officers Checkout operators and Solicitors Kitchenhands office cashiers Storepersons Livestock farm professionals machinists Waiters Commercial cleaners Motor mechanics Welfare support workers struction managers Nursing suppert and ☐ Cd and tract 4. Find out how many workers are employed in each occupation. Be s re to rec rd 'when' the statistics were for. Download the annual Australian Jobs PDF publication: https://www.yourcareer.gov.au/resources/australian-jobs-report 5. What do you think is your likelihood of working in these occupations? Why is that? Give examples of occupations suited to you. 6. What skill level/qualifications are required, and what training/study would you need?

1.	2.	3.	4.	
5.	6.	7.	8.	
9.	10.	11.	12.	
10				
13.	14.	15.	16.	
17.	18.	19.	20.	
21. <b>F</b>	22.	23 <b>C</b> 4	24.	
25.	26.	27.		
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33.	34.	35.	36.	
37.	38.	39.	40.	
41.	42.	43.	44.	
45.	46.	47.	48.	

## **8 Common Occupations - Female**

1. Here are those **top 50** most common occupations sorted by % of **female\*** employment (as at May '23)¹. Estimate what you think the percentage is for each occupation. (And then find out using a recent Australian Jobs Report.)

Australia's top 50 occupat	tions - Female employees % (May '23) *
1. Child carers (97% May '23)	26. Human resource managers
2. Receptionists	27. Generalist medical practitioners
3. Bookkeepers	28. Retail managers
4. Education aides	29. Real estate sales agents
5. Primary school teachers	30. Advertising, PR and sales managers
6. Registered nurses	31. Purchasing and supply logistics clerks
7. Office managers	32. Management and organisation analysts
8. General clerks	33. General managers
9. Accounting clerks	34. Livestock farmers
10. Nursing support and personal care workers	35. Storepersons
11. Welfare support workers	36. Chefs
12. Waiters	37. ICT managers
13. Aged and disabled carers	38. Software & applications programmers
14. Human resource profestionals	39. Architectural, building and surveying
he to op rators of the common	40 Delivery driv
6. In the control of	41_Civil en inegation of bestions
7. Sale stants genera,	42. Jers
18. Secondary school teachers	43. Construction managers
19. Bar attendants and baristas	44. Truck drivers
20. Advertising a marketing professionals	4 . Motor mechanics
21. Compercial changs	4 . Electric ins
22. Accountants	4 . Metal fillers and laching its
23. Contract, program and project administrators	48. Structural steel/welding trad s
24. Solicitors	49. Plumbers
25. Kitchenhands	50. Carpenters and joiners (1% May '23)

<sup>\*</sup>Note: Gender breakdowns for these statistics do not include 'non-binary' and 'other' options.

2. What do you think is your likelihood of working in any of the occupations on pp.8-9? Why is that? Give examples of occupations suited to you.

and what training/study would you need?	3. What skill levels/qualifications are required

<sup>&</sup>lt;sup>1</sup> Source: Australian Jobs. Australian Government, National Careers Institute, Jobs and Skills Australia 2023

## **Common Occupations - Female 9**

4. Here are the top 25 **female-dominated occupations** sorted by %, and then by number of female employees (May '23)¹. Estimate what you think the amounts are for each occupation (Then use: www.yourcareer.gov.au/resources/australian-jobs-report)

	ll occupations (May '23) *
Highest % of female employees	Highest number of female employees
1. Midwives (99+% May '23)	1. Sales assistants (general) (371k '23)
2. Child carers	2. Registered nurses
3. Early childhood (pre-primary school) teachers	3. General clerks
4. Veterinary nurses	4. Aged and disabled carers
5. Personal assistants	5. Receptionists
6. Beauty therapists	6. Child carers
7. Practice managers	7. Primary school teachers
8. Dental assistants	8. Accountants
9. Child care centre managers	9. Retail managers
10. Florists	10. Office managers
11. Clothing trades workers	11. Education aides
12. Receptionists	12. Accounting clerks
13. Speech pathologists and audiologists	13. Checkout operators and office cashiers
14 Rookkeeners	14 Waiters
5. Se Cataria	15. admini rat
5. Oct pational the pists	16. scop ary those eacters
17. Education aides	17. Commercial cleaners
18. Enrolled and mothercraft nurses	18. Bookkeepers
19. Nutra on preassionals	1 . Kitchenhands
20. Nurs educato ar rese chers	2 . Adverticulg, P. Land Sales managers
21. Primary school teachers	Nursing support a personal care workers
22. Library assistants	22. Bar attendants and baristas
23. Personal care consultants	23. Human resource professionals
24. Switchboard operators	24. Welfare support workers
25. Registered nurses	25. Early childhood (pre-primary school)

- 5. What might be the challenges of working in a female-dominated occupation or industry?
- 6. What might be the benefits of working in a female-dominated occupation or industry?

5. Challenges	6. Benefits

## 10 Common Occupations - Male

1. Here are those **top 50** most common occupations sorted by % of **male**\* employment (as at May '23)¹. Estimate what you think the percentage is for each occupation. (And then find out using a recent <u>Australian Jobs Report</u>.)

Australia's top 50 occupa	ations - Male employees % (May '23) *
1. Carpenters and joiners (99% May '23)	26. Human resource managers
2. Plumbers	27. Solicitors
3. Electricians	28. Commercial cleaners
Structural steel and welding trades     workers	29. Accountants
Metal fitters and machinists	30. Contract, program and project administrators
6. Motor mechanics	31. Advertising & marketing professionals
7. Truck drivers	32. Bar attendants and baristas
8. Gardeners	33. Secondary school teachers
9. Construction managers	34. Sales assistants (general)
10. Civil engineering professionals	35. Checkout operators & office cashiers
11. Delivery drivers	36. Information officers
12. Architectural, building and surveying technicians	37. Aged and disabled carers
13. Software & applications programmers	38. Human resource professionals
14. ICT managers	39. 11. 15.
	40 Welfare support orkers
6. Statepersons 7. Live Farme	Nurs support and pursonal care worker
7. Live. farme	42. King
18. General managers	43. General clerks
19. Management and organisation	44. Office managers
20. Purc asing and supply logistics clerks	4. Registered nurses
21. Advertising, Plan sales hanagers	4 . Primary schoor to chers
22. Real state sees a ents	4 . Education aids
23. Generalist medical practitioners	48. Bookkeepers
24. Retail managers	49. Receptionists
25. Kitchenhands	50. Child carers (3% May '23)

<sup>\*</sup>Note: Gender breakdowns for these statistics do not include 'non-binary' and 'other' options.

<sup>1</sup> Source: Australian Jobs. Australian Government, National Careers Institute, Jobs and Skills Australia 2023

2. What do you think is your likelihood of working in any of the occupations on pp.10-11? Why is that? Give examples of occupations suited to you.

, and what training/study would you need?	. What skill levels/qualifications are required	3.
G, ver que que la company de l		

4. Here are the top 25 **male-dominated occupations** sorted by %, and then by number of male employees (May '23)¹. Estimate what you think the amounts are for each occupation. (Then find out using a recent <u>Australian Jobs Report</u>.)

Highest % of male employees	Highest number of male employees
1. Automotive electricians (99%+ May '23)	1. Sales assistants (general) (200K '23)
2. Railway track workers	2. Truck drivers
3. Toolmakers and engineering patternmakers	3. Electricians
Primary products inspectors	4. Carpenters and joiners
5. Clay, concrete, glass and stone processing machine operators	5. Software and applications programmers
6. Upholsterer	6. Retail managers
7. Forestry and logging workers	7. Metal fitters and machinists
8. Aquaculture workers	8. Construction managers
9. Carpenters and joiners	9. Storepersons
10. Plumbers	10. Motor mechanics
11. Bricklayers and stonemasons	11. Plumbers
12. Structural steel construction workers	12. Advertising, PR and sales managers
13. Electricians	13. Accountants
14 Metal fitters and machinists	14 Chefs
Structural tea (we ring rate s	15. Aged and disable ctare s
5. Col retr	16. Fruct al stello
17. Plasterers	17. Welding trades workers
18. Aircon & refrigeration mechanics	18. Gardeners
19. Glazius	1 Delivery drivers
20. Electronics enginers	2 . Kitchen ands
21. Boat uilders old hipwritalts	2 . ICT malagers
22. Sheetmetal trades workers	22. Contract, Logram a proje
23. Motor mechanics	23. technicians
24. Truck drivers	24. Commercial cleaners

5. What might be the challenges of working in a male-dominated occupation or industry?

6. What might be the benefits of working in a male-dominated occupation or industry?

	Tra mare dominated occupation or madstry:
5. Challenges	6. Benefits

## 12 Common Occupations - Age

1. Below is a list of those top 50 most common occupations sorted by % of workers **aged**15-24 (as at May '23)¹. Estimate what you think the percentage is for each occupation.

(And then find out using a recent Australian Jobs Report.)

	tions - Employees aged 15-24 (May '23)
1. Waiters (72% May '23)	26. Human resource professionals
Checkout operators & office cashiers	27. Retail managers
3. Kitchenhands	28. Real estate sales agents
4. Bar attendants and baristas	29. Welfare support workers
5. Sales assistants (general)	30. Civil engineering professionals
6. Storepersons	31. Registered nurses
7. Plumbers	32. Software and applications programmers
8. Carpenters and joiners	33. Accounting clerks
9. Child carers	34. Accountants
10. Electricians	35. Truck drivers
11. Receptionists	36. Primary school teachers
12. Delivery drivers	37. Office managers
13. Motor mechanics	38. Secondary school teachers
14. Information officers	39. Contract, program and project
	40 Solicitors
6. Withers	41 Manag men an ani ation naly is
workers	42. technicians
18. Metal fitters and machinists	43. Advertising, PR and sales managers
19. General clerks	44. Construction managers
20. Adv. tising ad marketing professionals	4 . Bookkeepers
21. Compercial changes	4 . Human esource danage s
22. Che	4 . General it me 7ct pract for its
23. Education aides	48. Livestock farmers
24. Aged and disabled carers	49. General managers
25. Purchasing and supply logistics clerks	50. ICT managers (1% May '23)

<sup>&</sup>lt;sup>1</sup> Source: Australian Jobs. Australian Government, National Careers Institute, Jobs and Skills Australia 2023

2. Now what do you think is your likelihood of working in any of the occupations on pp.12-13? Why is that? Give examples of occupations suited to you.

3.	What skill levels/qualifications are required, and what training/study would you need?
	What skill levels, qualifications are required, and what training, study would you need.

4. Here are the top 25 **occupations** for those **aged 15-24** sorted by %, and then by the number of 15-24 year old employees (May '23)¹. Estimate what you think the amounts are for each occupation. (Then find out using a recent <u>Australian Jobs Report</u>.)

Australia: A	II occupations (May '23)
Highest % of employees aged 15-24	Highest number of employees aged 15-24
1. Fast food cooks (78% May '23)	1. Sales assistants (general) (296K '23)
2. Waiters	2. Waiters
Checkout operators & office cashiers	3. Checkout operators and office cashiers
4. Sportspersons	4. Kitchenhands
5. Café workers	5. Bar attendants and baristas
6. Kitchenhands	6. Electricians
7. Bar attendants and baristas	7. Storepersons
8. Sports coaches, instructors & officials	8. Receptionists
9. Sales assistants (general)	9. Fast food cooks
10. Shelf fillers	10. Child carers
11. Pharmacy sales assistants	11. General clerks
12. Food trades assistants	12. Carpenters and joiners
13. Ticket salespersons	13. Shelf fillers
11 Agricultural technicians	1 Aged and disabled carers
5. Addres de cer & giner intitation	15. Sport soachoe in trustors officials
5. Vet ina nurse	10 Sluns ers
17. Private tutors and teachers	17. Retail managers
18. Mixed crop & livestock farm workers	18. Motor mechanics
19. Dent assist its	9. Registered nurses
20. Coursand legacies	D. Building and Murphing bothers
21. Vending machine a tendal is	1. Comm rcial gleaters
22. Car detailers	22. Delivery drivers
23. Roof tilers	23. Cafe workers
Motor vehicle parts & accessories fitters	24. Pharmacy sales assistants
25. Building and plumbing labourers	25. Metal fitters and machinists

5. What might be the challenges of working in 'younger' occupations or industries?

6. What might be the benefits of working in 'younger' occupations or industries?

5. Challenges	6. Benefits

#### 14 Unions

1. Match each of these occupations with the union (opposite) that workers would most likely join. You might need to add some other unions for 'trickier' occupations.

	Actors, dancers and other entertainers		Enrolled and mothercraft nurses		Nursing support and personal care workers
	Aged and disabled carers		Fast food cooks		Nutrition professionals
	Animal attendants and		Filing and registry clerks		Packers
	trainers		Fitness instructors		Performing arts technicians
	Authors, and book and script		Florists		Personal care consultants
	editors		Food trades assistants		Pharmacy sales assistants
	bar atteriaarits aria baristas		Gallery, library and museum		Photographers
	- · · · / · · · · I· · · ·		technicians		Private tutors and teachers
			Gallery, museum and tour		Psychologists
	Bus and coach drivers		guides		Receptionists
	Care morners		Garden and nursery labourers		Registered nurses
	Checkout operators and		Hairdressers		Sales assistants (general)
	office cashiers		Handypersons		Secretaries
_	Child carers		Housekeepers		Service station attendants
			Keyboard operators		Shelf fillers
u	Commercial cleaners		Kitchenhands		Social professionals
ч	Conveyancers and legal		Laundry workers		Special education teachers
	executives		Library assistants		Sports coaches, instructors
	Cooks		Massage therapi		and officials
	Counsellors	\ <del>\</del>	Malical echnicles		Spron
	eliver drivers	14	M d Viv s	-	Su vey i terv wers
	ental assist res	7 🗆	Vixe V rop and vestod	abla	Switchb ard operators
	Demar hygiemsts, technicians and therapists		Tarm workers		Telemarketers
	Domestic cleaners	ш	Models and sales		Ticket salespersons
_	Driving instructors		demonstrators		Vending machine attendants
			Music professionals		Veterinary nurses
_	school) teacher			9	vis all and crifts
					professionals
_	Ed Sation (de		furstryper on		Waiters

2. Interview a worker and a manager in a workplace/occupation in which you interested. Ask them the following questions about unions.

a. What is the role of unions in this workplace/occupation?
b. Do workers join the union in this workplace/occupation? Why so?
c. If I were to join a union, which would I join and who would I approach?

AEU - Australian Education Union
AMWU - Australian Manufacturing Workers' Union
ANWF - Australian Nursing and Midwifery Federation
CEPU - Communications, Electrical and Plumbing Union
CFMMEU - Construction, Forestry, Maritime, Mining and Energy Union
CPSU - Community and Public Sector Union
ETU - Electrical Trades Union
FAAA - Flight Attendants' Association of Australia
FSU - Finance Sector Union
HSU- Health Services Union  NJA - Maritime Vion of Australa  NJA - Maritime Vion of Australa  NJA - Maritime Vion of Australa
NTEU - National Tertiary Education Union  RAFFWU- Retail and Fast Food Vorkers' Milon  SDAEA - Shop, Distributive and Affied Employees' Association
TCFUA - Textile, Clothing and Footwear Union of Australia
TPAV - Police Association of Victoria
TWU - Transport Workers' Union
UFUA - United Firefighters Union of Australia
UWU - United Workers Union

# **16 Codes of Conduct**

<ul> <li>Match each of these codes of conduct area</li> <li>Anti-discrimination and harassment</li> <li>Compliance with laws and regulations</li> <li>Confidentiality</li> <li>Diversity and inclusion</li> <li>Ethical standards</li> </ul>	<ul> <li>Professionalism</li> <li>Social media use</li> <li>Teamwork and collaboration</li> <li>Use of company resources</li> <li>Workplace health &amp; safety</li> </ul>
This code emphasises the importance of behinder at all times. It may cover aspects successed and respect for colleage	h as punctuality, dress
This code outlines the ethical standards expe may cover issues such as honesty, integrity, s avoidance of conflicts of inte	sustainability and the
This code prohibits discrimination and had factors such as race, gender, age, religion, so many others. It promotes a workplace free and harassment.	exual orientation and
This code atresses the impositione of reconsiderial confiderial company information, eustom property and other confidential	er data, inteliectual
With the prevalence of social media, man code of conduct regarding its appropriate a guidelings in discussing word-related m municiping a positive unling pr	e. This may include
This code focuses on creating a safe ar environment. It may cover topics such as procedures, reporting hazards, and prom wellbeing.	s workplace safety
Employees are sometimes provided with values as company equipment, ICT, phones and calues the proper use of these resources and may internet and email usage	rs. This code outlines include guidelines on
This code encourages positive interaction members. It may cover aspects such as effect collaboration, meeting procedures and c	ctive communication,
Employees are expected to comply with all regulations. This code emphasises the imporegulatory compliance in all operation	ortance of legal and
Companies may have a code of conduct tha and inclusion. This includes fostering an inclu values and respects differences amor	sive environment that

2. Research an organisation or interview a manager or owner, and find out how these codes of conduct apply specifically in that workplace. What are your rights and responsibilities as a worker? Add 2 more codes of conduct e.g. Sustainability.

**Anti-discrimination and harassment Compliance with laws and regulations** Confidentiality **Diversity and inclusion** Ethical standards Professionalism Preview Sample: onot Co Workplace health & safety Use of company resources

## 18 Workplace Safety Hazards

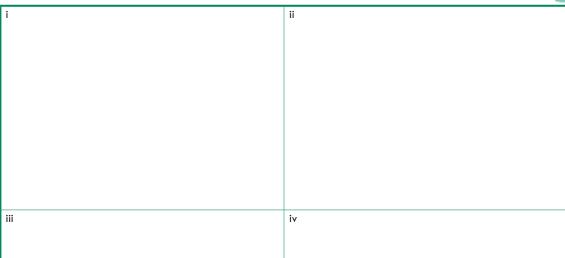
Industry:

The right to a safe workplace as part of OH&S/WHS is always a shared responsibility by workers, managers, employers and other relevant work-related stakeholders.

- 1. Reflect on an industry in which you are interested. What are the key workplace safety hazards and issues that could impact on workers?
- 2. What are the responsibilities of employers and managers to ensure that they minimise the risk associated with these hazards?
- 3. What are the responsibilities of workers to ensure that they minimise the risk associated with these hazards on a day-to-day basis?
- 4. Find or create images to illustrate these examples of workplace safety in action.

	Workplace safety hazards and issues	Responsibilities of employers & managers	Responsibilities of workers	lmage	-
P	r <sub>O</sub> Vi		Sar	mnle	
			Odi	ripi	
	Dc	) no	t co	ру	

1. Create a 4-panel narrative that uses text and/or images to illustrate people working unsafely in work-related situations.



# Preview Sample:

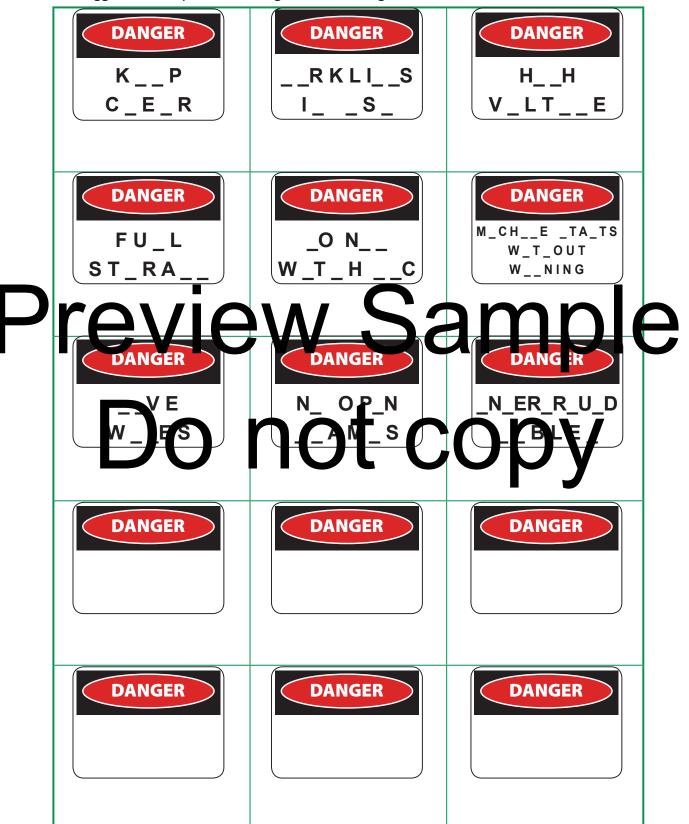
2. Now apply your knowledge of workplaces to create a 4-panel narrative that uses text and or in ges to illustrate people working afely in work-related situations.

	ot copy	
iii	iv	

## 20 I Saw the Sign

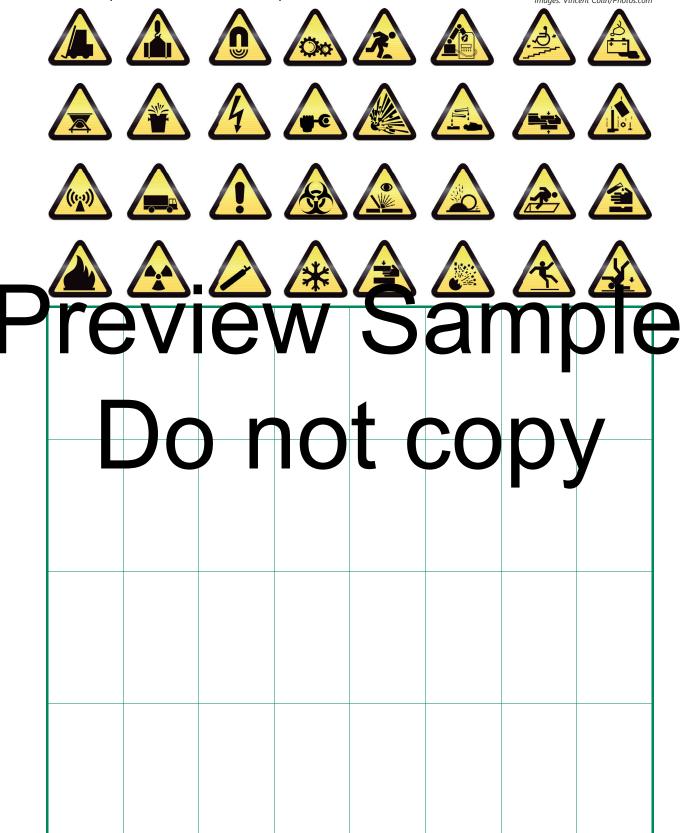
#### Part A: Danger signs

- 1. Fill in the missing letters to complete the danger signs shown below. Find/create 6 danger signs of your own.
- 2. Suggest an occupation that might have each sign in its work environment.



#### Part B: Hazard signs

- 1. Describe what each sign is indicating and/or warning.
- 2. Describe whether this sign applies for work environments in your preferred industry or occupations. Find similar examples.



# 22 Pay and Conditions

1. Use the Fair Work **Ombudsman's** <u>PACT tool</u> to find out pay and other conditions for 3 different occupations. <a href="https://calculate.fairwork.gov.au/">https://calculate.fairwork.gov.au/</a>



PACT step	1.	2.	3.
Select: Pay Calculator			
Choose: Employee (the default)			
Do you know your award? Choose: No/yes.	Award is:	Award is:	Award is:
What is your occupation? (Or search by industry.)			
Choose if: Trainee/ support wage/ apprentice			
What is your classification?	ew	Sar	mple
Type Stemployment status: Choose: Full- time, part-time, casual.		Odi	
Copose: ge View: Hou y & W zek Your award is:	) no	t co	ру
Penalties:			
renaities.			
Allowances: (if relevant)			
View pay guide This includes all the relevant rates.			

- 2. Compare your main findings with 6 different occupations investigated by your classmates. Are you surprised by any of the results? Why so?
- 3. In small groups, discuss which jobs have more favourable pay and conditions. Why is that? Are you interested in any of these? Report back to the class.

	Occupation:	Occupation:	Occupation:
	Junior rates:	Junior rates:	Junior rates:
	Adult rates:	Adult rates:	Adult rates:
	Main penalties:	Main penalties:	Main penalties:
P	review conditions le	Wher condition	ample
	Occulation:  Johnor rates	Octopation:  Octopation:	Occupation:
	Adult rates:	Adult rates:	Adult rates:
	Main penalties:	Main penalties:	Main penalties:
	Other conditions:	Other conditions:	Other conditions:

## 24 Equal Opportunity

- 1. Work through each of these scenarios and decide if discrimination is occurring, and if so, on what basis.
- 2. What actions and/or solutions would you suggest and why?

Emily, a highly qualified engineer, was consistently passed over for promotions in favour of male colleagues. Despite her proven abilities, she feels that she has to deal with biases, such as exclusion from key projects.

Jamal, the only person of colour in his work team, notices he gets less feedback on his contributions than his colleagues. Despite his competence, he faces exclusionary behaviours that create a hostile work environment.

Latouah, a retail worker in her 50s, often finds that her suggestions are dismissed by younger team members. Despite her experience, she is excluded from decision-making, leading to a lack of recognition for her contributions.

Mark, who uses a wheelchair, faces challenges accessing all parts of his workplace. Despite requesting reasonable modifications, such as ramps to meeting rooms, he encountered resistance from management, limiting his ability

# Preview

Sample:

Saara a Music nemptovee, had been olleged make some as insitive remains about her religious practices during Ramadan. This made it difficult for her to reel that she was free to express her cultural identity safely at work.

Taylah an n-bi an employ e and de light udio, has noticed that projects are consistently ssigned base for gen, entered types. Despite laylah's skills, they are excited from projects that are deemed more 'mason he.'

Jamie, an employee with a non-visible disability, relies on an assistance animal for support. Despite having all the necessary documentation, co-workers question the need for the animal in the workplace. Jamie feels excluded and wishes for greater understanding and acceptance from colleagues.

Jord-anne, a union member in a fast-food workplace with few unionists, finds it hard to advocate for fair treatment. When discussing concerns with management, they encounter resistance about the benefits of employee feedback - especially related to safety - and Jord-anne has been called a troublemaker.

3. When you are working you have a right not to be discriminated against. But it is also your responsibility to protect the rights of all workplace stakeholders including colleagues, customers/clients and others. What would you do in these situations?

A customer whispers something to you about the skin colour of a co-worker.	A co-worker ignores a vision-impaired customer and walks away from them.
A young client scoffs at the advice of your colleague who is much older than you both.	You notice the boss is giving all the extra shifts to the young girls, not the guys.
Your manager says to a gender-fluid customer, "So, what are you trying to be?".	Your boss posts a social media update, "We don't serve Greenies anymore!"

Y u challes in the full s' in the class on my but you need to get line it act/ice on now equal copor unit and inti-lise imitation posities and laws the limit did workplice liturations.

4. Choose a workplace. Ask the owner/ manager/ supervisor / HR / HSR / union rep , someone more experienced/...what to do. Then report back to the class.

You fear you are discriminated against by a ust an r/client	Tou feel you are discriminated against by a
You feel you are discriminated against by a supervisor/manager.	You witness a colleague you feel is discriminated against by another colleague.
You witness a colleague being discriminated against by a customer/client.	You witness a customer/client being discriminated against by a co-worker.
You witness a customer being discriminated against by another customer.	A colleague is accused of discrimination, but you didn't think this was the case.

# 26 Workplace Bullying

- 1. Work through each of these scenarios and decide if workplace bullying is occurring, and if so, in what way?
- 2. What actions and/or solutions would you suggest and why?

2. That delicits and, or services troubly for suggestions with,			
Mike feels threatened by a co-worker's persistent aggressive language which creates a hostile work environment.			
Jed is consistently given unattainable deadlines, causing stress and harming his mental health.			
Angel's tools mysteriously disappear and reappear, causing frustration and stopping them from a mplant can keep them.			
Abe is routinely excluded from team discussions, limiting highwaye nerviand causing feelings of isolation at work.			
Stev notices responsibilities are consistently assigned unfairly, creating resentment among team members and causing disunity.			
Gordon screams at his 'clients', belittles and swears at them, and calls them stupid and useless. He says it is just for TV.			

3. When you are working you have a right not to be bullied. But not all negative behaviours fit the definition of workplace bullying. What do you think - are these examples of workplace bullying? What would you do in these situations?

An older worker keeps hiding your lunch or your drinks.	Your manager keeps calling you stupid in front of the customers.
Since you were made a supervisor the other workers don't eat with you.	A consistently lazy co-worker says that if you dob him in, then he'll make you pay.
You only get shifts on school nights, even though you asked for some weekends.	You come to work to find a photo of you pinned to the dart board.

Y lu c'a loan the / ul s' a the class our but you need to got lire it advice prinow in a bullying policies and I was are applied it workplace situations.

4. Choose a workplace. Ask the owner/ manager/ supervisor / HR / HSR / unilin rep / someone more experienced/...what to do. Then report back to the class.

You cer that you are being bullied by a ust am r/client	You feel that you are being bullied by a
You feel that you are being bullied by a supervisor/manager.	You witness a colleague that you feel is being bullied by another colleague.
You witness a colleague being bullied by a customer/client.	You witness a customer/client being bullied by a co-worker.
You witness a customer being bullied by another customer.	A colleague is accused of bullying, but you didn't think this was the case.

## 28 Harassment is Not On!

- 1. Work through each of these scenarios and decide if sexual harassment is occurring, and if so, in what way?
- 2. What actions and/or solutions would you suggest and why?

2. What actions and/or solutions would you suggest and why?			
In the office, Creg frequently makes suggestive comments about Lisa's clothing and appearance, creating an uncomfortable atmosphere that makes her feel uneasy.	Joanie, who is expecting, is asked by her boss if she liked getting pregnant. She's not sure what that was supposed to mean, or if it is just downright creepy.		
Marnie is subjected to a series of rude and suggestive jokes by a colleague making her feel offended and humiliated.	Rita endures hugging and brushing up against her by her supervisor, causing her to feel intimidated and offended at work.		
Mari-Anne experiences requests for sexual flavours from a senior mem cousing her har hares and leading me work black.	Jedinda finds offensive images displayed at his work statio (from it in known arry) inches the relistricts at work.		
Tan r ceives ar velcome explicit lexis on the work mobile from an unlinowed sender making him feel harassed in the workplace.	llex is constantly lee in Land taking at the coung variets creating in Lacon fortable work environment.		
Noreen discovers mildly sexually explicit memes about her on social media, originating from a co-worker.	John faces repeated ambiguous sexual remarks from a co-worker, who when pressed says, 'He is only joking'.		
Kal hates the office parties, because when the drinks are on, behaviour goes bad.	Freie feels the new crew uniform is very low-cut and too revealing.		

3. When you are working you have a right not to be sexually harassed. But it is also your responsibility to help protect other workplace stakeholders including colleagues, customers/clients and others. What would you do in these situations?

An older male co-worker keeps telling dirty jokes when the boss isn't around.	You get an SMS by mistake that makes lewd comments about a co-worker.
The boss tells you to dress more attractively for the clients.	A customer keeps asking if you have a partner, and if not, then they'd be keen.
You have a creepy co-worker who says they only want to serve the 'hot' customers.	In a job interview you are asked whether you 'date co-workers'.

You can be a full s' a the class our but you need to get lire it advice on now in the reasoner policies and laws are applied in workplace situations.

4. Choose a workplace. Ask the owner/ manager/ supervisor / HR / HSR / unilen rep , someone more experienced/...what to do. Then report back to the class.

You reen that you are being sexually arassed by a systome (client.	You feel that you are being sexually a place of the sexual
You feel that you are being sexually harassed by a supervisor/manager.	You witness a colleague you feel is being sexually harassed by another colleague.
You witness a colleague being sexually harassed by a customer/client.	You witness a customer/client being sexually harassed by a co-worker.
You witness a customer being sexually harassed by another customer.	A colleague is accused of harassment, but you didn't think this was the case.

## **30 Changing Communication**

Choose an industry and interview 2 different workers. Ask them about the influence of different communication methods and technologies and how these have changed the skills they require. Use the questions in the table as prompts, but add others that are specific for your chosen industry.

	Worker 1	Worker 2
Occupation & age.		
Employer/ workplace.		
How long employed?		
New communication ICT?		
New communication New communication ICT?	iew	Sample
Different face-to-face communication?	o no	t copy
Changing phone communication?		
Impact on their job roles?		
Impact on work time and stress?		
Impact on work/life balance?		
Advice for you.		

Interview 2 current Australian Apprentices. Ask them these questions, and add others that are relevant to the particular occupation and industry.

Interviewee:		Date:	
Occupation	Qualification	Employer	Duration & stage
Pay rates	Allowances	Off-the-job training	On-the-job training
	Main	tasks	
	hey like:	Sall What the	ey dislike:
other:		other:	<u> </u>
Intervi wee:	<b>\</b>	+ 0	<b>N</b> 1
Cicupation	Qualific tide	Employer	Duration & Lage
Pay rates	Allowances	Off-the-job training	On-the-job training
	Main	tasks	
	About Bloom		atatta
What	they like:	What the	y aislike:

## 32 Training and Employment Advice

#### Part A: Training for career entry

Person 1:

Occupation:

Interview 2 workers (1 should be a manager) from a workplace you are familiar with.

- 1. Find out the training they undertook to get a start in their career in this job role.
- 2. Find out the training they have undertaken after starting in this job.
- 3. Describe on-the-job training and off-the-job training they are expected to do.
- 4. Find out the OHS/WHS training they have had to complete.
- 5. Ask them about the type of training needed to advance in their job.

Age:

Started:

6. Finally, ask for advice about training you should do to improve your employability.

Person 2:

Occupation:

Age:

Started:

1.	1.	
review	Samp	
Do no	t copy	
4.	4.	
5.	5.	
6.	6.	

Age:

Started:

### Part B: What should I do?

Person 1:

Occupation:

Stick with these 2 workers (1 should be a manager) from a workplace you are familiar with. Ask them:

- 1. About what you should include on your résumé to enhance your employment prospects.
- 2. Whether they recommend you communicate any of your skills and competencies in a visual or video format.
- 3. The types of questions you might be asked in a job interview.
- 4. How you should best respond to these questions.
- 5. What they would do differently when seeking employment now, compared to when they started.

Age:

Started:

Person 2:

Occupation:

1.		1.	
revi	ew S	Samp	
<b>D</b> 0	not	сору	
4.	4.		
5.	5.		

### 34 What About Me?

1. Interview 5 different people and ask them to nominate 4 positive traits, skills, abilities or other benefits that you contribute (or could) to work-related situations.

Person 1 & Role:					
Person 2 & Role:					
Person 3 & Role:					
Person 4 & Role:					
Pe sop 3 & Role:	۱e۱	W S	San	npie	3
2. Cor pile 100 evidence. (A	concise positive sta	n en ents, bout yo u 'communicate' th	un elf tha lalso no unese in your rathy	ude in example of ys Portfolo?)	

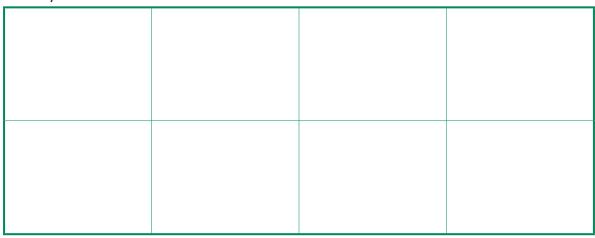
Use the problem-solving tool of brainstorming to list 10 contacts who could be part of your job-seeking network.
 Briefly explain why these people would be good network contacts for you.

3. Discuss your lists is small groups and report beauto the class. Find 5 more contacts from the litts of your class mumburs that you can add to your compact of littly might the plope be good to contact for your

- 4. Contact 3 people from these lists, and note the advice that they give you about starting out in a job or course after Year 12.
- 5. Write the correct details of 3 referees as you would show this on your CV.

### 36 Updating My Résumé

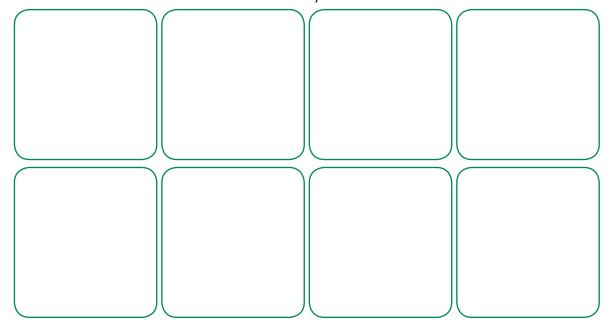
1. List 8 attributes about you and your work-related skills and experiences that should be on your résumé.



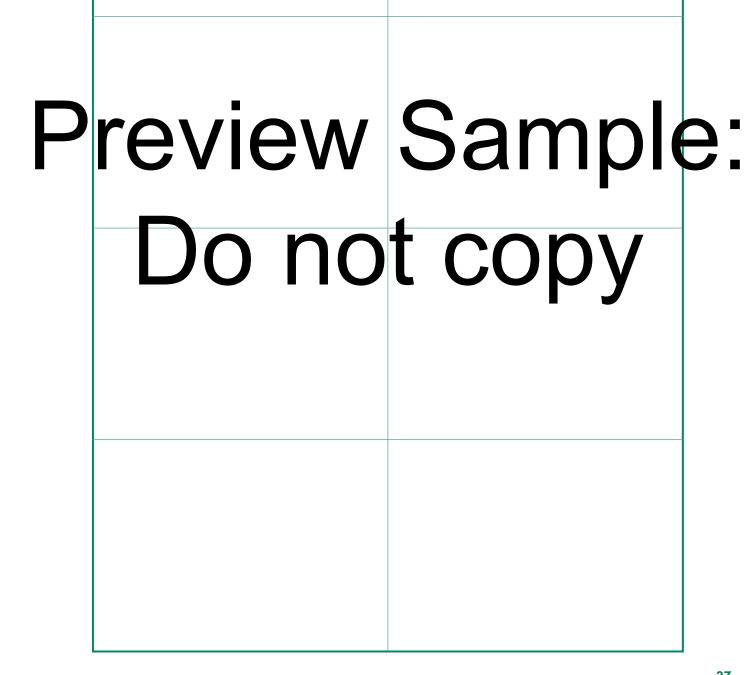
2. List 8 attributes about you and your work-related skills and experiences that you have developed recently (or this year) that should be added to your résumé.

# Preview Sample: Do not copy

- 3. Number each of those above to match the different sections of your updated resume.
- 4. List 8 more work-related attributes that you still need to develop to include on your final end-of-VM résumé. What actions will you take to achieve these?



Create a photo-essay or short video to showcase your employability or industry-specific skills. Start storyboarding your ideas here. Provide brief captions to annotate this. Include use of tools, equipment, machinery as relevant, as well as you working safely.



### 38 They're Looking For Someone Who...

1. Reflect on your preferred occupation that you would like to achieve post-Year 12. What are employers looking for in a young applicant for this job? Consider skills, training, experience, personal attributes and other relevant traits. (Why not ask them!)

Occupation:					
Personal attributes and skills					
Industry- specific skills					
Technical skills	/ie	<b>3</b> W	S	an	npl
Training & Qualifications  Experimental transferable skills	0	n (	_ 1	CO	oy

2. What evidence would you need in your Pathways Portfolio to communicate, present or provide to an employer to show you meet these expectations?

Personal attributes	Personal skills	Industry-specific skills
Technical skills	Training & qualifications	Experience & transferable skills

As you know, many application processes require applicants to tailor their résumé to suit different positions. They might also require you to enter résumé-style information into preformatted form fields.

1.	Identify 6 key examples of your skills, experiences, qualifications and other information
	that are likely to be the same for any application. Calculate word & character length.

# eview Sample:

y another 4 examples of skills, experiences, qualifications and other ed for

Occupation/ Industry 1	Occupation/ I dustry 2

### **40 Meeting the Requirements**

- 1. Find 3 job ads that you are interested in either now, or when you finish school.
- 2. Summarise each one, listing key duties, tasks, qualifications, and experience.



3. For each, explain how you currently fulfil these requirements; or what you can do to get the skills, qualifications and experience to fulfil these requirements in the future.

1st Job details.	2nd Job details.	3rd Job details.
Key duties, tasks, etc	Key duties, tasks, etc	Key duties, tasks, etc
key dolles, lasks, etc	Rey dolles, lasks, etc	Rey dolles, lasks, etc
•		_
	IM C	amal
$\Box$	w Sa	
	1 _	
Qualifications no experience.	Qualification, and experience.	Qualitations and experience
		OPy
What do you have to /need to do?	What do you have to/need to do?	What do you have to /need to d
viidi do you have loy need to do?	TYTICL do you have loy need to do:	villar do you have loyheed to d

- 4. What general questions do you think would be asked in an interview for each job?
- 5. What specific questions do you think would be asked in an interview for each job?
- 6. And what would your responses be?

lst Job	2nd job	3rd job
	General questions	
Q.	Q.	Q.
Α.	A.	A.
Q.	Q.	Q.
Α.	Α.	Α.
<b>re</b> VI	PW S	ample
	A.	A. A.
Α.	<b>~</b>	<b>-</b> ■
	<b>6</b>	
$\mathcal{A}$	ip cific unstions	
Q.		
A.	A.	Α.
Α.	Α.	^.
Q.	Q.	Q.
Α.	A.	A.
Q.	Q.	Q.

A.

A.

### 42 It's Cold Out There

Assume you are physically cold-canvassing local businesses for work opportunities. 1. How would you present yourself? 2. What openings/introductions would you use and why? 4. What Pathways Portfolio elements would you bring with you? Why?

. What would you most like t	to say about yourself and you	r employability?
. How would you respond to	each of these responses from	n employers?
a. What could I always rely on you to do?	b. I'm very busy right now.	c. What work tasks would you do, even if you didn't like doing them?
d. Are you sure you're ready for this place?	e. How could I help you grow as a person?	f. If you were me, why should I employ you?
g. What could I always trust you with?	h. I think you're too young.	i. What extra expertise could you bring that I might not have?
j. We'd really prefer someone experienced.	k. Who could vouch for you?	I. Would you be able to do a work trial?

### 44 Of Course I'd Say That

Anticipate 10 interview questions, and create suitable answers, for a course (or job) you are interested in. Role-play interview scenarios with other members of the class. (Think of applying SAO.)

Course/ Job:	
Questions	Answers
1.	
2.	
3.	
<b>4.</b> ■	
reviev	w Sample
5.	
6 Dor	ot copy
7.	
8.	
9.	
10.	

### **Workplace Learning - Timesheet 45**

Name: Supervisor:		Workpla	ce:		Dates: Total time worked:
Day/Date	Starting time	Ending time	Time at work	Breaks hrs/mii	n Total time hrs/m
Monday May 3rd	8.30am	4.45pm	8 hours/ 15 min	12-1pm 60 min	7 hours/ 15 min
rev	ie	W	Sa	<b>a</b> m	ηρl
					•
D	0 1	10	t c	Or	y
Total days:			Total time at work:	Total breaks:	Total time worked
Outline any other information to explain the times shown above.					
Student signature:					Date:

You mi	ust comple	ete one of these record pages for each da	y of your work place	ement.
Name:		Day:	Date:	
Workplace:		Supervisor:	Time worked	l:
Times		Description of main tasks performed/du	uties undertaken.	
2 Skills developed	)(	IEWSE  Description of how you developed these der employability, and/or industry-specific skills	work-relate skills.	
Outline an eused as part of Describe ar you followed	example of te of your work on OH&S/ WH d or observe or special arra or special arra	echnology tasks today.  S practice d in action.	Date:	
Supervisor's			Date:	

Name:	Day:	Date:	
Workplace:	Supervisor:	Time worked:	1
Times	Description of main tasks performed/duties	undertaken.	
e.g. 8-9am			ı
			1
			1
			4
rovi	014/ 80	mnl	
revi	ew Sa	mpl	E
revi	ew Sa	mpl	E
revi	ew Sa	mple	E
revi Do	not co	) VQC	E
revi Do	Description of how you developed these wo	DOV	
revi Do	Description of how you developed these wo	DOV	
revi Do	Description of how you developed these wo	DOV	
2 Skills developed (Consider e	Description of how you developed these wo	DOV	
revi Do	Description of how you developed these wo employability, and/or industry-specific skills as pology	DOV	
2 Skills developed (Consider e	Description of how you developed these wo amployability, and/or industry-specific skills as pology a today.	DOV	
2 Skills developed (Consider elements)  Outline an example of technological as part of your work tasks  Describe an OH&S/ WHS pro	Description of how you developed these wormployability, and/or industry-specific skills as pology a today.  Cactice action.	DOV	
2 Skills developed (Consider e	Description of how you developed these wormployability, and/or industry-specific skills as pology a today.  Cactice action.	DOV	

You mu	ust complete one of these r	ecord pages for each da	y of your work pl	acement.
Name:		Day:	Do	ite:
Workplace:		Supervisor:		ne ked:
Times	Description	of main tasks performed/du	uties undertaken.	
e.g. 8-9am				
				_
re	Viev	VS	m	nie
		V		
	_			
	$\int $	ot c	ON	
		ULC	UU	V
2 Skills developed		of how you developed these ad/or industry-specific skills		instructions.)
	example of technology f your work tasks today.			
	OH&S/ WHS practice			
-	l or observed in action.			
	special arrangements ments for tomorrow.			
Student si	gnature:		Do	ite:
Supervisor's	signature:		Do	ite:

Name:		Day:	Date:	
Workplace:		Supervisor:	Time worked	d:
Times e.g. 8-9am	Description	n of main tasks performed/du	uties undertaken.	
ro	viov		m	
re	viev	v Sa	amp	ole
re [	viev )o n	v Sa ot c	amp	
2 Skills developed	VIEV Description	of how you developed these	work-related skills.	
2 Skills	VIEV Description	of how you developed these	work-related skills.	
2 Skills developed	Description (Consider employability, a	of how you developed these	work-related skills.	
2 Skills developed  Outline an excessed as part of your continuous	Description (Consider employability, a	of how you developed these	work-related skills.	
Outline an excused as part of you followed o	Description (Consider employability, a simple of technology your work tasks today.	of how you developed these	work-related skills.	

You mu	st complete or	ne of these record pages for each da	y of your work placement.
Name:		Day:	Date:
Workplace:		Supervisor:	Time worked:
Times		Description of main tasks performed/du	ties undertaken.
e.g. 8-9am			
2 Skills developed	(Consider em	Description of how you developed these ployability, and/or industry-specific skills	Work-relate   skills.
	kample of technology your work tasks to		
	OH&S/ WHS prac or observed in ac		
	special arrangem nents for tomorro		
Student sig	jnature:		Date:
Supervisor's s	signature:		Date:

Times  Description of main tasks performed/duties undertaken.  e.g. 8-9am	Name:	<b>D</b> αy:	Date:
review Sample  Donot Copy  2 Skills  Description of how you developed these work-relat it skills.	Workplace:	Supervisor:	
review Sample  Donot Copy  2 Skills  Description of how you developed these work-related 1 skills.	Times	Description of main tasks performed/du	ties undertaken.
review Sample  Donot Copy  2 Skills  Description of how you developed these work-related skills.			
	revi	ew Sa	ample
			•
· · · · · · · · · · · · · · · · · · ·		noto	ONV
			$\mathbf{U}\mathbf{U}\mathbf{V}$
Outline an example of technology used as part of your work tasks today.	developed (Consider e	mployability, and/or industry-specific skills o	
Describe an OH&S/ WHS practice	Outline an example of technoused as part of your work tasks  Describe an OH&S/ WHS pro	mployability, and/or industry-specific skills o	
used as part of your work tasks today.	Outline an example of technologied as part of your work tasks  Describe an OH&S/ WHS proyou followed or observed in  Outline any special arrange	plogy stoday.	
Describe an OH&S/ WHS practice you followed or observed in action.  Outline any special arrangements	Outline an example of technologied as part of your work tasks  Describe an OH&S/ WHS proyou followed or observed in  Outline any special arrange or requirements for tomore	plogy stoday.	as per your teacher's instructions.)

# 52 Evaluation - My Work-Related Skills

placement (or volunteer/community wor assess and/or have your colleagues	rk). Your te	eacher migl	ht also inst	ruct you to	self-
Student:					
Workplace:					
Student's role:					
Evaluated by:		Positio	on:		
Ability to effectively:	Excellent	Very Good	Good	Basic	Not shown
⇒ Communicate within team					
⇒ Communicate with others					
⇒ Plan and organise					
⇒ Manage time					
⇒ Work safely					
Demonstrate task skills					
United nongy appropriately		56			)   (
⇒ Solve problems					
⇒ Be adaptable					
Accept response of the summer					
<ul><li>⇒ Accept responsibility</li><li>⇒ Contribute to the term</li></ul>					
Briefly describe three of this student's mos	st successfu	ul contributi	ions/areas	of involv	ment.
1			,		,
2					
3					
Briefly suggest areas that this student sho	uld aim to	develop fu	ırther.		
, ,					
1					
2					
Feel free to comment further. (Add another	er page or	another e	valuation	if necessar	y.)
Signed:				Date:	

This evaluation needs to be completed by your supervisor in relation to your work placement (or volunteer/community work). Your teacher might also instruct you to self-assess and/or have your colleagues/team member(s) complete an evaluation.
Student:
Workplace:
Student's role:
Evaluated by: Position:
Specific work-related skills or competencies successfully demonstrated by the student included:
e.g. Safely used kitchen equipment including microwave, industrial dishwasher and peeling machine.
review Sample
Do not copy
Briefly suggest areas that this student should aim to develop further.
1
2
3
Feel free to comment further. (Add another page or another evaluation if necessary.)
Signad.

### 54 I Know Better Now

world of work, but for which you've changed your mind, as a result of your VM: WRS 3&4 studies. For each, explain why you changed your mind/opinion. Preview Sample: Do not copy

Explain 5 things or issues that you previously believed or thought were true about the

Now that you have completed your VM: WRS program, create an 'after' representation of the new, and more work-ready, 'vocational' you. You might create an artwork, a graphic, an image, a song, a profile, a CV or some other representation.



# Preview Sample: Do not copy

### 56 Review and Reflection

	ırnal of: Date:
⇒	What did I most enjoy during this year as part of my Work Related Skills studies?
<b>⇒</b>	What major work-related skills did I develop and apply?
$\Rightarrow$	How did I use and apply what I learned for my personal and social activities?
	ews
	CVICVV CAITIPE
	• • • • • • • • • • • • • • • • • • •
	I IO DOT CODY
⇒	How lid Live and a ply what I learned in my career lath /als plante?
⇒	What might be the most important things for me to focus on next, and why?
1	
	What other information can I share and/or how would I summarise my experiences?
<b>\</b> ⇒	, , , , , , , , , , , , , , , , , , , ,
\ \$	, , , , , , , , , , , , , , , , , , , ,