What to Consider if You Are Considering Buying a Condo...

Would you let a first year surgical resident do your spine surgery or do you want the best Neurologist?









Why Who You Work With Matters.....

Real estate is an evolving business and today there is a trend towards larger and larger teams expanding into new markets with a "listing" machine/rainmaker as the face of the team. Under that hierarchy agents are then handed off to buyers and handle showings for the rainmaker.

You are not getting the service or expertise from the best. You may be handed off to a newer agent that has never owned a condo, does not understand how a condo operates, would not know the first thing about what to look for in terms of red flags in reviewing the condo docs & budgets or even have the sense to know what to ask.

Why are We Different?

Being a small referral based boutique brokerage, all clients get the benefit and expertise of almost 4 decades in the south Florida market. In addition, Mia is a licensed CAM (able to manage high rise condominiums) has served on a Condo Board for 8 years as Treasurer. During that time she has managed three special assessments and will pass another multi million dollar special assessment in 2021 for a 40 year certification. In addition, Mia has an extensive connections with board members from all over the area affording our clients the real scoop before buying.

We educate you to make an informed decision.

We will gather the information and walk you through your options. If we do not have the answer, we will get one. Maybe purchasing a condo with a hefty assessment is a solid long term plan that meets your needs with great upside on the re-sale down the road? Depends on your priorities. Buying new/pre-construction has its own set of concerns. Not all developers are created equal.

This is no time to settle for anything less than an expert.

