

...Optimizing People, Performance and Products (tm)

Our Company

JTOA Corporation (JTOA) combines industry trusted applications to create and implement ecosystems of operational excellence and continuous improvement in contract management, project and program portfolio management and training development services. JTOA is an award winning professional services firm- providing technical expertise and strategic advice to clients in commercial, state and federal markets.

Our Mission

We provide solutions and services to our clients which are designed to maximize their return on investment while:

- Building partnerships and alignments with our clients and employees to support their success.
- Effectively executing clients' needs through high quality and time-efficient services.
- Conducting business with the highest standards of integrity, fairness and transparency.

Our Core Capabilities

- Acquisition Life-Cycle Management
- Project Management Leadership
- Operations Portfolio Management
- Program Management Automation
- Workforce Training Development
- Cost /Price Estimating
- Construction Management

Connect with JTOA for
insights, workshops and
and solutions!



Our Core Values

- Strategic Communication
- Customer Focused
- Commitment to Excellence
- Integrity & Value Based
- Military & Veteran Friendly
- Teamwork & Partnership
- Results Oriented
- Quality Driven

Our core values define who we are and what we stand for as a company. They represent our intentions and purpose which drives us to be transparent and authentic. They also allow us the freedoms of our entrepreneurial organization, where people can make a difference through their innovations and passion.

"We deliver customized and innovative solutions with a clear understanding of our customer's requirements to deliver exceptional results. Our practice approaches are accountable."

SBA WOSB

Woman Owned Small Business

UEI: C2NENL4AV903

CAGE Code: 55UW7

www.jtoacorporation.com

The JTOA Corporation

5938 Tumble Creek Court,
Haymarket Virginia 20169

Telephone: 202-352-4794

Janelle E. Taylor, CEO/Founder

Management & Administrative Services

541611	Administrative Management & General Management Consulting Services
541612	Human Resources Consulting Services
541613	Marketing Consulting Services
541618	Other Management Consulting Services
541690	Other Scientific & Technical Consulting Services
561110	Office Administrative Services
561320	Temporary Help Services
561330	Professional Employer Organizations
561499	All Other Business Support Services

Training & Development

611430	Professional & Management Development Training
--------	--



Our Community Partners

- Association for Talent Development (ATD)
- National Contract Management Association (NCMA)
- Project Management Institute (PMI)
- Girls Scouts Nation's Capital USA
- Prince William Chamber of Commerce
- SPARK Education Foundation
- Association of Change Management Professionals (ACMP)
- Association of Supply Chain Management (ASCM)

Our Differentiators

- **Optimizing People, Performance and Products (tm)** through **value-add** delivery to customers is the hallmark of JTOA's Corporation's services. Our consultants are certified, subject matter experts dedicated to accountability.
- Offers trademarked/patented enterprise processes include:
 - Conceptualized, Leveraged, Equitable, Accountable and Regulated (C.L.E.A.R. Transformation)
 - Ideation to Implementation (I2I)
 - B.A.S.I.C. Diagnostic Assessment Process
- Successful management of clients complex, high value acquisitions and project portfolios totaling \$1.8 Billion.
- Nationally recognized industry expertise published for contract management and project management:
 - NCMA, Contract Management (CM) Magazine 2019;
 - NCMA, Contract Management Body of Knowledge, 2023 (CMBOK), 7Ed.
- JTOA has partner relationships with SDVOSB and EDWOSB (8A) firms
- 100% verifiable past performance with outstanding track record of success for our clients.

Our Performance Snapshot

- Implemented strategic acquisitions process to the *Centralized Utility Program within CBP, Energy and Environmental Management Division*, including performing contract administration for over 1800 accounts within CBP.
- Implemented Transition for Logistics department at *Nova Enterprises, LLC* and led successful implementation to SOP's, contract portfolio development and succession planning with scaling of 1.5 million in revenue.
- Developed contract portfolio for *CBP, Facilities Management & Engineering, Border Patrol Air & Marine Program Management Office* by providing comprehensive (cradle-to-grave) acquisition and program management support, including source selection, developing acquisition packages, acquisition strategy, and contract administration resulting in \$885B secured award for clients complex programs of record.
- Established process framework to align business objectives and volume of contract actions, resulting in improved areas of productivity for Northern Keys in four key areas: 1. Re-defined contract requirements 2. Personnel talent inventory 3. Increased output contract volume by 30% 4. Executed training development for contract specialist and source selection evaluators.

Why JTOA Corporation?

- We provide strong proven performance of 20+ years of management leadership experience across multiple government agencies, non-profits and commercial organizations.
- Our quality management enables us to deliver consistent and exceptional services.
- We offer innovative and "sustainable" project solutions to our customers.
- We apply industry best practices and lessons learned to manage risk, the delivery of services, and costs.