

CASE STUDY

JTOA Corporation Generates C.L.E.A.R. Transformation for Contracts Workforce Enterprise



OBJECTIVES

To return business to scale and deploy Conceptualized, Leveraged, Equitable, Accountable, and Regulated (C.L.E.A.R.) applications. Establish the process by which agency adopts quantifiable metrics and develop a system of process improvement with data analytics.

SOLUTIONS

Organization's business outcome is result of identifiable areas of productivity and efficiency with:

- Established transparency in the workforce
- Delivered process to align business and volume of contract actions.
- Implemented leadership education training.
- Operations model refined for segmented and collaborative scaling.

BENEFITS

Defined Contract Requirements

Requirements are the baseline of all contracts and the driver of budget, resources and timed output. Reviewed over 200 active contracts and redefined, streamlined and consolidated accounts into a complete portfolio.

Established Strategic KPI's for output volume

Applied data analytics and project controls to align metrics with evolving contract volume to track and sustain high performance. Tracking system using new consolidated accounts was established.

Re-imagined Operations Model

Aligned operations model to augment continuity for segmented and collaborative metrics across personnel, technology and workforce.

AT A GLANCE

Challenges

- Undefined contract requirements
- Misaligned personnel due to lack of talent inventory
- Low performing output for contract volume

Benefits

- Defined contract requirements
- Verifiable KPI's - aligned output to contract volume
- Integrated operations plan



We're continuously developing strategic processes using technology, acquisitions expertise and creative project management solutions for enterprises of all sizes.

Our mission is to optimize organizations with cutting-edge tools and applications that enable the workforce to operate better and smarter. "

Janelle E. Taylor
JTOA Corporation