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MONTHLY STATISTICS PACKAGE

MARCH 2025



MEDIARELEASE

APRIL 1, 2025

MARKET HOLDING STEADY IN BALANCED TERRITORY

NANAIMO, BC - The Vancouver Island Real Estate Board (VIREB) recorded 637 unit sales (all property types) in March 2025, down one per cent from one year ago. Year-over-year active listings (all property types) rose by six per cent, climbing to 3,708 from 3,488 the previous March.

In the single-family category (excluding acreage and waterfront), 301 homes sold in March, up four per cent from one year ago and an increase of 26 per cent from February. Sales of condo apartments last month came in at 87, an increase of nine per cent year over year and up 45 per cent from February. In the row/townhouse category, 74 units changed hands in March, down nine per cent from one year ago and up by 21 per cent over February.

Active listings of single-family homes were 1,162 last month compared to 1,084 in March 2024. VIREB's inventory of condo apartments was 408 in March, up from the 324 posted one year ago. There were 317 row/townhouses for sale last month compared to 333 the previous year.

VIREB CEO Jason Yochim reports that with just under six months of inventory, VIREB's market remains balanced, which is good news for buyers and sellers.

"Although there is continuing economic uncertainty surrounding the tariffs imposed by the Trump administration, VIREB's housing market is proving to be fairly resilient thus far," says Yochim. "Sales activity in the first quarter of 2025 is about the same as last year and even up in some markets."

"But it's too early to say what the long-range impact of tariffs will have on the economy in general and the housing market specifically. That said, Vancouver Island is somewhat insulated because it remains a popular retirement destination for Canadians, and many retirees don't need to obtain mortgages," adds Yochim.

Moving on to prices, the board-wide benchmark price (MLS® Home Price Index) of a single-family home was \$791,200 in March 2025, up four per cent from one year ago. In the apartment category, the benchmark price was \$407,600 last month, up one per cent from the previous March. The benchmark price of a townhouse in March was \$548,600, up three per cent from the prior year.

In Campbell River, the benchmark price of a single-family home was \$706,000 last month, up three per cent from the previous year. The Comox Valley's year-over-year benchmark price rose by one per cent to \$848,500. In the Cowichan Valley, the benchmark price was \$799,100, up six per cent from March 2024. Nanaimo's year-over-year benchmark price rose by three per cent to \$823,000, while the Parksville-Qualicum area saw its benchmark price increase by three per cent to \$893,400. The cost of a benchmark single-family home in Port Alberni was \$519,700, up three per cent from the previous year. For the North Island, the benchmark price of a single-family home rose by 13 per cent to \$446,600.

Please note: The Vancouver Island Real Estate Board (VIREB) transitioned to a new MLS' System in July 2020 and now uses a significantly different data model, which has affected our categories and terminology. For the board-supplied graphs, single-family is now referred to as single-family detached, apartment as condo apartment, and townhouse as row/townhouse, which now includes patio homes. However, when reporting HPI numbers, VIREB still refers to single-family, apartment, and townhouse in the media release.

ABOUT VIREB

VIREB represents over 1,100 REALTORS in nearly 90 member offices on Vancouver Island, from the Malahat in the south to the northern tip.

VIREB cautions that average price information can be useful in establishing trends over time but does not indicate the actual prices in centres comprised of widely divergent neighbourhoods or account for price differential between geographic areas.

Trademarks are owned or controlled by The Canadian Real Estate Association (CREA) and identify real estate professionals who are members of CREA (REALTOR*) and/or the quality of services they provide (MLS*).

Visit our website for updated information at www.vireb.com.

HPI Note: Areas with insufficient data do not generate statistics and are not included in the HPI graphs.

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HOME PRICE INDEX - BACKGROUNDER

ABOUT THE MLS® HOME PRICE INDEX

On November 1, 2012, VIREB adopted the MLS® Home Price Index (MLS® HPI) as a new method of reporting market price trends. The MLS® HPI determines the value for a typical "benchmark" home, which is a notional dwelling that shares a specific set of qualitative and quantitative attributes. Benchmark prices tend to be slightly lower than corresponding medians and averages

The MLS® HPI, based on the information entered into the MLS® System at the time of sale, is the best and purest way of determining price trends in the housing market. It was pioneered by six founding partners: the real estate boards of Calgary, Fraser Valley, Montreal, Toronto, and Vancouver, and the Canadian Real Estate Association. In 2009, the partners contracted with Altus Group to develop the MLS® HPI, which subsequently launched in January 2012.

WHY AN MLS® HOME PRICE INDEX?

The MLS® HPI captures and analyzes Canadian home prices based on both quantitative and qualitative housing features.

Quantitative features captured by the index are, for example, number of rooms and bathrooms, living area above ground, and the age of the home. Qualitative features include finished basement, if the home is new or resale, and the home's proximity to shopping, schools, transportation, hospitals, and so on.

The MLS® HPI gauges Vancouver Island tracks price trends for the following benchmark housing types.

- · Single-family homes
- One-storey
- Two-storey
- · Condominium apartments
- Townhouses

The complete methodology is available at http://homepriceindex.ca/hpi resources en.html.

WHY DOES IT MATTER?

Average and median home prices are often misinterpreted, are affected by change in the mix of homes sold, and can swing dramatically from month to month (based on the types and prices of properties that sold in a given month). The MLS® HPI overcomes these shortcomings.

Compared to all other Canadian home price measures, the MLS® HPI identifies turning points sooner, is the most current, and is the most detailed and accurate gauge for Canadian home prices.

HOW TO READ THE TABLES

Benchmark Price: Estimated sale price of a benchmark property. Benchmarks represent a typical property in each market.

Price Index: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales.

Month/Year Change Percentage: Percentage change of index over a period of (x) month(s) year.

SINGLE-FAMILY BENCHMARK PRICE AND HPI

MLS® Home Price Index

HPI or Benchmark Price HPI

Benchmark Price

Value or percent change Value
 Percent change

Click here to learn more 1. Area Group Vancouver Island (+ areas)

2. Property Type
- Single Family

3. Area/Property Type Selection

Multiple values

| | March 2025 | 1 Month Ago | 3 Months Ago | 6 Months Ago | 12 Months Ago | 3 Years Ago | 5 Years Ago |
|--|------------|-------------|--------------|--------------|---------------|-------------|-------------|
| /ancouver Island - Single Family | \$791,200 | \$773,200 | \$776,500 | \$777,600 | \$763,800 | \$840,000 | \$500,700 |
| Zone 1- Campbell River – Single Family | \$706,000 | \$682,400 | \$693,400 | \$694,700 | \$685,500 | \$737,100 | \$458,600 |
| Zone 2- Comox Valley – Single Family | \$848,500 | \$824,300 | \$834,500 | \$828,600 | \$836,300 | \$864,300 | \$523,300 |
| Zone 3- Cowichan Valley – Single Family | \$799,100 | \$770,800 | \$762,800 | \$773,900 | \$757,200 | \$862,200 | \$509,600 |
| Zone 4- Nanaimo – Single Family | \$823,000 | \$810,600 | \$819,000 | \$810,800 | \$801,000 | \$902,500 | \$532,200 |
| Zone 5- Parksville / Qualicum – Single Family | \$893,400 | \$879,400 | \$886,300 | \$902,500 | \$866,300 | \$953,200 | \$577,900 |
| Cone 6- Port Alberni – Single Family | \$519,700 | \$523,100 | \$511,000 | \$501,100 | \$507,200 | \$574,100 | \$309,500 |
| Zone 7- North Island – Single Family | \$446,600 | \$440,000 | \$448,400 | \$451,100 | \$393,800 | \$422,300 | \$245,400 |

MLS® Home Price Index

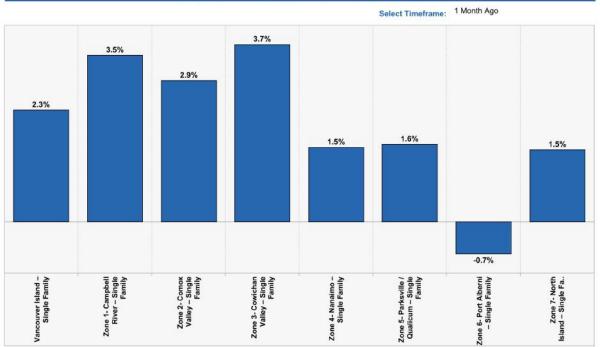
Click here to learn more

1. Area Group 2. Property Type Vancouver Island (+ areas)

- Single Family

3. Area/Property Type Selection Multiple values

% Difference from 1 Month Ago (February 2025 to March 2025)



SINGLE-FAMILY BENCHMARK PRICE AND HPI

MLS® Home Price Index

Click here to learn more

1. Area Group
2. Property Type
Vancouver Island (+ areas)
2. Property Type
- Single Family
3. Area/Property Type Selection
Multiple values

Name & Single Family Cone & Port Albertin Samue Cone & Single Family Cone & Port Albertin Samue Cone & Single Family Cone & Single Fami

MLS® Home Price Index

HPI or Benchmark Price

HPI

Benchmark Price

Value or percent change

Value
Percent change

Click here to learn more

1. Area Group

1. Area Group
Vancouver Island (+ areas)

2. Property Type
- Single Family

3. Area/Property Type Selection

| HPI by Timeframe and Property Type | | | | | | | | | | | |
|--|------------|-------------|--------------|--------------|---------------|-------------|-------------|--|--|--|--|
| | March 2025 | 1 Month Ago | 3 Months Ago | 6 Months Ago | 12 Months Ago | 3 Years Ago | 5 Years Ago | | | | |
| Vancouver Island – Single Family | 373.9 | 365.4 | 367.0 | 367.5 | 361.0 | 397.0 | 236.6 | | | | |
| Zone 1- Campbell River – Single Family | 389.2 | 376.2 | 382.2 | 383.0 | 377.9 | 406.3 | 252.8 | | | | |
| Zone 10- Islands – Single Family | 304.5 | 301.1 | 298.3 | 310.9 | 294.8 | 311.1 | 198.2 | | | | |
| Zone 2- Comox Valley – Single Family | 413.5 | 401.7 | 406.7 | 403.8 | 407.6 | 421.2 | 255.0 | | | | |
| Zone 3- Cowichan Valley – Single Family | 338.3 | 326.3 | 322.9 | 327.6 | 320.6 | 365.0 | 215.7 | | | | |
| Zone 4- Nanaimo – Single Family | 375.3 | 369.6 | 373.5 | 369.7 | 365.3 | 411.5 | 242.7 | | | | |
| Zone 5- Parksville / Qualicum – Single Family | 365.0 | 359.2 | 362.1 | 368.7 | 353.9 | 389.4 | 236.1 | | | | |
| Zone 6- Port Alberni – Single Family | 452.7 | 455.7 | 445.1 | 436.5 | 441.8 | 500.1 | 269.6 | | | | |
| | | | | | | | | | | | |

APARTMENT BENCHMARK PRICE AND HPI

MLS® Home Price Index

HPI or Benchmark Price
HPI
Benchmark Price

Value or percent change

Value
Percent change

Click here to learn more

1. Area Group Vancouver Island (+ areas)

2. Property Type

- Apartment

3. Area/Property Type Selection

| | M | 4 March Area | 2 Mantha Ana | C Mantha Ana | 40 14 41 - 4 | 2 V 4 | 5 V 0 |
|---|------------|--------------|--------------|--------------|---------------|-------------|-------------|
| | March 2025 | 1 Month Ago | 3 Months Ago | 6 Months Ago | 12 Months Ago | 3 Years Ago | 5 Years Ago |
| Vancouver Island – Apartment | \$407,600 | \$404,600 | \$395,700 | \$403,600 | \$402,800 | \$435,500 | \$267,700 |
| Zone 1- Campbell River – Apartment | \$370,100 | \$365,900 | \$352,200 | \$358,100 | \$346,600 | \$373,700 | \$243,400 |
| Zone 2- Comox Valley – Apartment | \$409,700 | \$397,800 | \$375,000 | \$385,300 | \$374,600 | \$420,100 | \$270,500 |
| Zone 3- Cowichan Valley – Apartment | \$350,500 | \$343,900 | \$339,500 | \$345,800 | \$313,500 | \$336,900 | \$226,900 |
| Zone 4- Nanaimo – Apartment | \$401,200 | \$407,900 | \$398,200 | \$404,900 | \$413,100 | \$453,200 | \$269,800 |
| Zone 5- Parksville / Qualicum – Apartment | \$495,200 | \$486,800 | \$500,500 | \$509,400 | \$525,700 | \$537,600 | \$321,000 |
| Zone 6- Port Alberni – Apartment | \$381,700 | \$367,400 | \$357,100 | \$379,000 | \$375.200 | \$409.800 | \$255,100 |

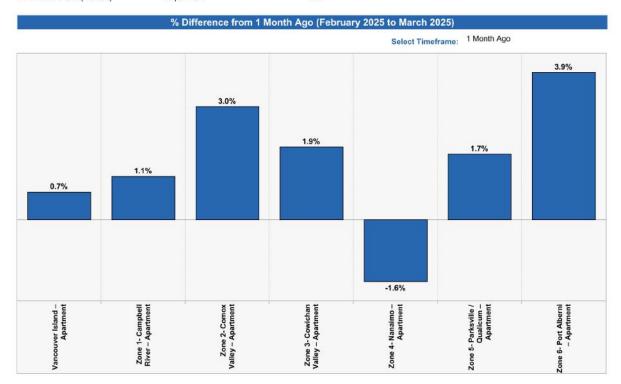
MLS® Home Price Index

Click here to learn more

1. Area Group Vancouver Island (+ areas) 2. Property Type

– Apartment

3. Area/Property Type Selection



APARTMENT BENCHMARK PRICE AND HPI

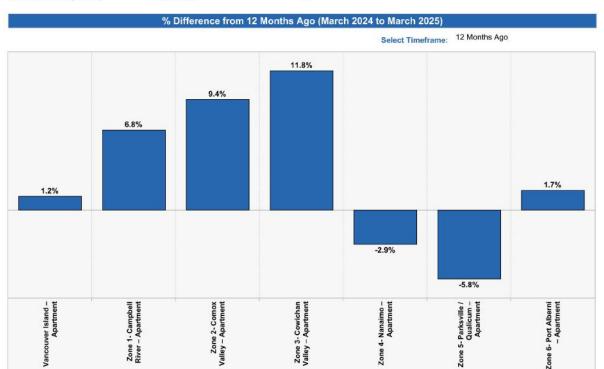
MLS® Home Price Index

Click here to learn more

1. Area Group Vancouver Island (+ areas) Property TypeApartment

3. Area/Property Type Selection

All



MLS® Home Price Index

Click here to learn more

HPI or Benchmark Price

HPI

Benchmark Price

Value or percent change

Value
Percent change

1. Area Group Vancouver Island (+ areas) 2. Property Type

– Apartment

3. Area/Property Type Selection

| HPI by Timeframe and Property Type | | | | | | | | | | | |
|---|------------|-------------|--------------|--------------|---------------|-------------|-------------|--|--|--|--|
| | March 2025 | 1 Month Ago | 3 Months Ago | 6 Months Ago | 12 Months Ago | 3 Years Ago | 5 Years Ago | | | | |
| Vancouver Island – Apartment | 414.6 | 411.6 | 402.5 | 410.6 | 409.8 | 443.0 | 272.3 | | | | |
| Zone 1- Campbell River – Apartment | 414.0 | 409.3 | 394.0 | 400.6 | 387.7 | 418.0 | 272.3 | | | | |
| Zone 2- Comox Valley – Apartment | 437.7 | 425.0 | 400.6 | 411.6 | 400.2 | 448.8 | 289.0 | | | | |
| Zone 3- Cowichan Valley – Apartment | 475.6 | 466.6 | 460.7 | 469.2 | 425.4 | 457.1 | 307.9 | | | | |
| Zone 4- Nanaimo – Apartment | 390.7 | 397.2 | 387.7 | 394.3 | 402.2 | 441.3 | 262.7 | | | | |
| Zone 5- Parksville / Qualicum – Apartment | 387.2 | 380.6 | 391.3 | 398.3 | 411.0 | 420.3 | 251.0 | | | | |
| Zone 6- Port Alberni – Apartment | 314.9 | 303.1 | 294.6 | 312.7 | 309.6 | 338.1 | 210.5 | | | | |

TOWNHOUSE BENCHMARK PRICE AND HPI

MLS® Home Price Index

HPI or Benchmark Price
HPI
Benchmark Price

Click here to learn more

1. Area Group Vancouver Island (+ areas) 2. Property Type

- Townhouse

3. Area/Property Type Selection

All

| | March 2025 | 1 Month Ago | 3 Months Ago | 6 Months Age | 12 Months Ago | 2 V 4 | 5 Years Ago |
|---|------------|-------------|--------------|--------------|---------------|-------------|-------------|
| | Warch 2025 | i Month Ago | 3 Months Ago | 6 Months Ago | 12 Months Ago | 3 Years Ago | 5 Tears Ago |
| /ancouver Island – Townhouse | \$548,600 | \$541,800 | \$547,000 | \$545,400 | \$533,000 | \$585,700 | \$352,800 |
| Zone 1- Campbell River – Townhouse | \$552,900 | \$549,800 | \$551,600 | \$546,200 | \$527,600 | \$562,800 | \$313,500 |
| Zone 2- Comox Valley – Townhouse | \$557,800 | \$558,600 | \$565,500 | \$562,900 | \$550,700 | \$593,500 | \$361,800 |
| Zone 3- Cowichan Valley – Townhouse | \$532,900 | \$511,200 | \$523,800 | \$525,300 | \$521,800 | \$546,000 | \$334,600 |
| Zone 4- Nanaimo – Townhouse | \$526,700 | \$514,300 | \$509,600 | \$515,600 | \$508,200 | \$593,900 | \$366,200 |
| Zone 5- Parksville / Qualicum – Townhouse | \$633,000 | \$636,800 | \$647,900 | \$637,600 | \$612,900 | \$662,900 | \$395,400 |
| Zone 6- Port Alberni – Townhouse | \$415,000 | \$426,900 | \$453,700 | \$449,700 | \$434,300 | \$484,500 | \$264,300 |
| Zone 7- North Island – Townhouse | \$242,400 | \$239,700 | \$247,200 | \$235,700 | \$219.600 | \$216,300 | \$118,700 |

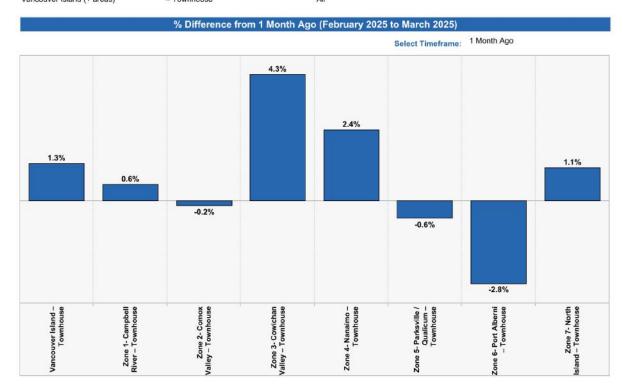
MLS® Home Price Index

Click here to learn more

1. Area Group Vancouver Island (+ areas) 2. Property Type

– Townhouse

3. Area/Property Type Selection



TOWNHOUSE BENCHMARK PRICE AND HPI

MLS® Home Price Index

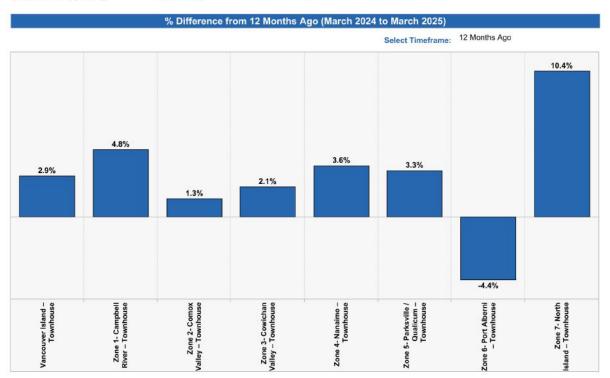
Click here to learn more

1. Area Group Vancouver Island (+ areas) 2. Property Type

- Townhouse

3. Area/Property Type Selection

All



MLS® Home Price Index

Click here to learn more

THE STATE OF THE S

1. Area Group
Vancouver Island (+ areas)
2. Property Type
- Townhouse

HPI or Benchmark Price

HPI
 Benchmark Price

Value or percent change

Value
 Percent change

3. Area/Property Type Selection

| HPI by Timeframe and Property Type | | | | | | | | | | | |
|---|------------|-------------|--------------|--------------|---------------|-------------|-------------|--|--|--|--|
| | March 2025 | 1 Month Ago | 3 Months Ago | 6 Months Ago | 12 Months Ago | 3 Years Ago | 5 Years Ago | | | | |
| Vancouver Island – Townhouse | 408.2 | 403.1 | 407.0 | 405.8 | 396.6 | 435.8 | 262.5 | | | | |
| Zone 1- Campbell River – Townhouse | 506.3 | 503.5 | 505.1 | 500.2 | 483.2 | 515.4 | 287.1 | | | | |
| Zone 2- Comox Valley – Townhouse | 454.2 | 454.9 | 460.5 | 458.4 | 448.5 | 483.3 | 294.6 | | | | |
| Zone 3- Cowichan Valley – Townhouse | 393.9 | 377.8 | 387.1 | 388.2 | 385.7 | 403.5 | 247.3 | | | | |
| Zone 4- Nanaimo – Townhouse | 383.9 | 374.9 | 371.4 | 375.8 | 370.4 | 432.9 | 266.9 | | | | |
| Zone 5- Parksville / Qualicum – Townhouse | 401.4 | 403.8 | 410.8 | 404.3 | 388.6 | 420.4 | 250.7 | | | | |
| Zone 6- Port Alberni – Townhouse | 515.5 | 530.3 | 563.6 | 558.6 | 539.5 | 601.9 | 328.3 | | | | |
| Zone 7- North Island – Townhouse | 326.2 | 322.6 | 332.7 | 317.2 | 295.6 | 291.1 | 159.8 | | | | |

MLS' SALES SUMMARY - MARCH 2025

Presented in chart form below are the single-family residential unit sales, average sale prices, and median price information for all zones within the board area.

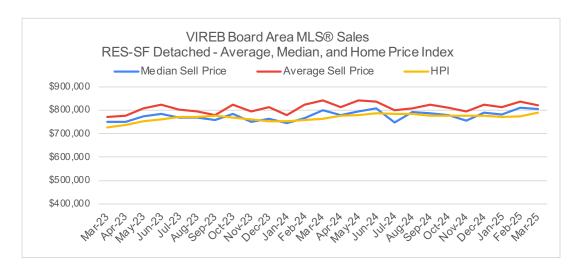
| | UNIT SALES | | | | | | | | |
|----------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-----------|
| Zone | Mar 2025 | Feb 2025 | Mar 2024 | % Change | Mar 2025 | Feb 2025 | Mar 2024 | % Change | Median |
| Zone 1 - Campbell River | 17 | 26 | 24 | -29.17% | \$680,006 | \$817,075 | \$766,992 | -11.34% | \$670,000 |
| Zone 2 - Comox Valley | 51 | 37 | 48 | 6.25% | \$947,064 | \$856,754 | \$947,555 | -0.05% | \$878,000 |
| Zone 3 - Cowichan Valley | 57 | 49 | 58 | -1.72% | \$781,617 | \$825,540 | \$813,442 | -3.91% | \$789,000 |
| Zone 4 - Nanaimo | 74 | 61 | 88 | -15.91% | \$852,497 | \$834,447 | \$847,984 | 0.53% | \$847,950 |
| Zone 5 - Parksville-Qualicum | 62 | 39 | 37 | 67.57% | \$971,126 | \$995,997 | \$1,064,865 | -8.80% | \$898,950 |
| Zone 6 - Port Alberni-West Coast | 27 | 18 | 27 | 0.00% | \$501,352 | \$637,211 | \$583,496 | -14.08% | \$497,500 |
| BOARD TOTALS | 301 | 237 | 290 | 3.79% | \$822,547 | \$834,918 | \$844,559 | -2.61% | \$805,000 |

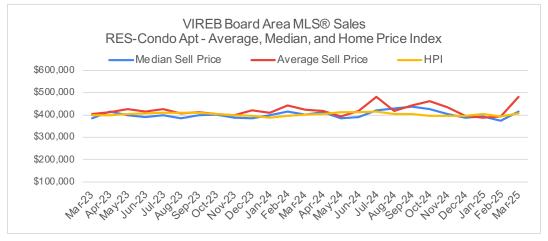
Source: Multiple Listing Service® (MLS®) sales data from the Vancouver Island Real Estate Board (VIREB). Please note that single-family detached figures in this report exclude acreage and waterfront properties. The board totals include Zone 7 - North Island, Zone 9 - Out-of-Board Properties, and Zone 10 - Islands figures, which are not listed separately in this table.

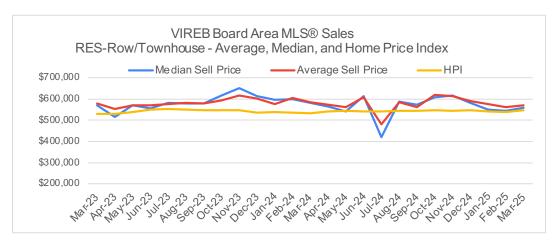
VIREB is an association of REALTORS® committed to providing its members with the structure and services to ensure a high standard of business practice and ethics, and to serve the real estate needs of the community effectively. Find properties online at REALTOR.ca.

VIREB cautions that average price information can be useful in establishing trends over time but does not indicate the actual prices in centres comprising widely divergent neighbourhoods or account for price differential between geographic areas.

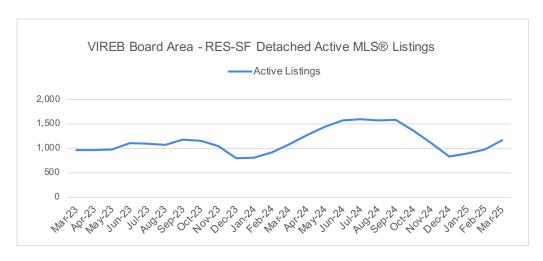
AVERAGE, MEDIAN, AND BENCHMARK PRICE (HPI) COMPARISONS

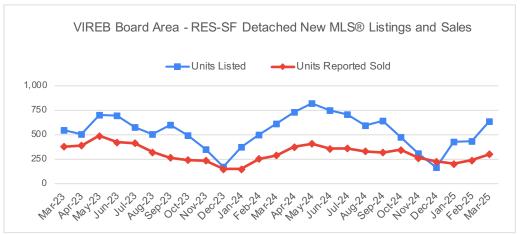






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