



MARKET STATISTICS AUGUST 2021

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MONTHLY STATISTICS PACKAGE

AUGUST 2021



MEDIARELEASE

SEPTEMBER 1, 2021

INCREASING HOUSING SUPPLY IS KEY TO AFFORDABILITY

NANAIMO, BC - Historically low inventory in the Vancouver Island Real Estate Board (VIREB) area continues to plague potential buyers and hamper sales. Active listings of single-family homes and row/townhouses are 50 per cent lower than in August 2020, while VIREB's inventory of condo apartments dropped by 61 per cent year over year.

There were 891 unit sales in the VIREB area last month, down 18 per cent from one year ago. By category, 460 single-family homes sold in August, up by two per cent from July and down by 15 per cent year over year. August saw 101 condo apartment sales compared to 102 the previous year and 124 in July. In the row/townhouse category, there were 91 sales last month compared to 104 in August 2020 and 99 in July 2021.

"Sales would undoubtedly be higher if there were adequate inventory," says Ian Mackay, 2021 VIREB President. "Further, because the real estate sector is driven by supply and demand, we expect that prices will continue to rise unless demand drops or listings increase."

Mackay says that with a fall election on the horizon, VIREB is encouraged by the major parties' focus on housing affordability.

"However, without a tangible plan to build more homes, we're concerned that election promises will fall far short of what's needed and do little to improve affordability," adds Mackay.

VIREB believes that the levers of delay developers face at the local level impede new construction and are significant barriers to increasing housing supply. BCREA, VIREB, and other real estate boards continue advocating with policymakers at the provincial and regional levels to speed up the development process so that municipalities can expand supply more quickly to meet demand.

"Building more homes isn't the easy solution, but it's the key to making housing more affordable," states Mackay.

The board-wide benchmark price of a single-family home reached \$740,900 in August, up 33 per cent year over year and slightly higher than in July. In the apartment category, the benchmark price hit \$390,200 last month, a three per cent increase month over month and up by 27 per cent year over year. The benchmark price of a townhouse rose by 31 per cent from the previous August and by one per cent from July, climbing to \$569,900.

In Campbell River, the benchmark price of a single-family home hit \$650,800 in August, up by 33 per cent from the previous year. In the Comox Valley, the year-over-year benchmark price rose by 32 per cent to \$772,800. The Cowichan Valley reported a benchmark price of \$733,600, an increase of 32 per cent from August 2020. Nanaimo's benchmark price rose by 29 per cent, hitting \$741,900, while the Parksville-Qualicum area saw its benchmark price increase by 35 per cent to \$863,800. The cost of a benchmark single-family home in Port Alberni reached \$492,400, a 43 per cent year-over-year increase. The benchmark price for the North Island rose by 52 per cent, hitting \$394,400 in August.

Please note: The Vancouver Island Real Estate Board (VIREB) transitioned to a new MLS' System in July 2020 and now uses a significantly different data model, which has affected our categories and terminology. For the board-supplied graphs, single-family is now referred to as single-family detached, apartment as condo apartment, and townhouse as row/townhouse, which now includes patio homes. However, when reporting HPI numbers, VIREB still refers to single-family, apartment, and townhouse in the media release.

ABOUT VIREB

VIREB represents over 1,000 REALTORS* in nearly 90 member offices on Vancouver Island, from the Malahat in the south to the northern tip.

VIREB cautions that average price information can be useful in establishing trends over time but does not indicate the actual prices in centres comprised of widely divergent neighbourhoods or account for price differential between geographic areas.

Trademarks are owned or controlled by The Canadian Real Estate Association (CREA) and identify real estate professionals who are members of CREA (REALTOR*) and/or the quality of services they provide (MLS*).

Visit our website for updated information at www.vireb.com.

HPI Note: Areas with insufficient data do not generate statistics and are not included in the HPI graphs.

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NOTE ON ANNUAL HPI REVIEW

The Canadian Real Estate Association reviews the MLS® Home Price Index (HPI) annually. Coverage may be revised when results from the annual review are implemented each June.

For example, HPI coverage may now extend to areas within markets where sales volumes were previously too low but have picked up enough to support benchmark price tracking. On the other hand, HPI coverage may have been discontinued for areas where sales have become too sparse to support benchmark price calculations.

To ensure HPI coverage is consistent and comparable, historical aggregate and composite data may have been recalculated. As a result, historical benchmark prices reported in this statistics package may differ from those distributed previously.

HOME PRICE INDEX - BACKGROUNDER

ABOUT THE MLS® HOME PRICE INDEX

On November 1, 2012, VIREB adopted the MLS® Home Price Index (MLS® HPI) as a new method of reporting market price trends. The MLS® HPI determines the value for a typical "benchmark" home, which is a notional dwelling that shares a specific set of qualitative and quantitative attributes. Benchmark prices tend to be slightly lower than corresponding medians and averages

The MLS® HPI, based on the information entered into the MLS® System at the time of sale, is the best and purest way of determining price trends in the housing market. It was pioneered by six founding partners: the real estate boards of Calgary, Fraser Valley, Montreal, Toronto, and Vancouver, and the Canadian Real Estate Association. In 2009, the partners contracted with Altus Group to develop the MLS® HPI, which subsequently launched in January 2012.

WHY AN MLS® HOME PRICE INDEX?

The MLS® HPI captures and analyzes Canadian home prices based on both quantitative and qualitative housing features.

Quantitative features captured by the index are, for example, number of rooms and bathrooms, living area above ground, and the age of the home. Qualitative features include finished basement, if the home is new or resale, and the home's proximity to shopping, schools, transportation, hospitals, and so on.

The MLS® HPI gauges Vancouver Island prices relative to January 2005, and tracks price trends for benchmark housing types:

- · Single-family homes
- One-storey
- Two-storey
- · Condominium apartments
- Townhouses

The complete methodology is available at http://homepriceindex.ca/hpi resources en.html.

WHY DOES IT MATTER?

Average and median home prices are often misinterpreted, are affected by change in the mix of homes sold, and can swing dramatically from month to month (based on the types and prices of properties that sold in a given month). The MLS® HPI overcomes these shortcomings.

Compared to all other Canadian home price measures, the MLS® HPI identifies turning points sooner, is the most current, and is the most detailed and accurate gauge for Canadian home prices.

HOW TO READ THE TABLES

Benchmark Price: Estimated sale price of a benchmark property. Benchmarks represent a typical property in each market.

Price Index: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales. In January 2005, all indices are set to 100

Month/Year Change Percentage: Percentage change of index over a period of (x) month(s) year.

SINGLE-FAMILY BENCHMARK PRICE AND HPI

MLS® Home Price Index

HPI or Benchmark Price
HPI
Benchmark Price

Value or percent change

Value
Percent change

Click here to learn more

1. Area Group Vancouver Island (+ areas) 2. Property TypeSingle Family

3. Area/Property Type Selection

Multiple values

| Benchmark Price by Timeframe and Property Type | | | | | | | | | | |
|--|-------------|-------------|--------------|--------------|---------------|-------------|-------------|--|--|--|
| | August 2021 | 1 Month Ago | 3 Months Ago | 6 Months Ago | 12 Months Ago | 3 Years Ago | 5 Years Ago | | | |
| Vancouver Island – Single Family | \$740,900 | \$732,700 | \$692,600 | \$606,600 | \$557,100 | \$514,000 | \$382,800 | | | |
| Zone 1- Campbell River – Single Family | \$650,800 | \$639,100 | \$614,400 | \$547,700 | \$490,900 | \$441,500 | \$315,100 | | | |
| Zone 2- Comox Valley – Single Family | \$772,800 | \$765,200 | \$735,200 | \$629,800 | \$587,800 | \$535,400 | \$389,300 | | | |
| Zone 3- Cowichan Valley – Single Family | \$733,600 | \$723,800 | \$671,600 | \$622,100 | \$554,000 | \$507,500 | \$383,100 | | | |
| Zone 4- Nanaimo – Single Family | \$741,900 | \$739,000 | \$710,500 | \$617,700 | \$573,200 | \$542,300 | \$416,600 | | | |
| Zone 5- Parksville / Qualicum – Single Family | \$863,800 | \$850,100 | \$797,700 | \$689,500 | \$642,000 | \$615,900 | \$457,600 | | | |
| Zone 6- Port Alberni – Single Family | \$492,400 | \$488,100 | \$442,700 | \$372,700 | \$344,600 | \$296,800 | \$218,600 | | | |
| Zone 7- North Island – Single Family | \$394,400 | \$384,200 | \$347,800 | \$291,700 | \$258,700 | \$240,200 | \$192,900 | | | |

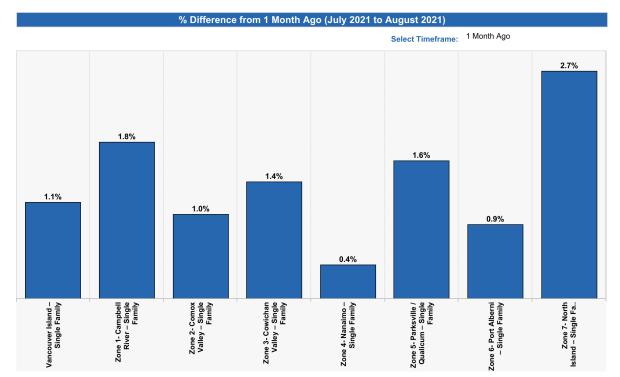
MLS® Home Price Index

Click here to learn more

1. Area Group
Vancouver Island (+ areas)

2. Property TypeSingle Family

3. Area/Property Type Selection
Multiple values



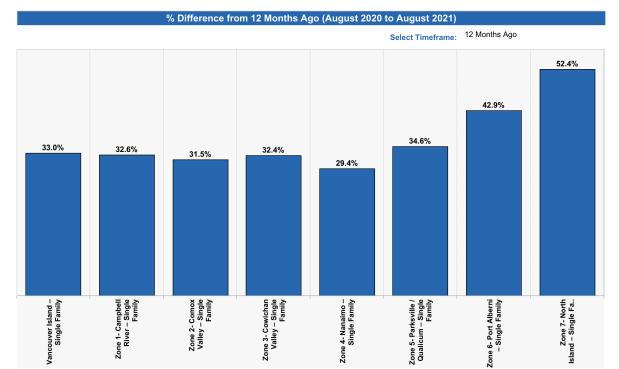
SINGLE-FAMILY BENCHMARK PRICE AND HPI

MLS® Home Price Index

Click here to learn more

2. Property Type– Single Family 1. Area Group 3. Area/Property Type Selection

Vancouver Island (+ areas) Multiple values



MLS® Home Price Index

Click here to learn more

HPI or Benchmark Price HPI
 Benchmark Price

Value or percent change Value
 Percent change

1. Area Group Vancouver Island (+ areas) 2. Property TypeSingle Family

3. Area/Property Type Selection Multiple values

| HPI by Timeframe and Property Type | | | | | | | | | | |
|---|-------------|-------------|--------------|--------------|---------------|-------------|-------------|--|--|--|
| | August 2021 | 1 Month Ago | 3 Months Ago | 6 Months Ago | 12 Months Ago | 3 Years Ago | 5 Years Ago | | | |
| Vancouver Island – Single Family | 342.2 | 338.4 | 319.9 | 280.2 | 257.3 | 237.4 | 176.8 | | | |
| Zone 1- Campbell River – Single Family | 356.1 | 349.7 | 336.2 | 299.7 | 268.6 | 241.6 | 172.4 | | | |
| Zone 2- Comox Valley – Single Family | 368.6 | 365.0 | 350.7 | 300.4 | 280.4 | 255.4 | 185.7 | | | |
| Zone 3- Cowichan Valley – Single Family | 312.5 | 308.3 | 286.1 | 265.0 | 236.0 | 216.2 | 163.2 | | | |
| Zone 4- Nanaimo – Single Family | 331.6 | 330.3 | 317.6 | 276.1 | 256.2 | 242.4 | 186.2 | | | |
| Zone 5- Parksville / Qualicum – Single Family | 334.5 | 329.2 | 308.9 | 267.0 | 248.6 | 238.5 | 177.2 | | | |
| Zone 6- Port Alberni – Single Family | 396.0 | 392.6 | 356.1 | 299.8 | 277.2 | 238.7 | 175.8 | | | |
| Zone 7- North Island – Single Family | 386.3 | 376.3 | 340.6 | 285.7 | 253.4 | 235.3 | 188.9 | | | |

APARTMENT BENCHMARK PRICE AND HPI

MLS® Home Price Index

HPI or Benchmark Price
HPI
Benchmark Price

Value or percent change

● Value

○ Percent change

Click here to learn more

1. Area Group

Vancouver Island (+ areas)

2. Property TypeApartment

3. Area/Property Type Selection

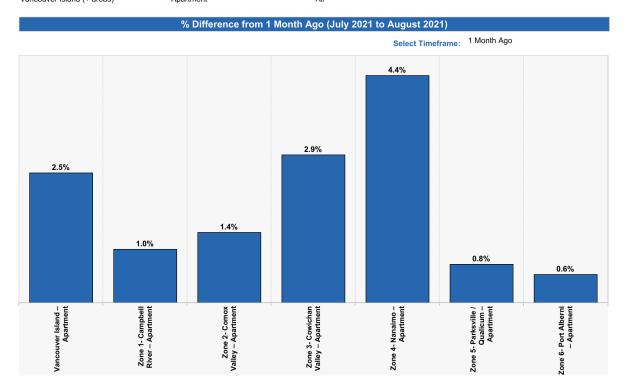
| Benchmark Price by Timeframe and Property Type | | | | | | | | | | |
|--|-------------|-------------|--------------|--------------|---------------|-------------|-------------|--|--|--|
| | August 2021 | 1 Month Ago | 3 Months Ago | 6 Months Ago | 12 Months Ago | 3 Years Ago | 5 Years Ago | | | |
| Vancouver Island – Apartment | \$390,200 | \$380,700 | \$355,000 | \$325,000 | \$308,100 | \$283,200 | \$195,100 | | | |
| Zone 1- Campbell River – Apartment | \$339,800 | \$336,300 | \$309,100 | \$290,400 | \$275,900 | \$241,500 | \$156,100 | | | |
| Zone 2- Comox Valley – Apartment | \$403,900 | \$398,500 | \$369,200 | \$344,400 | \$330,900 | \$286,000 | \$185,500 | | | |
| Zone 3- Cowichan Valley – Apartment | \$318,900 | \$310,000 | \$293,100 | \$262,100 | \$238,100 | \$210,000 | \$155,000 | | | |
| Zone 4- Nanaimo – Apartment | \$414,400 | \$396,900 | \$371,400 | \$338,400 | \$316,600 | \$305,300 | \$216,000 | | | |
| Zone 5- Parksville / Qualicum – Apartment | \$424,700 | \$421,600 | \$391,700 | \$349,800 | \$336,300 | \$354,100 | \$247,400 | | | |
| Zone 6- Port Alberni – Apartment | \$326,900 | \$325,100 | \$301,200 | \$271,500 | \$264,800 | \$221,900 | \$152,100 | | | |

MLS® Home Price Index

Click here to learn more

1. Area Group Vancouver Island (+ areas) 2. Property TypeApartment

3. Area/Property Type Selection



APARTMENT BENCHMARK PRICE AND HPI

MLS® Home Price Index

Click here to learn more

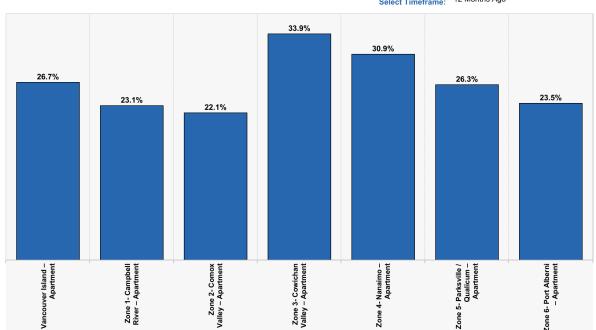
1. Area Group Vancouver Island (+ areas)

2. Property Type - Apartment

3. Area/Property Type Selection

% Difference from 12 Months Ago (August 2020 to August 2021)

12 Months Ago Select Timeframe:



MLS® Home Price Index

Click here to learn more

HPI or Benchmark Price

HPI
 Benchmark Price

Value or percent change Value
 Percent change

1. Area Group Vancouver Island (+ areas) 2. Property Type - Apartment

3. Area/Property Type Selection

| HPI by Timeframe and Property Type | | | | | | | | | | |
|---|-------------|-------------|--------------|--------------|---------------|-------------|-------------|--|--|--|
| | August 2021 | 1 Month Ago | 3 Months Ago | 6 Months Ago | 12 Months Ago | 3 Years Ago | 5 Years Ago | | | |
| Vancouver Island – Apartment | 359.0 | 350.2 | 326.6 | 299.0 | 283.4 | 260.5 | 179.5 | | | |
| Zone 1- Campbell River – Apartment | 359.7 | 356.0 | 327.2 | 307.4 | 292.1 | 255.7 | 165.2 | | | |
| Zone 2- Comox Valley – Apartment | 394.0 | 388.7 | 360.1 | 335.9 | 322.8 | 279.0 | 180.9 | | | |
| Zone 3- Cowichan Valley – Apartment | 359.3 | 349.3 | 330.3 | 295.4 | 268.3 | 236.6 | 174.7 | | | |
| Zone 4- Nanaimo – Apartment | 362.4 | 347.1 | 324.8 | 296.0 | 276.9 | 267.0 | 188.9 | | | |
| Zone 5- Parksville / Qualicum – Apartment | 294.8 | 292.6 | 271.9 | 242.8 | 233.4 | 245.8 | 171.7 | | | |
| Zone 6- Port Alberni – Apartment | 327.2 | 325.4 | 301.5 | 271.7 | 265.0 | 222.1 | 152.2 | | | |

TOWNHOUSE BENCHMARK PRICE AND HPI

MLS® Home Price Index

HPI or Benchmark Price
HPI
Benchmark Price

Value or percent change

● Value

○ Percent change

Click here to learn more

1. Area Group Vancouver Island (+ areas) 2. Property TypeTownhouse

3. Area/Property Type Selection

All

| Benchmark Price by Timeframe and Property Type | | | | | | | | | | |
|--|-------------|-------------|--------------|--------------|---------------|-------------|-------------|--|--|--|
| | August 2021 | 1 Month Ago | 3 Months Ago | 6 Months Ago | 12 Months Ago | 3 Years Ago | 5 Years Ago | | | |
| Vancouver Island – Townhouse | \$569,900 | \$564,400 | \$527,200 | \$473,800 | \$433,800 | \$398,000 | \$278,900 | | | |
| Zone 1- Campbell River – Townhouse | \$470,400 | \$465,700 | \$430,000 | \$379,000 | \$347,000 | \$309,500 | \$223,500 | | | |
| Zone 2- Comox Valley – Townhouse | \$569,300 | \$568,700 | \$525,200 | \$468,300 | \$428,700 | \$384,000 | \$273,200 | | | |
| Zone 3- Cowichan Valley – Townhouse | \$565,700 | \$566,800 | \$513,800 | \$471,200 | \$422,000 | \$365,600 | \$269,100 | | | |
| Zone 4- Nanaimo – Townhouse | \$501,800 | \$492,700 | \$465,000 | \$419,700 | \$405,600 | \$379,400 | \$268,300 | | | |
| Zone 5- Parksville / Qualicum – Townhouse | \$743,800 | \$730,300 | \$708,500 | \$631,700 | \$548,100 | \$539,600 | \$346,300 | | | |
| Zone 6- Port Alberni – Townhouse | \$316,000 | \$310,300 | \$295,800 | \$264,900 | \$225,300 | \$210,900 | \$140,800 | | | |
| Zone 7- North Island – Townhouse | \$277,100 | \$273,400 | \$260,900 | \$230,500 | \$195,400 | \$178,900 | \$123,000 | | | |

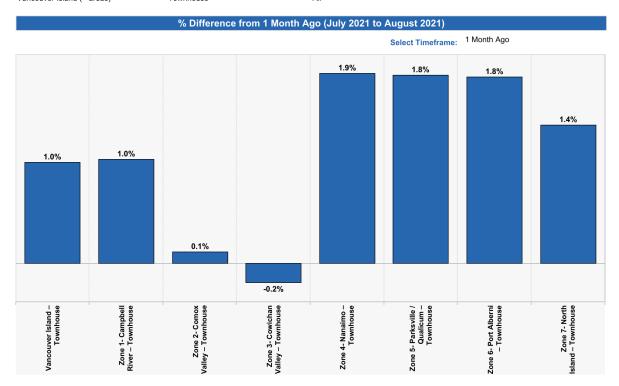
MLS® Home Price Index

Click here to learn more

1. Area Group Vancouver Island (+ areas) 2. Property TypeTownhouse

3. Area/Property Type Selection

All



TOWNHOUSE BENCHMARK PRICE AND HPI

MLS® Home Price Index

Click here to learn more

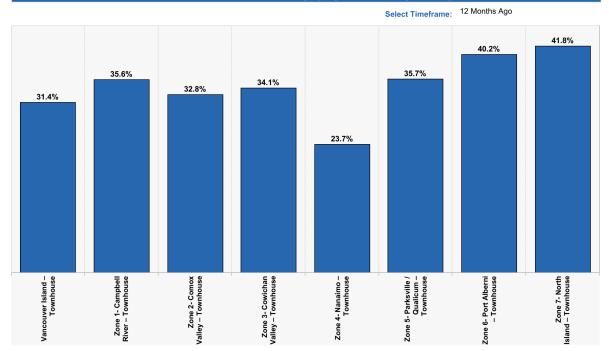
1. Area Group Vancouver Island (+ areas)

2. Property TypeTownhouse

3. Area/Property Type Selection

All

% Difference from 12 Months Ago (August 2020 to August 2021)



MLS® Home Price Index

Click here to learn more

1. Area Group Vancouver Island (+ areas) HPI or Benchmark Price

HPI

Benchmark Price

2. Property Type

– Townhouse

Value or percent change

Value
 Percent change

3. Area/Property Type Selection All

| HPI by Timeframe and Property Type | | | | | | | | | | |
|---|-------------|-------------|--------------|--------------|---------------|-------------|-------------|--|--|--|
| | August 2021 | 1 Month Ago | 3 Months Ago | 6 Months Ago | 12 Months Ago | 3 Years Ago | 5 Years Ago | | | |
| Vancouver Island – Townhouse | 358.8 | 355.3 | 331.9 | 298.3 | 273.1 | 250.6 | 175.6 | | | |
| Zone 1- Campbell River – Townhouse | 378.4 | 374.6 | 345.9 | 304.9 | 279.1 | 249.0 | 179.8 | | | |
| Zone 2- Comox Valley – Townhouse | 358.0 | 357.6 | 330.3 | 294.5 | 269.6 | 241.5 | 171.8 | | | |
| Zone 3- Cowichan Valley – Townhouse | 377.1 | 377.8 | 342.5 | 314.1 | 281.3 | 243.7 | 179.4 | | | |
| Zone 4- Nanaimo – Townhouse | 335.0 | 328.9 | 310.4 | 280.2 | 270.8 | 253.3 | 179.1 | | | |
| Zone 5- Parksville / Qualicum – Townhouse | 364.9 | 358.3 | 347.6 | 309.9 | 268.9 | 264.7 | 169.9 | | | |
| Zone 6- Port Alberni – Townhouse | 385.9 | 379.0 | 361.3 | 323.5 | 275.2 | 257.6 | 172.0 | | | |
| Zone 7- North Island – Townhouse | 367.0 | 362.1 | 345.6 | 305.3 | 258.8 | 237.0 | 162.9 | | | |

MLS® SALES SUMMARY - AUGUST 2021

Presented in chart form below are the single-family residential unit sales, average sale prices, and median price information for all zones within the board area.

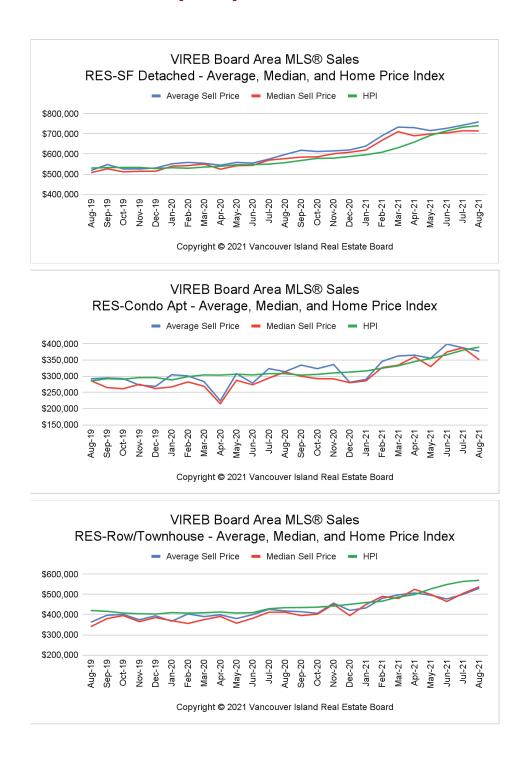
| | Unit Sales | | | | | | | | |
|----------------------------------|-------------|-------------|-------------|-------------|-----------|-----------|-----------|-------------|-----------|
| Zone | Aug 2021 | Jul 2021 | Aug 2020 | % Change | Aug 2021 | Jul 2021 | Aug 2020 | % Change | Median |
| Zone 1 - Campbell River | 55 | 40 | 56 | -1.79% | \$689,755 | \$687,464 | \$559,246 | 23.34% | \$642,000 |
| Zone 2 - Comox Valley | 67 | 66 | 114 | -41.23% | \$854,785 | \$787,891 | \$642,819 | 32.97% | \$829,000 |
| Zone 3 - Cowichan Valley | 69 | 82 | 90 | -23.33% | \$770,019 | \$734,876 | \$576,899 | 33.48% | \$759,900 |
| Zone 4 - Nanaimo | 130 | 140 | 124 | 4.84% | \$765,232 | \$793,957 | \$640,825 | 19.41% | \$717,500 |
| Zone 5 - Parksville/Qualicum | 78 | 56 | 92 | -15.22% | \$858,405 | \$873,202 | \$674,592 | 27.25% | \$767,500 |
| Zone 6 - Port Alberni/West Coast | 40 | 38 | 45 | -11.11% | \$614,255 | \$576,212 | \$399,329 | 53.82% | \$561,000 |
| Board Totals | 460 | 450 | 543 | -15.29% | \$759,789 | \$742,906 | \$597,719 | 27.11% | \$715,000 |

Source: Multiple Listing Service® (MLS®) sales data from the Vancouver Island Real Estate Board (VIREB). Please note that single-family detached figures in this report exclude acreage and waterfront properties. The board totals include Zone 7 - North Island, Zone 9 - Out-of-Board Properties, and Zone 10 - Islands figures, which are not listed separately in this table.

VIREB is an association of REALTORS® committed to providing its members with the structure and services to ensure a high standard of business practice and ethics, and to serve the real estate needs of the community effectively. Find properties online at REALTOR.ca.

VIREB cautions that average price information can be useful in establishing trends over time but does not indicate the actual prices in centres comprising widely divergent neighbourhoods or account for price differential between geographic areas.

AVERAGE, MEDIAN, AND BENCHMARK PRICE (HPI) COMPARISONS



NOTE: Due to VIREB's transition to a new MLS* System in July 2020, the historical HPI numbers in the above graphs are significantly different than before we adopted Matrix.

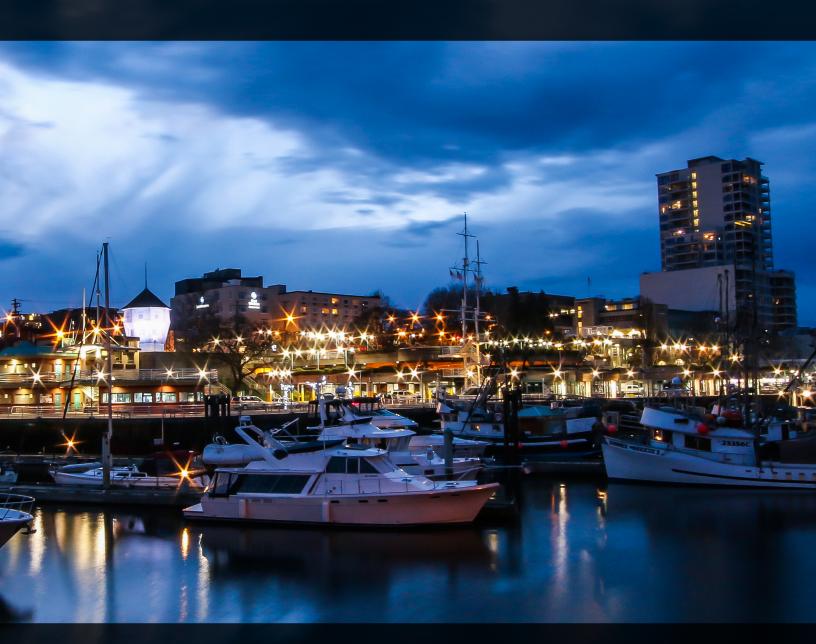
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