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NANAIMO REALTY



MARKET STATISTICS JUNE 2021

FOR MORE DETAILED REPORT INFORMATION PLEASE CONTACT DARREN MCGEE DIRECTLY.
WWW.SOLDBYMCGEE.COM | DARREN@SOLDBYMCGEE.COM | 250-758-SOLD



MONTHLY STATISTICS PACKAGE

JUNE 2021



VIREB

MEDIA RELEASE

JULY 2, 2021

JUNE MARKET COOLS SLIGHTLY BUT HIGH DEMAND CONTINUES

NANAIMO, BC – The blistering heat that finally gave way to slightly cooler temperatures mirrors what is happening in our housing market, as scorching real estate activity continued its cooling trend in June.

Last month, the Vancouver Island Real Estate Board (VIREB) saw sales of 533 single-family detached properties compared to 531 the previous month and 473 in June 2020. In the condo apartment category, sales dropped by 10 per cent from May 2021 (150 to 134). Row/townhouse sales decreased by 18 per cent from May and were 15 per cent lower than in June 2020. Sales in the VIREB area are tracking at around 400 units more than at this time in 2016, which was our strongest market historically.

Inventory is rising slightly, which opens up a few more opportunities for buyers, but it is still historically tight on Vancouver Island. Although active listings of single-family homes dropped by two per cent from May, condo apartment and row/townhouse inventory rose by 16 and 23 per cent, respectively.

The British Columbia Real Estate Association (BCREA) forecasts that market conditions may begin to even out somewhat by the end of the year. However, it would take approximately 2,500 new listings in the VIREB area to create an actual balanced market if activity continues at this pace.

“More inventory is certainly good news for buyers, even if the increases are slight,” says 2021 VIREB president Ian Mackay. “We’re also relieved to see a few more conditional offers again, which means the frenzied fear-of-missing-out mentality is tempering a bit.”

That said, Mackay reiterates that unless demand drops significantly or more housing supply comes online through new construction, the needle for VIREB’s inventory situation will not move by much. BCREA, VIREB, and other real estate boards continue advocating with policymakers at the provincial and regional levels to speed up the development process so that municipalities can expand supply more quickly to meet demand.

VIREB’s heated housing market continues to impact prices, which are rising throughout the board area. The board-wide benchmark price of a single-family home broke the \$700,000 mark in June, rising to \$714,700, up 31 per cent year over year and three per cent from May. In the apartment category, the benchmark price was three per cent higher than in May and 21 per cent higher year over year. The benchmark price of a townhouse rose by 34 per cent year over year and by four per cent from May, climbing to \$549,300.

In Campbell River, the benchmark price of a single-family home hit \$627,600 in June, up by 29 per cent from the previous year. In the Comox Valley, the year-over-year benchmark price rose by 30 per cent to \$756,400. The Cowichan Valley reported a benchmark price of \$693,200, an increase of 29 per cent from June 2021. Nanaimo’s benchmark price rose by 31 per cent, hitting \$728,200, while the Parksville-Qualicum area saw its benchmark price increase by 30 per cent to \$824,000. The cost of a benchmark single-family home in Port Alberni reached \$468,100, a 41 per cent year-over-year increase. The benchmark price for the North Island also rose by 41 per cent, hitting \$372,600 in June.

Please note: The Vancouver Island Real Estate Board (VIREB) transitioned to a new MLS® System in July 2020 and now uses a significantly different data model, which has affected our categories and terminology. For the board-supplied graphs, single-family is now referred to as single-family detached, apartment as condo apartment, and townhouse as row/townhouse, which now includes patio homes. However, when reporting HPI numbers, VIREB still refers to single-family, apartment, and townhouse in the media release.

ABOUT VIREB

VIREB represents over 1,000 REALTORS® in nearly 90 member offices on Vancouver Island, from the Malahat in the south to the northern tip.

VIREB cautions that average price information can be useful in establishing trends over time but does not indicate the actual prices in centres comprised of widely divergent neighbourhoods or account for price differential between geographic areas.

Trademarks are owned or controlled by The Canadian Real Estate Association (CREA) and identify real estate professionals who are members of CREA (REALTOR®) and/or the quality of services they provide (MLS®).

Visit our website for updated information at www.vireb.com.

HPI Note: Areas with insufficient data do not generate statistics and are not included in the HPI graphs.

CONTACTS

Ian Mackay, President: 250.248.4321

Erica Kavanaugh, President-Elect: 250.248.4321

Kevin Reid, Past President: 250.334.3124

Darrell Paysen, Manager, Member Services: 250.390.4212

For localized commentary, please contact:

Campbell River

Ashley Stawski: 250.286.1187

Comox Valley

Kevin Reid: 250.334.3124

Cowichan Valley

Susan Perrey: 250.245.2252

Nanaimo

Deana Baumel: 250.751.1223

Kelly O'Dwyer: 833.817.6506

Parksville-Qualicum

Erica Kavanaugh: 250.248.4321

Port Alberni-West Coast

Judy Gray: 250.726.2228

Directors-at-Large

Janet Scotland: 250.923.2111

David Procter: 250.339.2021

Ian Mackay: 250.248.4321

MLS® HPI Media Contact

Communications Department

Vancouver Island Real Estate Board

communications@vireb.com

250.390.4212



NOTE ON ANNUAL HPI REVIEW

The Canadian Real Estate Association reviews the MLS® Home Price Index (HPI) annually. Coverage may be revised when results from the annual review are implemented each June.

For example, HPI coverage may now extend to areas within markets where sales volumes were previously too low but have picked up enough to support benchmark price tracking. On the other hand, HPI coverage may have been discontinued for areas where sales have become too sparse to support benchmark price calculations.

To ensure HPI coverage is consistent and comparable, historical aggregate and composite data may have been recalculated. As a result, historical benchmark prices reported in this statistics package may differ from those distributed previously.

HOME PRICE INDEX - BACKGROUNDER

ABOUT THE MLS® HOME PRICE INDEX

On November 1, 2012, VIREB adopted the MLS® Home Price Index (MLS® HPI) as a new method of reporting market price trends. The MLS® HPI determines the value for a typical “benchmark” home, which is a notional dwelling that shares a specific set of qualitative and quantitative attributes. Benchmark prices tend to be slightly lower than corresponding medians and averages

The MLS® HPI, based on the information entered into the MLS® System at the time of sale, is the best and purest way of determining price trends in the housing market. It was pioneered by six founding partners: the real estate boards of Calgary, Fraser Valley, Montreal, Toronto, and Vancouver, and the Canadian Real Estate Association. In 2009, the partners contracted with Altus Group to develop the MLS® HPI, which subsequently launched in January 2012.

WHY AN MLS® HOME PRICE INDEX?

The MLS® HPI captures and analyzes Canadian home prices based on both quantitative and qualitative housing features.

Quantitative features captured by the index are, for example, number of rooms and bathrooms, living area above ground, and the age of the home. Qualitative features include finished basement, if the home is new or resale, and the home’s proximity to shopping, schools, transportation, hospitals, and so on.

The MLS® HPI gauges Vancouver Island prices relative to January 2005, and tracks price trends for benchmark housing types:

- Single-family homes
- One-storey
- Two-storey
- Condominium apartments
- Townhouses

The complete methodology is available at http://homepriceindex.ca/hpi_resources_en.html.

WHY DOES IT MATTER?

Average and median home prices are often misinterpreted, are affected by change in the mix of homes sold, and can swing dramatically from month to month (based on the types and prices of properties that sold in a given month). The MLS® HPI overcomes these shortcomings.

Compared to all other Canadian home price measures, the MLS® HPI identifies turning points sooner, is the most current, and is the most detailed and accurate gauge for Canadian home prices.

HOW TO READ THE TABLES

Benchmark Price: Estimated sale price of a benchmark property. Benchmarks represent a typical property in each market.

Price Index: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales. In January 2005, all indices are set to 100

Month/Year Change Percentage: Percentage change of index over a period of (x) month(s) year.

SINGLE-FAMILY BENCHMARK PRICE AND HPI

MLS® Home Price Index

[Click here to learn more](#)

HPI or Benchmark Price

- ☐ HPI
☒ Benchmark Price

Value or percent change

- ☒ Value
☐ Percent change

1. Area Group

Vancouver Island (+ areas)

2. Property Type

– Single Family

3. Area/Property Type Selection

Multiple values

Benchmark Price by Timeframe and Property Type							
	June 2021	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago
Vancouver Island – Single Family	\$714,700	\$692,600	\$630,200	\$587,600	\$546,500	\$503,800	\$368,100
Zone 1- Campbell River – Single Family	\$627,600	\$614,400	\$564,000	\$522,100	\$488,500	\$428,900	\$306,300
Zone 2- Comox Valley – Single Family	\$756,400	\$735,200	\$654,500	\$609,900	\$580,500	\$523,100	\$378,200
Zone 3- Cowichan Valley – Single Family	\$693,200	\$671,600	\$631,000	\$597,000	\$540,600	\$499,300	\$377,700
Zone 4- Nanaimo – Single Family	\$728,200	\$710,500	\$645,700	\$596,700	\$559,300	\$535,100	\$394,000
Zone 5- Parksville / Qualicum – Single Family	\$824,000	\$797,700	\$711,200	\$675,800	\$635,300	\$598,900	\$430,200
Zone 6- Port Alberni – Single Family	\$468,100	\$442,700	\$405,800	\$366,800	\$332,600	\$297,200	\$208,300
Zone 7- North Island – Single Family	\$372,600	\$347,800	\$306,800	\$291,400	\$264,200	\$227,200	\$191,500

MLS® Home Price Index

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1. Area Group

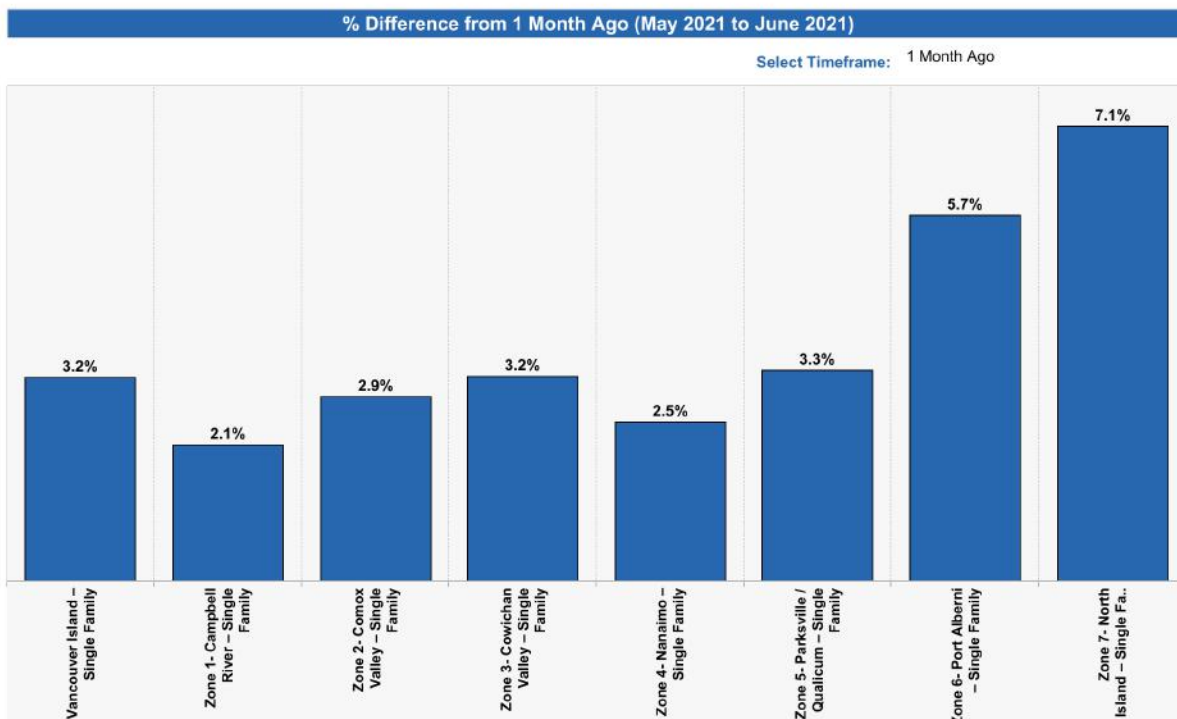
Vancouver Island (+ areas)

2. Property Type

– Single Family

3. Area/Property Type Selection

Multiple values



NOTE: VIREB's HPI benchmark prices were recently recalculated to adjust for changes to new MLS® System software implemented in July 2020. This has resulted in changes to some of our historical benchmark prices, many of which have increased. Benchmark prices reported beginning in January 2021 are correct as of this writing.

SINGLE-FAMILY BENCHMARK PRICE AND HPI

MLS® Home Price Index

[Click here to learn more](#)

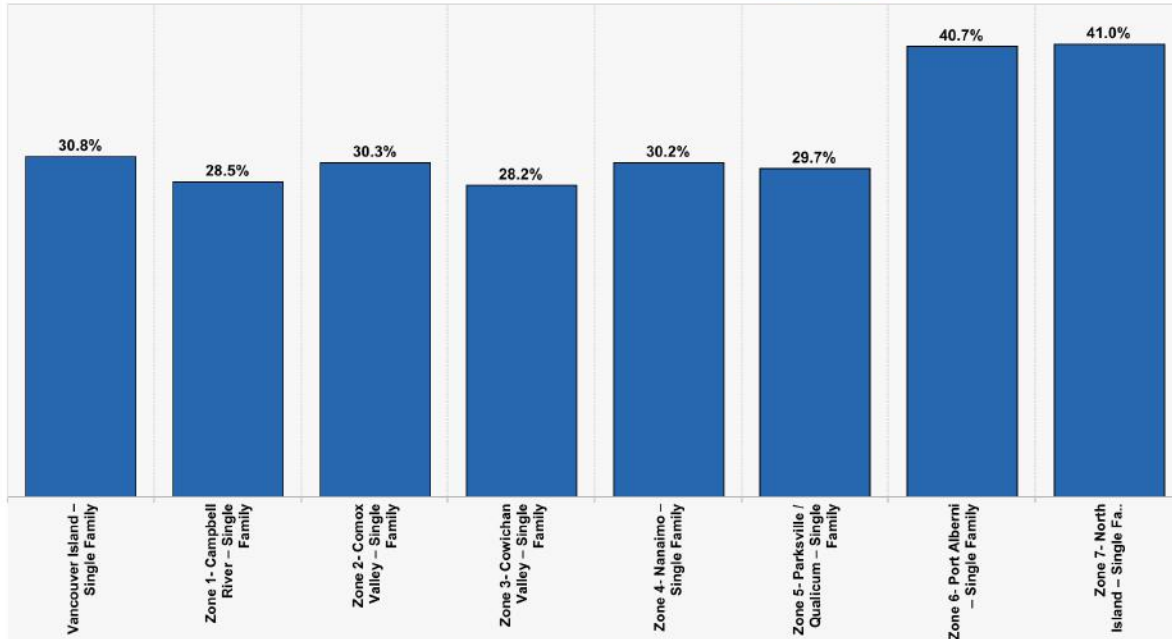
1. Area Group
Vancouver Island (+ areas)

2. Property Type
– Single Family

3. Area/Property Type Selection
Multiple values

% Difference from 12 Months Ago (June 2020 to June 2021)

Select Timeframe: 12 Months Ago



MLS® Home Price Index

[Click here to learn more](#)

HPI or Benchmark Price

☒ HPI
☐ Benchmark Price

Value or percent change

☒ Value
☐ Percent change

1. Area Group
Vancouver Island (+ areas)

2. Property Type
– Single Family

3. Area/Property Type Selection
Multiple values

HPI by Timeframe and Property Type

	June 2021	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago
Vancouver Island – Single Family	330.1	319.9	291.1	271.4	252.4	232.7	170.0
Zone 1- Campbell River – Single Family	343.4	336.2	308.6	285.7	267.3	234.7	167.6
Zone 2- Comox Valley – Single Family	360.8	350.7	312.2	290.9	276.9	249.5	180.4
Zone 3- Cowichan Valley – Single Family	295.3	286.1	268.8	254.3	230.3	212.7	160.9
Zone 4- Nanaimo – Single Family	325.5	317.6	288.6	266.7	250.0	239.2	176.1
Zone 5- Parksville / Qualicum – Single Family	319.1	308.9	275.4	261.7	246.0	231.9	166.6
Zone 6- Port Alberni – Single Family	376.5	356.1	326.4	295.0	267.5	239.0	167.5
Zone 7- North Island – Single Family	364.9	340.6	300.5	285.4	258.8	222.5	187.6

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APARTMENT BENCHMARK PRICE AND HPI

MLS® Home Price Index

[Click here to learn more](#)

HPI or Benchmark Price

- ☐ HPI
☒ Benchmark Price

Value or percent change

- ☒ Value
☐ Percent change

1. Area Group

Vancouver Island (+ areas)

2. Property Type

– Apartment

3. Area/Property Type Selection

All

Benchmark Price by Timeframe and Property Type							
	June 2021	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago
Vancouver Island – Apartment	\$366,600	\$355,000	\$332,400	\$312,900	\$304,300	\$280,200	\$184,800
Zone 1- Campbell River – Apartment	\$318,000	\$309,100	\$288,200	\$265,300	\$264,500	\$232,900	\$143,400
Zone 2- Comox Valley – Apartment	\$381,000	\$369,200	\$346,700	\$317,000	\$321,300	\$278,200	\$172,100
Zone 3- Cowichan Valley – Apartment	\$303,900	\$293,100	\$267,500	\$255,100	\$236,600	\$217,400	\$154,900
Zone 4- Nanaimo – Apartment	\$380,600	\$371,400	\$355,400	\$331,900	\$316,600	\$302,700	\$204,600
Zone 5- Parksville / Qualicum – Apartment	\$415,400	\$391,700	\$347,100	\$359,800	\$339,400	\$352,700	\$236,400
Zone 6- Port Alberni – Apartment	\$318,000	\$301,200	\$274,300	\$263,500	\$259,500	\$219,200	\$146,600

MLS® Home Price Index

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1. Area Group

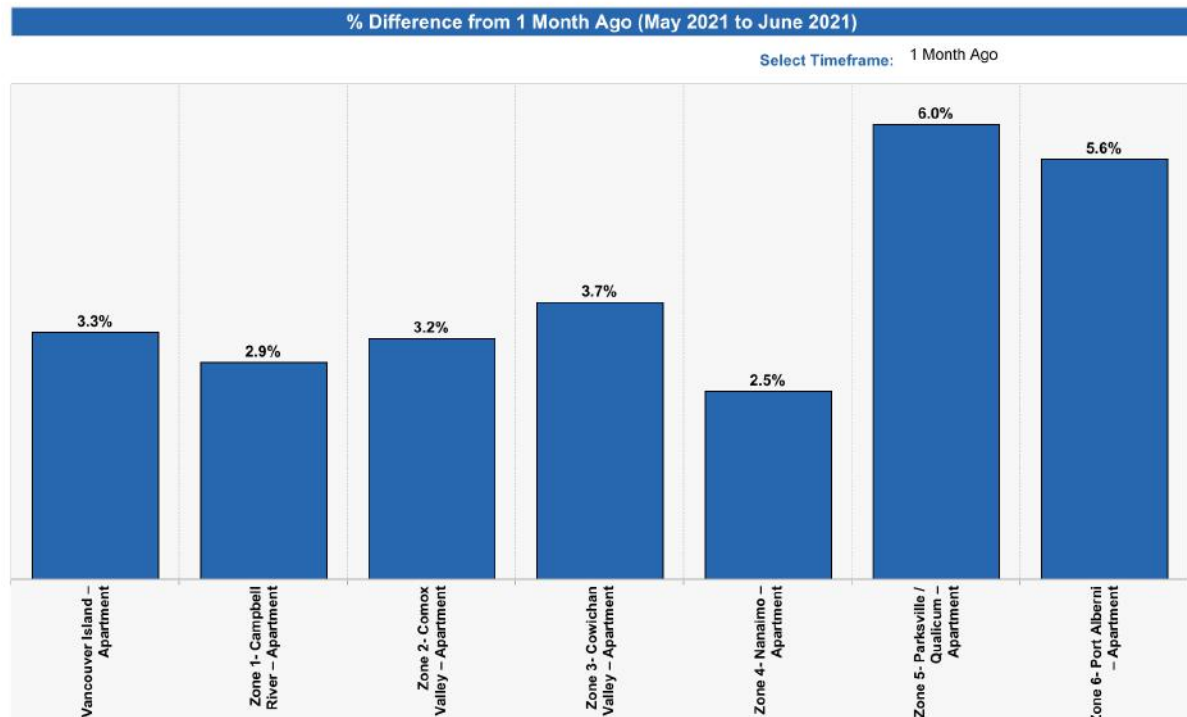
Vancouver Island (+ areas)

2. Property Type

– Apartment

3. Area/Property Type Selection

All



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APARTMENT BENCHMARK PRICE AND HPI

MLS® Home Price Index

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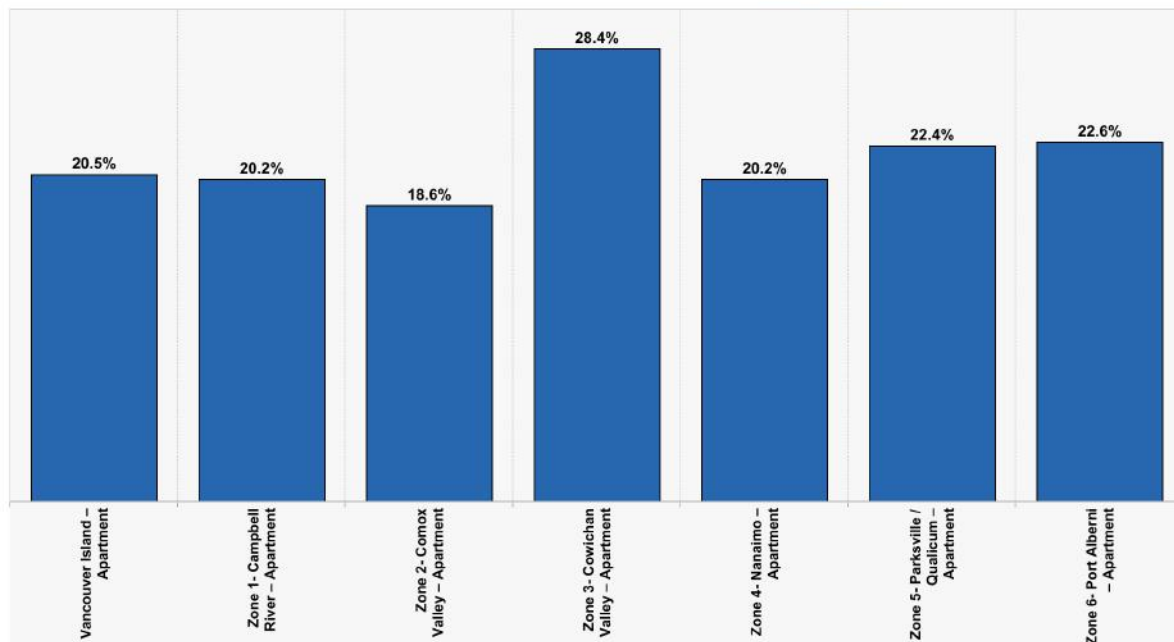
1. Area Group
Vancouver Island (+ areas)

2. Property Type
– Apartment

3. Area/Property Type Selection
All

% Difference from 12 Months Ago (June 2020 to June 2021)

Select Timeframe: 12 Months Ago



MLS® Home Price Index

[Click here to learn more](#)

HPI or Benchmark Price

☒ HPI
☐ Benchmark Price

Value or percent change

☒ Value
☐ Percent change

1. Area Group
Vancouver Island (+ areas)

2. Property Type
– Apartment

3. Area/Property Type Selection
All

HPI by Timeframe and Property Type

	June 2021	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago
Vancouver Island – Apartment	337.3	326.6	305.8	287.9	279.9	257.8	170.0
Zone 1- Campbell River – Apartment	336.6	327.2	305.1	280.9	280.0	246.5	151.8
Zone 2- Comox Valley – Apartment	371.6	360.1	338.2	309.2	313.4	271.4	167.9
Zone 3- Cowichan Valley – Apartment	342.4	330.3	301.4	287.5	266.6	245.0	174.6
Zone 4- Nanaimo – Apartment	332.9	324.8	310.8	290.3	276.9	264.7	178.9
Zone 5- Parksville / Qualicum – Apartment	288.3	271.9	240.9	249.7	235.6	244.8	164.1
Zone 6- Port Alberni – Apartment	318.3	301.5	274.5	263.7	259.7	219.4	146.7

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TOWNHOUSE BENCHMARK PRICE AND HPI

MLS® Home Price Index

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HPI or Benchmark Price

- ☐ HPI
☒ Benchmark Price

Value or percent change

- ☒ Value
☐ Percent change

1. Area Group

Vancouver Island (+ areas)

2. Property Type

– Townhouse

3. Area/Property Type Selection

All

Benchmark Price by Timeframe and Property Type							
	June 2021	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago
Vancouver Island – Townhouse	\$549,300	\$527,200	\$492,200	\$450,100	\$410,400	\$389,300	\$267,800
Zone 1- Campbell River – Townhouse	\$442,400	\$430,000	\$405,500	\$357,100	\$333,700	\$308,400	\$209,800
Zone 2- Comox Valley – Townhouse	\$542,600	\$525,200	\$498,900	\$441,800	\$415,400	\$381,700	\$259,800
Zone 3- Cowichan Valley – Townhouse	\$557,600	\$513,800	\$471,200	\$456,600	\$367,800	\$374,100	\$262,100
Zone 4- Nanaimo – Townhouse	\$477,100	\$465,000	\$439,800	\$411,800	\$390,100	\$368,500	\$258,500
Zone 5- Parksville / Qualicum – Townhouse	\$736,300	\$708,500	\$642,900	\$569,100	\$531,000	\$498,600	\$329,800
Zone 6- Port Alberni – Townhouse	\$311,300	\$295,800	\$270,700	\$237,900	\$216,800	\$197,200	\$134,600
Zone 7- North Island – Townhouse	\$272,600	\$260,900	\$237,400	\$203,700	\$184,200	\$165,000	\$116,900

MLS® Home Price Index

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1. Area Group

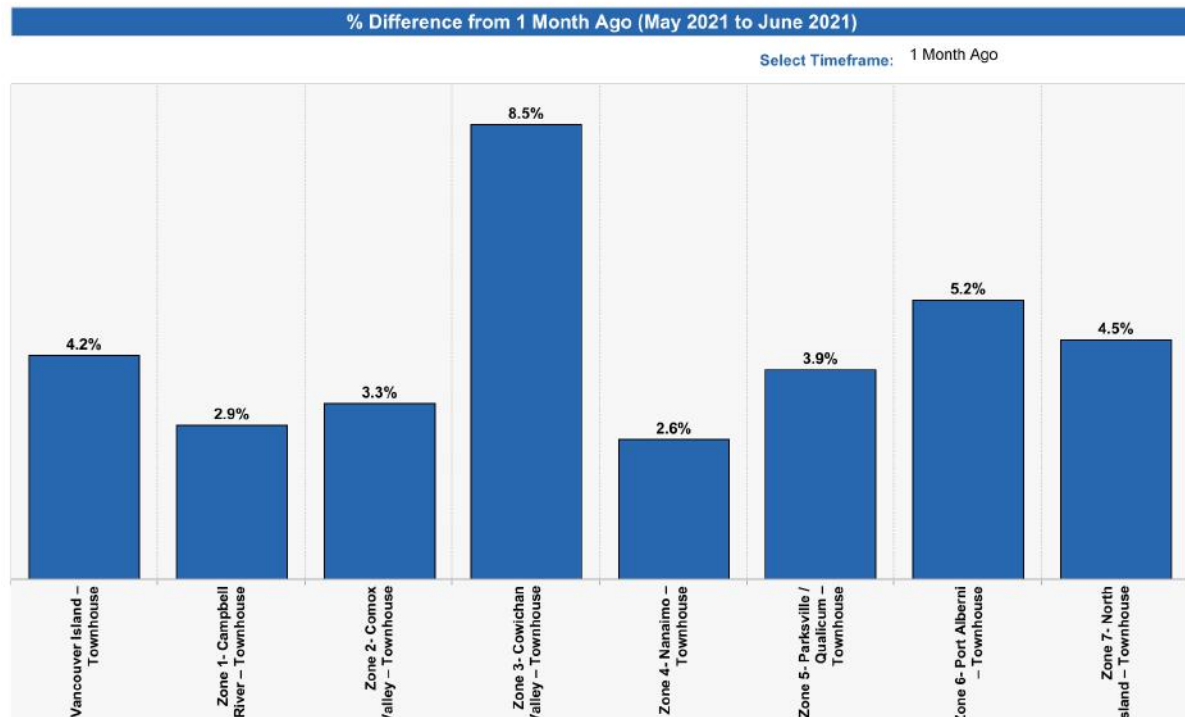
Vancouver Island (+ areas)

2. Property Type

– Townhouse

3. Area/Property Type Selection

All



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TOWNHOUSE BENCHMARK PRICE AND HPI

MLS® Home Price Index

[Click here to learn more](#)

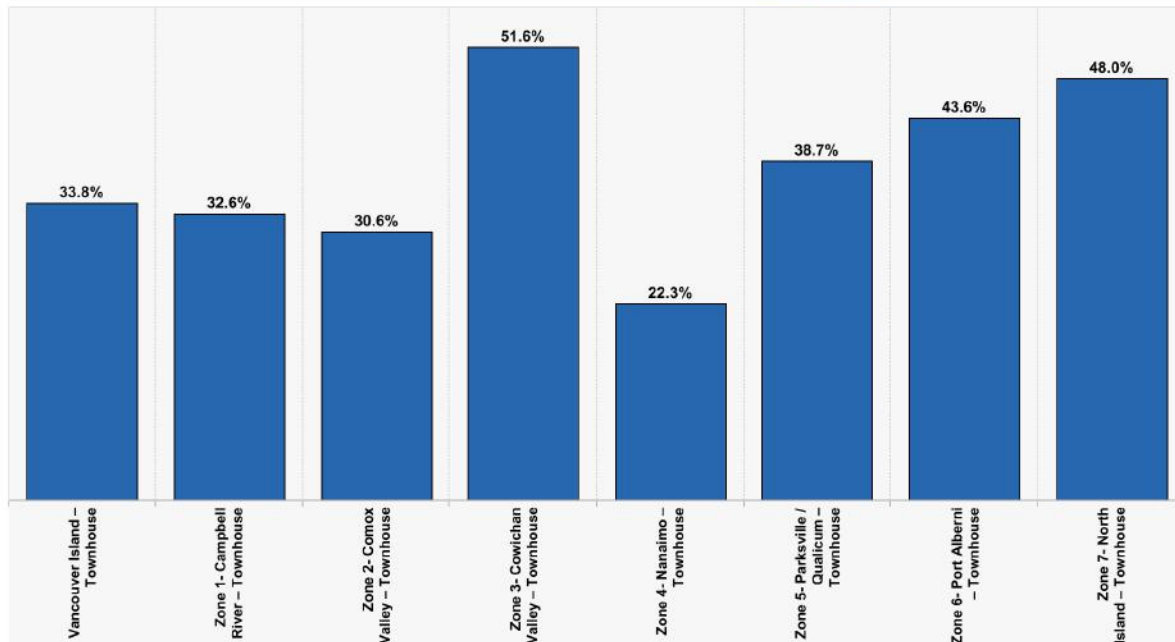
1. Area Group
Vancouver Island (+ areas)

2. Property Type
– Townhouse

3. Area/Property Type Selection
All

% Difference from 12 Months Ago (June 2020 to June 2021)

Select Timeframe: 12 Months Ago



MLS® Home Price Index

[Click here to learn more](#)

HPI or Benchmark Price

☒ HPI
☐ Benchmark Price

Value or percent change

☒ Value
☐ Percent change

1. Area Group
Vancouver Island (+ areas)

2. Property Type
– Townhouse

3. Area/Property Type Selection
All

HPI by Timeframe and Property Type

	June 2021	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago
Vancouver Island – Townhouse	345.8	331.9	309.9	283.4	258.4	245.1	168.6
Zone 1- Campbell River – Townhouse	355.9	345.9	326.2	287.3	268.4	248.1	168.8
Zone 2- Comox Valley – Townhouse	341.2	330.3	313.7	277.8	261.2	240.0	163.4
Zone 3- Cowichan Valley – Townhouse	371.7	342.5	314.1	304.4	245.2	249.4	174.7
Zone 4- Nanaimo – Townhouse	318.5	310.4	293.6	274.9	260.4	246.0	172.6
Zone 5- Parksville / Qualicum – Townhouse	361.2	347.6	315.4	279.2	260.5	244.6	161.8
Zone 6- Port Alberni – Townhouse	380.2	361.3	330.6	290.5	264.8	240.9	164.4
Zone 7- North Island – Townhouse	361.1	345.6	314.4	269.8	244.0	218.6	154.9

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MLS® SALES SUMMARY - JUNE 2021

Presented in chart form below are the single-family residential unit sales, average sale prices, and median price information for all zones within the board area.

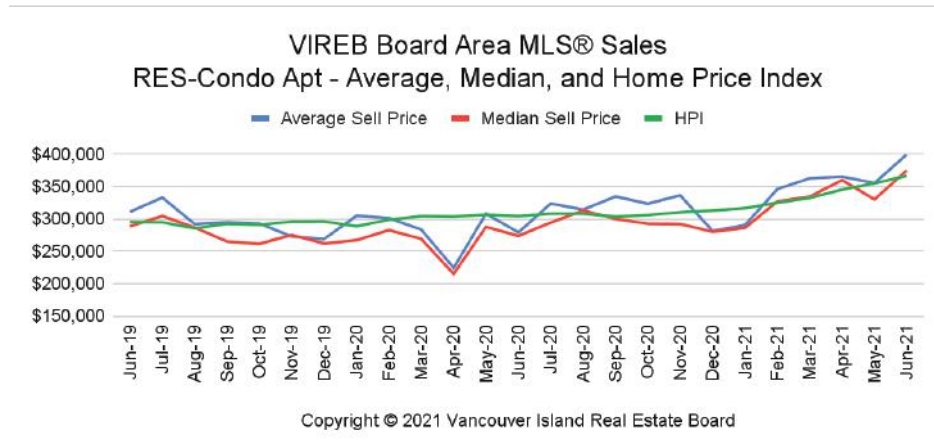
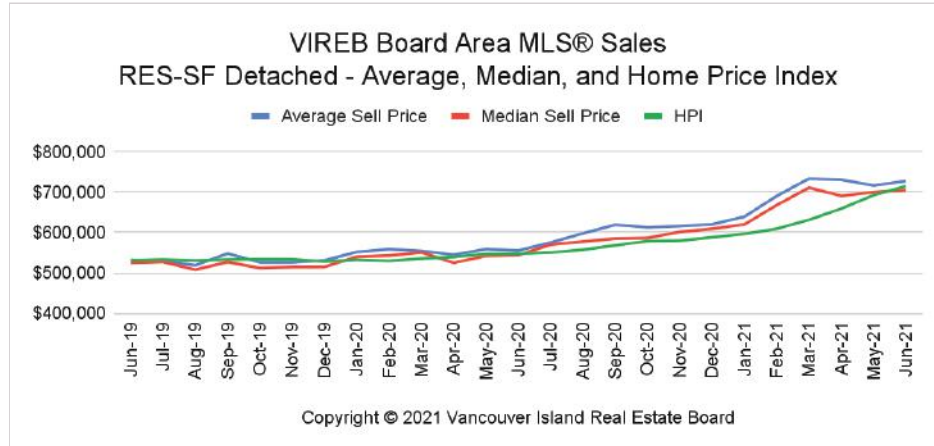
Zone	Unit Sales				Average Sale Price				Median
	Jun 2021	May 2021	Jun 2020	% Change	Jun 2021	May 2021	Jun 2020	% Change	
Zone 1 - Campbell River	63	54	49	28.57%	\$697,318	\$692,351	\$516,892	34.91%	\$693,000
Zone 2 - Comox Valley	81	81	89	-8.99%	\$788,665	\$764,550	\$622,400	26.71%	\$765,000
Zone 3 - Cowichan Valley	100	81	72	38.89%	\$723,650	\$687,228	\$552,723	30.92%	\$702,500
Zone 4 - Nanaimo	143	189	135	5.93%	\$756,998	\$751,548	\$573,123	32.08%	\$711,000
Zone 5 - Parksville/Qualicum	72	61	66	9.09%	\$858,292	\$839,040	\$641,786	33.73%	\$805,500
Zone 6 - Port Alberni/West Coast	49	44	37	32.43%	\$503,076	\$531,299	\$383,073	31.33%	\$450,000
Board Totals	533	531	473	12.68%	\$727,674	\$716,393	\$555,385	31.02%	\$705,000

Source: Multiple Listing Service® (MLS®) sales data from the Vancouver Island Real Estate Board (VIREB). Please note that single-family detached figures in this report exclude acreage and waterfront properties. The board totals include Zone 7 - North Island, Zone 9 - Out-of-Board Properties, and Zone 10 - Islands figures, which are not listed separately in this table.

VIREB is an association of REALTORS® committed to providing its members with the structure and services to ensure a high standard of business practice and ethics, and to serve the real estate needs of the community effectively. Find properties online at REALTOR.ca.

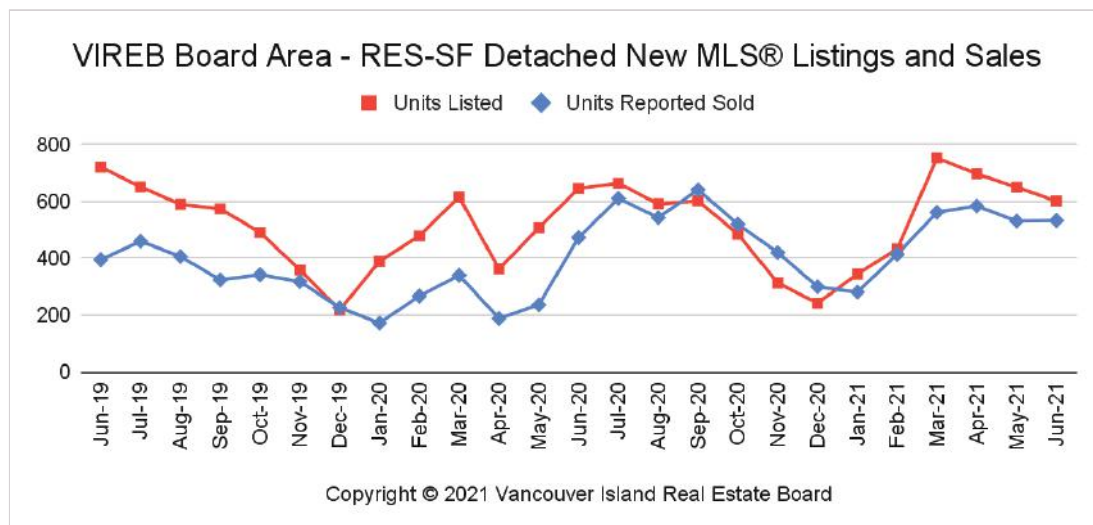
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AVERAGE, MEDIAN, AND BENCHMARK PRICE (HPI) COMPARISONS



NOTE: Due to VIREB's transition to a new MLS® System in July 2020, the historical HPI numbers in the above graphs are significantly different than before we adopted Matrix.

RESIDENTIAL - SINGLE-FAMILY DETACHED ACTIVE MLS® LISTINGS/SALES



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