







MARKET STATISTICS October 2022

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MONTHLY STATISTICS PACKAGE OCTOBER 2022



MEDIARELEASE

NOVEMBER 1, 2022

HOUSING MARKET QUIETS AS YEAR-END APPROACHES

NANAIMO, BC – Last month, 249 single-family homes sold in the Vancouver Island Real Estate Board (VIREB) area, a 37 per cent decrease from one year ago and up by three per cent from September. There were 42 condo apartment sales in October 2022, a decline of 65 per cent year over year and down by 19 per cent from September. In the row/townhouse category, 51 units changed hands in October, down 41 per cent from one year ago and up four per cent from September.

Active listings of single-family detached properties last month more than tripled from October 2021 but dipped by four percent from September, hitting 1,360. VIREB's inventory of condo apartments was 314 in October 2022, up from 124 listings one year ago and down by five per cent from September. There were 296 row/townhouses for sale last month, up by 147 per cent from the previous October and virtually the same number as in September (295).

"More inventory and weaker demand mean it's a perfect time to buy. Well-priced and well-maintained properties are still generating multiple offers and selling briskly, but the market has shifted from the heated conditions REALTORS® saw for much of the year," says Erica Kavanaugh, 2022 VIREB Chair. "Buyers and sellers need to be realistic and flexible about prices, and a local REALTOR® can help develop a winning strategy no matter which side of the real estate transaction you occupy."

Kavanaugh adds that the underlying supply issues contributing to low inventory and high prices are still factors working behind the scenes; they've just taken a back seat for now.

"On the surface, it looks like the market is levelling out, and additional inventory is certainly good news for buyers. But active listings are still not where they need to be," notes Kavanaugh.

In October 2013, there were 2,362 single-family homes for sale. Every year since then, except for 2018 and 2019, active listings dropped from the previous year, reaching a historic low of 394 in 2021. So, it will take a substantial decrease in demand or a significant increase in supply to achieve healthy inventory levels that can accommodate Vancouver Island's expected population growth in the coming years.

The board-wide benchmark price of a single-family home reached \$787,500 in October, up eight per cent from one year ago but down by four per cent from September. In the apartment category, the benchmark price was \$414,200 last month, an 11 per cent increase from October 2021 and down three per cent from September. The year-over-year benchmark price of a townhouse increased by 11 per cent to \$583,900, but it dropped by two per cent from September.

Benchmark prices for single-family homes decreased from August to September in every zone except the North Island. However, prices are still higher than in 2021. In Campbell River, the benchmark price of a single-family home hit \$679,300 in October, up by four per cent from the previous year. In the Comox Valley, the year-over-year benchmark price rose by seven per cent to \$829,800. The Cowichan Valley reported a benchmark price of \$804,500, an increase of nine per cent from October 2021. Nanaimo's benchmark price rose by nine per cent, reaching \$811,200, while the Parksville-Qualicum area saw its benchmark price increase by seven per cent to \$913,000. The cost of a benchmark single-family home in Port Alberni reached \$566,300, up 13 per cent from the previous year. For the North Island, the benchmark price of a single-family home rose by 20 per cent to \$488,000.

Please note: The Vancouver Island Real Estate Board (VIREB) transitioned to a new MLS' System in July 2020 and now uses a significantly different data model, which has affected our categories and terminology. For the boardsupplied graphs, single-family is now referred to as single-family detached, apartment as condo apartment, and townhouse as row/townhouse, which now includes patio homes. However, when reporting HPI numbers, VIREB still refers to single-family, apartment, and townhouse in the media release.

ABOUT VIREB

VIREB represents over 1,000 REALTORS^{*} in nearly 90 member offices on Vancouver Island, from the Malahat in the south to the northern tip.

VIREB cautions that average price information can be useful in establishing trends over time but does not indicate the actual prices in centres comprised of widely divergent neighbourhoods or account for price differential between geographic areas.

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Visit our website for updated information at www.vireb.com.

HPI Note: Areas with insufficient data do not generate statistics and are not included in the HPI graphs.

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HOME PRICE INDEX - BACKGROUNDER

ABOUT THE MLS® HOME PRICE INDEX

On November 1, 2012, VIREB adopted the MLS® Home Price Index (MLS® HPI) as a new method of reporting market price trends. The MLS® HPI determines the value for a typical "benchmark" home, which is a notional dwelling that shares a specific set of qualitative and quantitative attributes. Benchmark prices tend to be slightly lower than corresponding medians and averages

The MLS[®] HPI, based on the information entered into the MLS[®] System at the time of sale, is the best and purest way of determining price trends in the housing market. It was pioneered by six founding partners: the real estate boards of Calgary, Fraser Valley, Montreal, Toronto, and Vancouver, and the Canadian Real Estate Association. In 2009, the partners contracted with Altus Group to develop the MLS[®] HPI, which subsequently launched in January 2012.

WHY AN MLS® HOME PRICE INDEX?

The MLS® HPI captures and analyzes Canadian home prices based on both quantitative and qualitative housing features.

Quantitative features captured by the index are, for example, number of rooms and bathrooms, living area above ground, and the age of the home. Qualitative features include finished basement, if the home is new or resale, and the home's proximity to shopping, schools, transportation, hospitals, and so on.

The MLS® HPI gauges Vancouver Island tracks price trends for the following benchmark housing types.

- Single-family homes
- One-storey
- Two-storey
- Condominium apartments
- Townhouses

The complete methodology is available at <u>http://homepriceindex.ca/hpi_resources_en.html</u>.

WHY DOES IT MATTER?

Average and median home prices are often misinterpreted, are affected by change in the mix of homes sold, and can swing dramatically from month to month (based on the types and prices of properties that sold in a given month). The MLS[®] HPI overcomes these shortcomings.

Compared to all other Canadian home price measures, the MLS[®] HPI identifies turning points sooner, is the most current, and is the most detailed and accurate gauge for Canadian home prices.

HOW TO READ THE TABLES

Benchmark Price: Estimated sale price of a benchmark property. Benchmarks represent a typical property in each market.

Price Index: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales.

Month/Year Change Percentage: Percentage change of index over a period of (x) month(s) year.

SINGLE-FAMILY BENCHMARK PRICE AND HPI

MLS® Home Price Index	HPI o
Click here to learn more	● Be

or Benchmark Price IPI Benchmark Price

Value or percent change Value
Percent change

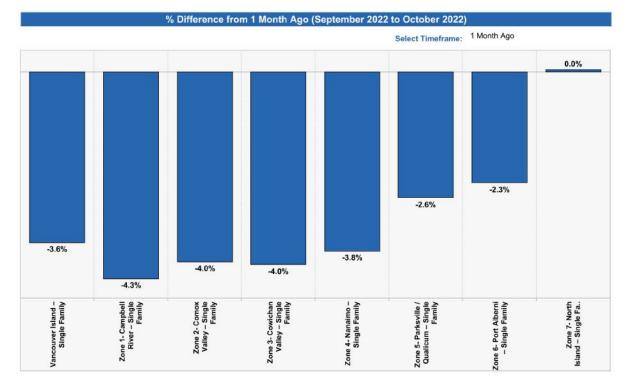
1. Area Group Vancouver Island (+ areas)	2. Property Type – Single Family											
Benchmark Price by Timeframe and Property Type												
	October 2022	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago					
Vancouver Island – Single Family	\$787,500	\$816,700	\$856,700	\$853,400	\$727,200	\$513,300	\$448,000					
Zone 1- Campbell River – Single Family	\$679,300	\$710,100	\$755,800	\$761,400	\$651,300	\$474,600	\$377,700					
Zone 2- Comox Valley – Single Family	\$829,800	\$864,300	\$914,300	\$889,400	\$776,600	\$551,500	\$475,100					
Zone 3- Cowichan Valley – Single Family	\$804,500	\$838,400	\$879,300	\$865,700	\$741,500	\$518,100	\$441,200					
Zone 4- Nanaimo – Single Family	\$811,200	\$843,000	\$883,500	\$895,600	\$743,600	\$531,300	\$487,800					
Zone 5- Parksville / Qualicum – Single Family	\$913,000	\$937,800	\$981,900	\$989,800	\$855,400	\$602,700	\$522,900					
Zone 6- Port Alberni – Single Family	\$566,300	\$579,800	\$611,900	\$611,600	\$502,000	\$326,600	\$249,900					
Zone 7- North Island – Single Family	\$488,000	\$487,800	\$478,300	\$441,100	\$406,000	\$266,700	\$213,000					

MLS® Home Price Index

Click here to learn more

1. Area Group Vancouver Island (+ areas) 2. Property Type - Single Family

3. Area/Property Type Selection Multiple values



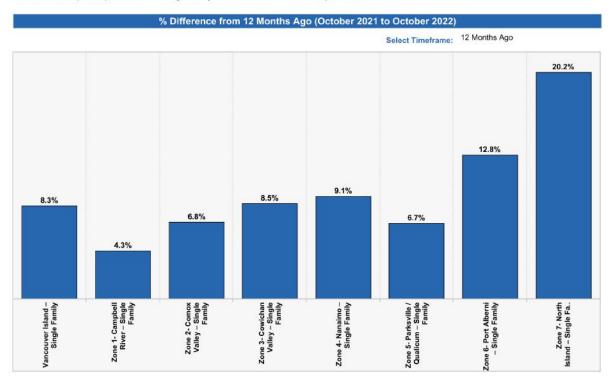
SINGLE-FAMILY BENCHMARK PRICE AND HPI

MLS® Home Price Index

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1. Area Group Vancouver Island (+ areas) 2. Property Type – Single Family

3. Area/Property Type Selection Multiple values



MLS® Home Price Index

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1. Area Group Vancouver Island (+ areas) 2. Property Type – Single Family

HPI
Benchmark Price

HPI or Benchmark Price

Value or percent change Value Percent change

3. Area/Property Type Selection Multiple values

HPI by Timeframe and Property Type										
	October 2022	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago			
Vancouver Island – Single Family 371.3		385.1	403.9	402.4	342.9	242.0	211.2			
Zone 1- Campbell River – Single Family	381.2	398.5	424.1	427.3	365.5	266.3	212.0			
Zone 2- Comox Valley – Single Family	397.0	413.5	437.5	425.6	371.6	263.9	227.3			
Zone 3- Cowichan Valley – Single Family	341.5	355.9	373.2	367.4	314.7	219.9	187.3			
Zone 4- Nanaimo – Single Family	367.9	382.3	400.7	406.2	337.2	241.0	221.2			
Zone 5- Parksville / Qualicum – Single Family	360.7	370.5	387.9	391.1	338.0	238.1	206.6			
Zone 6- Port Alberni – Single Family	486.1	497.7	525.2	525.0	430.9	280.3	214.5			
Zone 7- North Island – Single Family	482.2	482.0	472.6	435.9	401.2	263.5	210.5			

APARTMENT BENCHMARK PRICE AND HPI

MLS® Home	Price	Index
Click here to learn	more	

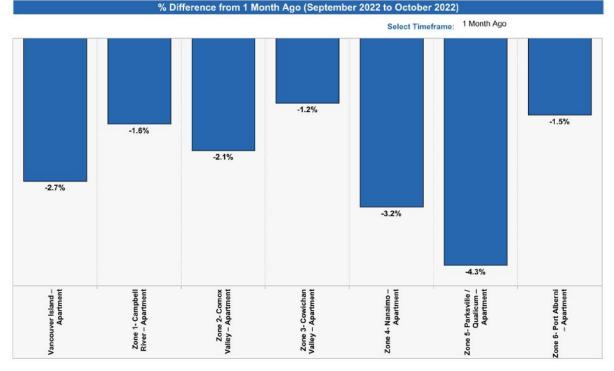
HPI or Benchmark Price HPI Benchmark Price Value or percent change Value Percent change

	2. Property Type – Apartment		3. Area/Pro All	perty Type Selec	tion							
Benchmark Price by Timeframe and Property Type												
	October 2022	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago					
Vancouver Island – Apartment	\$414,200	\$425,800	\$450,000	\$453,600	\$373,900	\$266,400	\$223,400					
Zone 1- Campbell River – Apartment	\$359,200	\$365,200	\$391,400	\$379,600	\$325,200	\$225,800	\$177,500					
Zone 2- Comox Valley – Apartment	\$426,100	\$435,400	\$458,400	\$452,200	\$386,900	\$273,800	\$223,200					
Zone 3- Cowichan Valley – Apartment	\$341,000	\$345,300	\$359,600	\$347,700	\$296,100	\$208,400	\$162,800					
Zone 4- Nanaimo – Apartment	\$430,500	\$444,800	\$464,400	\$476,800	\$385,700	\$276,900	\$241,200					
Zone 5- Parksville / Qualicum – Apartmen	t \$444,800	\$464,900	\$506,300	\$524,200	\$417,000	\$312,900	\$274,300					
Zone 6- Port Alberni – Apartment	\$442,000	\$448,500	\$481,600	\$481,500	\$409,900	\$296,400	\$234,200					

MLS® Home Price Index

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1. Area Group	2. Property Type	3. Area/Property Type Selection	
Vancouver Island (+ areas)	– Apartment	All	



APARTMENT BENCHMARK PRICE AND HPI

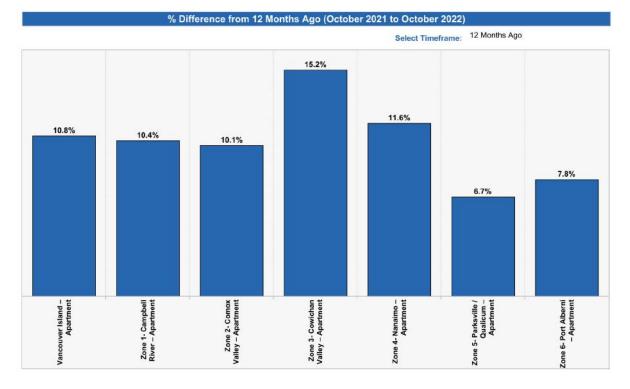
MLS® Home Price Index

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1. Area Group Vancouver Island (+ areas)

2. Property Type - Apartment

3. Area/Property Type Selection All



MLS® Home Price Index

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1. Area Group Vancouver Island (+ areas) 2. Property Type - Apartment

HPI
Benchmark Price

HPI or Benchmark Price

Value or percent change Value
Percent change

3. Area/Property Type Selection All

HPI by Timeframe and Property Type										
	October 2022	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago			
Vancouver Island – Apartment	436.0	448.2	473.7	477.5	393.6	280.4	235.2			
Zone 1- Campbell River – Apartment	426.1	433.2	464.3	450.3	385.8	267.9	210.6			
Zone 2- Comox Valley – Apartment	461.1	471.2	496.1	489.4	418.7	296.3	241.6			
Zone 3- Cowichan Valley – Apartment	464.6	470.4	489.9	473.7	403.4	283.9	221.8			
Zone 4- Nanaimo – Apartment	436.6	451.1	471.0	483.6	391.2	280.8	244.6			
Zone 5- Parksville / Qualicum – Apartment	335.7	350.9	382.1	395.6	314.7	236.2	207.0			
Zone 6- Port Alberni – Apartment	329.1	334.0	358.6	358.5	305.2	220.7	174.4			

TOWNHOUSE BENCHMARK PRICE AND HPI

MLS®	Home	Price	Index
Click he	re to learn	more	

HPI or Benchmark Price HPI Benchmark Price

2. Property Type

- Townhouse

Value or percent change Value Percent change

1. Area Group Vancouver Island (+ areas)

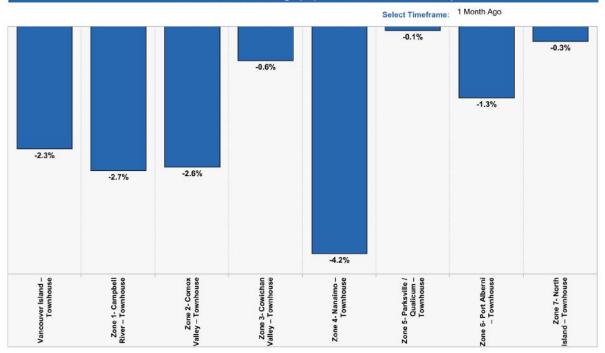
3. Area/Property Type Selection

	October 2022	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago
Vancouver Island – Townhouse	\$583,900	\$597,500	\$624,900	\$603,100	\$528,300	\$370,000	\$324,100
Zone 1- Campbell River – Townhouse	\$542,100	\$557,100	\$587,500	\$553,600	\$503,300	\$356,400	\$293,100
Zone 2- Comox Valley – Townhouse	\$573,300	\$588,700	\$622,500	\$591,900	\$539,400	\$381,400	\$328,300
Zone 3- Cowichan Valley – Townhouse	\$575,500	\$579,300	\$597,200	\$555,900	\$491,900	\$331,200	\$281,100
Zone 4- Nanaimo – Townhouse	\$573,200	\$598,400	\$615,400	\$633,900	\$512,500	\$388,600	\$349,800
Zone 5- Parksville / Qualicum – Townhouse	\$715,000	\$715,500	\$767,400	\$716,700	\$656,900	\$431,400	\$371,500
Zone 6- Port Alberni – Townhouse	\$408,700	\$414,200	\$441,100	\$397,900	\$364,300	\$230,500	\$199,900
Zone 7- North Island – Townhouse	\$334,600	\$335,500	\$359,000	\$320,700	\$293,500	\$180,300	\$152,700

MLS® Home Price Index

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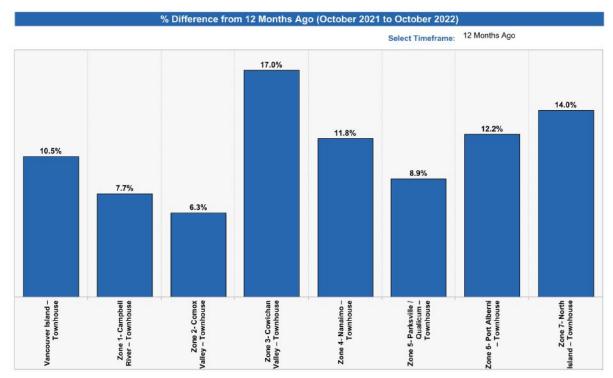


TOWNHOUSE BENCHMARK PRICE AND HPI

MLS® Home Price Index

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1. Area Group Vancouver Island (+ areas) 2. Property Type – Townhouse 3. Area/Property Type Selection



MLS® Home Price Index

Click here to learn more

HPI
Benchmark Price

HPI or Benchmark Price

1. Area Group Vancouver Island (+ areas) 2. Property Type – Townhouse Value or percent change Value Percent change

3. Area/Property Type Selection

HPI by Timeframe and Property Type										
	October 2022	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago			
Vancouver Island – Townhouse	395.9	405.1	423.7	408.9	358.2	250.8	219.7			
Zone 1- Campbell River – Townhouse	461.8	474.5	500.4	471.6	428.7	303.6	249.7			
Zone 2- Comox Valley – Townhouse	402.6	413.4	437.1	415.7	378.8	267.8	230.5			
Zone 3- Cowichan Valley – Townhouse	388.9	391.4	403.5	375.6	332.4	223.8	189.9			
Zone 4- Nanaimo – Townhouse	395.6	413.0	424.7	437.5	353.7	268.2	241.4			
Zone 5- Parksville / Qualicum – Townhouse	396.8	397.1	425.9	397.7	364.5	239.4	206.2			
Zone 6- Port Alberni – Townhouse	461.8	468.0	498.4	449.6	411.6	260.5	225.9			
Zone 7- North Island – Townhouse	433.4	434.6	465.0	415.4	380.2	233.5	197.8			

MLS[®] SALES SUMMARY - OCTOBER 2022

Presented in chart form below are the single-family residential unit sales, average sale prices, and median price information for all zones within the board area.

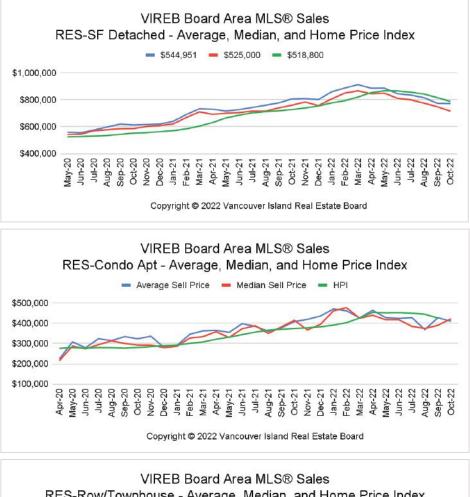
	UNIT SALES				AVERAGE SALE PRICE				
Zone	Oct 2022	Sep 2022	Oct 2021	% Change	Oct 2022	Sep 2022	Oct 2021	% Change	Median
Zone 1 - Campbell River	28	27	50	-44.00%	\$691,110	\$665,586	\$755,543	-8.53%	\$685,750
Zone 2 - Comox Valley	38	49	68	-44.12%	\$717,192	\$828,362	\$872,184	-17.77%	\$682,500
Zone 3 - Cowichan Valley	45	47	75	-40.00%	\$800,764	\$777,868	\$787,942	1.63%	\$750,000
Zone 4 - Nanaimo	73	49	96	-23.96%	\$801,475	\$801,021	\$897,275	-10.68%	\$799,900
Zone 5 - Parksville-Qualicum	38	42	49	-22.45%	\$949,157	\$900,161	\$895,362	6.01%	\$784,950
Zone 6 - Port Alberni-West Coast	14	16	29	-51.72%	\$562,250	\$557,688	\$555,259	1.26%	\$447,500
BOARD TOTALS	249	239	395	-36.96%	\$772,350	\$775,758	\$806,354	-4.22%	\$715,000

Source: Multiple Listing Service[®] (MLS[®]) sales data from the Vancouver Island Real Estate Board (VIREB). Please note that single-family detached figures in this report exclude acreage and waterfront properties. The board totals include Zone 7 - North Island, Zone 9 - Out-of-Board Properties, and Zone 10 - Islands figures, which are not listed separately in this table.

VIREB is an association of REALTORS[®] committed to providing its members with the structure and services to ensure a high standard of business practice and ethics, and to serve the real estate needs of the community effectively. Find properties online at REALTOR.ca.

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AVERAGE, MEDIAN, AND BENCHMARK PRICE (HPI) COMPARISONS



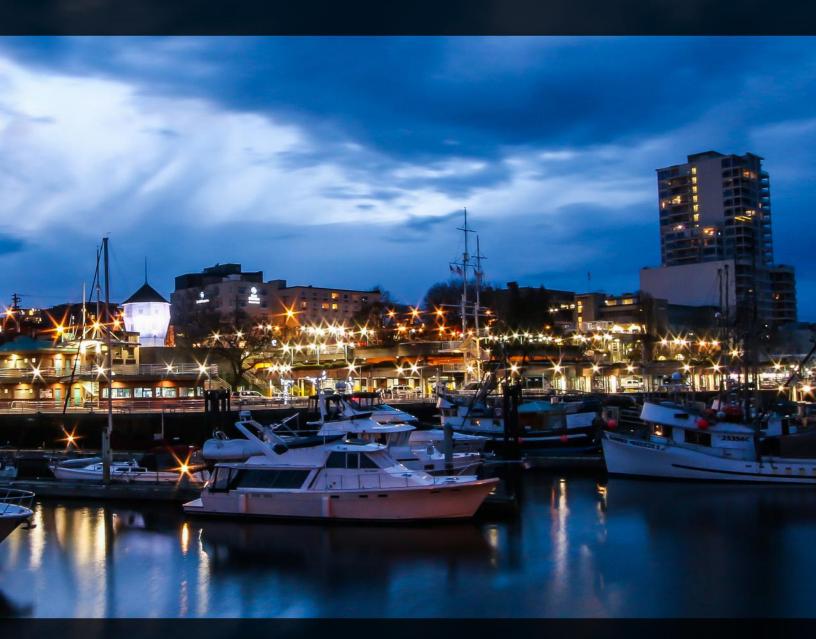


RESIDENTIAL - SINGLE-FAMILY DETACHED ACTIVE MLS[®] LISTINGS/SALES











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