

Job description

BLUE Incubator is seeking an exceptional Chief Operating Officer (COO) with strong leadership skills and the ability to approach business from a creative point of view who shares our passion for developing the Blue Sector. We are a growing organization creating a global innovation hub ("BLUE") for BlueTech and the wider Blue Economy to drive solutions on climate change, clean water, and healthy secure oceans. We support entrepreneurship & the Blue Triple Helix through programming, networking, access to funding and a host of other business support services - bringing diverse and disparate groups together to create solutions – “innovation through collaboration.”

The COO will work in concert with the Chief Executive Officer assisting in a leadership role with the development and delivery of programs and services. This role offers a unique opportunity to develop a burgeoning innovation ecosystem, based in New England, but reaching the global BlueTech and Blue Economy audience. The successful candidate will be a dynamic individual, with significant leadership experience across the key activity domains incorporating strategy, operations, communications, fundraising, project development, business development, product/service innovation and ecosystem development.

Objectives of this Role

- Collaborate with the CEO in setting and driving organizational vision, operational strategy, funding and hiring needs
- Translate strategy into actionable goals for performance and growth helping to implement organization-wide goal setting, performance management, and annual operating planning
- Oversee company operations and help develop a dynamic team.
- Diligently manage capital investment and expenses to ensure the company achieves targets relative to growth and profitability
- Monitor performance with tracking and establish corrective measures as needed, and prepare detailed reports, both current and forecasting
- Maintain and build trusted relationships with key stakeholders

Skills and Qualifications

- Bachelor’s degree in business administration, blue-related discipline, or related field
- Knowledge of and experience in BlueTech and the Blue Economy
- Experience with Startups, Industry, Academia and/or Government Agencies
- High level of integrity and ethics
- 5+ years’ experience in executive leadership positions
- Leadership skills, with steadfast resolve and personal integrity
- Be able to diagnose problems quickly and have foresight into potential issues

Preferred Qualifications

- Master’s degree in business, blue-related discipline, or related field
- Fundraising experience
- International business experience

We are looking for an experienced, strategy-driven operations leader who has a track record of building high functioning teams, is customer obsessed, has a passion for flawless execution, data driven, hands-on and is interested in being part of a team building a “best in class” global blue innovation hub operation.

If this is you, please send a cover letter and resume to: apply@blueincubator.com