

INFINITY Sound & Stage (ISAS)

a division of Dave's Music Gear and Accessories (DMG)

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LIVE SOUND and LIGHTING SERVICES RATE GUIDE

We offer professional sound support for large or small venues with options for *active*, *static*, or no stage lighting.

- Stages, venue seating, and other options are available for an additional cost.
- Basic hourly rates are applied to the event duration only. There is a 2-hour minimum hourly charge.
- Multiple Live Music Sets (MLMS*), backlines**, and stage lighting will increase basic hourly rates.

DAILY CHARGE (fixed amount based on the number of actual event days)

\$585.00/day – Large venues (indoor or outdoor) up to 40,000 sq. ft.

\$275.00/day – Small venues (indoor or outdoor) up to 10,000 sq. ft.

BASIC HOURLY RATES (applies only to actual event hours – 2-hour minimum)

Large venue – live music (indoor/outdoor concert venue up to 40,000 sq. ft.)

\$175/hour – includes FOH speakers, microphones, monitors, cables, and sound tech provided.

Small venue – live music (indoor/outdoor concert venue up to 10,000 sq. ft.)

\$125/hour – includes FOH speakers, microphones, monitors, cables, and sound tech provided.

Large venue – PA only*** (indoor/outdoor area up to 40,000 sq. ft.)

\$100/hour – includes all PA sound equipment with no sound or light tech provided during event.

Small venue – PA only*** (indoor/outdoor area up to 10,000 sq. ft.)

\$75/hour – includes all PA sound equipment with no sound or light tech provided during event.

HOURLY RATE ADD-ONS (applies only to actual event hours)

MLMS* (live music events with more than two separate performers, acts, groups, or bands) – Add \$10/hour

Backline** (optional and not applicable for PA Only events) – Add \$25/hour

Stage Lighting – Add: \$55/hr. for large venues with a lighting tech – \$45/hr. for small venues with a lighting tech
– \$25/hr. for large venues without a lighting tech – \$20/hr. for small venues without a lighting tech

MILEAGE

A one-time round-trip charge of \$0.95/mile (from Parsons, KS – to venue site – return to Parsons).

TERMS AND DEFINITIONS

- * **MLMS:** Live music events having more than two separate performers, acts, groups, or bands are considered Multiple Live Music Sets (MLMS). An additional \$10/hr. will be added to the basic hourly rate.
- ** **Backline:** For live music walk-on performances, you can opt to have backline gear provided which typically includes an acoustic drum kit, keyboard, and two to three guitar/base combo amps. Add \$25/hr. to the basic hourly rate.
- *** **PA Only:** Refers to non-live music events that don't require sound or lighting technicians during the event.
An applicable/refundable 25% deposit is required for any PA Only event.

Active lighting creates changing “scenes” and effects during a performance which requires a DMX lighting tech to control.

Static lighting either doesn't change, or changes automatically, during a performance and doesn't require a lighting tech.

-- ESTIMATED COSTS MAY NOT INCLUDE ALL OPTIONS - PLEASE CONTACT US FOR AN EXACT QUOTE --

EVENT TYPE	DAILY CHARGE	HOURLY RATE 2-hour minimum	MLMS*/hr. If applicable	BACKLINE**/hr. If applicable	STAGE LIGHTING/hr. with tech / without tech
Large Venue – Live Music	\$585/day	\$175/hr.	additional \$10/hr.	additional \$25/hr.	\$55 / \$25
Small Venue – Live Music	\$275/day	\$125/hr.	additional \$10/hr.	additional \$25/hr.	\$45 / \$20
Large Venue – /PA Only	\$585/day	\$100/hr.	N/A	N/A	--- / \$25
Small Venue – PA Only	\$275/day	\$50/hr.	N/A	N/A	--- / \$20

CANCELLATION FEES

2-4 weeks prior to event	\$50.00
2-13 days prior to event	\$135.00
One day prior to event	Single Daily Charge + mileage fee (if applicable)
Day of event	Single Daily Charge + \$135 + mileage fee
During event	Daily Charge + accumulated Hourly Rate w/Add-ons + mileage fee

