

PAKISTAN AIRPORTS AUTHORITY

**RECRUITMENT TEST FOR THE POST OF
ASSISTANT DIRECTOR CARGO EG-01
(TEST COMPOSITION)**

Part A: IQ Based Screening Test (45 Minutes)

- Total Questions: 50
- Passing Criteria: 65%

Part B: Subject Test (2 Hours)

- Total Questions: 100

Subject	Topics	Weightage %	Marks
Applied Mathematics	Ratios and proportions, Percentages, Averages, Fractions, Algebra, Profit and Loss, Breakeven analysis, Data interpretation etc.	15%	15
English	Sentence structure, Grammar Rules, Vocabulary and word usage, Reading Comprehension etc.	15%	15
Aviation Fundamentals	Evolution & key milestones, Major stakeholders (ICAO, IATA, FAA, Airlines, Airports), Air law basics (Warsaw & Montréal Conventions), ICAO Annexes overview (Safety, Security, environment) etc.	10%	10
Airline Operations	Full Services vs low cost carriers, Revenue management & basic pricing strategies, Fleet planning & route-economics principles, Basics of Flight-operations etc.	10%	10
Aviation Finance & Strategy	Financial statements analysis, Basic hedging strategies, CAPEX planning, Sustainability in aviation (SAF, carbon offset programs) etc.	15%	15
Cargo Operations, Ground Handling & Safety Mgmt.	Cargo handling workflow & Ground support equipment GSE basics, IATA e-AWB & Cargo IMP overview, Dangerous goods handling (ICAO Annex 18), Perishable/pharma logistics (CEIV overview), Hub-and-spoke vs. point-to-point network planning, Freight forwarding & customs clearance, Passenger handling & ramp-operations overview, Safety Management system fundamentals (ICAO Doc 9859, key ICAO SARPs, TEM risk framework, screening technologies etc.)	35%	35

QUESTION TYPE: MCQS

LANGUAGE : ENGLISH

Note:

- The candidates will be evaluated on both their general cognitive abilities (Part A) and their knowledge and skills relevant to the AD Cargo post. (Part B)
- The aggregate marks of Part A and Part B will only be calculated for candidates who pass Part A.