



CORE CLARITY

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STABILIZER

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# NANCY K NOVAK

I LOVE BUILDING.  
GROWING A BUSINESS  
IN THIS INDUSTRY IS  
VERY EXCITING

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## Through experience

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I have learned that it does not matter how smart you are, or how talented, you still cannot build what we build alone. It takes a whole team. Lucky for me, I love people and I love building teams, so it makes what I do much more fun. Generating excitement over what we get to do for a living is something that comes natural for me. I love learning about each industry and client that we work for. It is always fascinating and never boring.

..... I never want to stop developing newer and better ways to do the one thing I know how to do ...

**SUPER PASSIONATE ABOUT  
ADVANCING WOMEN  
THROUGHOUT THE WORLD.  
I FIRMLY BELIEVE THAT  
MANY OF THE WORLDS  
PROBLEMS WOULD  
IMPROVE WITH GENDER  
EQUALITY**

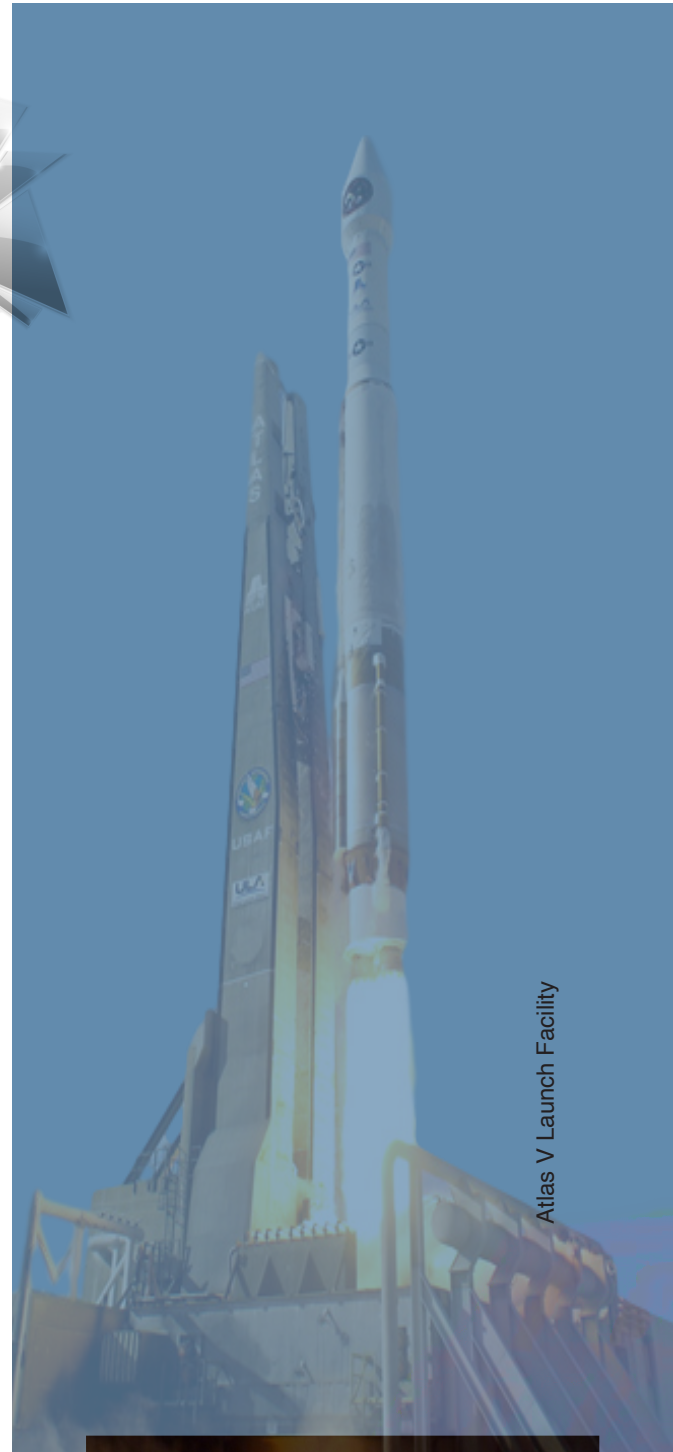
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With more than 30 years of experience in the construction industry, Novak brings extensive expertise in oversight and responsibility for Profit and Loss. In her current role as Chief Innovation Officer for Compass Datacenters, her focus is cutting edge technology, lean practices, and innovative culture through diversity of thought to add value, improve return on investment, and disrupt the construction industry.

Prior to joining Compass Datacenter's Novak was National Vice President of Operations for Balfour Beatty Construction. At Balfour Beatty, Novak was a key resource in assessing and strengthening the company's ability to scale knowledge and bring national consistency to strong, existing operating standards. Previously, her 20 year career as an Operations Executive with Hensel Phelps Construction Company gave her the expertise needed to build complex projects efficiently.

She is heavily involved in organizations that lead the way for technology advancement in the construction industry, and she is an advocate for women's leadership. Her passion for advancing women in business occurs through organizations like iMasons, Women for Women International, The National Woman's Party in Washington DC, Women in Government Relations (WGR), Women Construction Owners and Executives (WCOE), the World Trade Center (WTCI), Fortune Media Most Powerful Women, and Above Glass Ceilings LLC.

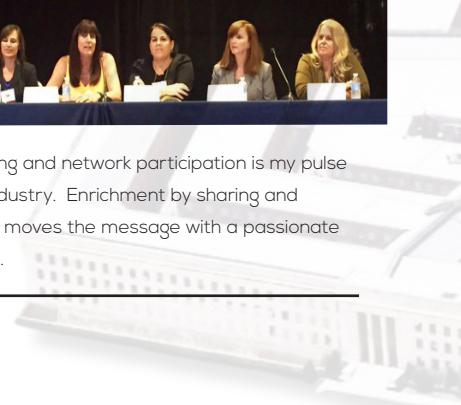


Atlas V Launch Facility



Networking and network participation is my pulse on the industry. Enrichment by sharing and engaging moves the message with a passionate interface.

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## THE PLAN

Work hard to align with the firms' strategic road map.

Look for and start a new profit centers based on current world and economic demands..



MANY TIMES MY MOST VALUABLE LESSONS ARE FROM THE MOST FRUSTRATING SITUATIONS

## MY VALUE METRIC

Aim to measure the reduction of waste in utilizing 'enhanced' Standard Operating Procedure's through comparative analysis on actual processing, accessing, maintaining, archiving, and retrieval time as well as through metrics established for executing new innovative capabilities.

Focus on analyzing target markets via return on investment metrics for future pursuits.



# WORK ON ADVANCING WOMEN IN OUR INDUSTRY

"Companies who have higher female representation in top management positions outperform those that don't"

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## RECOGNITION

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CONSTRUCTECH MAGAZINE 2014 & 2015 WOMEN IN CONSTRUCTION HONOR

WOMEN CONSTRUCTION OWNERS AND EXECUTIVES - MOBIUS AWARD 2015

POWER WOMEN 50 - DATA ECONOMY

CIO MAGAZINE REGULAR CONTRIBUTOR

PROCORE TECHNOLOGIES - FEATURES

INTERGLOBIX MAGAZINE

DATACENTER FRONTIER

## BOARD & ADVISORY

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EXECUTIVE BOARD OF DIRECTORS NATIONAL WOMAN'S PARTY

ADVISORY COMMITTEE WOMEN IN DESIGN + CONSTRUCTION

ADVISORY BOARD MEMBER ABOVE GLASS CEILINGS LLC

ADVISORY BOARD MEMBER SOUTHERN METHODIST UNIVERSITY (SMU) DATACENTER PROGRAM

ADVISORY COUNCIL INFRASTRUCTURE MASONS (IMASONS)

ADVISORY BOARD MEMBER BRICKSCHAIN

## PANELIST / SPEAKER

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PANELIST & SPEAKER AT GROUNDBREAKING WOMEN IN CONSTRUCTION CONFERENCES

PANELIST AT WOMEN IN CONSTRUCTION LOCAL AND NATIONAL CONFERENCES

PANELIST OF PROCORE AT ENR GROUNDBREAK CONFERENCE

SPEAKER FOR NATIONAL FEDERALLY EMPLOYED WOMEN FORUM (FEW)

SPEAKER FOR ABOVE GLASS CEILINGS LLC ON WORLDWIDE BUSINESS WITH KATHY IRELAND

FREQUENT SPEAKER FOR:

NATIONAL INSTITUTE OF BUILDING SCIENCES (NIBS)

NATIONAL ASSOCIATION OF WOMEN IN CONSTRUCTION (NAWIC)

URBAN LAND INSTITUTE (ULI)

ACE MENTORSHIP

DATA CENTER DYNAMICS (DCD)

7X24 EXCHANGE

ABOVE GLASS CEILINGS LLC

STEMCONNECTOR

CAPRE

## PARTICIPANT

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PARTICIPANT IN WALL STREET JOURNAL'S WOMEN IN THE ECONOMY CONFERENCE

PARTICIPANT IN FORTUNE MEDIA'S MOST POWERFUL WOMEN CONFERENCE AND

STATE DEPARTMENT DINNERS

PARTICIPANT AT THE UNITED STATE OF WOMEN FORUM HOSTED BY THE  
WHITE HOUSE.

PARTICIPANT AT THE DIVERSITY IN STEM FORUM AT THE WHITE HOUSE

**LUCKY FOR ME, I LOVE  
PEOPLE AND I LOVE  
BUILDING TEAMS**

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**GENERATING  
EXCITEMENT  
OVER WHAT  
WE GET TO DO  
FOR A LIVING  
IS SOMETHING  
THAT IS  
NATURAL FOR  
ME**

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**BEING A PART OF BUILDING FACILITIES THAT SUPPORT THE FUTURE  
OF THE HUMAN RACE IS BOTH HUMBLING AND THRILLING**

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**PASSIONATE ABOUT ALL THINGS DATA**

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## **CHIEF INNOVATION OFFICER**

### **COMPASS DATACENTERS**

**SENIOR VP OF CONSTRUCTION 2017-04/2020**

**2017-PRESENT**

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In charge of all Design and Construction Operations as well as strategic partnerships with supply chain and client relationships.

## **NATIONAL VP OF OPERATIONS**

### **BALFOUR BEATTY CONSTRUCTION**

**2013-2017**

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Developed Corporate Standard Operating Procedures with cutting edge relational database. Balfour Beatty had acquired numerous businesses from coast to coast and needed to become one national firm under one set of operational excellence standards and reporting protocols. Help with troubled projects that need course correction. Improving standards for human relations, employee inspiration, quality control, safety, production, and innovation.

## **RETIREMENT**

**2010-2013**

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Called in to assist in multi-billion dollar procurement's (i.e. Apple Campus 2 Headquarters, Cupertino, CA; and the Carrier Base, Guam). Traveled the world. Participated in prestigious Fortune 500 Conferences related to advancing women.

## **OPERATIONS MANAGER / REGIONAL EXECUTIVE /**

### **OWNER**

### **HENSEL PHELPS CONSTRUCTION COMPANY**

**2003-2010**

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Overall responsibility for multiple contracts worth billions of backlog with oversight and accountability for all client budgetary and quality goals met through contract terms, financial planning, risk management, cost evaluations, aggressive schedule management, comprehensive resource planning, and employment of quality assurance monitoring systems.



**PROJECT MANAGER / SUPERINTENDENT  
HENSEL PHELPS CONSTRUCTION COMPANY  
1992-2003**

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Responsibility, at the project level, for executing all subcontracts, financial planning, risk management, cost evaluations, aggressive schedule management, comprehensive resource planning, and employment of quality assurance monitoring systems.

**QUALITY CONTROL MANAGER  
HENSEL PHELPS CONSTRUCTION COMPANY  
1990-1992**

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Compliance verification of design and construction (i.e. code, interdisciplinary) through design reviews, submittal processing, phased inspections.

**PROJECT MANAGER  
RJ LANTHIER CONSTRUCTION COMPANY  
1988-1990**

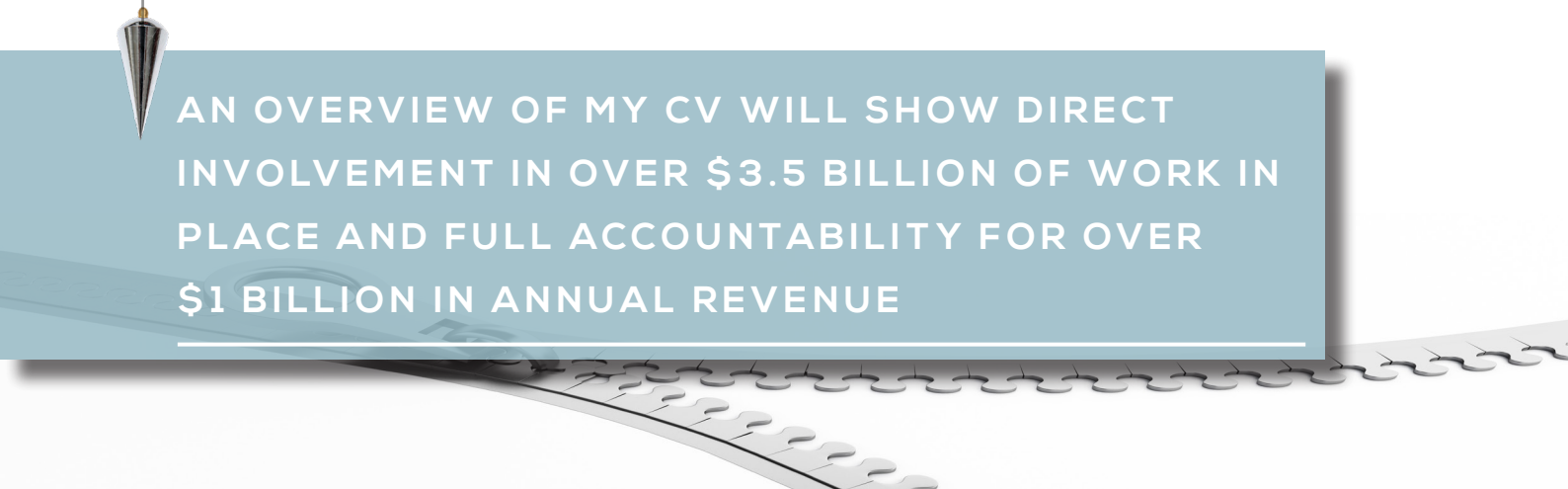
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Responsible for executing all subcontracts, project scheduling, estimating, scope review, and client relations.

**QUALITY CONTROL  
METRIC CONSTRUCTION COMPANY INC  
1982-1988**

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Compliance verification of design and construction (i.e. code, interdisciplinary) through design reviews, submittal processing, phased inspections.



**AN OVERVIEW OF MY CV WILL SHOW DIRECT  
INVOLVEMENT IN OVER \$3.5 BILLION OF WORK IN  
PLACE AND FULL ACCOUNTABILITY FOR OVER  
\$1 BILLION IN ANNUAL REVENUE**

**DATACENTER'S: BOS 1; MSP I & II; DFW I & II; TUL I; CMH I & II; IAD I & II; PHX I  
(11 CENTERS)**

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Compass Datacenters; \$275,000,000

**NATIONAL MARITIME INTELLIGENCE CENTER EXPANSION & RENOVATION**

**SCIF DATACENTER**

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NAVFAC Washington; \$71,282,136

**FORSCOM/USARC COMBINED HEADQUARTERS W/LOCAL SECURE DATACENTER**

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US Army Corps of Engineers; USACE Savannah District; US Army Forces Command; US Army Reserve Command; \$304,215,439

**PENTAGON RENOVATION WEDGES 2-5 / UNIFIED COMMAND CENTER W TS**

**DATACENTER SCIF**

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Pentagon Renovation & Construction Office; \$1,662,968,888

**NATIONAL AIR & SPACE MUSEUM - PHASE 2**

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Smithsonian Institution; \$58,447,042

**TOWERS CRESCENT BUILDING F**

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1850 TC Plaza, LLC; \$70,000,000

**EQUINIX DATA CENTER 5 (DC-5) + CENTER 6 (DC-6)**

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Equinix Operating Co., LLC; \$87,390,609

**WESLEY A BROWN FIELD HOUSE**

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NAVFAC Washington; \$50,998,944

**MOUNT VERNON PLACE OFFICE BUILDING**

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Equinix Operating Co., LLC; \$87,390,609

**TC WILLIAMS HIGH SCHOOL**

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Alexandria City Public Schools; \$94,650,845

**ASIA TRAIL PHASE 1, NATIONAL ZOOLOGICAL PARK**

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Smithsonian Institution; \$37,395,091

**SMITHSONIAN RESTORATION BARN AND RESTORATION HANGAR**

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Smithsonian Institution; \$2,957,731 / \$50,000,000

**DONALD W. REYNOLDS CENTER FOR AMERICAN ARTS AND PORTRAITURE &  
THE ROBERT & ARLENE KOGOD COURTYARD**

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Smithsonian Institution; \$178,016,777



**BACHELORS ENLISTED QUARTERS**

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US Navy; \$12,099,128

**PEDESTRIAN WALKBACK TUNNEL AT WASHINGTON DULLES INT'L AIRPORT**

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Metropolitan Washington Airports Authority; \$27,395,447

**EVOLVED EXPENDABLE LAUNCH VEHICLE**

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Lockheed Martin Corporation; Lockheed Martin Astronautics; \$280,053,718

**ONTARIO INTERNATIONAL AIRPORT TERMINALS & LANDSIDE IMPROVEMENTS**

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Los Angeles World Airport; \$132,106,350

**HOLIDAY INN - ANAHEIM**

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KSEC, America; \$1,660,732

**PLANT B-1 VAPOR EXTRACTION SYSTEM**

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Earth Tech Inc; \$16,126,567

**USPS DISTRIBUTION & PROCESSING CENTER - SANTA BARBARA**

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United States Postal Service; \$17,096,000

**LOS CERRITOS CENTER MALL RENOVATION**

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The Hahn Company; \$6,211,000

**USPS ANAHEIM GENERAL MAIL FACILITY**

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United States Postal Service; \$11,094,000

**LAGUNA HILLS MALL FOOD COURT**

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The O'Connor Group; \$4,400,000

**USPS VAN NUYS GENERAL MAIL FACILITY**

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United States Postal Facility; \$44,836,355

**CAMP PENDLETON COMMISSARY**

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AFCOMS Support Branch; \$12,999,777

**TWENTYNINE PALMS HOSPITAL & DENTAL CLINIC**

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United States Navy; \$39,461,752

**LEMOORE NAVAL AIR STATION HOUSING**

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ROICC; \$50,000,000

**FORT IRWIN BARRACK COMPLEX**

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US Army Corps of Engineers; \$23,000,000

**FORT IRWIN AMMUNITION BUNKER**

---

US Army Corps of Engineers; \$8,000,000

**NORTON AIR FORCE BASE COMMISSARY**

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ROICC; \$15,000,000

**BOCA CHICA NAVAL AIR STATION HOUSING**

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ROICC; \$20,000,000

**CAMP PENDLETON DINING FACILITY**

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ROICC; \$5,000,000

**LAKE ELSINORE HIGH SCHOOL**

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Lake Elsinore School District; \$10,000,000

**USPS POST OFFICE - ESCONDIDO**

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United States Postal Service; \$6,000,000

**CORONA LIBRARY**

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City of Riverside; \$12,000,000

**USPS POST OFFICE - DANA POINT**

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United States Postal Service; \$3,000,000

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**\$3,741,903,493**

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**HEALTHCARE**

**MISSION CRITICAL**

**FEDERAL**

**CLASSIFIED**

**AEROSPACE**

**EDUCATION**

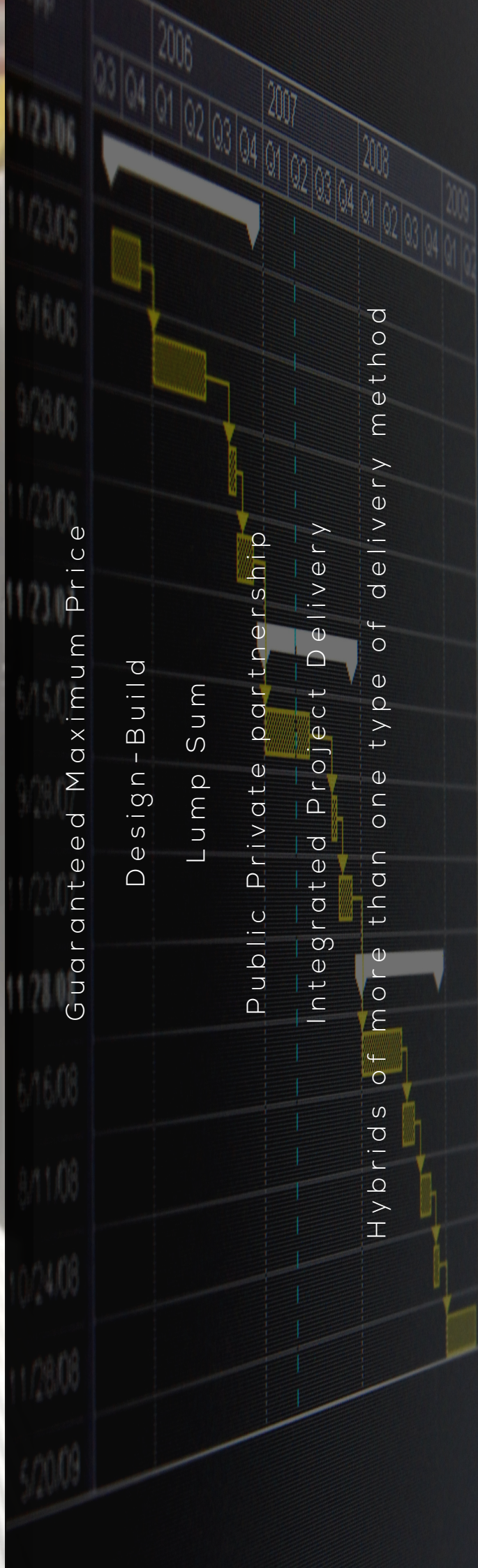
**MUSEUM**

**PRIVATE**

**MUNICIPALITY**

**HIGH TECH**

**INDUSTRIAL**



THE BIGGEST CHALLENGE FOR EVERY PROJECT IS THE ABILITY TO MANAGE THE BUDGET WHILE MAINTAINING THE SCHEDULE AND THE QUALITY OF WORK INSTALLED IN A SAFE MANNER

These two projects that have been high-lighted are great examples of successfully maintaining the budget and the owners expectations while under a highly dynamic “scope-change” atmosphere.

### **EELV - Atlas V for Launch Complex 41:**

**Base Contract = \$89,000,000**

**Final Contract = \$280,054,170**

**(214% increase)**

**Fun Facts:** This program was a prototype project (one of a kind) exploring a new concept in launching heavy lift vehicles with a “clean pad” approach. The base GMP was converted to Design-Build GMP. I then converted all major subcontractors from Lump Sum contracts to Design-Assist/GMP (with incentive fee) contracts to provide transparency and control over scope changes. Close to \$12M was returned to the owner after the project completed on time. Lockheed was so pleased with the performance the Atlas V SLC 3 project on the West Coast was awarded as sole-source.



**The Pentagon Renovation**  
**Base Contract = \$665,338,580**  
**Final Contract = \$1,690,076,818**  
**(149% increase)**

**Fun Facts:** This 4.7M sf renovation included the addition of a unified command center, as well as all of the force protection and cyber security measures mandated by the events on 9/11. The program included maintaining operations for twenty thousand employees and accelerating the schedule by more than two years to overcome impacts from 9/11. The Design-Build GMP contract with 100% award fee stayed intact, allowing full visibility of costs for the client. A conversion from Lump Sum to GMP of all major subcontractors and design partners was implemented by

me to assure control and transparency for over 90% of the work completed. Close to \$90M was returned to the owner after the project completed on time.





Smithsonian Art and Portraiture Gallery



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"NOTHING IN THIS WORLD CAN TAKE THE PLACE OF PERSISTENCE.  
TALENT WILL NOT: NOTHING IS MORE COMMON THAN UNSUCCESSFUL MEN WITH TALENT.  
GENIUS WILL NOT; UNREWARDED GENIUS IS ALMOST A PROVERB.  
EDUCATION WILL NOT: THE WORLD IS FULL OF EDUCATED DERELICTS.

**PERSISTENCE AND DETERMINATION ALONE ARE OMNIPOTENT."**

*~ Calvin Coolidge*

