

### **OBSERVATIONAL COACHING**



Coachee:

Coach: Goal:

Date:

## **NEUTRAL**

What did you think? How do you feel it went? How did it go?



## **SUCCESS**

What went well? What did you do really well? How were you successful?



#### **GROWTH**

What would you do differently if you could? Why would that help?



# **ACTION**

What will you do? When?



## **SUPPORT**

What can I do to help you? You've got this! I'm excited to see the results!



# FOLLOW-UP

I saw that you...How'd it go? Did it help? Keep it up!



WHAT YOU FOCUS ON, EXPANDS. IF YOU'RE LOOKING FOR GROWTH AND IMPROVEMENT, YOU'LL FIND IT.

