## ACO DIRECT CONTRACTING SYMPOSIUM



# Fort Lauderdale, Florida - October 17, 2019 Sheraton Suites Cypress Creek

Well Team Partners, the accountable solutions marketplace, brings Employers and ACOs (Accountable Care Organizations) together to contract directly on health plans.

#### **Featured Speakers:**



David Weidman
Director of Population Health
at
Health
Endeavors

David leads the population health efforts at Health Endeavors. He is an expert in quality, data, infrastructure and operation of ACOs.



Jack London CEO & Founder Patient Pal & London Medical Management

Jack brings 30 years of healthcare experience to the Symposium. He created Patient Pal nearly 20 years ago to address the rising cost of healthcare. As an industry leader at reducing the cost of healthcare, Patient Pal focuses on direct contracting arrangements.



Carl Schuessler Jr, DHP, DIA, GBDS Managing Partner Mitigate Partners

Fair Cost

With more than 30 years of experience in benefits consulting and financial services, Carl Schuessler pioneered the fiduciary approach to benefits advisory services. His interest in treating the employer's money like his own, led Carl through years of research culminating in the development of his proprietary FairCost Health Plan, an innovative plan design integrated with a High Performance Healthcare Solutions platform that provides best-in-class benefits at substantially lower costs while improving clinical and financial outcomes for health plans and their members.

## Program Agenda - Morning Sessions

8:00 am Registration: Exhibit Hall Open - Coffee and Light Breakfast

8:30 am A Concierge Approach to Direct Contracting

Jack London, CEO & Founder, Patient Pal and London Medical Mgmt.

9:15 am Actionable Intelligence for Employers -

David Weidman, Director of Population Health at Health Endeavors

The latest trends in population health from the leader in ACO data platform

9:45 am Break: Coffee and refreshments served in Exhibit Hall

10:00 am ACO Value Based Medicine Programs

Teresa Jennewein, MHA - Chief Operating Officer at Keep Well ACO, LLC

Effective strategies for ACOs to implement VBM services with their participants.

10:30 am The FairCo\$t Health Plan and Active Management of Your Health Plan

Carl C. Schuessler Jr, DHP, DIA, GBDS, Managing Principal, Mitigate Partners

A founding Health Rosetta Charter Certified Advisor, Carl is a highly accomplished speaker and author who is engaged in the pursuit of EMPLOYER-Built Healthcare to replace the archaic Insurer-Built Healthcare system that has ceased to meet the needs of employers and their employees.

11:00 am The Astonishing Cost of Backward Incentives

Kendrick Johnson, DO

With sick care costing Americans 3.65 Trillion in 2018, we're all asking, what are

we buying at these prices?

Noon Special Luncheon Presentations -

Sarah Asperger, Mercy Health

Mercy is an early pioneer in the field of employer direct contracting. Sarah  $\,$ 

shares her insight as one of the nation's leaders in this field.

Introducing the WTP National ACO Network—Greg Shockey

A major obstacle to direct contracting with any Health System or ACO is the limitations of the service coverage area. Well Team Partners is introducing the

solution in a National network of ACOs and high performing entities.

1:00 pm Networking in the Exhibit Hall

## Program Agenda - Afternoon Sessions

1:30 pm	Direct On-site Primary Care Chris Yarn, CEO of Walk On Clinics
	On site clinics offer great benefits for self funded employers.
1:55 pm	Containing Costs in Healthcare Jacqueline A. Grady, Esq.
	Grady Legal, PA helps companies challenge the inefficiencies in the healthcare system.
2:20 pm	ACOs and Clinically Integrated Pharmacies Eric Larson, PharmD—President if Prescriptions Unlimited Strategies to prevent readmissions and maximizing reimbursements by partnering with clinically integrated pharmacies .
2:45 pm	Break & Networking in Exhibit Hall

### Panel Discussion

Ask our Panel of Industry Experts your Questions regarding ACO to Employer
Direct Contracting Arrangements

Topics: ACO History, Models, Statistics, Mission, Governance, Etc.

**Direct Contracting Models** Plan Design and Other Considerations

#### Panelists:

David Weidman, Director of Population Health at Health Endeavors
Carl C. Schuessler Jr., DHP, DIA, GBDS CEO of Mitigate Partners
David Klebonis, COO of Palm Beach Accountable Care Organization, LLC
Sarah Asperger, VP of Contracting Mercy Health
Eric Larson, President of Prescriptions Unlimited

4:00 pm Symposium concludes

#### **Panelists and Speakers:**

Eric Larson,
PharmD
President
Prescriptions
Unlimited



Eric Larson and Dawn Butterfield will discuss the achievements in improving care and reducing hospital readmissions through ACO collaboration with community pharmacists and developing patient centric care models with successful outcomes.

Chris Yarn, CEO Walk On Clinic



Chris pairs his knowledge of the industry with his passion for changing the way health is delivered. Chris will explore the advantages of Onsite Direct Primary Care and other cost savings ideas for employers.

Aka (Frank MicDroppa)

David Klebonis
Chief Operating
Officer
Palm Beach
Accountable
Care Organization, LLC



David manages some of the top performing ACOs in the country. David will share what the Palm Beach ACO has done to make it the most successful in the nation and explain some of the benefits from utilizing networks of high-performing physicians.



#### **Registration Information:**

General Admission is \$495

Early Bird Registration is \$395

(Early bird pricing ends on July 31st, 2019)

#### Register online at:

https://www.eventbrite.com/e/aco-direct-contracting-symposium-tickets-62861397131

#### Find more info at:

https://wellteampartners.com/events



#### **Venue Information:**

The Sheraton Suites Ft. Lauderdale at Cypress Creek
555 NW 62nd St

Fort Lauderdale, FL 33309

(954) 772-5400

#### **Exhibitors and Sponsorship Opportunities:**

Information available online at:

https://wellteampartners.com/sponsors













