# ACO DIRECT CONTRACTING SYMPOSIUM



## Fort Lauderdale, Florida - October 17, 2019 Sheraton Suites Cypress Creek

Well Team Partners, the accountable solutions marketplace, brings Employers and ACOs (Accountable Care Organizations) together to contract directly on health plans.

### **Featured Speakers:**



David Weidman
Director of Pop-
ulation Health
at
Health
Endeavors

David leads the population health efforts at Health Endeavors. He is an expert in quality, data, infrastructure and operation of ACOs.



Jack London CEO & Founder Patient Pal & London Medical Management

Jack brings 30 years of healthcare experience to the Symposium. He created Patient Pal nearly 20 years ago to address the rising cost of healthcare. As an industry leader at reducing the cost of healthcare, Patient Pal focuses on direct contracting arrangements.



Carl Schuessler Jr, DHP, DIA, GBDS

Managing Partner Mitigate Partners

#### Fair©o\$t

With more than 30 years of experience in benefits consulting and financial services, Carl Schuessler pioneered the fiduciary approach to benefits advisory services. His interest in treating the employer's money like his own, led Carl through years of research culminating in the development of his proprietary FairCost Health Plan, an innovative plan design integrated with a High Performance Healthcare Solutions platform that provides best-in-class benefits at substantially lower costs while improving clinical and financial outcomes for health plans and their members.

### Program Agenda - Morning Sessions

8:00 am	<b>Registration:</b> Exhibit Hall Open - Coffee and Light Breakfast
8:30 am	A Concierge Approach to Direct Contracting
	Jack London, CEO & Founder, Patient Pal and London Medical Mgmt.
9:15 am	Actionable Intelligence for Employers -
	David Weidman, Director of Population Health at Health Endeavors
	The latest trends in population health from the leader in ACO data platform
9:45 am	Break: Coffee and refreshments served in Exhibit Hall
10:00 am	ACO Value Based Medicine Programs
	Teresa Jennewein, MHA - Chief Operating Officer at Keep Well ACO, LLC
	Effective strategies for ACOs to implement VBM services with their participants.
10:30 am	The FairCo\$t Health Plan and Active Management of Your Health Plan
	Carl C. Schuessler Jr, DHP, DIA, GBDS, Managing Principal, Mitigate Partners
	A founding Health Rosetta Charter Certified Advisor, Carl is a highly accomplished speaker
	and author who is engaged in the pursuit of EMPLOYER-Built Healthcare to replace the
	archaic Insurer-Built Healthcare system that has ceased to meet the needs of employers
	and their employees.

11:00 am	The Astonishing Cost of Backward Incentives
	Kendrick Johnson, DO
	With sick care costing Americans 3.65 Trillion in 2018, we're all asking, what are we buying at these prices?
Noon	Special Luncheon Presentations -
	Sarah Asperger, Mercy Health
	Mercy is an early pioneer in the field of employer direct contracting. Sarah
	shares her insight as one of the nation's leaders in this field.
	Introducing the WTP National ACO Network—Greg Shockey

A major obstacle to direct contracting with any Health System or ACO is the limitations of the service coverage area. Well Team Partners is introducing the solution in a National network of ACOs and high performing entities.

1:00 pm Networking in the Exhibit Hall

### Well Team Partners- The Accountable Solutions Marketplace

### Program Agenda - Afternoon Sessions

1:15 pm	Direct On-site Primary Care Chris Yarn, CEO of Walk On Clinics On site clinics offer great benefits for self funded employers.
1:40 pm	<b>Containing Costs in Healthcare</b> Jacqueline A. Grady, Esq. Grady Legal, PA helps companies challenge the inefficiencies in the healthcare system.
2:05 pm	ACOs and Clinically Integrated Pharmacies Eric Larson, PharmD—President if Prescriptions Unlimited Strategies to prevent readmissions and maximizing reimburse- ments by partnering with clinically integrated pharmacies .
2:30 pm	Doctor's ACO Erica Donaghey Case study from one of the Nation's most successful ACOs: Deliver- ing the highest quality care while achieving cost savings.
2:50 pm	Break & Networking in Exhibit Hall

### Panel Discussion

Ask our Panel of Industry Experts your Questions regarding ACO to Employer Direct Contracting Arrangements

Topics: ACO History, Models, Statistics, Mission, Governance, Etc.

Direct Contracting Models Plan Design and Other Considerations

#### Panelists:

David Weidman, Director of Population Health at Health Endeavors Carl C. Schuessler Jr., DHP, DIA, GBDS CEO of Mitigate Partners David Klebonis, COO of Palm Beach Accountable Care Organization, LLC Sarah Asperger, VP of Contracting Mercy Health Eric Larson, President of Prescriptions Unlimited

4:00 pm Symposium concludes

### Panelists and Speakers:

Eric Larson, PharmD President Prescriptions Unlimited



Eric Larson and Dawn Butterfield will discuss the achievements in improving care and reducing hospital readmissions through ACO collaboration with community pharmacists and developing patient centric care models with successful outcomes.

Chris Yarn, CEO Walk On Clinic



Chris pairs his knowledge of the industry with his passion for changing the way health is delivered. Chris will explore the advantages of Onsite Direct Primary Care and other cost savings ideas for employers.

Aka (Frank MicDroppa)

#### David Klebonis

Chief Operating Officer Palm Beach Accountable Care Organization, LLC



David manages some of the top performing ACOs in the country. David will share what the Palm Beach ACO has done to make it the most successful in the nation and explain some of the benefits from utilizing networks of high-performing physicians.



Registration Information: General Admission is \$495 Early Bird Registration is \$395 (Early bird pricing ends on July 31st, 2019) Register online at: https://www.eventbrite.com/e/aco-directcontracting-symposium-tickets-62861397131 Find more info at: https://wellteampartners.com/events



Venue Information: The Sheraton Suites Ft. Lauderdale at Cypress Creek 555 NW 62nd St Fort Lauderdale, FL 33309 (954) 772-5400

Exhibitors and Sponsorship Opportunities: Information available online at: <u>https://wellteampartners.com/sponsors</u>













