

Well Team Partners' ACO National Network

Well Team Partners introduces its ACO National Network for Direct Contracting Employer Health Plans.

For decades employers have enhanced the health of their employees while reducing costs by developing self-funded health plans and bypassing insurance companies. Most large company health plans are now self-funded. Likewise, innovative employers have sought to contract directly with healthcare providers to negotiate better pricing while seeking out the best performers.

During this decade there has been a push throughout the healthcare industry to improve outcomes. Many initiatives are underway in this endeavor, but none have captured the interest of physicians like Accountable Care Organizations (ACOs). Many large employers have recognized the opportunity of contracting directly with such high performing networks of providers and it has become a growing trend. However, one limitation with this option is that such networks often don't have sufficient service coverage areas for larger employers with a regional or national footprint.

It is in answer to this challenge that Well Team Partners is introducing its ACO National Network. Our objective is to create a network with over 100 high performing ACOs across the nation. Special innovations are being developed to overcome various regional market challenges. Our goal is to create a flexible tiered network offering numerous plan designing options to facilitate attractive opportunities for employers and providers alike.

By bringing together the top performing providers and health systems into a single network, success and expansion need not lead to limited choice and higher cost of healthcare.

ACOs offer the following advantages:

- Contracting opportunities with referenced based pricing
- Improved coordination throughout the continuum of care
- Higher quality performance
- Verifiable history of cost containment
- Data Analytical platforms
- Established chronic care management and other population health programs
- New creative payment model opportunities

ACO National Network is launching in 2020. We are currently seeking ACOs. Interested ACOs should contact Greg Shockey for more information: Greg@Wellteampartners.com

Exact terms are subject to legal review for regulatory compliance.