

**Christopher Blockston**

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Dear Hiring Manager,

I am an operations and strategy leader specializing in scaling fragmented, high-cost environments into structured, data-driven systems that deliver measurable financial outcomes. This includes 23.91% revenue growth post-hire driven by improved forecasting accuracy, pricing discipline, and operational visibility. My background spans operations management, supply chain, analytics, and systems integration, with consistent outcomes in revenue growth, cost control, and process optimization.

My approach is disciplined and data-driven, focused on execution, accountability, and continuous improvement. With a people-first approach, I build operational clarity, remove waste, align teams, and implement processes that are consistently adopted.

My experience includes:

- Driving revenue growth through forecasting accuracy, pricing discipline, and operational controls
- Building scalable systems that eliminate bottlenecks and improve throughput
- Implementing Six Sigma and lean frameworks to reduce waste and stabilize execution
- Leading cross-functional teams through change and transformation
- Translating strategy into operational reality
- Aligning operations, supply chain, and financial performance to drive scalable growth

I bring a people-first leadership style combined with high accountability and performance standards. I believe culture and structure are not opposites; they are force multipliers when aligned correctly.

I am actively seeking relocation opportunities with growth-focused organizations that value execution, clarity, and operational discipline. I am focused on roles where I can directly impact revenue, cost structure, and operational scalability.

Thank you for your time and consideration. I welcome the opportunity to discuss how I can contribute to your organization's growth and operational performance.

Sincerely,

Christopher Blockston