

# Christopher Blockston

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## SUMMARY

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Operations leader with a strong analytics backbone and Six Sigma discipline. Dual degrees in Supply Chain Management and Management Information Systems (cum laude), with professional certifications in business analytics, logistics, procurement, and Six Sigma. Proven record of transforming complex, high-cost operations into structured, measurable, scalable systems across supply chains, technology, and operations environments. Specializes in cost control, forecasting, process optimization, and data-driven execution in high-accountability environments.

## CORE COMPETENCIES

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### Leadership & Team Management

- Proven cross-functional leader across EMEA, APAC, LATAM, and North America
- Led global programs with 150+ dotted-line contributors
- Built scalable operating models across technical and operational teams
- Managed teams of 5–20 direct reports in high-accountability environments
- Drove +20% revenue growth through operational execution and systems alignment
- Stabilized operations and team execution in a founder-led organization, implementing structure, accountability systems, and operating cadence in a high-variability environment
- Built operational discipline across sales, production, and project management functions in a scaling small-business environment

### Six Sigma / Process Optimization

- Lean Six Sigma methodology for enterprise process transformation
- Increased operational throughput by 300% through process redesign
- Capacity optimization and space utilization improvements (+10% storage)
- Large-scale facilities systems coordination (2M+ sq ft environments)
- Fuel strategy optimization in endurance racing — managing one of the highest-impact variable cost drivers under time, safety, and compliance constraints
- Implemented operational structure and process controls in an unstructured environment, improving workflow reliability, execution consistency, and delivery predictability
- Introduced KPI tracking, reporting cadence, and operational visibility for leadership decision-making

### Inventory, Logistics & Supply Chain

- Managed 2.25M sq ft multi-category inventory operations
- Enterprise WMS implementation and optimization
- Product rotation optimization reducing shrink by 18%
- Large-scale hardware deployment across 3 countries (2,000+ units)

### Forecasting, Analytics & Cost Control

- Demand forecasting across 1,200+ SKUs and multi-vendor ecosystems
- Procurement forecasting and contract optimization
- Holiday demand planning for 150-store networks
- Designed race analytics and simulation toolkit for fuel consumption, pit timing, and scenario modeling
- Built executive-level operational and financial reporting dashboards to support revenue forecasting, capacity planning, and leadership decision-making
- Developed data-driven executive summaries aligning sales activity, operations throughput, and financial performance

### Technology Integration

- AI automation deployment reducing call volume by 6%
- Infrastructure virtualization eliminating 59% of physical servers
- Multilingual localization testing increasing throughput by 300%
- Enterprise platform implementation and operationalization

### Cross-Functional Execution

- Global rollout of Symantec KCS v5 to 1,500 engineers
- Knowledge systems adoption +75% participation growth
- Data-to-decision execution in high-pressure environments
- Translation of real-time operational data into performance outcomes
- Integrated sales, operations, and project management workflows to reduce friction, improve handoffs, and align execution with revenue objectives
- Established cross-functional operating rhythm in a high-growth, resource-constrained environment

## **EXPERIENCE**

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- Identity Graphx, Operations Manager, Salt Lake City, UT – 2/2025 – present
- Paradigm Racing, Operations & Fuel Strategy Analyst (Endurance Racing), Grantsville, UT, 5/2025 -9/2025 (Seasonal)
- Chariot Plumbing & Design, Senior Buyer, Salt Lake City, UT – 9/2023 – 1/2025
- Connex Networks, Director of Inventory and Projects, Ogden, UT – 12/2023 – 5/2024
- Broadcom/Symantec, Sr. Knowledge Engineer, Draper, UT – 3/2016 – 6/2020
- R Systems, Good.com, Tier 2 Support Engineer, Salt Lake City, UT – 9/2011 – 12/2012
- NovaGroup, Systems Administrator, Salt Lake City, UT – 9/2009 – 9/2011
- Dyno Nobel, Desktop Deployment Consultant, Salt Lake City, UT – 6/2008 – 9/2009
- Senforce Technologies, Quality Assurance Engineer, Draper, UT – 3/2006 – 10/2007
- CaseData Corporation, Systems Administrator, Bountiful, UT – 7/2005 – 3/2006
- Totally Awesome Computers, Technical Manager, Murray, UT – 5/2001 – 4/2004
- Smith's Food & Drug Corporation, Project Manager, Buckeye, AZ – 10/1987 – 4/2000

## **EDUCATION**

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### **Weber State University-Goddard School of Business & Economics, Ogden, UT**

- Bachelor of Science: Supply Chain Management, Management Information Systems, simultaneously cum laude (2023)
- Professional Certificates from Weber State University: Logistics, Business Analytics, Procurement (2022)
- **Certifications:** AWS, Project Management, Six Sigma (2022)

## **LEADERSHIP/VOLUNTEER SERVICE**

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- Philanthropist, Weber State University, 1/2020 – 12/2023
- Volunteer, Utah Food Bank, 3/2016 – 1/2020
- Charity Golf, Strata Networks, 12/2012 – 4/2016
- Grid Marshal, Utah Sportbike Association, 4/2010 – 10/2014, Volunteer of the Year 2014