

# Christopher Blockston

Salt Lake City, UT • (801) 686-5412

cblockston@gmail.com • <https://linkedin.com/in/chrisblockston> • <https://christopherblockston.com/>

## SUMMARY

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Operations leader with a strong analytics backbone and Six Sigma discipline. Dual degrees in Supply Chain Management and Management Information Systems (cum laude), with professional certifications in business analytics, logistics, purchasing, and Six Sigma. Proven record of transforming complex, high-cost operations into structured, measurable, scalable systems across supply chains, technology, and operations environments. Specializes in cost control, forecasting, process optimization, and data-driven execution in high-accountability environments. Expertise in aligning operations, supply chain, and financial performance to drive scalable growth. Experienced in stabilizing and scaling founder-led and high-variability operations.

## CORE COMPETENCIES

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### Business Transformation & Operational Turnarounds

- Transforming fragmented, high-cost operations into structured, data-driven systems with measurable gains in revenue, cost control, and execution stability
- Driving revenue growth through forecasting accuracy, pricing discipline, and execution alignment
- Integrated sales, operations, and financial data to drive scalable decision-making and performance

### Forecasting, Analytics & Cost Control

- Demand forecasting across 1,200+ SKUs and multi-vendor ecosystems
- Procurement forecasting and contract optimization
- Holiday demand planning for 150-store networks
- Designed race analytics and simulation toolkit for fuel consumption, pit timing, and scenario modeling
- Built executive-level operational and financial reporting dashboards to support revenue forecasting, capacity planning, and leadership decision-making
- Developed data-driven executive summaries aligning sales activity, operations throughput, and financial performance
- Developed master vendor, item, and BOM tracking systems for new product manufacturing rollout.

### Six Sigma / Process Optimization

- Lean Six Sigma methodology for enterprise process transformation
- Increased operational throughput by 300% through process redesign
- Capacity optimization and space utilization improvements (+10% storage)
- Coordinated large-scale facility operations across 2M+ sq ft environments
- Fuel strategy optimization in endurance racing — managing one of the highest-impact variable cost drivers under time, safety, and compliance constraints
- Implemented structure and process controls in an unstructured environment, improving workflow reliability and execution consistency
- Implemented KPI frameworks and reporting cadence to drive operational visibility and faster, data-driven decision-making

### Leadership & Team Management

- Led cross-functional teams across EMEA, APAC, LATAM, and North America
- Directed global programs with 150+ dotted-line contributors
- Led and scaled teams of 5–20 in high-accountability environments with defined operating cadence and performance standards
- Delivered 23.91% revenue growth through operational execution and system alignment
- Stabilized operations in a founder-led organization by implementing structure, accountability systems, and operating cadence in a high-variability environment

### Inventory, Logistics & Supply Chain

- Managed 2.25M sq ft multi-category inventory operations
- Led WMS implementation improving inventory accuracy and operational visibility across multi-location network
- Product rotation optimization reducing shrink by 18%
- Large-scale hardware deployment across 3 countries (2,000+ units)
- Established UID nomenclature and workflow structure for upcoming product launch.

### Technology Integration

- AI automation deployment reducing call volume by 6%
- Infrastructure virtualization eliminating 59% of physical servers
- Multilingual localization testing increasing throughput by 300%
- Enterprise platform implementation and operationalization

### **Cross-Functional Execution**

- Global rollout of Symantec KCS v5 to 1,500 engineers
- Knowledge systems adoption +75% participation growth
- Integrated sales, operations, and project management workflows to reduce friction, improve handoffs, and align execution with revenue objectives
- Established cross-functional operating rhythm in a high-growth, resource-constrained environment

### **EXPERIENCE**

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- Humboldt Machine, Inc., Project Manager, Logan, UT – 4/2026 – 5/2026
- Identity Graphx, Operations Manager, Salt Lake City, UT – 2/2025 – 3/2026
- Paradigm Racing, Operations & Fuel Strategy Analyst (Endurance Racing), Grantsville, UT, 5/2025 – 9/2025 (Seasonal)
- Chariot Plumbing & Design, Senior Buyer, Salt Lake City, UT – 9/2023 – 1/2025
- Connex Networks, Director of Inventory and Projects, Ogden, UT – 12/2023 – 5/2024
- Broadcom/Symantec, Sr. Knowledge Engineer, Draper, UT – 3/2016 – 6/2020
- R Systems, Good.com, Tier 2 Support Engineer, Salt Lake City, UT – 9/2011 – 12/2012
- NovaGroup, Systems Administrator, Salt Lake City, UT – 9/2009 – 9/2011
- Dyno Nobel, Desktop Deployment Consultant, Salt Lake City, UT – 6/2008 – 9/2009
- Senforce Technologies, Quality Assurance Engineer, Draper, UT – 3/2006 – 10/2007
- CaseData Corporation, Systems Administrator, Bountiful, UT – 7/2005 – 3/2006
- Totally Awesome Computers, Technical Manager, Murray, UT – 5/2001 – 4/2004
- Smith's Food & Drug Corporation, Project Manager, Buckeye, AZ – 10/1987 – 4/2000

### **EDUCATION**

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#### **Weber State University, Ogden, UT**

- Bachelor of Science: Supply Chain Management, cum laude (2023)
- Bachelor of Science: Management Information Systems, cum laude (2023)
- Associate of Science: Business and Economics, high honors (2021)
- Professional Certificates from Weber State University: Logistics, Business Analytics, Purchasing (2022)
- Certifications: AWS, Project Management, Six Sigma (2022)

### **LEADERSHIP/VOLUNTEER SERVICE**

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- Philanthropist, Weber State University, 1/2020 – 12/2023
- Volunteer, Utah Food Bank, 3/2016 – 1/2020
- Charity Golf, Strata Networks, 12/2012 – 4/2016
- Grid Marshal, Utah Sportbike Association, 4/2010 – 10/2014, Volunteer of the Year 2014