

Christopher Blockston

Utah → Open to Relocation (Immediate / Flexible) • (801) 686-5412
cblockston@gmail.com • www.linkedin.com/in/chrisblockston • https://christopherblockston.com/

SUMMARY

Operations and analytics leader with deep experience applying Six Sigma, TPS, and data-driven controls to complex, high-cost systems. Proven track record of improving revenue, optimizing variable costs, and translating data into execution across supply chain, fleet-adjacent operations, and high-pressure environments. Known for building structure, removing waste, and aligning people, processes, and technology to measurable outcomes. Actively seeking relocation opportunities.

CORE COMPETENCIES

Leadership & Team Management / Six Sigma Methodology / Process Optimization / Inventory Management / Demand Forecasting / Technology Integration / Cross-functional Collaboration

EDUCATION

Weber State University-Goddard School of Business & Economics, Ogden, UT

- Bachelor of Science: Supply Chain Management cum laude, Management Information Systems cum laude
- Professional Certificates from Weber State University: Logistics, Business Analytics, Procurement
- Six Sigma certified

EXPERIENCE

Identity Graphx, Salt Lake City, UT

Operations Manager 2/2025 – present

- Led operational restructuring across sales, finance, and production workflows, establishing standardized controls, reporting, and accountability.
- Delivered a 10.85% YTD revenue increase and 23.91% revenue growth post-hire through improved forecasting, pricing discipline, and operational visibility.
- Built executive-ready dashboards and summaries translating operational data into revenue, margin, and performance insights.

Paradigm Racing, Utah Sportbike Association, UT

Operations & Fuel Strategy Analyst (Endurance Racing) 5/2025 – 9/2025

- Designed and implemented a race simulation and analytics toolkit to forecast fuel consumption, pit timing, and scenario-based outcomes, enabling proactive, data-driven race strategy.
- Led fuel strategy and pit execution during endurance events, managing one of the highest-impact variable costs under strict time, safety, and compliance constraints.
- Translated real-time data into executable decisions in high-pressure environments, partnering with riders and crew to optimize performance and achieve podium-level results.

Chariot Plumbing & Design, Salt Lake City, UT

Senior Buyer 9/2024 – 1/2025

- Developed a custom forecasting and inventory model to manage 1,200 stock items and 102,000 non-stock items.
- Led multi-country procurement across China, Mexico, and the U.S., balancing cost, lead time, and supplier reliability.
- Managed all purchasing and logistics utilizing company software platforms SAP and Smartsheet.com.
- Designed and restructured the physical and wi-fi networks, stabilizing the transfer of data throughout the company.

Connex Networks, Ogden, UT

Director of Inventory and Projects 12/2023 – 5/2024

- Developed operations dashboards for departmental exposure and inventory transparency.
- Led multi-country procurement across China, Mexico, and the U.S., balancing cost, lead time, and supplier reliability.
- Developed a custom forecasting and inventory model to manage five locations, forecasting, and 6 direct reports.

Weber State University, Ogden, UT

Laboratory Operations Manager 4/2023 – 12/2023

- Student aide.
- Procure, manage, and maintain the additive manufacturing laboratory at the Goddard Business School.

Weber State University, Ogden, UT

Full-time Student 1/2020 – 12/2023

- Business Analytics, Purchasing, Logistics, Six Sigma, Project Management, AWS
- Bachelor of Science Supply Chain Management.
- Bachelor of Science Management Information Systems.
- Cum laude.

<p>Symantec (now Broadcom), Draper, UT Sr. Knowledge Engineer</p> <ul style="list-style-type: none"> • Designed and rolled out Symantec KCS v5 to 1500 global technical service engineers certifying 424 engineers. • Led 150 dotted line Symantec KCS Coaches globally increasing composite scores by 66%. • Cleaned up 75k old knowledge base articles increasing internal views by 289%. • Implemented, rolled out, and tuned Symantec MS Azure AI bot decreasing call volume by 6%. • Transitioned the Customer Success org from Symantec software to Broadcom software with 100% success. 	3/2016 – 6/2020
<p>Strata Networks, Roosevelt, UT Wireless CO Technician</p> <ul style="list-style-type: none"> • Expanded 4G cellular network from under 300 towers to 350+. • Support 5 cell technicians expanding support coverage beyond Utah to 5 other states. 	12/2012 – 4/2016
<p>R Systems, Good.com, Salt Lake City, UT Tier 2 Support Engineer</p> <ul style="list-style-type: none"> • Led backline team in total cases closed increasing customer satisfaction by 28%. • KCS Coach for 50+ technical service agents. 	9/2011 – 12/2012
<p>NovaGroup, Salt Lake City, UT Systems Administrator</p> <ul style="list-style-type: none"> • Delivered all IT projects under budget by 22%. • Virtualized server farm eliminating 59% of the physical servers. 	9/2009 – 9/2011
<p>Dyno Nobel, Salt Lake City, UT Desktop Deployment Consultant</p> <ul style="list-style-type: none"> • Developed deployment methodology for 2000+ laptops across 3 countries and 3 languages. • Migrated 200+ MAC users to PC with 100% application migration success. 	6/2008 – 9/2009
<p>Datamark, Salt Lake City, UT Quality Assurance Engineer</p> <ul style="list-style-type: none"> • Website testing and optimization. 	2/2008 – 5/2008
<p>Senforce Technologies, Draper, UT Quality Assurance Engineer</p> <ul style="list-style-type: none"> • Wrote Common Criteria test cases for successful certification. • Developed localization testing for 6 languages increasing testing capacity by 300%. 	3/2006 – 10/2007
<p>CaseData Corporation, Bountiful, UT Systems Administrator</p> <ul style="list-style-type: none"> • Supported 100+ employees, Rising Star award for customer satisfaction. • Forecast systems expenditure, contract negotiation, and procurement. 	7/2005 – 3/2006
<p>Tandy Corporation, Salt Lake City, UT Computer Technician</p> <ul style="list-style-type: none"> • Increased total computers repaired by 30%. 	5/2004 – 6/2005
<p>Totally Awesome Computers, Murray, UT Technical Manager</p> <ul style="list-style-type: none"> • Manage a team of 6 computer technicians. • Increased overall number of computers repaired by 300%. <p>Production Manager</p> <ul style="list-style-type: none"> • Led a team of 20 production employees. • Forecast store demand, materials resource planning. 	5/2001 – 4/2004
<p>Intel Corporation, Salt Lake City, UT Customer Engineer</p> <ul style="list-style-type: none"> • Customer support for 4 floors and 900+ employees. 	10/2000 – 4/2001
<p>Intel Corporation, Phoenix, AZ Installation Technician</p> <ul style="list-style-type: none"> • Migrated over 10,000 employees from Windows 98 & Windows NT to Windows 2000 ahead of schedule. 	6/2000 – 10/2000
<p>Smith's Food & Drug Corporation, Buckeye, AZ Project Manager</p>	10/1987 – 4/2000

- Coordinate systems engineering projects for 1.5 million sq ft of grocery and 750,000 sq ft of produce.
- Reserve capacity revamps for 2.25 million sq ft, increasing product storage by 10%.

Inventory Manager

- Five direct reports.
- Improved product rotation: decreasing product shrink by 18%.
- Holiday products demand planner and logistics planner for 150 stores.

LEADERSHIP/VOLUNTEER SERVICE

- Philanthropist, Weber State University, 1/2020 – 12/2023
- Volunteer, Utah Food Bank, 3/2016 – 1/2020
- Charity Golf, Strata Networks, 12/2012 – 4/2016
- Grid Marshal, Utah Sportbike Association, 4/2010 – 10/2014, Volunteer of the Year 2014