

# Christopher Blockston

Salt Lake City, UT • (801) 686-5412

cblockston@gmail.com • <https://linkedin.com/in/chrisblockston> • <https://christopherblockston.com/>

## SUMMARY

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Operations and analytics leader specializing in scaling complex, high-cost environments through Six Sigma, forecasting, and data-driven execution. Proven track record of improving revenue, optimizing variable costs, and translating data into execution across supply chain, fleet-adjacent operations, and high-pressure environments. Known for building structure, removing waste, and aligning people, processes, and technology to measurable outcomes. Expertise in aligning operations, supply chain, and financial performance to drive scalable growth. Experienced in stabilizing and scaling founder-led and high-variability operations.

## CORE COMPETENCIES

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Leadership & Team Management / Six Sigma Methodology / Process Optimization / Inventory Management / Demand Forecasting / Technology Integration / Cross-functional Collaboration

## EDUCATION

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**Weber State University**, Ogden, UT

- Bachelor of Science: Supply Chain Management, cum laude (2023)
- Bachelor of Science: Management Information Systems, cum laude (2023)
- Associate of Science: Business and Economics, high honors (2021)
- Professional Certificates from Weber State University: Logistics, Business Analytics, Purchasing (2022)
- Certifications: AWS, Project Management, Six Sigma (2022)

## PROFESSIONAL EXPERIENCE

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**Humboldt Machine, Inc.**, Logan, UT

Project Manager

4/2026 – 5/2026

- Developed master vendor, item, and BOM tracking systems for new product manufacturing rollout.
- Coordinated RFQs and supplier communications across machining, laser cutting, bending, heat treating, coating, and finishing processes.
- Built production visibility and machine capability tracking spreadsheets utilized by engineering and operations teams.
- Established UID nomenclature and workflow structure for upcoming product launch.
- Researched material specifications, manufacturing processes, and supplier capabilities related to steel and aluminum components.

**Identity Graphx**, Salt Lake City, UT

Operations Manager

2/2025 – 3/2026

- Led full cross-functional operational restructuring across sales, finance, and production, implementing standardized controls, reporting cadence, and accountability systems.
- Delivered 23.91% revenue growth post-hire and 10.85% YTD growth through forecasting improvements, pricing discipline, and execution alignment.
- Built executive dashboards linking sales activity, operational throughput, and financial performance to support owner-level decision-making.

**Paradigm Racing**, Utah Sportbike Association, UT

Operations & Fuel Strategy Analyst (Endurance Racing)

5/2025 – 9/2025

- Designed and implemented a race simulation and analytics toolkit to forecast fuel consumption, pit timing, and scenario-based outcomes, enabling proactive, data-driven race strategy.
- Led fuel strategy and pit execution during endurance events, managing one of the highest-impact variable costs under strict time, safety, and compliance constraints.
- Translated real-time data into executable decisions in high-pressure environments, partnering with riders and crew to optimize performance and achieve podium-level results, including a race win and multiple top-two finishes.

**Chariot Plumbing & Design**, Salt Lake City, UT

Senior Buyer

9/2024 – 1/2025

- Developed a custom forecasting and inventory model to manage purchasing for 1,200 stock items and 102,000 non-stock items, minimizing the inventory footprint and improving inventory turns by 1.5.
- Led multi-country procurement across China, Mexico, and the U.S., optimizing cost, lead time, and supplier reliability across a multi-vendor network.
- Redesigned physical and Wi-Fi infrastructure, stabilizing company-wide data flow.

**Connxt Networks**, Ogden, UT

Director of Inventory and Projects

12/2023 – 5/2024

- Developed operational dashboards to increase departmental visibility and inventory transparency, reporting to the VP.
- Led multi-country procurement across China, Mexico, and the U.S., balancing cost, lead time, and supplier reliability, resulting in reduced operational overhead and consolidation of two underperforming locations.
- Developed a custom forecasting and inventory model supporting five locations and a team of six direct reports.

**Weber State University, Ogden, UT**

Laboratory Operations Manager

4/2023 – 12/2023

- Managed procurement, maintenance, and operations of the additive manufacturing laboratory, ensuring equipment uptime and resource availability.

**Weber State University, Ogden, UT**

Full-time Student

1/2020 – 12/2023

- Bachelor of Science: Supply Chain Management & Management Information Systems, cum laude

**Symantec (now Broadcom), Draper, UT**

Sr. Knowledge Engineer

3/2016 – 6/2020

- Designed and rolled out Symantec Knowledge Centered Services v5 to 1500 global technical service engineers certifying 424 engineers.
- Led 150 dotted line Symantec Knowledge Centered Services Coaches globally increasing composite scores by 66%.
- Cleaned up 75k old knowledge base articles increasing internal views by 289%.
- Implemented, rolled out, and tuned Symantec MS Azure AI bot decreasing call volume by 6%.
- Transitioned the Customer Success org from Symantec software to Broadcom software with 100% success.

**Strata Networks, Roosevelt, UT**

Wireless CO Technician

12/2012 – 4/2016

- Expanded 4G cellular network from under 300 towers to 350+.
- Supported 5 cell technicians, expanding coverage beyond Utah into 5 additional states.

**R Systems, Good.com, Salt Lake City, UT**

Tier 2 Support Engineer

9/2011 – 12/2012

- Led backline team in total cases closed increasing customer satisfaction by 28%.
- Knowledge Centered Services Coach for 50+ technical service agents.

**Earlier career experience**

- Systems Administrator, NovaGroup
- Desktop Deployment Consultant, Dyno Nobel
- Quality Assurance Engineer, Datamark
- Quality Assurance Engineer, Senforce Technologies
- Systems Administrator, CaseData
- Computer Technician, Tandy Corporation
- Technical Manager, Totally Awesome Computers
- Customer Engineer/Installation Technician, Intel Corporation

**Smith's Food & Drug Corporation, Buckeye, AZ**

Project Manager

- Coordinated systems engineering projects across 2.25M sq ft of distribution space for 1.5M sq ft of grocery and 750,000 sq ft of produce.
- Led reserve capacity redesign across 2.25M sq ft, increasing storage capacity by 10%.

Inventory Manager

- Led a team of five direct reports.
- Improved product rotation: decreasing product shrink by 18%.
- Holiday products demand planner and logistics planner for 150 stores.

**LEADERSHIP/VOLUNTEER SERVICE**

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- Philanthropist, Weber State University, 1/2020 – 12/2023
- Volunteer, Utah Food Bank, 3/2016 – 1/2020
- Charity Golf, Strata Networks, 12/2012 – 4/2016
- Grid Marshal, Utah Sportbike Association, 4/2010 – 10/2014, Volunteer of the Year 2014