

## SOLUTIONS FOR JOB SEARCH & STAFFING SUCCESS



# W E L C O M E

**Job Seekers:** Everything you need to advance your career. Job market news, tips, tricks, and proven strategies for getting noticed, acing your interviews, resumes, and where to find jobs in Canada and USA.

**Employers:** Talent for hire, recruitment / talent acquisition resources and strategies, and helpful articles, all aimed at helping you with your most important asset, your human resources.

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### You'll Want To Read This

Suggested 'Must Reads' for Job Seekers and for Employers.

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### Featured #Talent4Hire

Hiring? Look at these profiles to find your next great hire!

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### Look Who's Hiring? Featured Employers & Agencies

Job Hunting? Visit these companies for lots of great opportunities!

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### Jobs or Talent, Where Else Can I Search?

Over one hundred resources to find your next job or hire.

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### Pros To Follow

These experts really know their stuff. Follow them for advice, tips, motivation and more.

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### Search Smarter for Jobs

Go beyond the job boards to find hidden and unadvertised job & career opportunities.

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### Search Smarter for Talent

Discover new methods for finding the Talent your business needs.

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### JCD Social Deals

Check out some Incredible Offers You'll Only Find Here.

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### Get More Social

These social media resources will improve your search results.

# YOU'LL WANT TO READ THIS

Spend some time with these excellent articles!

## MUST READS FOR JOB SEEKERS

[Present Yourself as a 'No Brainer' to Hire](#)

[Top Strategies for a Successful Job Search](#)

[You Believing Hiring Should Be Fair is the Problem](#)

[Got a job offer? There's more to negotiate than just your salary](#)

[12 New Job Hunt Strategies That'll Re-Energize Your Search](#)



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## MUST READS FOR EMPLOYEERS



[The Gender Pay Gap is Real. To Close It, Pay Equity Needs to Be a Continuous Practice](#)

[5 Underrated Ways to Develop Relationships with Applicants During the Hiring Process](#)

[5 Simple Ways You Can Recruit Smarter This Year](#)

[Inclusive Job Postings Are Clear, Hopeful](#)

# FEATURED #TALENT4HIRE

*Exceptional candidates available for hire. Request the Resume - Interview & Hire - ALL FREE*

If hiring or know of a job for a client-candidate profiled below, call 647-773-8899 or [Book an Appointment](#)

## Senior Scrum Master • Agile Coach • Agile Program Manager • OCM Consultant • Agile Project Manager • PMO & Training

Hands-on experience in product management, agile coaching, leading scrum teams with application development, enterprise transformation and migration programs with a flair for applying OCM methodologies.

Orchestrated dozens of high visibility software development projects and completed complex enterprise data center migration programs for numerous fortune 500 companies in the US, Asia Pacific and Europe region.

## Key or Strategic Account Manager • Operations Manager • Program Manager

10+ years in Business Development, Customer Relationship Management, and Cross-Functional Team Coordination within Banking, Transportation, Warehouse Operations, and Logistics

## Warehousing • Distribution • Inventory Logistics • Supply Chain

Experience as Archives Clerk / Procurement Officer (Building Materials & Mechanical) for General Contracting and Electromechanical Contracting companies

- ✓ MBA in Marketing
- ✓ Bachelor's in Business Administration, Management and Operations
- ✓ Logistic and Supply Chain Management Course

## Accomplished Accountant

15+ years' experience with Accounting Standards and Principles, Compliance Processes, Tax Returns and Statutory Regulations

- ✓ Meticulously organized and diligent about keeping records current, statements accurate and accounts reconciled for fully compliant tracking, reporting, and auditing of financial records
- ✓ A wealth of experience in compiling financial statements, analysis, reporting, and audit engagements using various accounting and ERP software

## Software Engineer • Technical Leader • Engineering Manager

- ✓ 13+ years in the software industry with successful completion of projects in diverse areas
- ✓ Skilled in end-to-end product development lifecycle
- ✓ Expertise includes Core Java, J2EE, back-end development, Data Structure and Algorithms
- ✓ Adept with Design Patterns and OOP concepts
- ✓ Experienced in Agile development methodologies and scrum-model

## Accountant - CPA, CGA, ACAA

Over 5 years of well-rounded expertise including Bookkeeping, Taxation, Payroll, General Ledger, Reconciliation, and Financial Reporting.

## Drug Safety Specialist • Regulatory Specialist • Senior Team Lead • Medical Writing • Research Scientist

Seasoned Health Care Professional and Pfizer Certified Mentor with over 8 years of experience in Pharmacovigilance and Drug Safety, and Regulatory Affairs, and experience in medical communications. Proficient in wide variety of end-to-end pharmacovigilance activities, with expert knowledge of safety databases and Adverse Event / Serious Adverse Event coding with MedDRA and drug coding with WHODD

## Business Development • Sales & Marketing Management • Lighting & Controls • Application Engineer

Enthusiastic and accomplished sales professional with over 15 years of techno commercial experience across global organizations. Areas of expertise include marketing, product sales, project implementation & management, and developing new markets.

## Supply Chain Management • Demand Planning Inventory & Stock Control • Production Process Enhancement

Multilingual (English, French, Spanish) with 15+ years working in world class companies including, Avery Dennison, HP, Naturex, Unilever.

## Senior Manager (FCA | CFA | ACA | MBA)

Transaction services professional with over 15 years of experience. Adept at deal advisory including financial modelling, business valuation, financial due diligence, and raising capital.

- ✓ Transaction Services experience (with big-4)
- ✓ Financial Due Diligence (with big-4)
- ✓ Full Scope Deal Advisory (Investment Banks and Boutiques)
- ✓ Financial Reporting (Accounting firm)
- ✓ Financial Analysis (Reserve Management at Central Bank)

# FEATURED EMPLOYERS & AGENCIES

Your next great opportunity could be just a few clicks away!

## CANADA

- [BWXT Canada Ltd](#) has over 60 years of expertise and experience in the design, manufacturing, commissioning and service of nuclear power generation equipment.
- [Calstone Search Group Inc.](#) is a privately owned search firm catering to permanent career opportunities.
- [Community Living British Columbia \(CLBC\)](#) is a Crown corporation responsible for arranging supports and services for individuals with developmental disabilities and their families.
- [Evonik](#) is one of the world's leading specialty chemicals companies.
- [Herjavec Group](#) is a global cybersecurity firm offering comprehensive protection to minimize cyber attacks and threats,
- [Honeywell](#) operates in four areas of business: aerospace, building technologies, performance materials and technologies, and safety and productivity solutions.
- [Labcorp Drug Development](#) is a leading global life sciences company that includes contract research and developmental services to the pharmaceutical, medical, technology, crop protection and chemical industries.
- [Myticas Consulting](#) is a leading edge IT Staffing and Recruitment organization with both physical locations and virtual offices across North American.
- [Paramount Commerce](#) provides online gaming and remittance merchants a simple way to accept account-based payments with state-of-the-art risk management.
- [Teleperformance Canada](#) provides omnichannel customer experience expertise to some of the world's largest companies.
- [Calstone Search Group Inc.](#) is a privately owned search firm catering to permanent career opportunities.
- [IPEX Group of Companies](#) offer a comprehensive range of thermoplastic materials, products and accessories for a wide spectrum of demanding markets and applications.

## USA

- [BWX Technologies, Inc. \(BWXT\)](#) manufactures nuclear components and provides engineering, design, construction, inspection and repair services.
- [Evonik](#) is one of the world's leading specialty chemicals companies.
- [Ferguson Enterprises, LLC.](#) is the leading value added distributor of residential and commercial plumbing supplies and pipe, valves and fittings in the U.S. The company is also a major distributor of HVAC equipment, fire protection systems, waterworks and industrial products and services.
- [Genesis Biotechnology Group™ \(GBG\)](#) is a consortium of vertically integrated corporate research entities, which facilitate the overall market implementation and delivery of basic science products such as diagnostic assays and drug discovery.
- [Healogics](#) is the nation's leading provider of advanced wound care.
- [Herjavec Group](#) is a global cybersecurity firm offering comprehensive protection to minimize cyber attacks and threats,
- [Honeywell](#) operates in four areas of business: aerospace, building technologies, performance materials and technologies, and safety and productivity solutions.
- [Kandji, Inc.](#) provides next-generation Apple device management for macOS, iOS, iPadOS, and tvOS.
- [Labcorp Drug Development](#) is a leading global life sciences company that includes contract research and developmental services to the pharmaceutical, medical, technology, crop protection and chemical industries.
- [Myticas Consulting](#) is a leading edge IT Staffing and Recruitment organization with both physical locations and virtual offices across North American.
- [SUSE, Inc.](#) is a global leader in innovative, reliable and enterprise-grade open source solutions, relied upon by more than 60% of the Fortune 500 to power their mission-critical workloads.
- [WTS International, Inc.](#) provides feasibility studies, spa consulting and brand development, pre-opening support, and daily management for spas, fitness and wellness centers and lifestyle projects.

# JOBS OR TALENT



Where Else Can I Search?

*Don't Limit Your Options By Limiting Your Resources!*

## CANADA

Over 100 job & career resources you may not have heard of, with more to come! [Check Them Out](#)

## USA

35+ job & career resources, with lots more coming soon! [Check Them Out](#)

## BDM SERVICE NETWORK

BDM Service Network resources on LinkedIn, Facebook, and Twitter [Check Them Out](#)

## MINORITY PROFESSIONAL NETWORK

DE&I Recruiting, Marketing & Consulting in USA [Check Them Out](#)

## PROS TO FOLLOW

These experts really know their stuff. Follow them for advice, tips, motivation and more!

### [Nigel Corneal](#)

- Canada & USA Jobs & Career Development

### [Lori Bumgarner](#)

- Career Coach | 3x Author | Speaker

### [Sindy L. Thomas](#)

- Host and Founder, the Insider's Career Club

### [Natalie Fisher](#)

- Owner, CEO at Natalie Fisher Coaching

### [Marc Belaiche, CPA, CA](#)

- President at TorontoJobs.ca

### [Susan Peppercorn](#)

- Executive & Career Management Coach, Speaker (virtual and in-person), Writer for Harvard Business Review and Fast Company

# SEARCH SMARTER FOR JOBS

Go beyond the job boards to find hidden and unadvertised job & career opportunities.

[This Is How People Land Jobs That Are Never \(Ever\) Posted](#)

[8 Ways to Be A Smart Job Seeker](#)

[10 Job Hunting Mistakes Most People Do](#)

[Dying Careers You May Want to Steer Clear Of](#)



# SEARCH SMARTER FOR TALENT

Discover effective methods for finding and hiring the talent your business needs.



[The Blind Hiring Process: What It Is & How to Do It?](#)

[10 Recruiting Strategies for Hiring Great Employees](#)

[The Complete A to Z Guide to Smart Recruiting](#)

[Creative recruitment strategies to find good candidates fast](#)





# JCD SOCIAL DEALS

Incredible Offers You'll Only Find Here!

## GRAB THESE DEALS!

### ➤ Up Your Interview Game!

Get one FREE Interview Coaching Session in January. No Purchase Required! [Book Here](#)

### ➤ More Jobs BOGO!

Purchase a [More Jobs Canada](#) or [More Jobs America](#) subscription before January 15, 2022, and get a second same subscription FREE!

## GET MORE SOCIAL



These social media resources will improve your search results.

JOIN, FOLLOW, LIKE, SHARE, COMMENT & RETWEET to help yourself, family, friends, and colleagues to find & get found for Jobs and find and hire Talent.

## GET CONNECTED



## GET THE WORD OUT!

Have something you want us to share?

If you have information, a resource, a social deal/special offer, or know a professional who should include in our next issue, email the details and your contact information to [jcdnews@thinkbdm.com](mailto:jcdnews@thinkbdm.com)