JCD NEWS

SOLUTIONS FOR JOB SEARCH & STAFFING SUCCESS



WELCOME

Job Seekers: Everything you need to advance your career. Job market news, tips, tricks, and proven strategies for getting noticed, acing your interviews, resumes, and where to find jobs in Canada and USA.

Employers: Talent for hire, recruitment / talent acquisition resources and strategies, and helpful articles, all aimed at helping you with your most important asset, your human resources.

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You'll Want To Read This

Suggested 'Must Reads' for Job Seekers and for Employers.

PAGE 3

Look Who's Hiring? Featured Employers & Agencies

Job Hunting? Visit these companies for lots of great opportunities!

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Jobs or Talent, Where Else Can I Search?

Over one hundred resources to find your next job or hire.

PAGE 4

Pros To Follow

These experts really know their stuff. Follow them for advice, tips, motivation and more.

PAGE 5

Search Smarter | Work Smarter

Explore both new and proven ways to find jobs, get hired, and increase job satisfaction.

PAGE 5

Search Smarter | Hire Smarter

Discover the best methods for finding and hiring the Talent your business needs.

PAGE 6,7,8,9,10,11

Featured #Talent4Hire

Hiring? Look at these profiles to find your next great hire!

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JCD Social Deals

Check out some Incredible Offers You'll Only Find Here.

PAGE 12

Get More Social

These social media resources will improve your search results.

YOU'LL WANT TO READ THIS

Spend some time with these excellent articles!

MUST READS FOR JOB SEEKERS

No - It Doesn't Make You Look Desperate

The job hunt can be exhausting. Here's how to cope

Your Resume Needs to Start Strong or Risk Being Passed Over





MUST READS FOR EMPLOYEERS

How to Manage Intergenerational Conflict in the Workplace

Launching Your Diversity Initiative: 5 Mistakes to Avoid

The Importance of Employee Retention in the Modern Workforce

FEATURED EMPLOYERS & AGENCIES

Your next great opportunity could be just a few clicks away!

CANADA

- ➤ <u>BWXT Canada Ltd</u> has over 60 years of expertise and experience in the design, manufacturing, commissioning and service of nuclear power generation equipment.
- > <u>Calstone Search Group Inc.</u> is a privately owned search firm catering to permanent career opportunities.
- Community Living British Columbia (CLBC) is a Crown corporation responsible for arranging supports and services for individuals with developmental disabilities and their families.
- Evonik is one of the world's leading specialty chemicals companies.
- Herjavec Group is a global cybersecurity firm offering comprehensive protection to minimize cyber attacks and threats,
- Honeywell operates in four areas of business: aerospace, building technologies, performance materials and technologies, and safety and productivity solutions.
- <u>Labcorp Drug Development</u> is a leading global life sciences company that includes contract research and developmental services to the pharmaceutical, medical, technology, crop protection and chemical industries.
- ➤ <u>Myticas Consulting</u> is a leading edge IT Staffing and Recruitment organization with both physical locations and virtual offices across North American.
- Paramount Commerce provides online gaming and remittance merchants a simple way to accept accountbased payments with state-of-the-art risk management.
- Teleperformance Canada provides omnichannel customer experience expertise to some of the world's largest companies.
- IPEX Group of Companies offer a comprehensive range of thermoplastic materials, products and accessories for a wide spectrum of demanding markets and applications.

USA

- <u>BWX Technologies</u>, <u>Inc.</u> (<u>BWXT</u>) manufactures nuclear components and provides engineering, design, construction, inspection and repair services.
- Evonik is one of the world's leading specialty chemicals companies.
- Ferguson Enterprises, LLC. is the leading value added distributor of residential and commercial plumbing supplies and pipe, valves and fittings in the U.S. The company is also a major distributor of HVAC equipment, fire protection systems, waterworks and industrial products and services.
- ➤ Genesis Biotechnology Group™ (GBG) is a consortium of vertically integrated corporate research entities, which facilitate the overall market implementation and delivery of basic science products such as diagnostic assays and drug discovery.
- Healogics wound care.
 is the nation's leading provider of advanced wound care.
- Herjavec Group is a global cybersecurity firm offering comprehensive protection to minimize cyber attacks and threats.
- <u>Honeywell</u> operates in four areas of business: aerospace, building technologies, performance materials and technologies, and safety and productivity solutions.
- Kandji, Inc. provides next-generation Apple device management for macOS, iOS, iPadOS, and tvOS.
- <u>Labcorp Drug Development</u> is a leading global life sciences company that includes contract research and developmental services to the pharmaceutical, medical, technology, crop protection and chemical industries.
- Myticas Consulting is a leading edge IT Staffing and Recruitment organization with both physical locations and virtual offices across North American.
- SUSE, Inc. is a global leader in innovative, reliable and enterprise-grade open source solutions, relied upon by more than 60% of the Fortune 500 to power their mission-critical workloads.
- ➤ WTS International, Inc. provides feasibility studies, spa consulting and brand development, pre-opening support, and daily management for spas, fitness and wellness centers and lifestyle projects.

JOBS OR TALENT



Where Else Can I Search?

Don't Limit Your Options By Limiting Your Resources!

CANADA

Over 100 job & career resources you may not have heard of, with more to come! Check Them Out

USA

35+ job & career resources, with lots more coming soon! Check Them Out

BDM SERVICE NETWORK

BDM Service Network resources on LinkedIn, Facebook, and Twitter Check Them Out

MINORITY PROFESSIONAL NETWORK

DE&I Recruiting, Marketing & Consulting in USA Check Them Out

PROS TO FOLLOW

These experts really know their stuff. Follow them for advice, tips, motivation and more!

Nigel Corneal

Canada & USA Jobs & Career Development
 Managed Job Search, Job Referrals, Job
 Interviews, Resumes ♦ Free Staffing

Lori Bumgarner, Career Coach

Feel stuck in your #career? Get unstuck and pursue your passions with paNASH's cuttingedge #careercoaching services.

Sindy L. Thomas

Host and Founder, the Insider's Career Club. Interviews with Top Professionals giving listeners the inside scoop on careers.

Lee Gamelin (He/Him)

Career Services Advisor | Career Services
 Specialist | Career Services Coordinator | Job
 Search Coach | Resume Writer | Speaker

Marc Belaiche, CPA, CA

> President at TorontoJobs.ca

Susan Peppercorn

Executive & Career Management Coach, Speaker (virtual and in-person), Writer for Harvard Business Review and Fast Company

SEARCH SMARTER | WORK SMARTER

"The definition of insanity is doing the same thing over and over again and expecting different results."

12 Ways to Work Smarter, Not Harder to Be More Productive

37 Best Low-Stress Jobs To Keep You Calm At Work (2022)

Networking Don't: Why You Should Never Use Empty Flattery



SEARCH SMARTER | HIRE SMARTER

Discover effective methods for finding and hiring the talent your business needs.



15 Ways To Get More Eyes On Job Postings

6 key steps in analyzing job descriptions for the future of work

10 tips for salary negotiation with a candidate

Exceptional candidates available for hire. Request the Resume - Interview & Hire - ALL FREE

If hiring or know of a job for a client-candidate profiled below, call 647-773-8899 or Book an Appointment



NO FEE TO HIRE #OPENTOWORK

Gary is a candidate you can't resist!

Candidate Profile:

Dynamic and results-driven entrepreneur, manager, leader, and elite-level athlete whose successes include founding, transforming, building, and managing retail, commercial, manufacturing, and live entertainment businesses.

- Co-founded and grew a new business from \$0 to \$1M CAD within one year, winning business from both small local and major national competitors
- Successfully grew a private business from R3M (~\$240K CAD) to R40M (~\$3.2M CAD) before executing a complex process and selling the business to a publicly listed company
- Scaled a live entertainment business from one venue to five, culminating in a network of profitable establishments, managing each as a hands-on leader, with direct involvement in contracting entertainers/ vendors, team building, special events, and other priorities
- Founded and successfully grew a retail chain offering designer corporate clothing and work wear. Grew by acquiring a manufacturing business, eliminating use of a third-party vendor
- Championship-Level & World Record-Holding Athlete
- Charitable organization Board Member & Fundraiser
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Inquire about this candidate:



647-773-8899



talent4hire@thinkbdm.com

- ✓ General Manager
- Operations Manager
- ✓ Director
- **√** VP
- President
- ✓ Consultant



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Rick is a candidate you can't resist!

Candidate Profile:

Award winning Physician/Clinical Professor, Corporate CEO, Chief Medical Officer, Physician Executive/Medical Consultant, and Medical Director

- Physician and Health Care Executive with extensive clinical experience as a practicing physician
- Lead healthcare providers, health systems, insurance companies, and consulting companies to improve their business model through detailed organizational analysis and strategies to facilitate positive change and transformation management
- Established multi-million-dollar revenue streams across multiple specialities
- Expertise in Population Health, and Healthcare Informatics
- Highly skilled in artificial intelligence and machine learning
- MBA in Healthcare Administration
- Lean Six Sigma Black Belt
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 - Interview & Hire
 - ALL FREE

Inquire about this candidate:



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talent4hire@thinkbdm.com

- ✓ CEO | CMO | COO
- Medical Director
- √ Chief Medical Physician
- ✓ Physician



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Bob is a candidate you can't resist!

Candidate Profile:

Multi-million dollar sales generator with experience in Consumer Goods, and Telecom, and an affinity towards innovative products and technologies, Cannabis, and SaaS

- Top-performing professional with over 12 years of B2B sales success in roles encompassing New Business Development, Account Management, Client & Customer Service
- Proven record of achieving results by building relationships, motivating partners, being a brand ambassador, and advising clients on strategies for immediate and long-term Return on Investment
- Available in Metro Vancouver, and for Remote work opportunities
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 - ALL FREE

Inquire about this candidate:

- **(#)** 647-773-8899
- talent4hire@thinkbdm.com

- √ Territory Management
- ✓ Business Development
- √ Account Management
- √ Manufacturers Rep
- √ Sales Management
- ✓ Consulting



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Maureen is a candidate you can't resist!

Candidate Profile:

Trilingual professional who drives business growth by leveraging extensive operations management and project leadership experience to strategize and implement process improvements.

- Boosts team performance when onboarding, supervising, and training multi-practice personnel
- Collaborates and fosters relationships with cross-functional stakeholders, including clients, vendors, and leadership
- Master of Laws degree, York University
- Member of the Canadian Bar Association
- Interests extend to Government, Non-profit, Not-For-Profit, NGOs, Start-Ups, and similar areas within the Private Sector
- Fluent in English, French, and Swahili
 - · Request the Resume
 - Interview & Hire
 - ALL FREE

Inquire about this candidate:



647-773-8899



talent4hire@thinkbdm.com

- ✓ Operations Oversight
- √ Operations Planning
- ✓ Business Process Improvement
- √ Project Management
- √ Team Leadership
- ✓ Coaching



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Priya is a candidate you can't resist!

Candidate Profile:

Seasoned Health Care Professional and Pfizer Certified Mentor with over 8 years of experience in Pharmacovigilance and Drug Safety, and Regulatory Affairs, and experience in medical communications.

- Proficient in wide variety of end-to-end pharmacovigilance activities, with expert knowledge of safety databases and Adverse Event/ Serious Adverse Event coding with MedDRA and drug coding with WHODD
- Industrial training in Tablets, Liquid Orals, Quality Control and Quality Assurance
- Excellent time management skills to manage multiple workloads
- Conversant with international drug safety regulations, including ICH & FDA guidelines, Volume 9A, Health Canada guidelines, CIOMS, and New EU PV legislation
- Fluent English and beginner French (A1 level) communication skills
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 - ALL FREE

Inquire about this candidate:



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- ✓ Drug Safety Sepcialist
- ✓ Regulatory Specialist
- Senior Team Lead
- ✓ Research Scientist
- Medical Writer



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Syed is a candidate you can't resist!

Candidate Profile:

A result driven, self-motivated, and resourceful, Financial Professional, proven to provide effective financial leadership during fifteen years in the hotel industry

- Proven skills in key financial data support and reporting to assist in key business decisions
- Strong financial control and reporting skills rigorously ensure that all statutory and corporate obligations are met
- Excellent communication and relationship building skills applied within and outside of the finance department
- Present complex financial information with a high degree of clarity
- BComm Degree
- CMA in progress
 - Request the Resume
 - Interview & Hire
 - ALL FREE

Inquire about this candidate:

(

647-773-8899

talent4hire@thinkbdm.com

- ✓ Financial Controller
- ✓ Corporate Controller
- √ Financial Analyst
- ✓ Finance Manager
- ✓ Chief Accountant





JCD SOCIAL DEALS

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GET CONNECTED



GET THE WORD OUT!

Have something you want us to share?

If you have information, a resource, a social deal/special offer, or know a professional we should include in our next issue, email the details and your contact information to jcdnews@thinkbdm.com