

SOLUTIONS FOR JOB SEARCH & STAFFING SUCCESS



W E L C O M E

Job Seekers: Everything you need to advance your career. Job market news, tips, tricks, and proven strategies for getting noticed, acing your interviews, resumes, and where to find jobs in Canada and USA.

Employers: Talent for hire, recruitment / talent acquisition resources and strategies, and helpful articles, all aimed at helping you with your most important asset, your human resources.

PAGE 2

You'll Want To Read This

Suggested 'Must Reads' for Job Seekers and for Employers.

PAGES 3 & 4

Look Who's Hiring? Featured Employers & Agencies

Job Hunting? Visit these companies for lots of great opportunities!

PAGE 5

Jobs or Talent, Where Else Can I Search?

Over one hundred resources to find your next job or hire.

PAGE 5

Pros To Follow

These experts really know their stuff. Follow them for advice, tips, motivation and more.

PAGE 6

Search Smarter | Work Smarter

Explore both new and proven ways to find jobs, get hired, and increase job satisfaction.

PAGE 6

Search Smarter | Hire Smarter

Discover the best methods for finding and hiring the Talent your business needs.

PAGES 7,8,9,10,11,12, 13

Featured #Talent4Hire

Hiring? Look at these profiles to find your next great hire!

PAGE 14

JCD Social Deals

Check out some Incredible Offers You'll Only Find Here.

PAGE 14

Get More Social

These social media resources will improve your search results.

YOU'LL WANT TO READ THIS

Spend some time with these excellent articles!

MUST READS FOR JOB SEEKERS

Hybrid work schedule? How to make the days that you're in the office really count

30 Things You Should Never Say in a Job Interview

Running out of soy sauce, Gone With The Wind and The Hidden Job Market

What are references? Who should I ask to be a reference?



MUST READS FOR EMPLOYEERS

5 employment trends that will shape the workplace in 2023

What Women at Work Need Post-Pandemic: 7 Tips For Employers

Salary Increase vs. Cost of Replacement

9 Trends That Will Shape Work in 2023 and Beyond

How to Be a Great Remote Manager



FEATURED EMPLOYERS & AGENCIES - Canada

Your next great opportunity could be just a few clicks away!

- [Ainsworth Inc](#) provides high-quality technical trades services, including HVAC, design-build, electrical, energy management, innovative solutions, and building automation for institutional, commercial, residential, healthcare, and industrial clients across North America.
- [Americold Logistics, LLC.](#) is the world's largest publicly-traded REIT and global leader in temperature-controlled warehousing and logistics.
- [BWXT Canada Ltd](#) has over 60 years of expertise and experience in the design, manufacturing, commissioning and service of nuclear power generation equipment.
- [Catalent Pharma Solutions](#) Catalent Inc. (NYSE: CTLT), an S&P 500® company, is the global leader in enabling pharma, biotech, and consumer health partners to optimize product development, launch, and full life-cycle supply for patients around the world.
- [Community Living British Columbia \(CLBC\)](#) is a Crown corporation responsible for arranging supports and services for individuals with developmental disabilities and their families.
- [Evonik](#) is one of the world's leading specialty chemicals companies.
- [Flex](#) is a global supply chain and manufacturing solutions provider. Flex helps customers design, build and deliver products to make the world a better place.
- [Gateway Casinos & Entertainment Limited](#) is one of the largest and most diversified gaming and entertainment companies in Canada with 27 gaming properties in British Columbia, Ontario, and Edmonton, Alberta.
- [Georgian Bay Recruitment, Terry Bullock](#) Over 25 years of staffing industry experience in areas of Accounting, I.T. Manufacturing, HR , Sales/Marketing, General Labor and Temporary/Light Industrial.
- [Inline Group Inc.](#) is a Geotechnical Engineering, Materials Testing, and Survey firm with offices, team members, projects, and Indigenous partnerships Canada-Wide.
- [IPEX Group of Companies](#) offer a comprehensive range of thermoplastic materials, products and accessories for a wide spectrum of demanding markets and applications.
- [Labcorp Drug Development](#) is a leading global life sciences company that includes contract research and developmental services to the pharmaceutical, medical, technology, crop protection and chemical industries.
- [Merck & Co., Inc.](#) is an American multinational pharmaceutical company headquartered in Rahway, New Jersey, and known as MSD outside of the United States and Canada.
- [Myticas Consulting](#) is a leading edge IT Staffing and Recruitment organization with both physical locations and virtual offices across North American.
- [Nova Networks](#) has grown to become one of the most respected information technology firms in Canada.
- [People Corporation](#) is a leading provider of group benefits, group retirement and human resource services in Canada with offices across the country, each backed by a team of experts and the resources of a national firm.
- [Service Corporation International](#) (NYSE:SCI) is North America's leading provider of funeral, cremation and cemetery services with locations in the United States, Canada, the District of Columbia, and Puerto Rico.
- [Teleperformance Canada](#) provides omnichannel customer experience expertise to some of the world's largest companies.
- [Westland Insurance Group Ltd.](#) is one of the largest and fastest-growing independent property and casualty insurance brokers in Canada. With a national network of 195 locations and over 2,100 employees, the company continues to expand coast to coast.

FEATURED EMPLOYERS & AGENCIES - USA

Your next great opportunity could be just a few clicks away!

- [Americold Logistics, LLC.](#) is the world's largest publicly-traded REIT and global leader in temperature-controlled warehousing and logistics.
- [AT&T](#) is the world's largest telecommunications company by revenue and the third largest provider of mobile telephone services in the U.S.
- [BAE Systems, Inc.](#) is the U.S. subsidiary of BAE Systems plc, an international defense, security and aerospace company headquartered in Arlington, VA, with locations across the country.
- [BDO USA, LLP](#) is the US member of BDO International Limited. BDO serves clients through 80+ offices and over 650 independent alliance firm locations nationwide.
- [Catalent Pharma Solutions](#) Catalent Inc. (NYSE: CTLT), an S&P 500® company, is the global leader in enabling pharma, biotech, and consumer health partners to optimize product development, launch, and full life-cycle supply for patients around the world.
- [Chamberlain Group](#) is a global leader in smart access solutions across residential and commercial properties. Our prominent brands LiftMaster®, Chamberlain®, Merlin® and Grifco® are found in millions of residential and commercial access applications across the globe.
- [Evonik](#) is one of the world's leading specialty chemicals companies.
- [Ferguson Enterprises, LLC.](#) is the leading value added distributor of residential and commercial plumbing supplies and pipe, valves and fittings in the U.S. The company is also a major distributor of HVAC equipment, fire protection systems, waterworks and industrial products and services.
- [Flex](#) is a global supply chain and manufacturing solutions provider. Flex helps customers design, build and deliver products to make the world a better place.
- [Genesis Biotechnology Group™ \(GBG\)](#) is a consortium of vertically integrated corporate research entities, which facilitate the overall market implementation and delivery of basic science products such as diagnostic assays and drug discovery.
- [Healogics](#) is the nation's leading provider of advanced wound care.
- [Kandji, Inc.](#) provides next-generation Apple device management for macOS, iOS, iPadOS, and tvOS.
- [Kastle Systems](#) is a leading provider of property technology solutions, protecting commercial real estate, multi-family residential, global enterprises, educational institutions and critical government facilities.
- [Labcorp Drug Development](#) is a leading global life sciences company that includes contract research and developmental services to the pharmaceutical, medical, technology, crop protection and chemical industries.
- [Merck & Co., Inc.](#) is an American multinational pharmaceutical company headquartered in Rahway, New Jersey, and known as MSD outside of the United States and Canada.
- [Myticas Consulting](#) is a leading edge IT Staffing and Recruitment organization with both physical locations and virtual offices across North American.
- [Service Corporation International](#) (NYSE:SCI) is North America's leading provider of funeral, cremation and cemetery services with locations in the United States, Canada, the District of Columbia, and Puerto Rico
- [State of Vermont](#) - With one of the lowest unemployment rates in the nation and the fastest growing economy in New England, Vermont is bursting with exciting career opportunities.
- [SUSE, Inc.](#) is a global leader in innovative, reliable and enterprise-grade open source solutions, relied upon by more than 60% of the Fortune 500 to power their mission-critical workloads.

JOBS OR TALENT



Where Else Can I Search?

Don't Limit Your Options By Limiting Your Resources!

CANADA 90+ job & career resources, with lots more to come! [Check Them Out](#)

USA 35+ job & career resources, with lots more to come! [Check Them Out](#)

PROS TO FOLLOW

These experts really know their stuff. Follow them for advice, tips, motivation and more!

[Nigel Corneal](#)

- Canada & USA Jobs & Career Development > Managed Job Search, Job Referrals, Job Interviews, Resumes ♦ Free Staffing

[Lori Bumgarner, Career Coach](#)

- Feel stuck in your #career? Get unstuck and pursue your passions with paNASH's cutting-edge #careercoaching services.

[Sindy L. Thomas](#)

- Founder & Host, the Insider's Career Club. Career Podcasts & Career Coaching.

[Adrienne Simmons](#)

- Empowering and Inspiring Excellence. Employer and Client Outreach Specialist- Newcomer program at JVS Toronto

[Lee Gamelin \(He/Him\)](#)

- Career Services Advisor | Job Search Coach | Job Search Consultant | Career Services & Job Placement Specialist at We Can Code IT (WCCI)

[Nick Kossovan](#)

- Writer | Call Center Management | Customer Service | Columnist "The Art of Finding Work" | Bilingual (French).

[Stan Martin](#)

- Find awesome jobs and careers. Founder & CEO of Empower Career Coaching, A Business and Career Coaching Firm. President and CEO of 7 Day Job an online Career and Job Board

[Susan Peppercorn](#)

- Executive & Career Management Coach, Speaker (virtual and in-person), Writer for Harvard Business Review and Fast Company

[Dr. Barton Goldsmith](#)

- On-Set & Personal Therapy ★ Syndicated Columnist ★ Author of 8 Books ★ Blogger

[Marc Belaiche, CPA, CA](#)

- Co-Founder of Guhuza.com and TorontoJobs.ca, Saving Employers & Job Seekers Significant Time in the Hiring Process

SEARCH SMARTER | WORK SMARTER

“The definition of insanity is doing the same thing over and over again and expecting different results.”

What to Say When You're Reaching Out to Someone on LinkedIn

How to Read a Job Description the Right Way—So You Can Stop Sending Resumes Into the Void

4 types of bosses and how best to manage them, according to science



SEARCH SMARTER | HIRE SMARTER

Discover effective methods for finding and hiring the talent your business needs.



How to Spot—and Stop—Unconscious Bias in Hiring

SEO for Recruiters: 7 Tips to Target Your Talent Search

How to Write a Job Description That Works

FEATURED #TALENT4HIRE

Exceptional candidates available for hire. Request the Resume - Interview & Hire - ALL FREE

If hiring or know of a job for a client-candidate profiled below, call 647-773-8899 or [Book an Appointment](#)



NO FEE TO HIRE #OPENTOWORK

Fredi is a candidate you can't resist!

Candidate Profile:

Health & Safety Professional with 4 years of experience that includes working in Hospital, Community/Social Services, Food Production, and Warehouse environments

- Well-rounded skills and expertise in coordinating and conducting food and health inspections and implementing best practices to improve public, environmental, and occupational health
- Complete on-site assessments to ensure proper sanitation of facilities and effective execution of all operations in accordance with applicable health and safety regulations
- MSc: Public Health
- Honours Bachelor of Science: Human Anatomy
- **Training / Certifications**
 - ISO 22000:2018 Food Safety Management Systems
 - ISO 14001:2015 Environmental. Management System
 - ISO 45001:2018 Occupational Health and Safety Management Systems
 - Health Safety and Environment (Levels 1, 2 & 3)
 - Basic Life Support | Health Care Training Courses
 - Manual Handling of People & Objects

- Request the Resume
- Interview & Hire
- ALL FREE

Inquire about this candidate:

647-773-8899 talent4hire@thinkbdm.com

Roles Available For:

- ✓ Public Health Inspector
- ✓ Food Safety Inspector
- ✓ Compliance Officer
- ✓ Health & Safety Jobs
- ✓ Quality Assurance/Control
- ✓ Health Care Worker
- ✓ Social Worker
- ✓ Research Assistant



FEATURED #TALENT4HIRE

Exceptional candidates available for hire. Request the Resume - Interview & Hire - ALL FREE

If hiring or know of a job for a client-candidate profiled below, call 647-773-8899 or [Book an Appointment](#)



NO FEE TO HIRE #OPENTOWORK

Matt is a candidate you can't resist!

Candidate Profile:

Award-winning Operations and System Support Engineer with 9+ years of experience. Currently, a Senior Escalation Engineer leading a team of 16 Support Engineers.

- ASD to manage cases
- CAP to check partner history or details
- RAVE
- Helpshift to check metadata and script details for Outlook.com
- PST to check account profile and provisioning
- Remote Connectivity Analyzer to check message header and test Microsoft Exchange ActiveSync connectivity, Internet Email and Office 365 General tests
- Azure to create lab, run scripts, check DNS
- PowerShell Command to run Outlook.com mailbox details
- SharePoint to manage bugs and trending issues
- EWS Editor to troubleshoot Outlook.com issues
- MFC/MAPI to check details for Outlook.com via Outlook application which helps in troubleshooting
- ViewPoint to create PSI's while there are outages in Outlook.com

- Request the Resume
- Interview & Hire
- ALL FREE

Inquire about this candidate:



647-773-8899



talent4hire@thinkbdm.com

Roles Available For:

- ✓ System Support Engineer
- ✓ Technical Support Engineer
- ✓ Senior Technical Advisor
- ✓ Systems Administrator
- ✓ Other Sr IT Support roles



FEATURED #TALENT4HIRE

Exceptional candidates available for hire. Request the Resume - Interview & Hire - ALL FREE

If hiring or know of a job for a client-candidate profiled below, call 647-773-8899 or [Book an Appointment](#)



NO FEE TO HIRE #OPENTOWORK

Anthony is a candidate you can't resist!

Candidate Profile:

Dynamic Customer Operations Leader with 15+ years of proven success building and executing on strategic visions and roadmaps focused on helping companies better connect with their customers

- **Leadership and building engaged and empowered teams:** Led and developed teams that consistently outperformed KPI goals and SLAs. Teams recognized as subject matter experts and the voice of the customer. Mentored individuals and developed the next generation of leaders with retention >80% and >40% internal promotion.
- **Operational Excellence and challenging the status quo:** Led lean process improvements and redesigns, training, quality assurance, and technology implementations and upgrades. Achieved >40% gains in efficiency, >16% gains in quality, 38% decreases in new employee ramp-up times and the ability to support 6x more business.
- **Customer Experience Strategist:** Drove customer journey by implementing voice of the customer and "Raving Fan" programs. Worked cross-functionally to deliver customer centric experience. Reduced critical feedback >90%, reduced implementation times by 20%, improved processes and customer tools and collected feedback increasing customer satisfaction by >20% and retention >98%. Turned customers into advocates.

Inquire about this candidate:

 647-773-8899  talent4hire@thinkbdm.com

Roles Available For:

✓ Director / Senior Manager

- Customer Operations
- Customer Experience
- Customer Success
- Provider Experience

- Request the Resume
- Interview & Hire
- ALL FREE



FEATURED #TALENT4HIRE

Exceptional candidates available for hire. Request the Resume - Interview & Hire - ALL FREE

If hiring or know of a job for a client-candidate profiled below, call 647-773-8899 or [Book an Appointment](#)



NO FEE TO HIRE #OPENTOWORK

Kash is a candidate you can't resist!

Candidate Profile:

7+ Years Experience

Valuation Advisory Services | Financial Due Diligence
Valuation Reviews | Statutory Audit Reviews

- Drove strategic execution of complex and high-profile projects while overseeing status reporting, fostering sound relationships with key stakeholders, and guaranteeing the fulfillment of defined objectives.
- Performed detailed review of a PPA analysis of a U.S.-based company (offering management consulting services) acquired by a leading private equity firm in the U.S. in an asset deal worth ~ \$900M.
- Appraised an ASC 718 valuation project of a leading U.S.-based Fintech company with a fair value of the business enterprise at ~ \$800M, which included valuation of preferred shares, common shares, and options using hybrid allocation methodology (a combination of Probability Weighted Expected Return (PWERM) and Option Pricing Method (OPM) allocation methodologies). The analysis also involved bundled backsolve scenario.
- Ensured proper accounting for impairment of the Trade Name by reviewing a goodwill impairment analysis of a leading U.S.-based corporate travel management company with a fair value of ~ \$650M, recommending enforcement of the ASC 350 framework instead of the ASC 360 framework for the indefinite lived Trade Name which was earlier not impaired.

Roles Available For:

✓ Manager, Valuations

✓ Senior Analyst, Valuations

- Request the Resume
- Interview & Hire
- ALL FREE



Inquire about this candidate:

647-773-8899 talent4hire@thinkbdm.com

FEATURED #TALENT4HIRE

Exceptional candidates available for hire. Request the Resume - Interview & Hire - ALL FREE

If hiring or know of a job for a client-candidate profiled below, call 647-773-8899 or [Book an Appointment](#)



NO FEE TO HIRE #OPENTOWORK

Venky is a candidate you can't resist!

Candidate Profile:

A learning management expert with 15+ years of expertise in business supervision, project leadership, training and development (T&D), and migrations.

**Certified Scrum Master | Project Management Professional
Instructional Design for eLearning Certification**

- Augmented yearly profit from \$850K to \$1.17M and achieved 100% sales for 3 out of 4 products
- Facilitated regional banking and card queue migrations for 20 FTE operations
- Enabled client call management in banking and credit cards from 6 different countries by furthering UAT
- Handpicked as the first choice to oversee correspondent banking training deployment for the HK region
- Forwarded 3 consecutive Six Sigma-certified sales projects as part of a sales team
- Streamlined the learning translations process and transitioned it to the central translations team

If you're searching for someone who furthers project and learning management by discerning process improvements, creating training plans, and implementing instructional technology, your search ends here!

Roles Available For:

AVP / Sr Manager / Manager

✓ Learning Ops

✓ Training & Development

✓ Migrations

✓ Project Management

✓ Business Management

✓ Consulting

- Request the Resume
- Interview & Hire
- ALL FREE

Inquire about this candidate:

647-773-8899 talent4hire@thinkbdm.com



FEATURED #TALENT4HIRE

Exceptional candidates available for hire. Request the Resume - Interview & Hire - ALL FREE

If hiring or know of a job for a client-candidate profiled below, call 647-773-8899 or [Book an Appointment](#)



NO FEE TO HIRE #OPENTOWORK

SB is a candidate you can't resist!

Candidate Profile:

Trilingual (English, French, Hindi), highly empathetic nurse with over 10 years of experience providing quality care to patients of all ages and walks of life.

- Experienced in Cardiac ICU, Anesthesia, and Cardiac Cauterization
- Reliable, organized, and punctual with strong judgment and ability to manage high stress emergency situations expertly
- Team player experienced working as part of a multidisciplinary team
- Experience as Cath Lab Nurse, Cardiac Anesthetic Nurse, and Cardiovascular ICU Nurse

- Request the Resume
- Interview & Hire
- ALL FREE

Inquire about this candidate:

- 🌐 647-773-8899
- ✉ talent4hire@thinkbdm.com

Roles Available For:

- ✓ Nurse
- ✓ Health Care Worker
- ✓ Personal Support Worker
- ✓ Patient Care Aide
- ✓ Health Care Assistant



FEATURED #TALENT4HIRE

Exceptional candidates available for hire. Request the Resume - Interview & Hire - ALL FREE

If hiring or know of a job for a client-candidate profiled below, call 647-773-8899 or [Book an Appointment](#)



NO FEE TO HIRE #OPENTOWORK

Raf is a candidate you can't resist!

Candidate Profile:

Trilingual, tech-savvy professional experienced in executing creative technical solutions in-person and in remote environments, to maintain and improve IT infrastructure, ensuring higher performance and maximum availability, while providing best-in-class technical support to organizational clients for end-user satisfaction.

- Fluent in English, French, Bengali
- ITIL 4 Foundations Certified
- Level-II Secret Clearance (Government of Canada)

"... has successfully contributed in testing some of most critical components of our program over last 2 years strongly recommend ... to any organization looking to hire qualified/committed professional"

"... ability to juggle multiple project tasks was unlike any I've seen before and made a dramatic difference when getting deliverables completed on time. It's rare that you come across standout talent like"

- Request the Resume
- Interview & Hire
- ALL FREE

Inquire about this candidate:



647-773-8899



talent4hire@thinkbdm.com

Roles Available For:

✓ IT Service/Help Desk

• Team Lead

• Supervisor

• Project Manager





JCD SOCIAL DEALS

Incredible Offers You'll Only Find Here!

GRAB THESE DEALS!

➤ **Up Your Interview Game and Resume!**

Purchase [Interview Coaching](#) before January 30, 2023, and get [Resume Service](#) Free!

➤ **More Jobs BOGO!**

Purchase a [More Jobs Canada](#) or [More Jobs America](#) subscription before January 30, 2023, and get a second same subscription FREE!

GET MORE SOCIAL



These social media resources will improve your search results.

JOIN, FOLLOW, LIKE, SHARE, COMMENT & RETWEET to help yourself, family, friends, and colleagues to find & get found for Jobs and find and hire Talent.

GET CONNECTED



GET THE WORD OUT!

Have something you want us to share?

If you have information, a resource, a social deal/special offer, or know a professional we should include in our next issue, email the details and your contact information to jcdnews@thinkbdm.com