JCD NEWS ISSUE 30 - 3/25/2025

Solutions for Job Search, Career Development, & Staffing Success



Job Seekers: Everything you need to advance your career. Job market news, tips, tricks, and proven strategies for getting noticed, acing your interviews, resumes, and where to find jobs in Canada and USA.

Employers: Talent for hire, recruitment / talent acquisition resources and strategies, and helpful articles, all aimed at helping you with your most important asset, your human resources.

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Job Seekers & Careerists 6 Search Smarter | Work Smarter

Discover new and proven ways to find jobs, get hired, develop your career, and increase job satisfaction.

PAGE 5

Now Hiring! USA 🚀

Discover new job openings and see who's hiring now-straight from our JCD LinkedIn groups and socials!

PAGES 8

#Talent4Hire #ZeroHiringCost 💼 %

Discover just some of the talented candidates ready to bring expertise and innovation to your organization!

PAGE 3

Employers III Search Smarter | Hire Smarter

Discover the best methods to find, hire, motivate, and manage the Talent your business needs.

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Jobs or Talent, Where Else Can I Search? 🔍

Over one hundred resources to find your next job or hire.

Pros To Follow 🔝

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PAGE 4

These experts really know their stuff. Follow them for jobs, advice, tips, motivation and more.

Now Hiring! CANADA 🚀

Discover new job openings and see who's hiring now-straight from our

JCD LinkedIn groups and socials!

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📢 JCD Social Deals 🤚

Check out Incredible Offers You'll Only Find Here.

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Get More Social

These social media resources will expand your reach.

Job Seekers & Careerists SEARCH SMARTER | WORK SMARTER

Discover new and proven ways to find jobs, get hired, develop your career, and increase job satisfaction.

What Determines
Your Worth to an
Employer? The Job
Market or You?



Top 12 Tips for Phone Screen Interviews



How to Negotiate for a Higher Salary?

5 Ways to Make a Fast Impact at Work

Employers

SEARCH SMARTER | HIRE SMARTER

Discover effective methods to find, hire, motivate, and manage the talent your business needs.

Reviewing
Candidates' Social
Media Accounts—
Legit or Not?

The Best HR
Podcasts [2025
Update]





What To Do When Top Candidates Reject You

Using AI for Fast
Interview Prep and
Question
Development

Your next great opportunity could be just a few clicks away!

- > Contents Technician | Orillia, ON | Georgian Bay Recruitment
- Coordinator, Construction Services | Bagotville, QC | Defence Construction
 Canada
- Administrative Assistant, Industrial Security | Bagotville, QC | Defence Construction Canada
- > Embedded Software Engineer | Remote | High Tech Genesis
- Golang Software Developer | Remote Opportunity Anywhere In Canada | High Tech Genesis
- Regional Advisor, Indigenous Relations | Ottawa, ON | Defense Construction
 Canada
- > Recruiter (6-month Contract w/ Benefits) | Cambridge, ON | BWXT Canada Ltd.
- > Remote Salesperson | Canada | Odace Group
- Systems Testing/QA Specialist | North York, ON | Ontario Ministry of Transportation



Your next great opportunity could be just a few clicks away!

- > Bilingual (Korean/English) Retail Sales Consultant | Fort Lee, NJ | AT&T
- Bilingual (Spanish/English) Retail Sales Consultant | Brick, NJ | AT&T
- B2B Sales Virtual Recruiter Event for Los Angeles, San Ramon, Tustin, and San Diego, CA | April 9th 8am-1pm PST | AT&T
- B2B Sales Virtual Recruiter Event for San Antonio, TX | April 9th 10am-3pm CST
 AT&T
- Eye Care Educator | Territories: Northern California & Reno, Nevada; Central California; Spokane, Washington & Boise, Idaho | Syneos Health
- > Pharmaceutical Sales Representative | Santa Clarita, CA | Syneos Health
- Retail Sales Consultants | Rochester, Woodbury & New Hartford, NY | AT&T
- > Retail Sales Consultants | Saugus, MA | AT&T
- Skin Health Sales Representative | East Los Angeles, Pasadena, Glendale,
 Arcadia, & Alhambra, California | Syneos Health
- Virtual Job Fair for Kansas Job Seekers | April 15, 2025, 12 to 2 p.m. CST | UnitedHealthcare Community Plan of Kansas



Don't Limit Your Options by Limiting Your Resources!

CANADA

100+ job & career resources, with more to come!

Check Them Out

USA

60+ job & career resources, with more to come!

Check Them Out

PROS TO FOLLOW

These experts really know their stuff. Follow for jobs, advice, tips, motivation, more!

Nigel Corneal | Founder & President @ Nigel Corneal BDM Service Network Inc. | Helping Job Seekers & Employers to Get Hired & Hire in Canada and USA

Nick Kossovan | Customer-centric Call Center Operations Manager ● Bilingual (French) ● Writer ● Syndicated Columnist "The Art of Finding Work" | Canada





💼 🎇 #Talent4Hire #ZeroHiringCost 💻 🧔





Top Talent ready to bring expertise and innovation to your organization! Get Qualified Candidates – Interview & Hire – ALL FREE!

Industry/Field/Job Types	Experience Levels	Comp	Locations Open To	Candidate
•	<u>•</u>	~	Ť	ID
Auto/Auto Parts/Lubricants Sales & Service	LD, SNR, SUP, MGR, SMGR	\$45K+	CAN	01141906
BDM, CBDO, BA, Strategy Consultant	CNS, SNR, MGR	\$150K+	USA [CA (LA)] or Remote	<u>16010209</u>
Digital Mktg (SEO SEM SMM), Sales	JNR, LD	\$58K+	CAN	01141415
Eng. Electrical, CSE, Maint. Sup	SNR, SUP, MGR	\$80K+	CAN	19141814
Eng. TPM, CI, EHS, Production	SNR, SUP, MGR	\$100K+	CAN & USA	14201908
Exec. TMO, OCM, CM, CX, PgM	VP, DIR	\$215K+	CAN [ON GTA Pref]	<u>19151209</u>
Health Care Nurse, Cath Lab, ICU	SNR French English	\$82K+	CAN	19090201
Health Care/Medical Executive	CXO, DIR, SNR, SPC	\$350K+	USA [Northeast]	<u>18111908</u>
Investment/Fin Valuations, Analyst, M&A	CNS, SNR, MGR	\$85K+	USA & CAN	01081925
IT Deskside Tech, Support Tech	JNR	\$70K+	CAN & USA	<u>10101309</u>
IT IS, Infrastructure, PM	CNS, SNR, SUP, MGR, SMGR	\$70K+	CAN & USA	<u>18040125</u>
IT PM, Cybersecurity Manager	SMGR, MGR	\$90K+	CAN [BC Metro Van]	<u>05111405</u>
IT PM, Scrum Master	SNR, MID	\$100K+	CAN [AB ON] or Remote	<u>25060109</u>
IT PM, TPM, Cybersecurity PM	SNR, SUP, MGR	\$100K+	CAN [Saskatoon] or Remote	<u>19081808</u>
IT Software Developer	SNR C#, .Net, Back End	\$100K+	CAN [ON k-w] or Remote	20151819
IT Technical Project/Program Manager	SNR	\$130K+	CAN [BC Metro Van] or Remote	<u>14091014</u>
Learning LMS, T&D, L&D	SNR	\$80K+	CAN	22202009
Marketing Branding, Product Specialist	CNS, SNR, SUP, MGR, SPC	\$84K+	CAN [ON Pref]	03141922
Media, Events, Marketing Comm	SPC, SNR, SMGR, DIR, VP	\$100K+	CAN & USA	<u>20152101</u>
Pastry Chef/Executive Pastry Chef	SPC, SNR, MGR	\$80K+	CAN & USA	<u>14190424</u>
Procurement, SCM, Logistics	SNR, SUP, MGR, SMGR	\$92K+	CAN [Open except QC]	01081118
Product Manager, Sales, Mktg	SNR, SUP, MGR	\$70K+	CAN & USA	20010114
Restaurant, Hospitality	LD, SUP, MGR, SMGR, VP	\$58K+	CAN [BC Metro Van]	<u>13040509</u>
Sales Diagnostics Biopharma Medical Device	SPC, SNR French English	\$95K+	CAN USA (Eastern)	<u>10191025</u>
Sales, Business Development	SNR, SUP, MGR	\$52K+	CAN [ON]	<u>19180705</u>
Security, WH WKR, Labour	MID French English	\$29/hr.	CAN	01081913
Steel, Building Products Distr.	LD, SUP, MGR, SMGR, VP	\$75K+	CAN [BC Metro Van]	13040509

Experience Level Abbreviations APP: Apprentice, CNS: Consultant, CXO: C-Suite, DIR: Director, ENT: Entry-Level (0-2 years), FLC: Freelancer/Contractor, INT: Intern, JMN: Journeyman, JNR: Junior (2-5 years), LD: Lead/Team Lead, MID: Mid-Level (5–7 years), MGR: Manager, MST: Master/Artisan, RTP: Retired/Returning Professional, SMGR: Senior Manager, SNR: Senior (7–10+ years), SPC: Specialist/Expert, SUP: Supervisor, SVP: Senior Vice President, TRA: Trainee, VP: Vice President



Have other hiring needs? Share your opportunities with us, and we'll promote them and connect you with qualified candidates—all at no cost!



JCD SOCIAL DEALS 🔥



Incredible Offers You'll Only Find Here!

GRAB THESE DEALS!



🦰 "More Jobs" Bonus - Limited Time! 🦰



Enroll before April 1, 2025, and get 50% off any Individual Service you choose!



Ace Every Interview!

Purchase Resume Service + More Jobs before April 1, 2025, and get FREE Interview Coaching + Interview Preparation!

Important Notice: JCD Social Deals cannot be combined with any other promotions, discounts, or offers. Each deal is standalone and must be redeemed separately.

■ GET MORE SOCIAL



These social media resources will expand your reach.

JOIN, FOLLOW, LIKE, SHARE, & COMMENT to help yourself, family, friends, and colleagues to find & get found for Jobs and find and hire Talent.

GET CONNECTED



GET THE WORD OUT!

Have something you want us to share?

If you have information, a resource, a social deal, exclusive offer, or know a professional we should include in our next issue, email the details and your contact information to jcdnews@thinkbdm.com